

# Mitsubishi UFJ Financial Group

**Financial Highlights under Japanese GAAP  
for Fiscal Year Ended March, 2009  
( From April 2008 to March 2009 )**

**May 19, 2009**

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Definitions of figures used in this document

**Consolidated** Mitsubishi UFJ Financial Group (consolidated)

**Non-consolidated** Bank of Tokyo-Mitsubishi UFJ (non-consolidated) + Mitsubishi UFJ Trust and Banking Corporation (non-consolidated) (without other adjustments)

# Statement of operations summary

(Consolidated)



## ● Net business profits

- Net interest income increased mainly due to increase in overseas lending income, lower funding cost in foreign currency and consolidation of ACOM
- Lower net fees and commissions mainly in sales of investment trusts and insurance, securities products and real estate businesses due to deterioration of market environment
- Total of net trading profits and net other business profits decreased mainly due to ¥267bn losses relating to securitized products
- G&A expenses slightly decreased as progress in cost reduction and other things offset consolidation of ACOM

## ● Credit costs

- Increased due to revision of debtor credit ratings which reflected downturn in businesses of especially SMEs

## ● Net gains (losses) on equity securities

- Posted net losses due to approx. ¥480bn write-down of equity securities resulting from lower share prices

## ● Net income

- Recorded a net loss due to the factors noted above and the booking of a similar level of tax expenses as in FY07, as a result of recording a valuation allowance against deferred tax assets, and other factors.

## Income statement (¥bn)

	FY07	FY08	Change
1 Gross profits (before credit costs for trust accounts)	3,512.7	3,272.9	(239.8)
2 Net interest income	1,842.0	1,975.9	133.8
3 Net fees and commissions	1,073.5	970.0	(103.4)
4 Net trading profits + Net other business profits	445.3	207.4	(237.8)
5 Net gains (losses) on debt securities	31.0	80.9	49.9
6 G&A expenses	2,115.8	2,083.7	(32.0)
7 Net business profits	1,396.9	1,189.1	(207.7)
8 Credit costs*1	(303.7)	(608.4)	(304.7)
9 Net gains (losses) on equity securities	(24.8)	(408.7)	(383.9)
10 Other non-recurring gains (losses)	(39.2)	(89.1)	(49.8)
11 Ordinary profits	1,029.0	82.8	(946.2)
12 Net extraordinary gains (losses)	(8.1)	32.2	40.3
13 Total of income taxes-current and income taxes-deferred	301.2	301.9	0.7
14 Net income	636.6	(256.9)	(893.5)
15 Total credit costs*2	(301.6)	(608.4)	(306.8)
16 (Non-consolidated)	(86.2)	(390.1)	(303.8)

\*1 Credit costs= Credit costs for trust accounts + Provision for general allowance for credit losses + Credit costs (included in non-recurring gains/losses)  
(Negative numbers refer to costs or losses)

\*2 Total credit costs= Credit costs + Reversal of reserve for contingent losses included in credit costs (Negative numbers refer to costs or losses)

Reference (¥)

17 EPS	61.00	(25.04)	(86.04)
18 ROE*3	9.74%	(3.97%)	(13.72%)

\*3

Net income - Equivalent of annual dividends on nonconvertible preferred stocks  

$$\left\{ \frac{\text{Total shareholder equity at the beginning of the period} - \text{Number of nonconvertible preferred shares at the beginning of the period} \times \text{Issue price} + \text{Foreign currency translation adjustments at the beginning of the period}}{\text{Total shareholder equity at the end of the period} - \text{Number of nonconvertible preferred shares at the end of the period} \times \text{Issue price} + \text{Foreign currency translation adjustments at the end of the period}} \right\} \times 100$$

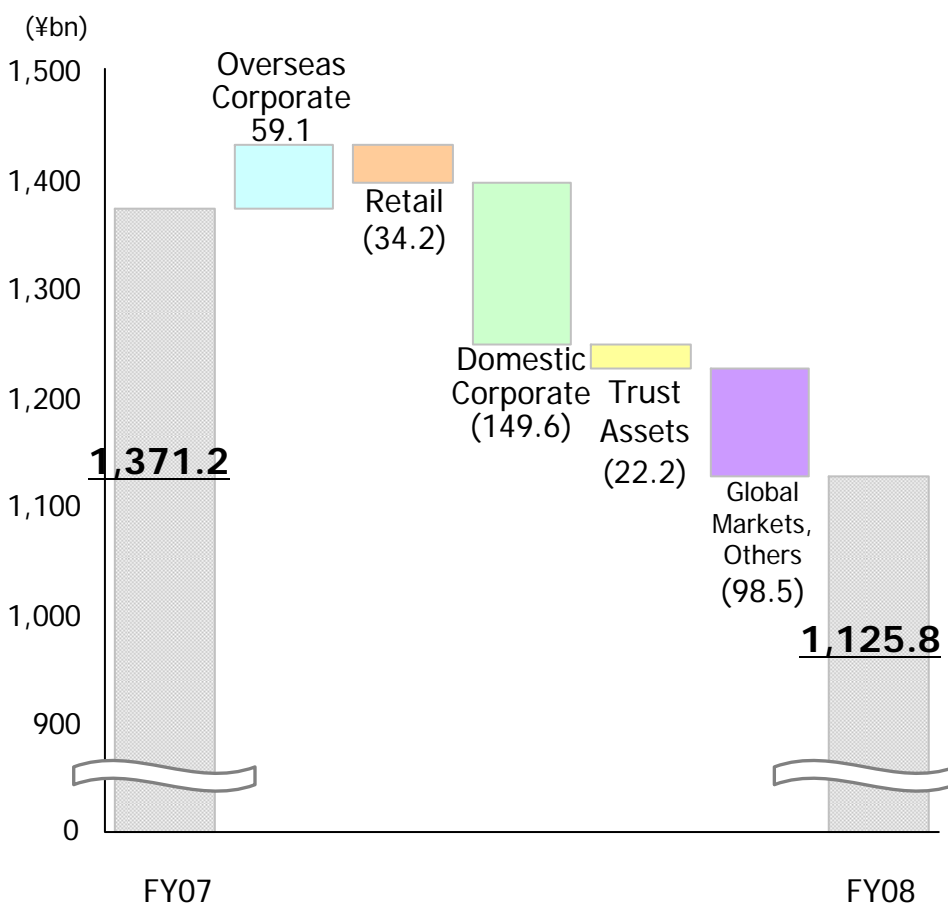
# Outline of results by business segments

(Consolidated)

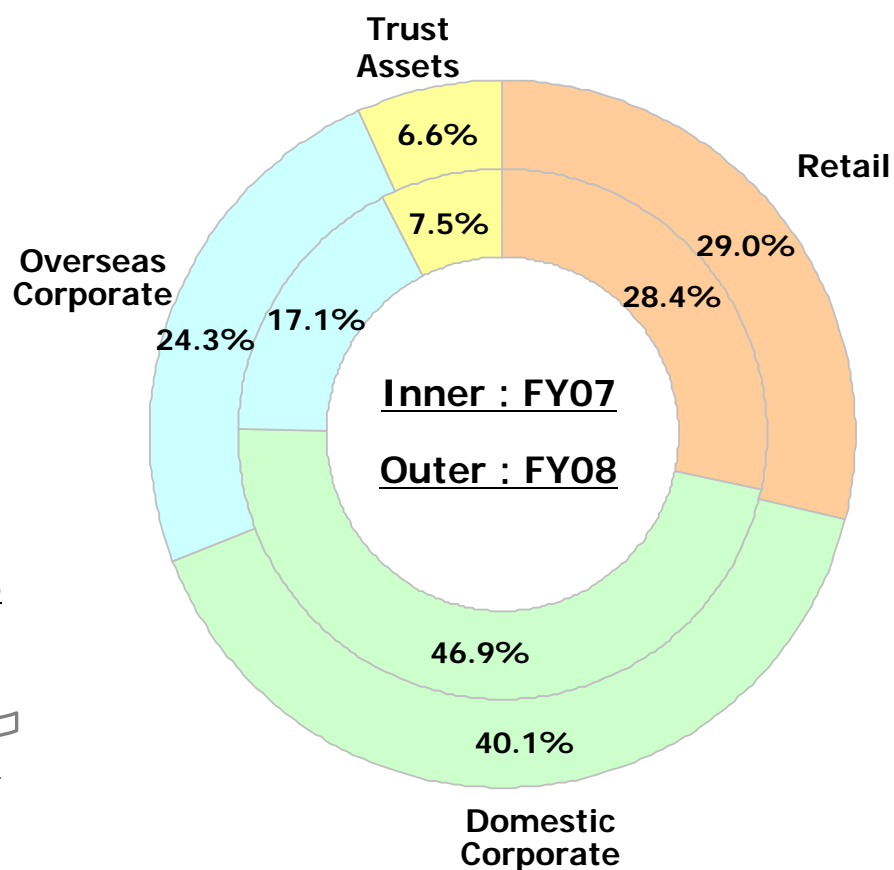


- An increase in net operating profits in the Overseas Corporate segment partially counteracted declines in Retail, Domestic Corporate and Trust Assets due to the impact of the market environment, but overall net operating profits decreased ¥245.4 bn from FY07, partly due to losses on securitized products included in Global Markets, Others.

## Breakdown of changes in Net operating profits\*1



## Portfolio of customer segments in Net operating profits\*1



\*1 Consolidated net business profits on management accounts basis  
Losses relating to securitized products is recorded in 'Global Markets, Others'

## ● Loans

- Increased from End Sep. 08 due to increase in domestic corporate loans and consolidation of ACOM

## ● Investment securities

- Increased from End Sep. 08 mainly due to JGBs and foreign bonds

## ● Deposits

- Increased from End Sep. 08 mainly due to individual and corporate deposit balance from domestic branches

## ● NPLs

- NPL ratio down from End Sep. 08 as a result of decrease in FRL disclosed loans and increase in total loans

## ● Net unrealized gains (losses) on available-for-sale securities

- Turned to net unrealized losses as unrealized gains on domestic equity securities decreased and turned to net losses

## ● BIS ratio

- Increased mainly due to decrease in risk-adjusted assets

## Balance sheet (¥bn)

	End Mar. 09	Change from End Mar. 08	Change from End Sep. 08
1 Loans (Banking+Trust accounts)	92,256.6	3,458.9	1,580.3
Loans (Banking accounts)	[92,056.8]	[3,518.0]	[1,611.7]
2 Domestic corporate loans* <sup>1</sup>	50,239.2	789.0	1,684.2
3 Housing loans* <sup>1</sup>	17,364.2	5.9	129.1
4 Overseas loans* <sup>2</sup>	19,488.5	1,818.0	(985.2)
5 Investment securities (Banking accounts)	48,314.1	7,462.4	9,642.7
6 Deposits	120,149.5	(1,157.7)	351.1
7 Individual deposits* <sup>3</sup> (Domestic branches)	62,881.6	286.9	209.3
8 Loan-and-deposit rate margin (Non-consolidated)	FY08 H2 1.44%	Change from FY07 H2 (0.03%)	Change from FY08 H1 0.00%
9 FRL disclosed loans* <sup>1</sup>	1,189.9	131.3	(28.3)
10 NPL ratio* <sup>1</sup>	1.24%	0.09%	(0.03%)
11 Net unrealized gains (losses) on available-for-sale securities	(917.7)	(1,922.6)	(918.0)
12 BIS capital ratio (Tier1 ratio)	11.77%	0.57%	1.21%
	7.76%	0.16%	0.13%

\*1 Non-consolidated + trust accounts

\*2 Loans booked in overseas branches, UnionBanCal Corporation and BTMU (China)

\*3 BTMU adjusted its method of monitoring deposits from individuals and started monitoring from end Sep. 08. The amount of deposits from individuals as of end Mar.08, adjusted by using the new method of monitoring, was ¥61.8 trillion. An increase of ¥1.0 trillion from End Mar.08.

# Loans/deposits

● **Loan balance ¥92.2tn**  
(up ¥1.5tn from end Sep. 08)

Changes from end Sep. 08:

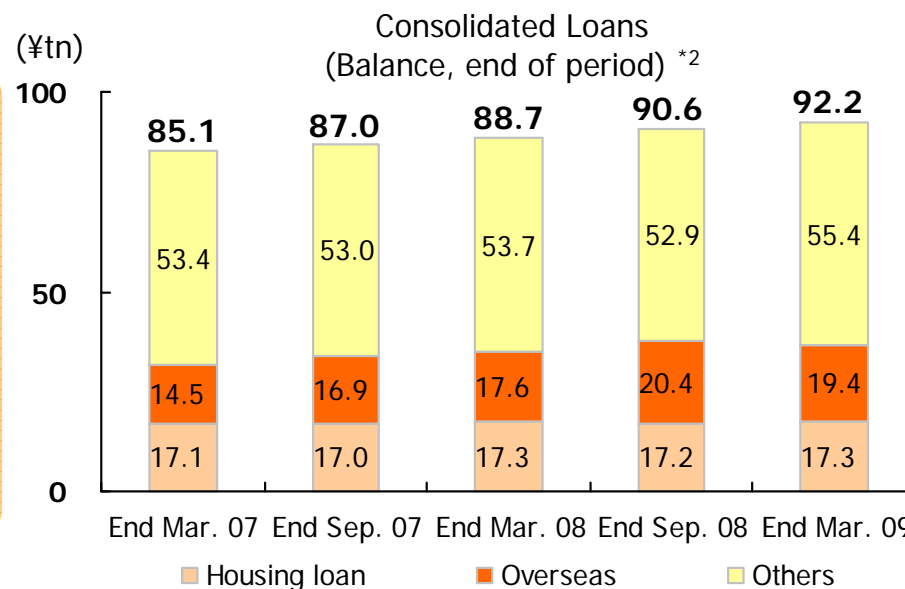
- Domestic corporate +¥1.6tn
- Overseas\*<sup>1</sup> -¥0.9tn
- Consolidation of ACOM +¥1.3tn

\*1 Overseas branches + UnionBanCal Corporation + BTMU (China)

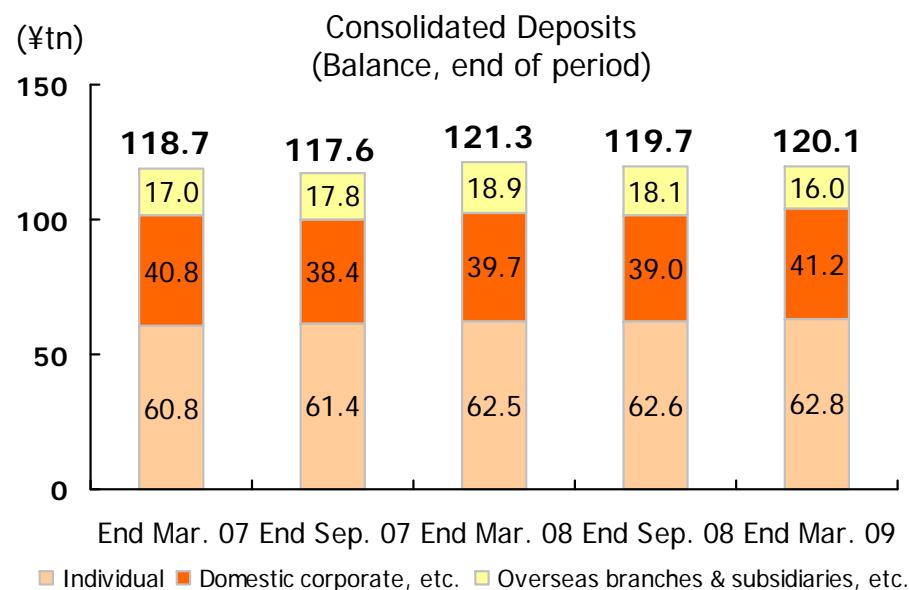
● **Deposits balance ¥120.1tn**  
(up ¥0.3tn from end Sep. 08)

Changes from end Sep. 08:

- Individual +¥0.2tn
- Corporate, etc. +¥2.1tn
- Overseas branches -¥1.9tn



\*<sup>2</sup> Sum of banking and trust accounts.



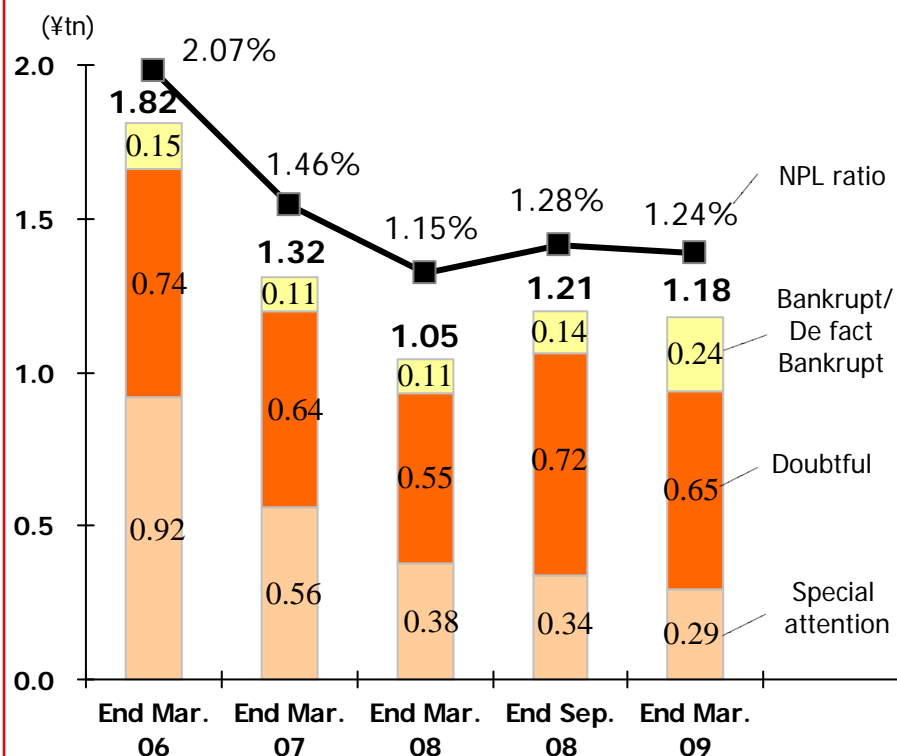
# Loan assets

(Consolidated/Non-consolidated)

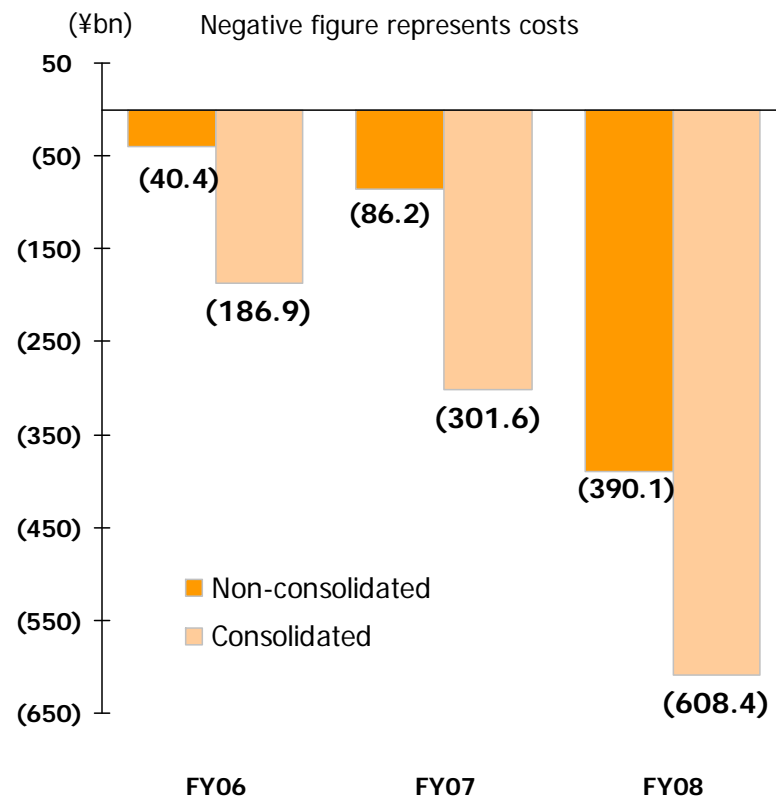


- NPL ratio slightly down from End Sep. 08 to 1.24% due to decrease in Doubtful and Special attention category loans
- Total credit costs significantly increased by approx. ¥300 bn compared with FY07 and showed an expense of ¥390.1bn on non-consolidated basis and ¥608.4bn on consolidated basis

## Balance of FRL disclosed loans (Non-consolidated)



## Total credit costs





# Holdings of investment securities

(Consolidated)



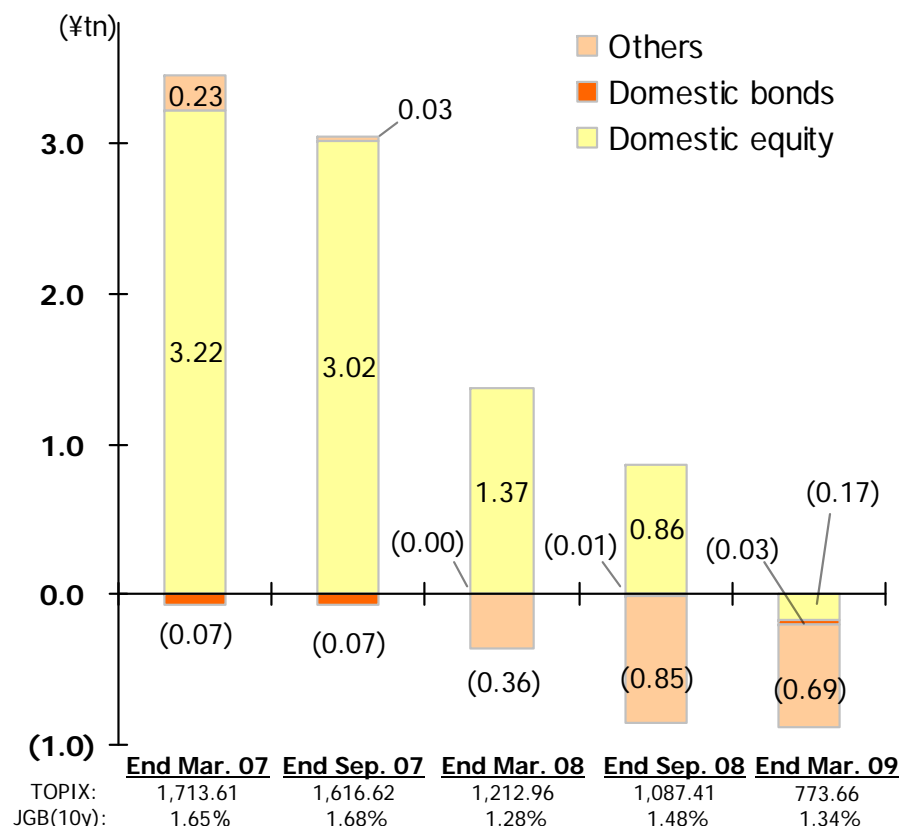
- Total unrealized gains/losses on available-for-sale securities decreased by approx. ¥0.92tn from End Sep 08 to approx ¥0.92tn net losses, due to lower market prices of domestic equity securities

## Breakdown of available-for-sale securities (with market value)

(¥bn)

	Balance (End Mar.09)	Unrealized gains (losses)	
			Change from End Sep. 08
1 Total	41,595.2	(917.7)	(918.0)
2 Domestic equity securities	3,732.5	(179.8)	(1,040.4)
3 Domestic bonds	25,000.4	(38.5)	(28.1)
4 Others	12,862.2	(699.4)	150.5
5 Foreign equity securities	107.9	(20.6)	(47.7)
6 Foreign bonds	10,644.6	(29.1)	73.6
7 Other	2,109.6	(649.5)	124.6

## Unrealized gains (losses) on available-for-sale securities





# Holdings of securitized products

(Consolidated)



- Balance of investments in securitized products approx. ¥2.3tn (down ¥0.8tn from end Sep. 08)

(managerial accounting basis)

## (1) Balance, net unrealized gains (losses)

	(¥bn)	Balance		Unrealized gains (losses)	
			Change from end Sep. 08		Change from end Sep. 08
1	RMBS	197	(322)	(46)	58
2	Sub-prime RMBS	50	(90)	(9)	29
3	CMBS	27	(8)	(2)	(1)
4	CLOs	1,695	(316)	(286)	53
5	Others (card, etc.)	354	(159)	(46)	3
6	CDOs	19	(18)	(3)	4
7	SIV investments	0	(3)	0	0
8	Total	2,293	(825)	(384)	118

Note:

Figures are rounded off. Balance is the amount after impairment and before deducting net unrealized losses. Starting from 08Q3, most of the CLOs are evaluated based on reasonably estimated amounts derived using our own calculation methods in order to enhance the accuracy of our valuation.

The effects of the changes of the above valuation methods are as follows:

1) The balance as of March 31, 2009 increased by approx. ¥131bn

2) The net unrealized losses as of March 31, 2009 decreased by approx. ¥241 bn

The effects on the P/L for the fiscal year ended March 31, 2009 was approx. ¥131 bn

- The balance of investments in securitized products decreased to ¥2.3tn (down ¥0.8tn from end Sep. 08), due to proceeding with sales and write-offs of the products with high downgrade risk such as RMBS. The balance of net unrealized losses improved by ¥118bn from end Sep.08 to ¥384bn.
- The effect on the FY08 (full-year) P&L was a loss of ¥267bn (Impairment loss:¥101bn, loss on sales:¥167bn)
- Given its investment purpose as a substitute for lending, a large portion of CLOs was reclassified as “securities being held to maturity” after checking probability of principal repayment on each security under accounting rules.

## (2) Of which securities available for sale

	(¥ bn)	Balance		Unrealized gains (losses)		Net unrealized gains (losses) as % of balance*1
			Change from end Sep. 08		Change from end Sep. 08	
1	RMBS	197	(322)	(46)	58	(23.5%)
2	Sub-prime RMBS	50	(90)	(9)	29	(17.1%)
3	CMBS	27	(8)	(2)	(1)	(7.2%)
4	CLOs	364	(1,647)	(70)	269	(19.3%)
5	Others (card, etc.)	324	(189)	(43)	6	(13.2%)
6	CDOs	15	(22)	(1)	5	(7.6%)
7	SIV investments	0	(3)	0	0	0.0%
8	Total	928	(2,191)	(162)	339	(17.5%)

## (3) Of which securities being held to maturity

	(¥ bn)	Balance*2
1	RMBS	0
2	Sub-prime RMBS	0
3	CMBS	0
4	CLOs	1,331
5	Others (card, etc.)	30
6	CDOs	4
7	SIV investments	0
8	Total	1,365

\*1 Following the publication of Practical Issue Task Force No. 26, some of our securitized products were reclassified into “securities being held to maturity” from “securities available for sale” at and after the end of January 2009.

\*2 Principal balance on a managerial accounting basis. Differs from amount recorded on balance sheet.

Net unrealized losses (¥221 bn)

## ● Total capital

- Declined ¥0.11 tn, as a large capital increase was offset by the recording of a net loss and higher unrealized losses on securities

## ● Risk-adjusted assets

- Decreased ¥12.29 tn mainly reflecting lower credit risk portion on shifting to the AIRB approach

### <Adopted method>

- Credit risk:  
 (End Mar, 08, End Sep, 08)  
 FIRB (Foundation Internal Ratings-based Approach)  
 (End Mar, 09)  
 AIRB (Advanced Internal Ratings-based Approach)
- Operational risk: The Standardized Approach (TSA)

● **Capital ratio** : **11.77%**  
 ● **Tier1 ratio** : **7.76%**  
 ● **Core Tier1 ratio**<sup>\*1</sup> : **4.53%**

(¥bn)

	End Mar. 08	End Sep. 08	End Mar. 09	Change from End Sep.08
1 Capital ratio	11.19%	10.55%	11.77%	1.21%
2 Tier1 ratio	7.60%	7.63%	7.76%	0.13%
3 Tier 1	8,293.7	8,380.4	7,575.1	(805.2)
4 Preferred stock	336.8	261.3	640.0	378.7
5 Preferred securities	1,240.3	1,370.3	1,307.1	(63.2)
6 Unrealized losses on investment securities	-	(41.6)	(803.8)	(762.1)
7 Tier 2	4,441.8	3,766.0	4,216.1	450.0
8 Unrealized gains on investment securities	462.4	-	-	-
9 Subordinated debt	3,639.5	3,439.6	3,779.2	339.5
10 Total capital	12,215.8	11,590.2	11,478.4	(111.8)
11 Risk-adjusted assets	109,075.6	109,789.1	97,493.4	(12,295.7)
12 Credit risk	100,962.2	101,536.4	90,242.9	(11,293.4)
13 Market risk	2,147.6	2,320.2	1,587.6	(732.5)
14 Operational risk	5,965.6	5,932.4	5,662.7	(269.6)

\*1 Core Tier1 = Tier1-(Preferred securities + Preferred Stock + Net deferred tax assets )  
 Core Tier1 ratio = Core Tier1 ÷ Risk-adjusted assets

# FY2009 targets/dividend forecasts

(Consolidated/  
Non-consolidated)



## Earnings targets

### Consolidated

		Interim (targets)	FY2009 Full Year (targets)
1	Ordinary profits	¥220.0 bn	¥600.0 bn
2	Net income	¥100.0 bn	¥300.0 bn

## Dividend forecasts

		Interim dividend (forecasts)	Year-end dividend (forecasts)	FY2009 Annual dividend (forecast)
1	Dividend per common share	¥6	¥6	¥12

## Bank of Tokyo-Mitsubishi UFJ

		Interim (targets)	FY2009 Full Year (targets)
( non- consolidated )			
1	Net business profits	¥340.0 bn	¥785.0 bn
2	Ordinary profits	¥115.0 bn	¥320.0 bn
3	Net income	¥65.0 bn	¥175.0 bn

## Mitsubishi UFJ Trust and Banking

		Interim (targets)	FY2009 Full Year (targets)
( non- consolidated )			
1	Net business profits	¥55.0 bn	¥120.0 bn
2	Ordinary profits	¥25.0 bn	¥60.0 bn
3	Net income	¥15.0 bn	¥40.0 bn

**This document contains forward-looking statements regarding estimations, forecasts, targets and plans in relation to the results of operations, financial conditions and other overall management of the company and/or the group as a whole (the “forward-looking statements”). The forward-looking statements are made based upon, among other things, the company’s current estimations, perceptions and evaluations. In addition, in order for the company to adopt such estimations, forecasts, targets and plans regarding future events, certain assumptions have been made. Accordingly, due to various risks and uncertainties, the statements and assumptions are inherently not guarantees of future performance and may be considered differently from alternative perspective and may result in material differences from the actual result. For the main factors that may effect the current forecast, please see the Consolidated Summary Report, Annual Securities Report, Disclosure Book, Annual Report, and other current disclosures that the company has announced.**

**The financial information included in this financial highlights is prepared and presented in accordance with accounting principles generally accepted in Japan (“Japanese GAAP”). Differences exist between Japanese GAAP and the accounting principles generally accepted in the United States (“U.S. GAAP”) in certain material respects. Such differences have resulted in the past, and are expected to continue to result for this period and future periods, in amounts for certain financial statement line items under U.S. GAAP to differ significantly from the amounts under Japanese GAAP. For example, differences in consolidation basis or accounting for business combinations, including but not limited to amortization and impairment of goodwill, could result in significant differences in our reported financial results between Japanese GAAP and U.S. GAAP. Readers should consult their own professional advisors for an understanding of the differences between Japanese GAAP and U.S. GAAP and how those differences might affect our reported financial results. To date, we have published U.S. GAAP financial results only on a semiannual and annual basis, and currently do not expect to publish U.S.GAAP financial results for the period reported in this highlights.**