

Fiscal 2019 Interim Results Fixed Income Investors Presentation

January 2020

Mitsubishi UFJ Financial Group, Inc.



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This document is as of January 8, 2020.

Definitions of abbreviations used in this document

the Bank:	MUFG Bank, Ltd.	R&C:	Retail & Commercial Banking Business Group
the Trust Bank:	Mitsubishi UFJ Trust & Banking Corporation	JCIB:	Japanese Corporate & Investment Banking Business Group
the Securities HD:	Mitsubishi UFJ Securities Holdings Co., Ltd.	GCIB:	Global Corporate & Investment Banking Business Group
NICOS:	Mitsubishi UFJ NICOS Co., Ltd.	GCB:	Global Commercial Banking Business Group
MUMSS:	Mitsubishi UFJ Morgan Stanley Securities Co., Ltd.	AM/IS:	Asset Management & Investor Services Business Group
MUAH:	MUFG Americas Holdings Corporation	Global Markets:	Global Markets Business Group
KS:	Bank of Ayudhya Public Company Limited (Krungsri)		
BDI:	PT Bank Danamon Indonesia, Tbk.		
FSI:	First Sentier Investors (Australia) Services Pty Limited	d	
	(Colonial First State Global Asset Management annou	nced the rebranding	in September 2019)

Definitions of figures used in this document

Consolidated:Mitsubishi UFJ Financial Group Inc. (consolidated)the Bank consolidated:MUFG Bank, Ltd. (consolidated)Non-consolidated:Simple sum of MUFG Bank, Ltd. (non-consolidated) and Mitsubishi UFJ Trust & Banking Corporation (non-consolidated)



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Section 1 Overview

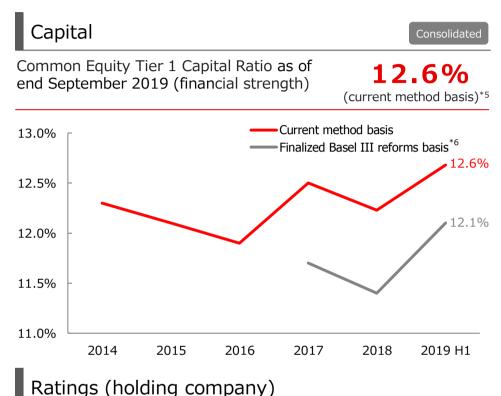
Overview		Financial results	Capital raising strategy					
Group stru	Group structure							
As of September 30, 2019	Mitsub	ishi UFJ Financial Group, (MUFG) HoldingCompany	Inc. Strategic alliance	Morgan Stanley ^{*1}				
MUFG Bank, Ltd. (the Bank)	Mitsubishi UFJ Trust and Banking Corporation (the Trust Bank)	Mitsubishi UFJ Securities Holdings Co., Ltd. (the Securities HD)	Mitsubishi UFJ NICOS Co., Ltd. (NICOS)	Mitsubishi UFJ Lease & Finance Company Limited ^{*1}				
MUFG Americas Holdings Corporation (MUAH)	Mitsubishi UFJ Kokusai Asset Management Co., Ltd.	Mitsubishi UFJ Morgan Stanley Securities Co., Ltd. (MUMSS)	ACOM Co., Ltd.	Hitachi Capital Corporation ^{*1}				
Bank of Ayudhya Public Company Limited (KS)	First Sentier Investors (Australia) Services Pty Limited (FSI) ^{*3}	Morgan Stanley MUFG Securities Co., Ltd. ^{*1}						
PT Bank Danamon Indonesia, Tbk. (BDI) ^{*2}	MUFG Investor Services Holdings Limited							

- *1 Mitsubishi UFJ Lease & Finance, Morgan Stanley, Morgan Stanley MUFG Securities and Hitachi Capital are equity method investees of MUFG as of September 30, 2019
- *2 BDI was an equity method investee of MUFG until April 29, 2019 and BDI became a consolidated subsidiary of MUFG on April 29, 2019 after acquisition completed
- *3 Acquisition completed and FSI became a consolidated subsidiary of MUFG on August 2, 2019



MUFG at a glance

	Financials ^{*1}	Consolidated
		FY2019 H1
1	Consolidated gross profits (before credit costs for trust accounts)	¥1,973.3bn / US\$18.2bn
2	Profits attributable to owners of parent	¥609.9bn / US\$5.6bn
		End Sep 2019
3	Total assets	¥314.4tn / US\$2.9tn
4	Loans (banking + trust accounts)	¥106.5tn / US\$985bn
5	Deposits	¥180.6tn / US\$1,671bn
6	Market capitalization ^{*2}	¥7.6tn / US\$70.5bn
7	Consolidated LCR*3	147.8%
8	NPL ratio ^{*4}	0.98%



S&P

A-

Group network

(As of end September 2019)

Domestic Network:

Approx. 600 locations*7

Overseas Network: Approx. 2,100 locations*8 across over 50 countries

*1 Exchange rate applied is ¥108.09/US\$

*2 As of end of December 2019. Exchange rate applied is ¥108.68/US\$

*3 The ratio is the three-month average of daily LCR for the three months ended September 30, 2019, that is calculated by dividing the balance of High-Quality Liquid Assets by the amount of total net cash flows on a daily basis for the same three months

(As of end December 2019)

Long-term

Short-term

Moody's

A1

P-1

- *4 Total risk-monitored loans / total loans and bills discounted (banking account)
- *5 Calculated on the basis of regulations applied at the end of September 2019

*6 Estimated CET1 ratio reflecting the RWA increase calculated on the basis of the finalized Basel III reforms expected to be applied in 2027

*7 A facility that houses (i) several branches for retail clients, or (ii) a branch for retail clients and an office for corporate clients, is counted as a single location. Total of the Bank, the Trust Bank and the Securities HD

*8 Including 22 locations of PurePoint and 426 locations of Adira Finance

💽 MUFG 🤅

Fitch

А

F1

Overview	Financial results	Capital raising strategy
MUFG credit highl	ight	
Stable profit track record Consolidated	Ample liquidity Consolidated	Sound asset quality Consolidated
(¥bn) H1 H2 984.8 ^{1,033.7} 951.4 926.4 989.6 609.9 FY13 FY14 FY15 FY16 FY17 FY18 FY19 Profits attributable to owners of parent	147.8% Consolidated Liquidity Coverage Ratio*1 (End September 2019)	2.0% 1.5% 1.6% 1.45% 1.41% 1.17% 0.90% 0.98% 0.90% 0.98% 0.90% 0.98% 1.17% 0.90% 0.90% 0.98% 1.17% 0.90% 0.98% 1.17% 0.90% 0.98% 1.17% 0.90% 0.98% 1.17% 0.90% 0.91% 1.17% 0.90% 0.91% 1.17% 0.90% 0.91% 1.17% 0.90% 0.91% 1.17% 0.90% 0.91% 1.17% 0.90% 0.91% 1.17% 0.90% 0.91% 1.17% 0.90% 0.91% 0.91% 1.17% 0.90% 0.91% 0.91% 1.17% 0.90% 0.91
Consolidated Consolidated Consolidated Consolidated CET1 capital ratio (current method basis*3) (End September 2019)	Issuance track record*4 Global market Domestic market (US\$bn) 7.9 250 FY19 250 273 14.1 135 155 FY17 320 320 FY16 405 400 FY15 5.0 345 450 450 450	Credit ratings A1/A-/A Moody's/S&P/Fitch (End December 2019)

*1 The ratio is the three-month average of daily LCR for the three months ended September 30, 2019, that is calculated by dividing the balance of High-Quality Liquid Assets by the amount of total net cash flows on a daily basis for the same three months

*2 Total risk-monitored loans / Total loans and bills discounted (banking accounts as of period end)

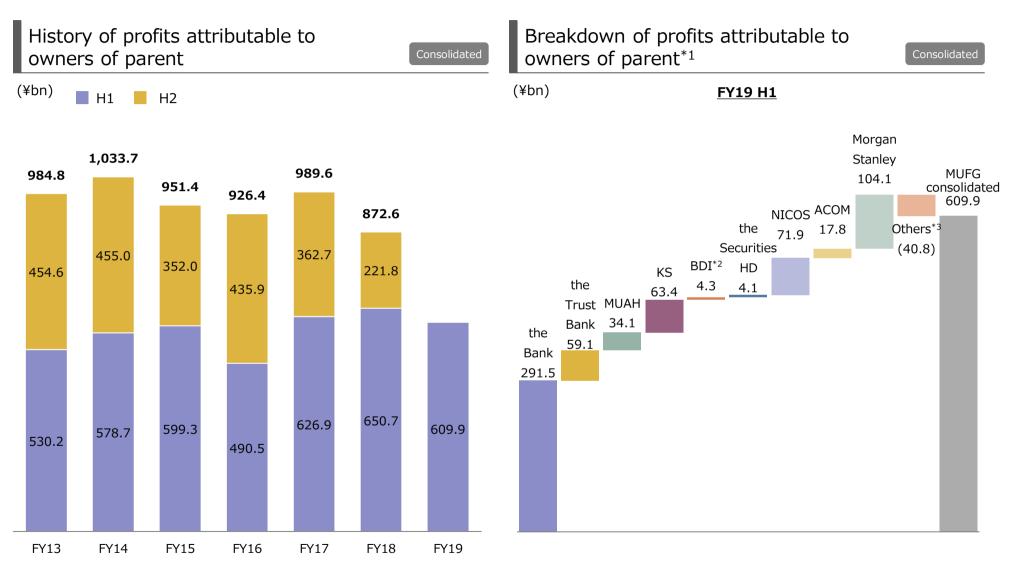
*3 Calculated on the basis of regulations applied at the end of September 2019

*4 Total of public issuance, as of end December 2019. TLAC-Eligible Senior Debt are converted into US\$ with actual exchange rates as of end December 2019



Section 2 Financial results

Outline of profits attributable to owners of parent



*1 The below figures take into consideration the percentage holding in each subsidiary and equity method investee (on an after-tax basis). The Bank and the Trust Bank data exclude profits relating to their respective subsidiaries

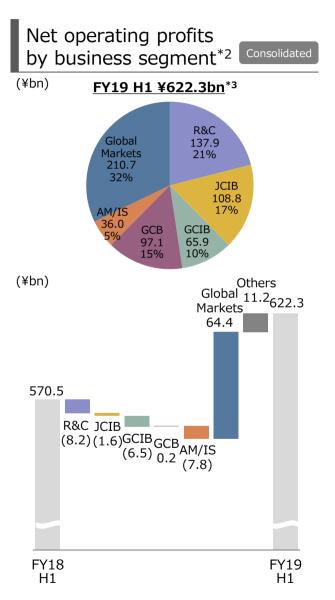
*2 Quarterly results after consolidation (April–June)

*3 Including cancellation of the amount of inter-group dividends and equity method income from other affiliate companies



Income statement summary

Ir	ncome statement			Consolidated
(¥bn))	FY18 H1	FY19 H1	ΥοΥ
1 0	Gross profits (before credit costs for trust accounts)	1,882.5	1,973.3	90.7
2	Net interest income	970.2	934.1	(36.1)
3	Trust fees + Net fees and commissions	696.7	684.6	(12.1)
4	Net trading profits + Net other operating profits	215.5	354.5	139.0
5	Net gains (losses) on debt securities	(1.6)	179.5	181.1
6 (G&A expenses	1,314.4	1,342.0	27.5
7 r	Net operating profits	568.1	631.3	63.1
8 T	Total credit costs ^{*1} (reversal)	(117.9)	18.0	136.0
9	Net gains (losses) on equity securities	85.1	17.7	(67.4)
10	Net gains (losses) on sales of equity securities	86.6	48.6	(37.9)
11	Losses on write-down of equity securities	(1.4)	(30.9)	(29.4)
12 F	Profits (losses) from investments in affiliates	163.7	149.6	(14.1)
13 (Other non-recurring gains (losses)	(49.1)	14.7	63.8
14 c	Ordinary profits	885.9	795.2	(90.6)
15 r	Net extraordinary gains (losses)	(17.1)	(9.1)	7.9
16 1	Total of income taxes-current and income taxes-deferred	(165.3)	(126.7)	38.5
17 F	Profits attributable to owners of parent	650.7	609.9	(40.8)
18	EPS (¥)	49.65	47.20	(2.46)



*1 Credit costs for trust accounts + Provision for general allowance for credit losses + Credit costs (included in non-recurring gains (losses)) + Reversal of allowance for credit losses + Reversal of reserve for contingent losses included in credit costs + Gains on loans written-off

*2 All figures are in actual exchange rate and managerial accounting basis

*3 Including profits or losses from others



Balance sheet summary

Condensed balance shee	Loans (Period end balance) *1						
As of end Se	As of end September 19			(¥tn) Housing loan ^{*2} Domestic corporate ^{*2*3} Government Overseas ^{*4} Consumer finance / Others			
Assets	Liabilities) from end March 19 ct of FX fluctuation, +			
100000	Liabilities	109.2	108.3	107.7	106.5		
¥ 314.4 tn	¥ 296.5 tn	1.5	2.2	2.5	2.4		
		43.4	42.9	42.8	42.4		
		4.2	3.7	3.2	3.1		
Loans		44.2	43.9	43.9	43.4		
(Banking + Trust accounts)		15.7	15.4	15.1	14.9		
		End	End	End	End		
¥ 106.5 tn	Deposits	Mar 17	Mar 18	Mar 19	Sep 19		
	· · ·	Deposits	Consolidated				
Investment	¥ 180.6 th	¥180.6tn (¥tn) Domestic individual Domestic corporate, etc.					
Securities (Banking accounts)			nd March 19 ¥0.9tn from BDI.)				
¥ 61.8 tn		170.7	177.3	180.1	180.6		
		36.5	38.8	40.1	40.4		
		61.0	63.1	63.0	62.4		
	Net assets	73.0	75.3	77.0	77.7		
	¥ 17.8 tn	End Mar 17	End Mar 18	End Mar 19	End Sep 19		

*1 Sum of banking and trust accounts

*2 Non-consolidated + trust accounts

*3 Excluding loans to government and governmental institutions, and including foreign currency-denominated loans (Excluding impact of FX fluctuation: (¥0.3tn) from the end of March 2019)

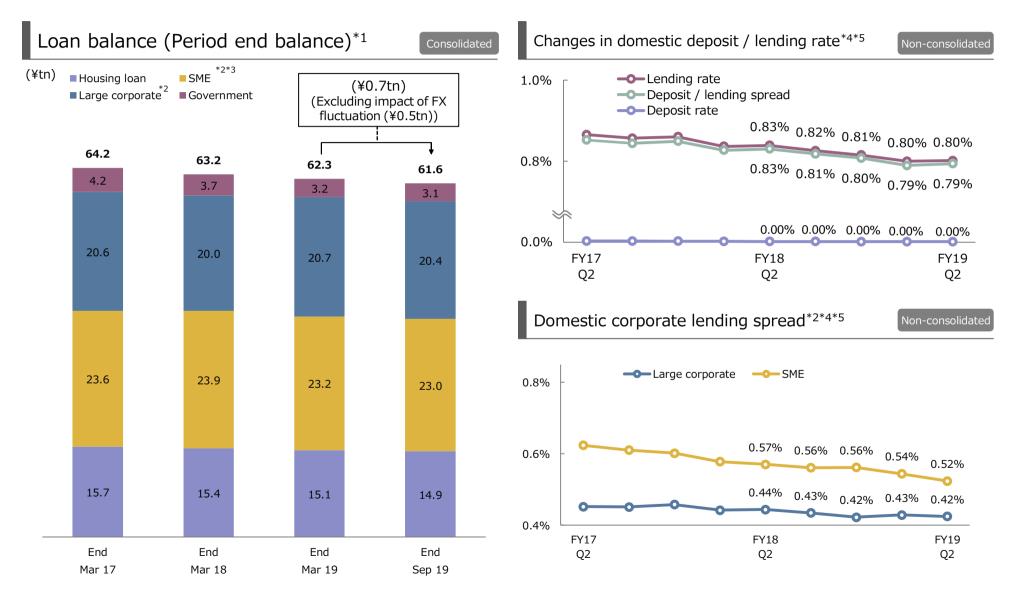
*4 Loans booked in overseas branches, MUAH, KS, BDI, the Bank (China), the Bank (Malaysia) and the Bank (Europe)

*5 Non-consolidated



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Domestic loans

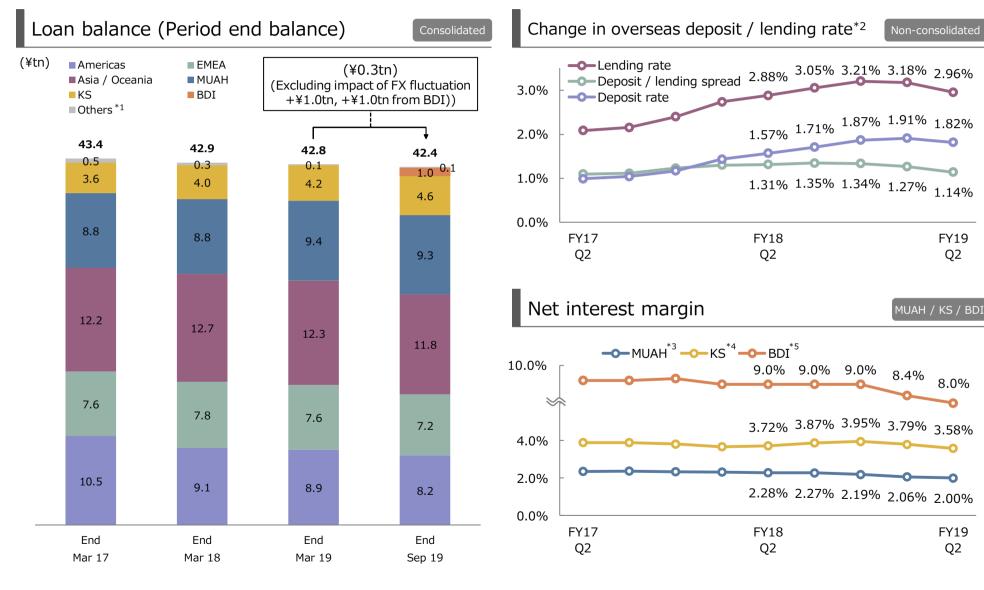


*3 Domestic loans to small / medium-sized companies and proprietors (excluding domestic consumer loans)

*4 Managerial accounting basis *5 Excluding lending to government etc.

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Overseas loans

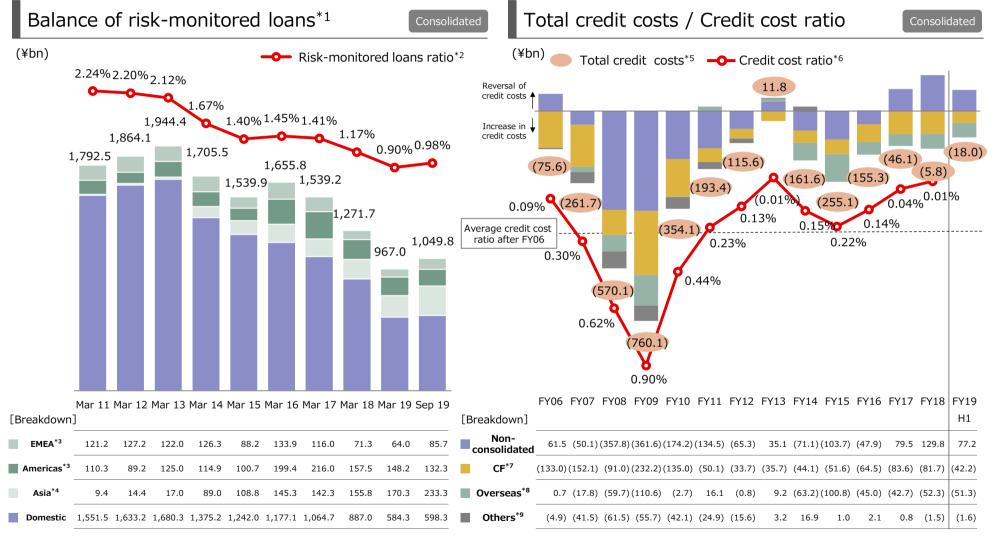


*1 Loans booked at offshore markets etc. *2 Managerial accounting basis *3 Financial data as disclosed in MUAH's 10-K and 10-O reports based on U.S. GAAP

*4 Financial data as disclosed in KS's financial reports based on Thai GAAP

*5 Financial data as disclosed in BDI's financial reports based on Indonesian GAAP

Loan assets



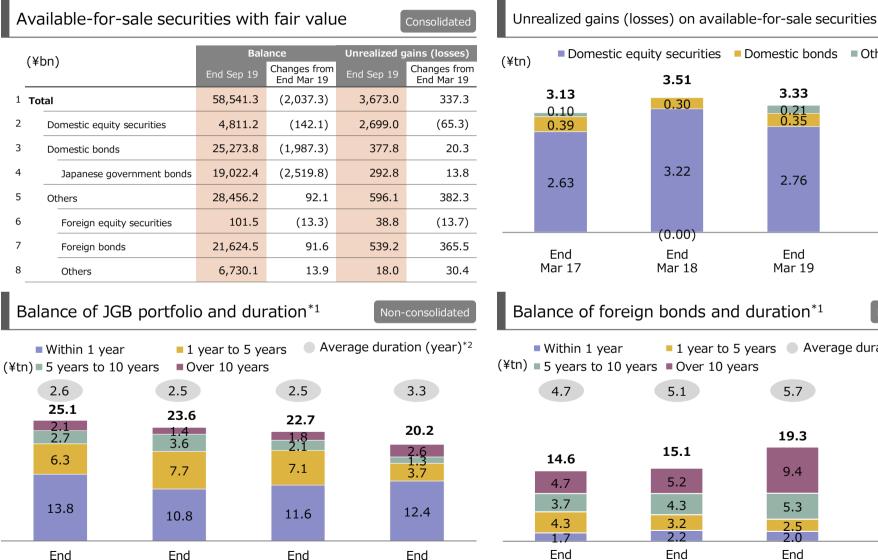
- *1 Risk-monitored loans based on Banking Act of Japan. Regions are based on the borrowers' location
- *2 Total risk-monitored loans / Total loans and bills discounted (banking accounts as of period end)
- *3 Figures of EMEA (Europe, Middle East and Other) and Americas before March 2012 were previously disclosed as Other and United States of America, respectively
- *4 The figure for Asia as of September 2019 includes approximately ¥40.0bn from BDI

*5 Including gains from write-off

- *6 Total credit costs / loan balance as of period end
- *7 Sum of NICOS and ACOM on a consolidated basis
- *8 Sum of overseas subsidiaries of the Bank and the Trust Bank
- *9 Sum of other subsidiaries and consolidation adjustment



Investment securities



Mar 19

Sep 19

Domestic equity securities Domestic bonds Others 3.51 3.67 3.33 0.30 0.59 0.21 0.35 0.37 3.22 2.76 2.69 (0.00)End End End Mar 18 Mar 19 Sep 19 Balance of foreign bonds and duration^{*1} Non-consolidated 1 year to 5 years Average duration (year)*2 Within 1 year (¥tn) ■ 5 years to 10 years ■ Over 10 years 6.0 5.1 5.7 19.3 19.1 15.18.5 9.4 5.2 4.3 5.8 5.3 3.2 2.5 2.4 2.2 Fnd Fnd Fnd Fnd Sep 19 Mar 17 Mar 18 Mar 19

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Consolidated

*1 Available for sale securities and securities being held to maturity

Mar 18

*2 Available for sale securities

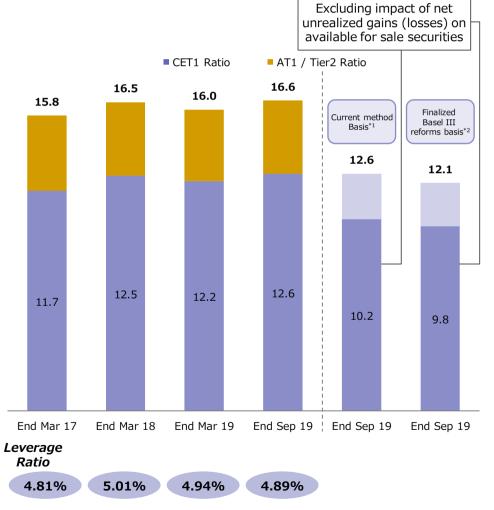
Mar 17

Capital

CET1 / Total capital ratio

Consolic

Transitional basis (-End March 2018) Current method basis^{*1} (End March 2019-)



С	Capital summary						
	(¥bn)	End Mar 19	End Sep 19	Changes			
1	Common Equity Tier 1 capital ratio	12.2%	12.6%	0.4ppt			
2	Tier 1 capital ratio	13.9%	14.3%	0.4ppt			
3	Total capital ratio	16.0%	16.6%	0.6ppt			
4	Leverage ratio	4.9%	4.8%	(0.0ppt)			
5	Common Equity Tier 1 capital	14,322.4	14,337.6	15.2			
6	Retained earnings	10,640.6	11,113.9	473.2			
7	Other comprehensive income	2,879.1	3,028.5	149.4			
8	Regulatory adjustments	(1,897.3)	(2,504.6)	(607.3)			
9	Additional Tier 1 capital	1,953.8	1,870.7	(83.1)			
10	Preferred securities and subordinated debt	1,800.1	1,710.1	(90.0)			
11	Tier 1 capital	16,276.3	16,208.4	(67.8)			
12	Tier 2 capital	2,493.4	2,613.6	120.1			
13	Subordinated debt	2,195.6	2,333.5	137.9			
14	Total capital (Tier 1+Tier 2)	18,769.7	18,822.1	52.3			
15	Risk weighted assets	117,091.1	113,066.6	(4,024.4)			
16	Credit risk	90,843.0	87,504.3	(3,338.7)			
17	Market risk	2,920.5	3,012.8	92.3			
18	Operational risk	8,107.2	8,166.4	59.1			
19	Floor adjustment ^{*3}	15,220.2	14,382.9	(837.2)			
20	Total exposures	329,048.6	330,860.8	1,812.1			

 $^{\ast}1$ Calculated on the basis of regulations applicable to the respective dates shown

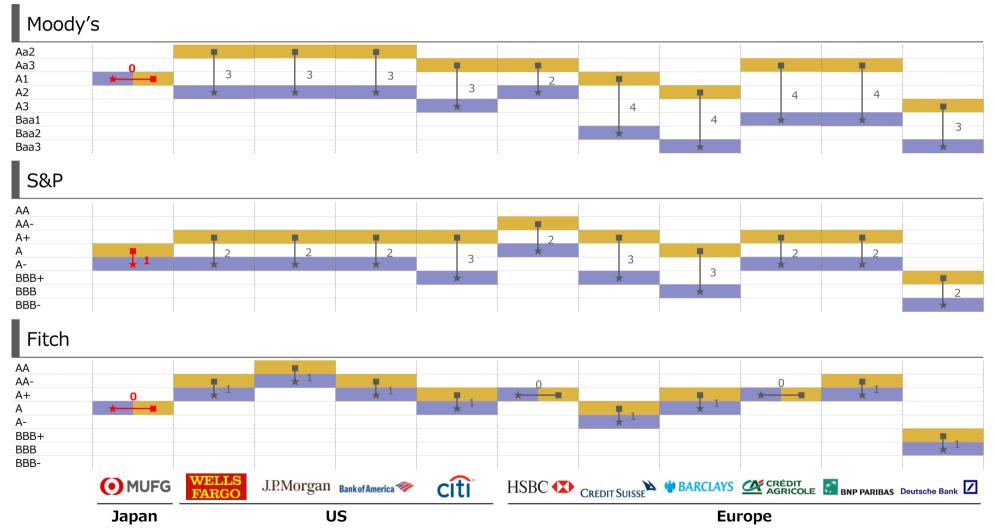
*2 Estimated CET1 ratio reflecting the RWA increase calculated on the basis of the finalized Basel III reforms expected to be applied in 2027

*3 Adjustments made for the difference between risk-weighted assets under Basel I and Basel III



Global financial institutions' senior bonds ratings

As of December 31, 2019 HD / Non-preferred senior Operating bank / Preferred senior



*1 For CA, BNP and DB, there is a single issuing entity, issuing both Preferred and Non-preferred senior bonds rather than separate HD and Operating bank issuing senior bonds, respectively



Section 3 Capital raising strategy

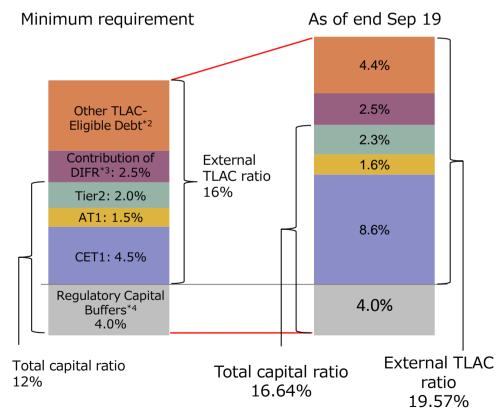
Japanese TLAC framework - The best capital mix and external TLAC ratio

- Aiming for optimal balance between capital efficiency and capital adequacy in qualitative and quantitative aspects
 - Secure necessary and sufficient level of capital with utilization of AT1 / Tier2
 - Maintain sustainable external TLAC ratio for the long term by raising external TLAC-eligible senior debt

MUFG's external TLAC ratio and minimum requirement

	As of end	Minimum requirement			
	Sep 19	From end Mar 19	From end Mar 22		
Risk weighted asset basis	19.57%	16.0%	18.0%		
Total exposure basis	8.07%	6.0%	6.75%		

MUFG is the primary funding entity, which is designated as the resolution entity in Japan by FSA



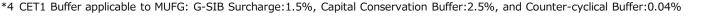
MUFG 19

MUFG's RWA^{*1} based external TLAC ratio

*1 Risk weighted asset

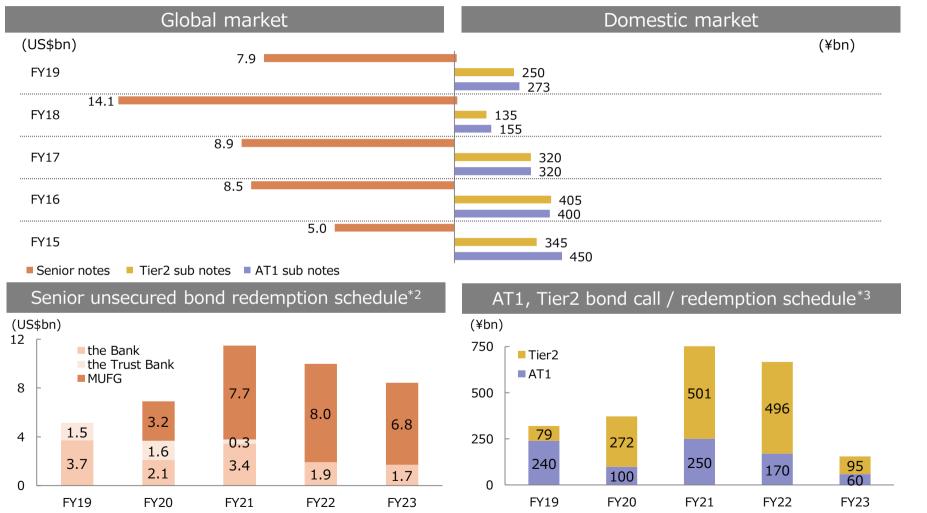
- *2 Including adjustment of difference between calculation method of total capital ratio and external TLAC ratio and adjustment of amount of other TLACeligible liabilities owned by the issuer's group, etc.
- *3 Contribution of Deposit Insurance Fund Reserves : Japanese Deposit Insurance Fund Reserves fulfill the requirements for ex-ante commitments to recapitalize a G-SIB in resolution set out in the FSB's TLAC termsheet

(Can include 2.5% and 3.5% of RWAs from end March 2019 to end March 2022 and after end March 2022, respectively, in external TLAC ratio)



MUFG issuance track record in both domestic and global markets and redemption schedule

MUFG issuance track record*1



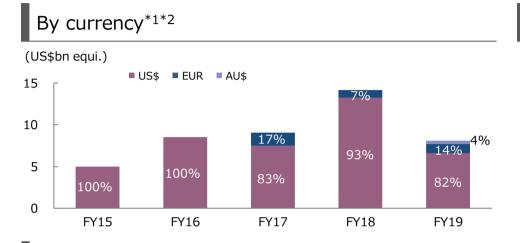
*1 Total of public issuance (excluding the amount of buyback (US\$ 1bn)), as of end December 2019. TLAC-Eligible Senior Debt are converted into US\$ using actual exchange rates as of end December 2019

*2 Annual figures assuming that all callable notes are to be redeemed on their respective first callable dates. All figures are converted into US\$ using actual exchange rates as of end December 2019. Excluding structured bonds and notes issued by overseas branches and subsidiaries

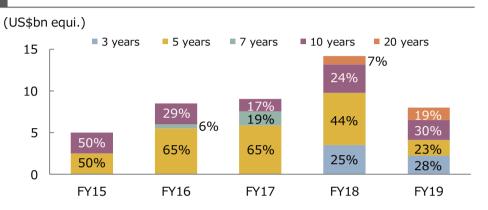
*3 Annual figures assuming that all callable notes are to be redeemed on their respective first callable dates. AT1 and Tier2 contain Basel II Tier1 preferred securities and Basel II Tier2 sub notes issued by the Bank and the Trust Bank (including their overseas special purpose companies), respectively



MUFG TLAC-eligible senior debt issuance summary



By term^{*1*2*3}



Past issuance calendar

	Apr	Мау	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
FY15											Priced on Feb 2: 5y/10y US\$5Bn	3
FY16	Priced on Apr 1 5y/10y (Re-oper US\$2Bn				5y/7	sed on Sep 6 y(Green)/10y US\$4Bn					\$ Priced on Feb 15 5y/10y US\$2.5Bn	
FY17				Priced on Jul 1 5y/10y US\$4Bn	€ 8 Priced on A 7y EUR0.75	ug 31				€ Priced on Jan 1 5y(Green) EUR0.5Bn	9 Priced on Feb 5y/7y/10y US\$3.5Bn	26
FY18		Priced on May 5 5y EUR0.35Bn		Priced on Jul 1 By/5y/10y(Re-open US\$4.6Bn)/20y 5y(Re	d on Sep 4 Priced e-open)/10y 5y	€ on Oct 1 (Green) R0.5Bn		iced on Dec 7 10y(Green) US\$120MM domestic market)		Priced on Feb 3y/5y/10y/20 US\$5.5Bn	
FY19			Зу/5у/	10y/20y 5y/10y	n Jul 16 (Green) 11Bn	5y(G	n Sep 24 reen) J.5Bn	Pr	iced on Dec 6 10y(Social) US\$90MM domestic market)			

*1 Total of public issuance (excluding the amount of buyback (US\$1bn)), as of end December 2019

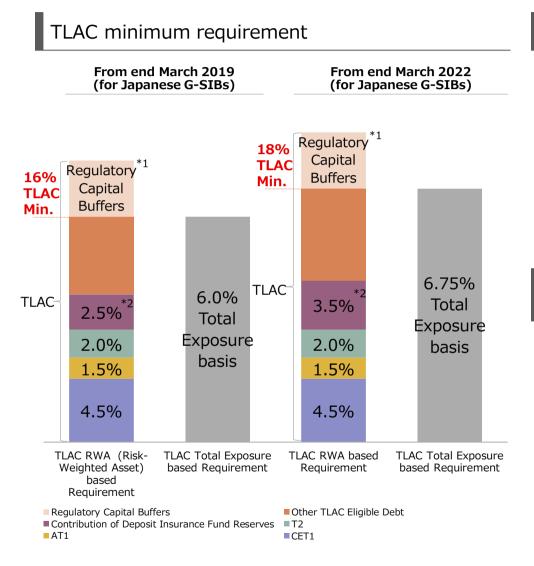
*2 Exchange rates: As of end of each FY (for FY19: end December 2019)

*3 Re-opening bonds are included into the original bonds' terms





Japanese TLAC framework summary



Japanese resolution system's features

- Contribution of Deposit Insurance Fund Reserves *2
- Multiple treatments prior to loss absorption point, even after Point of Non-Viability ("PONV")
- Multiple precedents of prompt corrective action and pre-emptive capital infusion *3

Requirements for external TLAC-Eligible Debt (excerpt)

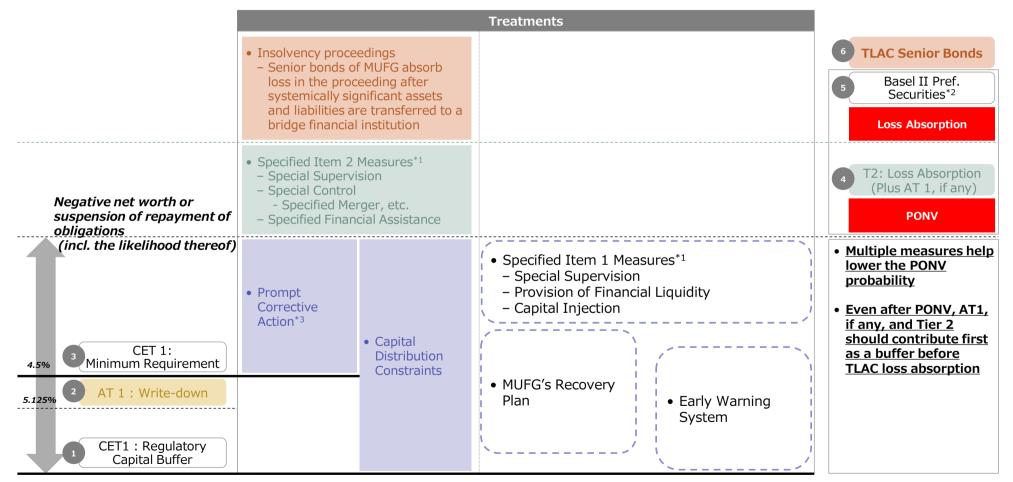
- The Holding Company is a resolution entity in Japan ("Domestic Resolution Entity") designated by the FSA
- External TLAC-eligible debt is issued by the Holding Company as the Domestic Resolution Entity

- *1 CET1 Buffer applicable to MUFG: G-SIB Surcharge:1.5%, Capital Conservation Buffer:2.5%, Counter-cyclical Buffer: ranging from 0% to 2.5% to be calculated as the weighted average of the buffers deployed across all the jurisdictions to which MUFG has credit exposures will be imposed
- *2 Japanese Deposit Insurance Fund Reserves fulfill the requirements for ex-ante commitments to recapitalize a G-SIB in resolution set out in the FSB's TLAC termsheet
- *3 It is uncertain which measure is to be taken in a given case, and ordinary resolution measures may be applied without implementing any pre-emptive capital infusion



Multiple treatments prior to loss absorption point

- In addition to the existence of capital subordinated to TLAC senior bonds, there are multiple measures that can contribute to ensure the remoteness to PONV, although these are dependent on the premise of MUFG's self-efforts such as pre-determined recoveries, etc.
- At PONV, there is Tier 2 that is subordinated to TLAC senior bonds



- *1 Implementation of Specified Item1 and 2 measures will depend on economic conditions and the financial institution's soundness. Also, specified item 1 measures may not necessarily be applied even before specified item 2 measures
- *2 MUFG Basel II Tier1 will be effectively subordinated to MUFG TLAC senior bonds upon occurrence of liquidation or bankruptcy of MUFG
- *3 In case TLAC ratio falls below minimum requirement, Business Improvement Order may be issued



Japanese TLAC framework

- Precedents of capital infusions in Japan

- The Japanese government has historically had multiple precedents of prompt corrective action and pre-emptive capital infusion $^{\ast 1}$

		Applicable rules	Bank	Date	Amount (¥bn)	Description
Public Sector	-	Article 102, Paragraph 1, Item 1 of the	Resona Bank	Jun 2003	296	Public funds infusion in common shares—government ownership of 50.1%
Support		Deposit Insurance Act		Jun 2003	1,663	Public funds infusion in convertible preferred shares
	Pre-emptive capital	Act on Special	Howa Bank	Mar 2014	16	Public funds infusion in convertible preferred shares
	infusion	Measures for	Kirayaka Bank (Jimoto Holdings)	Dec 2012	30	Public funds infusion in convertible preferred shares
		Strengthening	Tohoku Bank	Sep 2012	10	Public funds infusion in convertible preferred shares
		Financial Functions	77 Bank	Dec 2011	20	Public funds infusion in subordinated loans
			Tsukuba Bank	Sep 2011	35	Public funds infusion in convertible preferred shares
			Sendai bank (Jimoto Holdings)	Sep 2011	30	Public funds infusion in convertible preferred shares
			Miyazaki Taiyo Bank	Mar 2010	13	Public funds infusion in convertible preferred shares
			Hokuto Bank (Fidea Holdings)	Mar 2010	10	Public funds infusion in convertible preferred shares
			Kochi Bank	Dec 2009	15	Public funds infusion in convertible preferred shares
			Towa Bank	Dec 2009	35	Public funds infusion in convertible preferred shares
			Daisan Bank	Sep 2009	30	Public funds infusion in convertible preferred shares
			Kirayaka Bank (Jimoto Holdings)	Sep 2009	20	Public funds infusion in convertible preferred shares
			Michinoku Bank	Sep 2009	20	Public funds infusion in convertible preferred shares
			Minaminihon Bank	Mar 2009	15	Public funds infusion in convertible preferred shares
			Fukuho Bank	Mar 2009	6	Public funds infusion in convertible preferred shares
			Hokuyo Bank	Mar 2009	100	Public funds infusion in convertible preferred shares
			Howa Bank	Dec 2006	9	Public funds infusion in convertible preferred shares
			Kiyo Holdings (Kiyo Bank)	Nov 2006	31.5	Public funds infusion in convertible preferred shares
Resolution	Negative net worth or failed	Article 74 of the Deposit Insurance Act	Incubator Bank of Japan	Sep 2010	N.A.	First resolution in which deposit payoff rule was actually invoked
	Negative net worth or failed	Article 102, Paragraph 1, Item 2 of the Deposit Insurance Act	N.A.			
	Negative net worth and failed	Article 102, Paragraph 1, Item 3 of the Deposit Insurance Act	Ashikaga Bank	Nov 2003	N.A.	DIC acquired all shares of the bank
	-	Act on Emergency Measures for the Revitalization of the Financial Functions	Nippon Credit Bank Long-term Credit Bank	Dec 1998 Dec 1998	3.6tn 3.2tn	Purchases the shares, unsuitable assets using special financial assistance, compensation for losses and purchase of shares, capital injection etc.

Major public sector support and resolutions

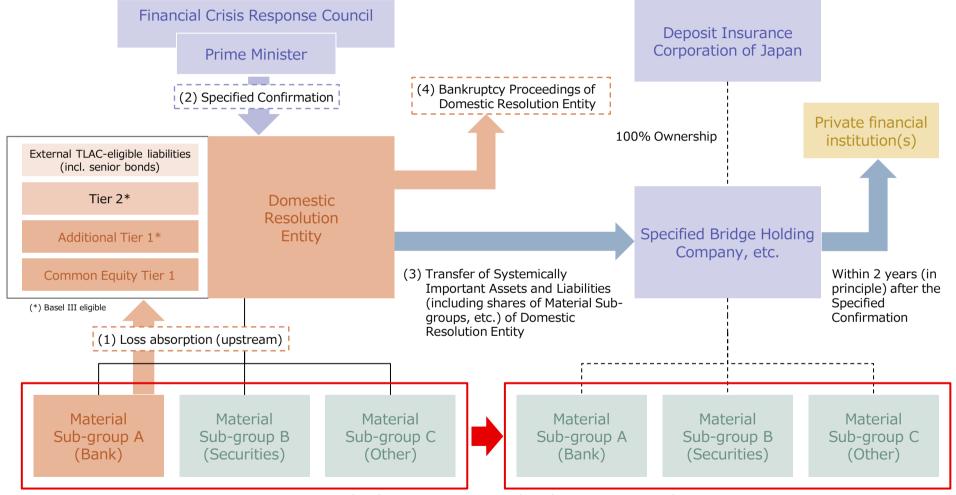
*1 It is uncertain which measure is to be taken in a given case, and ordinary resolution measures may be applied without implementing any pre-emptive capital infusion



Japanese TLAC framework

- A model of procedures of orderly resolution under the SPE strategy for Covered SIBs^{*1}

• The below is based on a possible model of Covered SIBs resolution under the SPE approach^{*2} as stated in the FSA's explanatory paper outlining its approach to introduction of the TLAC framework in Japan



Material Sub-groups continue their business as usual

- *1 Covered SIBs : (i) Japanese G-SIBs and (ii) a domestic systemically important bank ("Japanese D-SIB") that is deemed to be in particular need for a crossborder resolution arrangement and of particular systemic significance to the Japanese financial system if it fails
- *2 Single Point of Entry approach : to resolve a financial group at the level of its ultimate parent, rather than the operating companies at subsidiary level in financial difficulty, by the single national financial authority

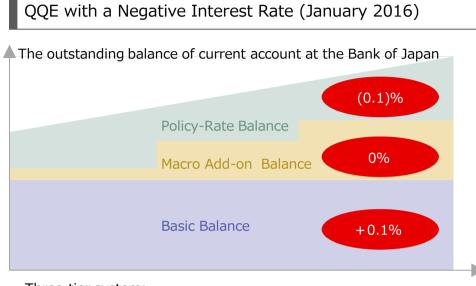


Japanese TLAC framework - Requirements for external TLAC-Eligible Debt (Summary)

- Relevant obligations must be issued by a holding company designated as the Domestic Resolution Entity by the FSA;
 - There is no requirement for contractual loss absorption provisions as Japanese law provides for statutory loss absorption through bankruptcy proceedings
- Relevant obligations must be paid-in, unsecured and have a tenor of at least one year;
- Relevant obligations must not be subject to set-off or netting rights at the time of a PONV;
- Relevant obligations must not be redeemable by the holder prior to maturity, other than when redeemed at the option of the holder no less than one year after issuance;
- Relevant obligations must not be redeemable prior to maturity, other than when redeemed at the option of the issuer, in general, no less than one year after issuance, and with the FSA's prior confirmation;
- Relevant obligations must be subordinated (including by way of structural subordination only where the amount of excluded liabilities of the issuer ranking pari passu or junior to the issuer's unsecured senior liabilities does not exceed 5% of the issuer's external TLAC)



Economic environment in Japan - BoJ's quantitative and qualitative monetary easing (QQE)



• Three-tier system:

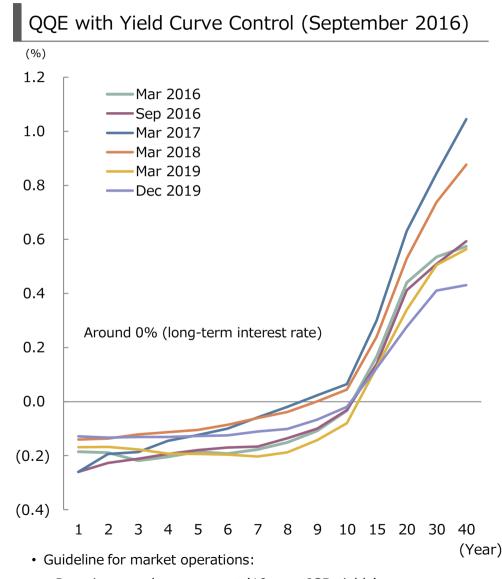
 Apply a positive interest rate, a zero interest rate, or a negative interest rate to three tiers

(Source) The Bank of Japan

Introducing forward guidance for policy rates (July 2018 and October 2019)

- Forward guidance for policy rates
- The Bank of Japan expects short- and long-term interest rates to remain at their present or lower levels as long as it is necessary to pay close attention to the possibility that the momentum toward achieving the price stability target will be lost
- Yield curve control
- While maintaining the minus 0.1% target for Policy-Rate Balances and an around 0% target for 10-year Japanese government bond yields, the Bank of Japan stated that yields may move upward and downward to some extent

(Source) The Bank of Japan



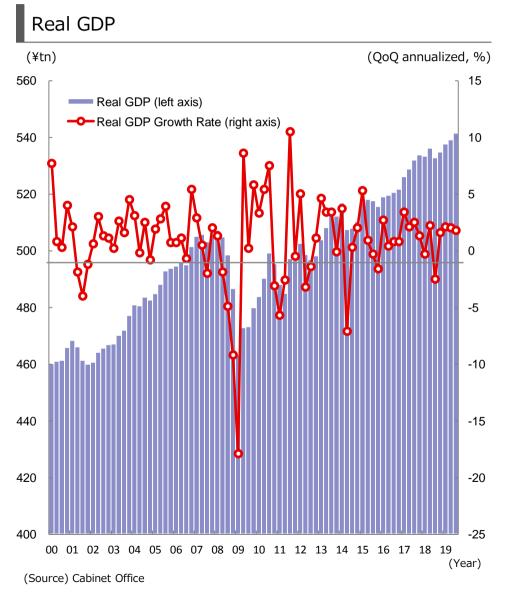
Remain around zero percent (10-year JGB yields)

(Source) Bloomberg



Economic environment in Japan

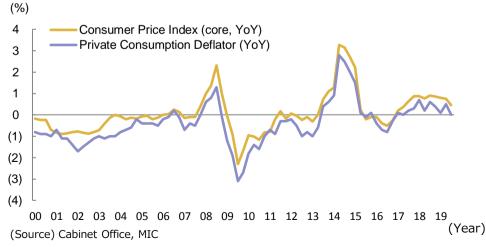
- Economic environment in Japan (1)



Unemployment rate and corporate bankruptcies (%) (Bankruptcies) 6 2,400 5 2,000 4 1,600 3 1,200 2 800 Unemployment Rate (left axis) 1 Bankruptcies (right axis) 400 0 0

00 01 02 03 04 05 06 07 08 09 10 11 12 13 14 15 16 17 18 19 (Source) MIC, Tokyo Shoko Research

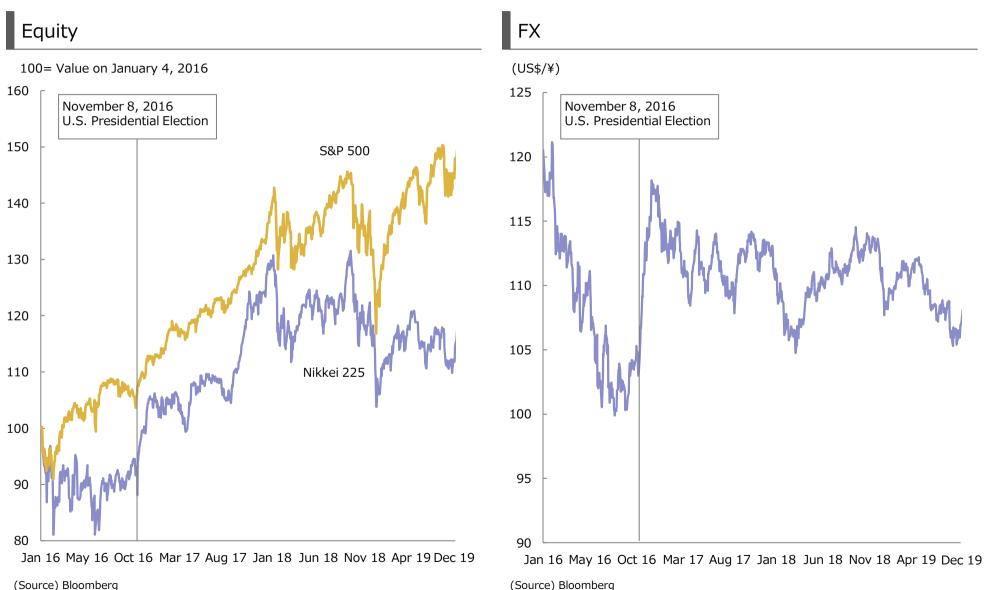
Customer prices and private consumption deflator





Economic environment in Japan

- Economic environment in Japan (2)

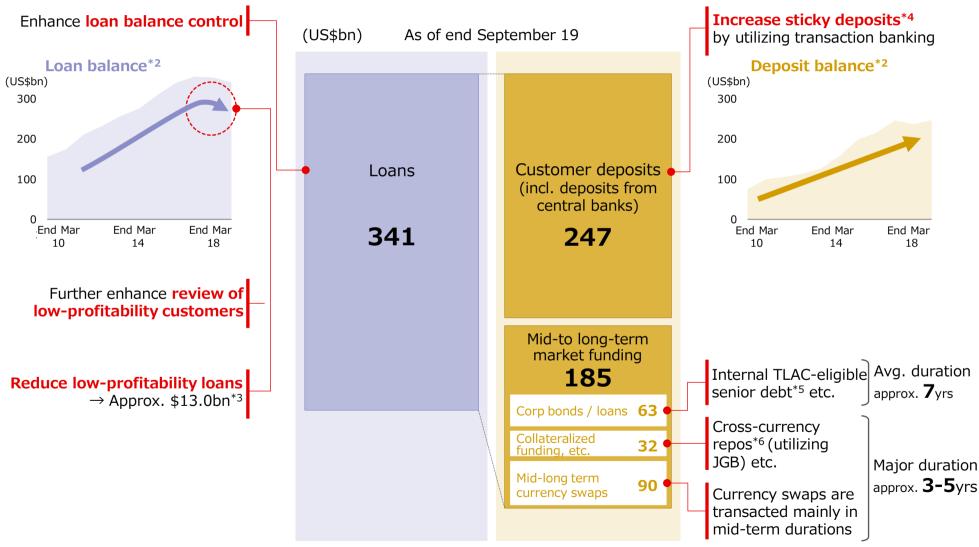


(Source) Bloomberg

MUFG 30

Non-JPY loans and funding strategy^{*1}

• Non-JPY loans are stably funded by deposits and mid-to long-term funding



*1 The Bank consolidated excl. MUAH, KS and BDI. Managerial accounting basis *2 Managerial accounting basis *3 Results of FY18. Approx. ¥1.4tn (US\$1=¥110)

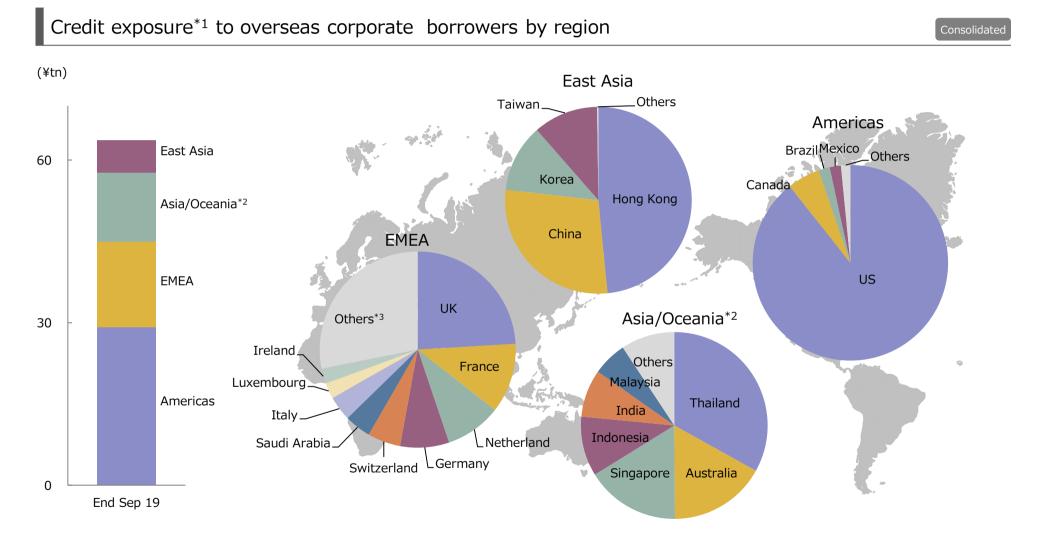
*4 Diversified deposits that are considered to remain in the bank during times of stress

*5 Internal TLAC-eligible inter-group loans from HoldCo (MUFG) using proceeds from issuances of TLAC-eligible senior bonds by MUFG

*6 Repurchase agreement in which denominated currency is different in cash transaction and security



Overseas corporate credit exposure



*1 Based on borrower's location. Including undrawn commitment, exposure in project finance etc. Excluding market risk exposure, inter-bank transactions and exposures to government agencies and central banks. Exchange rate applied is ¥ 107.92/US\$

*2 Excludes BDI's exposure

*3 Others in EMEA are comprised of approximately 60 countries to which MUFG held less than 2.5% exposure

(Note) All figures are on managerial accounting basis



Reduction of equity holdings

- Aim to accelerate reduction of equity holdings considering the risk, capital efficiency and international financial regulations
- Approx. $\pm 52 \text{ bn}^{*1*2}$ equities were sold in FY19 H1

Reduction of equity holdings

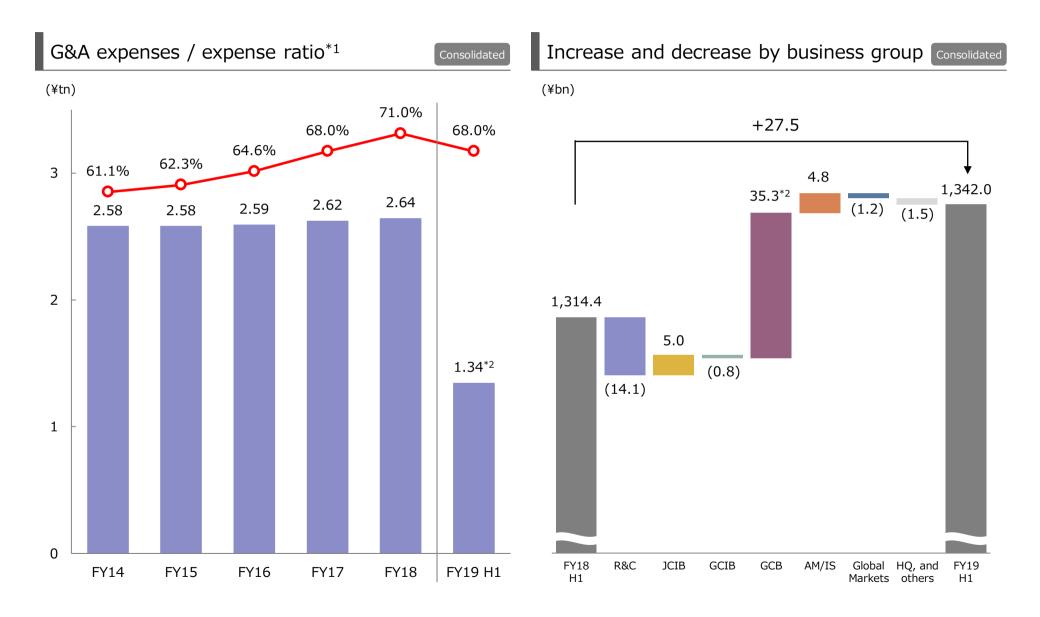
Ref. Approx. selling amount of equity holdings^{*1}

(¥tn) Acquisition price of domestic equity securities in the category of 'other securities' with market value (consolidated) 10 9.20 ¦ Ratio of equity holdings over Tier1 capital*3 51.8% Aim to reduce our equity holdings to approx. 10% of our Tier1 capital towards the end of the current medium-term business plan 22.8% 5 19.7% 17.9% 16.6% 14.2% 13.4% 13.0% 4.29 2.82 2.79 2.66 2.52 2.32 2.18 2.11 Approx. 10% 0 End End End End End End End End Fnd End Mar 02 Mar 08 Mar 14 Mar 15 Mar 16 Mar 17 Mar 18 Mar 19 Sep 19 Mar 21

(¥bn)

		Not gains	
	Selling amount	Acquisition cost basis	Net gains (losses)
FY15	211	117	94
FY16	267	149	118
FY17	318	201	117
FY18	242	127	115
FY19 H1	93	52	41
Total	1,131	646	485
Total	1,131	646	485





*1 Expense ratio=G&A expense/gross profits (before credit cost for trust accounts)

*2 Including the impact of the consolidation of BDI (approx. ¥25.5bn)



US GAAP consolidated financials - Balance sheet

Balance sheet

(¥mm)

Assets	End Mar 19
Cash and due from banks	33,924,340
Interest-earning deposits in other banks	40,646,920
Call loans, funds sold, and receivables under resale agreements	12,084,735
Receivables under securities borrowing transactions	2,758,573
Trading account assets	40,576,618
Investment securities	44,938,004
Net loans	116,225,757
Premises and equipment	973,600
Accrued interest	359,648
Customers' acceptance liability	247,996
Intangible assets—net	927,196
Goodwill	433,891
Deferred tax assets	89,719
Other assets	11,041,902
Total assets	305,228,899

(¥mm)

Liabilities and shareholders' equity	End Mar 19	
Total Deposits	199,280,789	
Call money, funds purchased, and payables under repurchase agreements	27,674,952	
Payables under securities lending transactions	913,087	
Due to trust account and Other short-term borrowings	9,467,025	
Trading account liabilities	13,009,492	
Obligations to return securities received as collateral	3,087,026	
Bank acceptances outstanding	247,996	
Accrued interest	214,735	
Long-term debt	27,990,543	
Other liabilities	7,358,506	
Total liabilities	289,244,151	
Capital stock	2,090,270	
Capital surplus	5,577,186	
Retained earnings	8,333,597	
Accumulated other comprehensive income, net of taxes	(284,269)	
Treasury stock, at cost	(517,236)	
Noncontrolling interests	785,200	
Total equity	15,984,748	
Total liabilities and shareholders' equity	305,228,899	



US GAAP consolidated financials - Statement of operations

Statement of operation

(¥mm)

Statement of Operations Data	Fiscal year ended Mar 19	
Interest income	3,813,379	
Interest expense	1,517,981	
Net interest income	2,295,398	
Provision for (reversal of) credit losses	34,330	
Net interest income after provision for (reversal of) credit losses	2,261,068	
Non-interest income	1,595,244	
Non-interest expense	2,985,470	
Income (loss) before income tax expense	870,842	
Income tax expense (benefit)	133,237	
Net income before attribution of noncontrolling interests	737,605	
Net income (loss) attributable to noncontrolling Interests	18,960	
Net income attributable to Mitsubishi UFJ Financial Group	718,645	

(¥)

Earnings (loss) per share		Fiscal year ended Mar 19	
Basic earnings			
	Earnings applicable to common shareholders of Mitsubishi UFJ Financial Group	55.03	
Diluted earnings			
	Earnings applicable to common shareholders of Mitsubishi UFJ Financial Group	54.74	



US GAAP consolidated financials - Reverse reconciliation from US GAAP to Japanese GAAP

Reverse reconciliation of shareholders' equity and net income

(¥mm)

			End Mar 19
		otal equity in accordance with U.S. GAAP ifferences arising from different accounting for:	15,984,748
1		Investment securities	77,262
2		Loans	(11,499)
3		Allowance for credit losses	151,564
4		Fixed assets	391,857
5		Pension liability	(13,524)
6		Derivative financial instruments and hedging activities	233,526
7		Compensated absences	44,066
8		Long-term debt	(271)
9		Consolidation	362,025
10		Goodwill	213,079
11		Intangible assets	(8,940)
12		Investments in equity method investees	616,445
13		Others	(598,176)
	_	eferred income tax effects of the above djustments, when applicable	(180,485)
	N	et assets in accordance with Japanese GAAP	17,261,677

(¥mm)

			Fiscal year ended Mar 19
	in	et Income before attribution of noncontrolling terests in accordance with U.S. GAAP fferences arising from different accounting for:	737,605
1		Investment securities	176,130
2		Loans	418
3		Allowance for credit losses	85,365
4		Fixed assets	(30,706)
5		Pension liability	(29,614)
6		Derivative financial instruments and hedging activities	(92,415)
7		Compensated absences	4,669
8		Long-term debt	(3,963)
9		Consolidation	94,392
10		Goodwill	(17,431)
11		Intangible assets	4,670
12		Investments in equity method investees	70,580
13		Others	(404)
		eferred income tax effects of the above adjustments, hen applicable	(49,538)
		et Income before attribution of noncontrolling terests in accordance with Japanese GAAP	949,758

