MUFG

Mitsubishi UFJ Financial Group

Financial Highlights under Japanese GAAP for Fiscal Year Ended March 31, 2012

May 15, 2012

Quality for You

This document contains forward-looking statements regarding estimations, forecasts, targets and plans in relation to the results of operations, financial conditions and other overall management of the company and/or the group as a whole (the "forward-looking statements"). The forward-looking statements are made based upon, among other things, the company's current estimations, perceptions and evaluations. In addition, in order for the company to adopt such estimations, forecasts, targets and plans regarding future events, certain assumptions have been made. Accordingly, due to various risks and uncertainties, the statements and assumptions are inherently not guarantees of future performance, may be considered differently from alternative perspectives and may result in material differences from the actual result. For the main factors that may effect the current forecasts, please see Consolidated Summary Report, Annual Securities Report, Disclosure Book, Annual Report, and other current disclosures that the company has announced.

The financial information included in this financial highlights is prepared and presented in accordance with accounting principles generally accepted in Japan ("Japanese GAAP"). Differences exist between Japanese GAAP and the accounting principles generally accepted in the United States ("U.S. GAAP") in certain material respects. Such differences have resulted in the past, and are expected to continue to result for this period and future periods, in amounts for certain financial statement line items under U.S. GAAP to differ significantly from the amounts under Japanese GAAP. For example, differences in consolidation basis or accounting for business combinations, including but not limited to amortization and impairment of goodwill, could result in significant differences in our reported financial results between Japanese GAAP and U.S. GAAP. Readers should consult their own professional advisors for an understanding of the differences between Japanese GAAP and U.S. GAAP and how those differences might affect our reported financial results. We will publish U.S. GAAP financial results in a separate disclosure document when such information becomes available.

＜Definitions of figures used in this document>

Consolidated	: Mitsubishi UFJ Financial Group（Consolidated）
Non-consolidated	: Bank of Tokyo-Mitsubishi UFJ (non-consolidated) + Mitsubishi UFJ trust and Banking Corporation (non-consolidated) (without any adjustments)

Agenda

Income statement summary

【Consolidated】

● Net business profits

- Gross profits slightly decreased mainly due to lower net interest income such as consumer-finance income and dividend income on preferred stock, partially offset by higher net gains on sales of debt securities and returning to trading gains from securities subsidiary.
- However net business profits remained almost unchanged, as a result of lower G&A expenses reflecting the progress in an ongoing intensive corporate-wide cost reduction.

● Total credit costs

- Significantly decreased mainly due to reversal of general allowance for credit losses and lower losses on loan write-offs.

● Net losses on equity securities

- Increased due to higher net losses on sales of equity securities, in addition to higher losses on write-down of equity securities.

● Other non-recurring gains (losses)

- Significantly improved due to a negative goodwill of ¥290.6 bn recorded as a result of the application of equity method accounting for our investment in Morgan Stanley by completion of conversion of their convertible preferred stock into their common stock and lower provision for losses on interest repayment.

● Net income

- Achieved ¥981.3bn, ahead of target:¥900.0bn.
- Increased even without one-time effect of negative goodwill.

Reference(¥)	FY11	FY10	Change
EPS	68.09	39.95	28.15
ROE*4	11.10%	6.89%	4.20%

*4

$$\frac{\text{Net income}-\text{Equivalent of annual dividends on nonconvertible preferred stocks}}{\{(\text{Total shareholders' equity at the beginning of the period}-\text{Number of nonconvertible preferred stocks at the beginning of the period}\times\text{Issue price}+\text{Foreign currency translation adjustments at the beginning of the period}) + (\text{Total shareholders' equity at the end of the period}-\text{Number of nonconvertible preferred stocks at the end of the period}\times\text{Issue price}+\text{Foreign currency translation adjustments at the end of the period})\}\div 2}\times 100$$

Income statement(¥bn)

〈Consolidated〉

		FY11	FY10	Change
1	Gross profits (before credit costs for trust accounts)	3,502.0	3,522.5	(20.4)
2	Net interest income	1,840.5	2,020.0	(179.4)
3	Trust fees+Net fees and commissions	1,061.1	1,079.8	(18.7)
4	Net trading profits +Net other business profits	600.2	422.6	177.6
5	Net gains (losses) on debt securities	270.3	221.3	49.0
6	G&A expenses	1,994.5	2,020.8	(26.3)
7	Net business profits	1,507.4	1,501.6	5.8
8	Credit costs*1	(257.5)	(424.2)	166.7
9	Net gains (losses) on equity securities	(88.6)	(57.1)	(31.5)
10	Other non-recurring gains (losses)*2	310.7	(373.7)	684.4
11	Ordinary profits	1,471.9	646.4	825.5
12	Net extraordinary gains (losses)	(23.8)	(6.8)	(16.9)
13	Total of income taxes-current and income taxes-deferred	(376.4)	(175.4)	(200.9)
14	Minority interests	(90.2)	119.0	(209.3)
15	Net income	981.3	583.0	398.2
16	Without one-time effect of negative goodwill	690.6	583.0	107.6
17	Total credit costs*3	(193.4)	(354.1)	160.6

〈Non-consolidated〉

		FY11	FY10	Change
18	Gross profits (before credit costs for trust accounts)	2,362.0	2,337.5	24.5
19	G&A expenses	1,191.0	1,180.5	10.5
20	Net business profits	1,171.0	1,156.9	14.0
21	Ordinary profits	853.4	762.6	90.7
22	Income before income taxes	853.1	776.3	76.7
23	Net income	544.9	714.7	(169.8)
24	Total credit costs*3	(134.5)	(174.2)	39.6

*1 Credit costs for trust accounts+Provision for general allowance for credit losses +Credit costs(included in non-recurring gains/losses)

*2 Included Profits (losses) from investments in affiliates, provision for losses on interest repayment, Reversal of allowance for credit losses, Reversal of reserve for contingent losses included in credit costs and Gains on loans written-off. Reversal of allowance for credit losses, Reversal of reserve for contingent losses included in credit costs and Gains on loans written-off were recorded in Net extraordinary gains(losses) at FY10

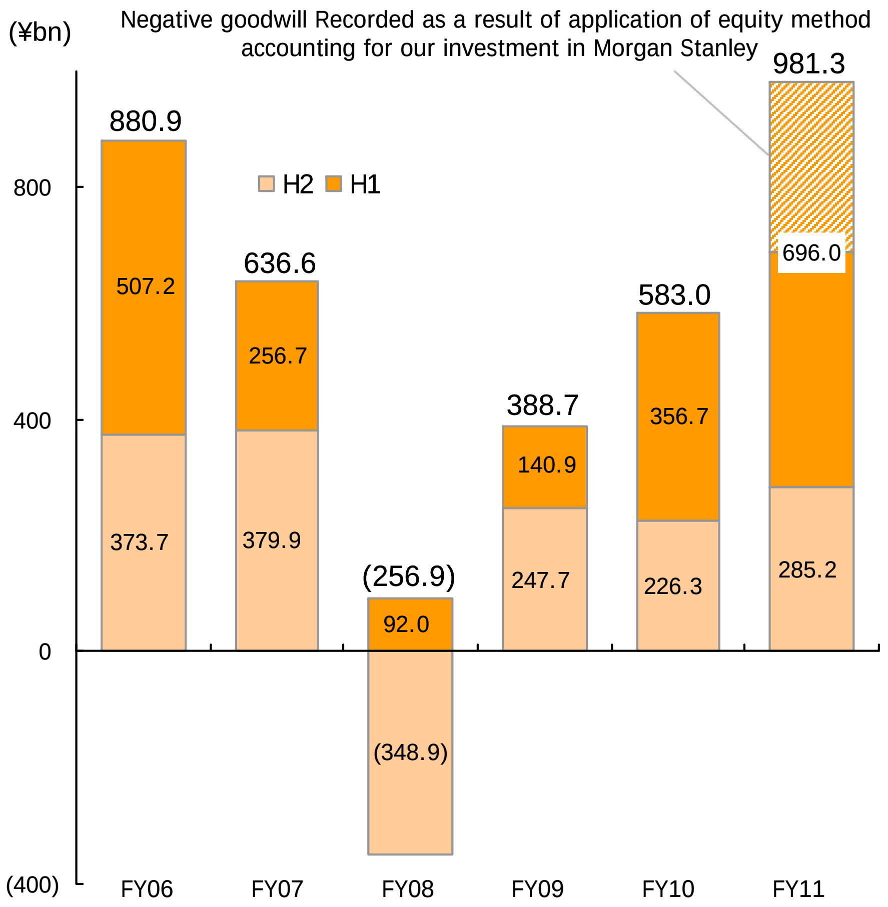
*3 Credit costs+Reversal of allowance for credit losses+Reversal of reserve for contingent losses included in credit costs +Gains on loans written-off.

Outline of net income

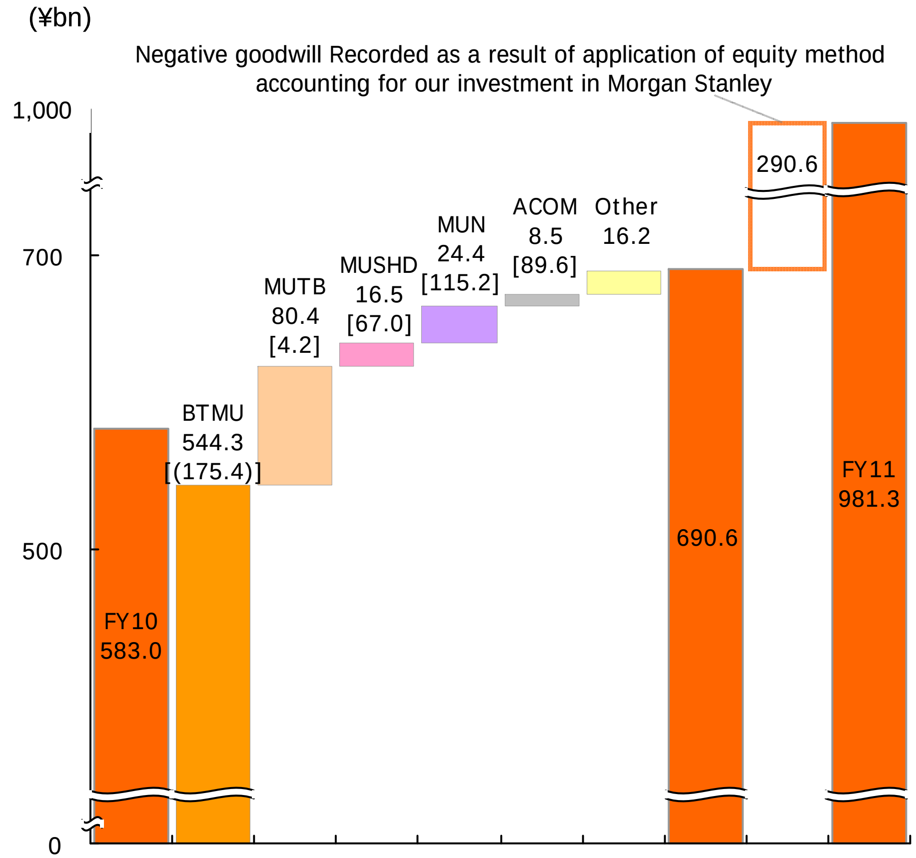
【Consolidated】

- Net income increased third straight year since FY09. FY11 net income increased even without one-time effect of negative goodwill of ¥290.6bn.
- Net income from major subsidiaries including MUSHD, MUN and ACOM which implemented some drastic financial restructuring at FY10, were all in the black.

Net income history



Breakdown of net income*1

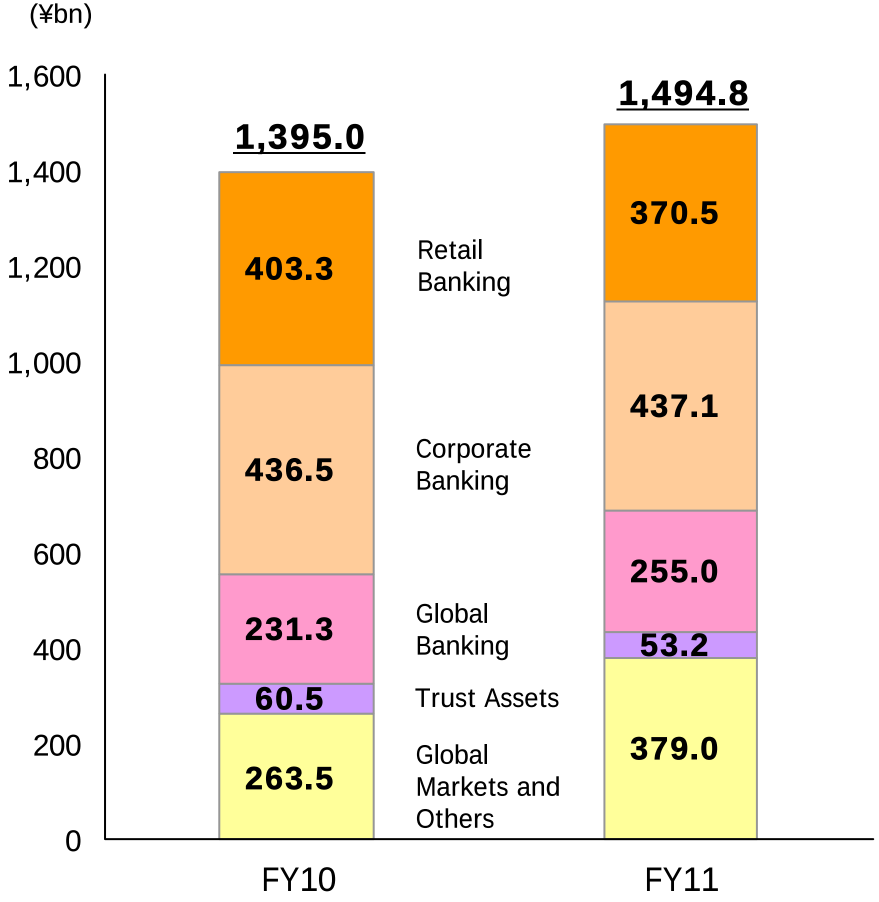


*1 The above figures take into consideration the percentage holding in each subsidiary (after-tax basis) and figures in brackets [] are the change compared to FY10.

Outline of results by business segment 【Consolidated】

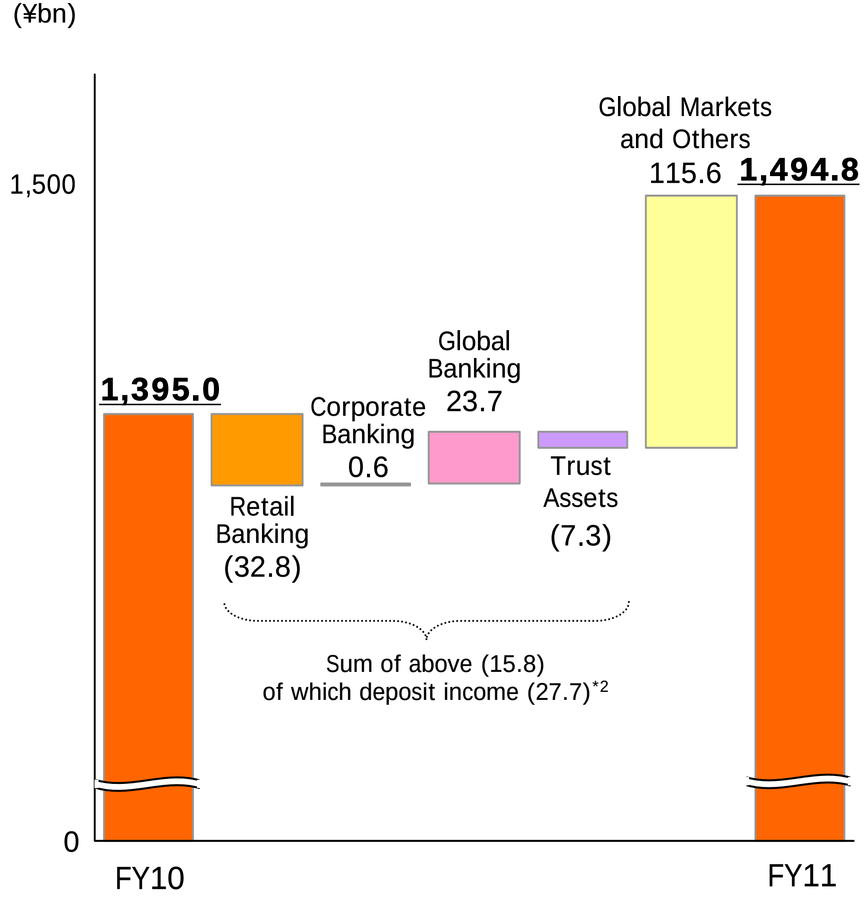
- Net operating profits increased by ¥99.8bn compared to FY10, mainly due to higher net business profits from Global Markets segment, coupled with those from Global Banking segment mainly supported by higher lending related income which were offset by lower profits from Retail and Trust Assets segments.

Net operating profits by segment*1



*1 Consolidated net business profits on a managerial accounting basis.

Breakdown of changes in net operating profits



*2 Deposit income in the total of BTMU and MUTB figures

Balance sheet summary

【Consolidated】

MUFG

- **Loans**
  - Increased from End Mar. 11 and from End Sep. 11 mainly due to higher domestic corporate loans and overseas loans.
- **Investment securities**
  - Increased from End Mar. 11 and from End Sep. 11 mainly due to higher Japanese government bonds and foreign bonds.
- **Deposits**
  - Increased slightly from End Mar. 11 yet so did significantly from End Sep. 11 due to turnaround increase in deposits from corporate.
- **Total net assets**
  - Increased from End Mar. 11 and from End Sep. 11 mainly due to an increase in retained earnings and net unrealized gains on other securities.
- **Non performing loans (“NPLs”)**
  - NPLs and NPL ratio slightly deteriorated since End Mar. 11, but keeping at a low level.
- **Net unrealized gains (losses) on securities available for sale**
  - Improved from End Mar. 11 mainly due to higher unrealized gains on bonds. Also improved from End Sep. 11 mainly due to higher unrealized gains on domestic and foreign equity securities.

Balance sheet(¥bn)

	Balance sheet(¥bn)	End Mar.12	Change from End Mar.11	Change from End Sep.11
1	Total assets	218,861.6	12,634.5	2,914.4
2	Loans(Banking+Trust accounts)	84,640.0	4,497.6	4,975.3
3	Loans(Banking accounts)	84,492.6	4,497.6	4,981.2
4	Domestic corporate loans*1	45,634.7	1,717.7	2,550.8
5	Housing loans*1	16,866.0	(434.6)	(116.7)
6	Overseas loans*2	19,947.1	3,524.9	2,806.3
7	Investment securities (banking accounts)	78,264.7	7,241.0	2,690.5
8	Japanese government bonds	48,562.7	3,620.8	1,299.8
9	Foreign bonds	17,921.9	4,284.4	1,608.3
10	Receivables under resale agreements and Receivables under securities borrowing transactions	7,809.5	(808.8)	(2,606.5)
11	Total liabilities	207,185.8	11,773.1	2,573.4
12	Deposits	124,789.2	644.9	3,206.7
13	Individual deposits (Domestic branches)	65,844.3	1,459.7	967.6
14	Payables under repurchase agreements and Payables under securities lending transactions	18,564.7	4,076.4	(1,075.7)
15	Total net assets	11,675.7	861.3	341.0
16	FRL disclosed loans*1*3	1,582.1	151.4	118.2
17	NPL ratio*1	1.77%	0.09%	0.03%
18	Net unrealized gains (losses) on securities available for sale	832.0	504.4	441.8
19	BIS capital ratio	14.91%	0.01%	(0.51%)
20	(Tier1 ratio)	12.31%	0.97%	(0.73%)

*1 Non-consolidated+trust accounts
*2 Loans booked in overseas branches, UnionBanCal Corporation and BTMU(China)
*3 FRL=the Financial Reconstruction Law

Loans / deposits

【Consolidated】

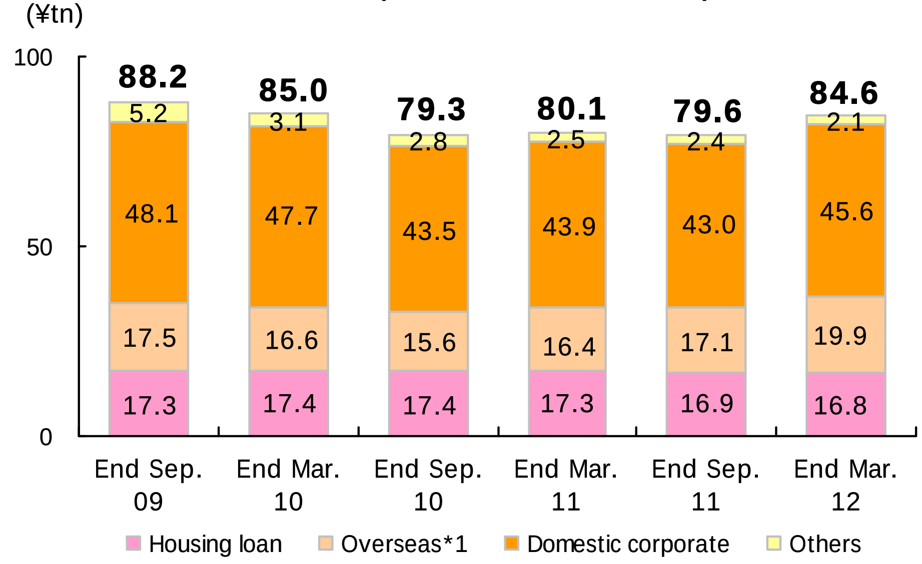
●Loan balance ¥84.6tn
(up ¥4.9tn from End Sep. 11)

<Changes from End Sep. 11>

■ Housing Loan	(¥0.1tn)
■ Overseas*1	+¥2.8tn
■ Domestic corporate	+¥2.5tn

*1 Overseas branches + UnionBanCal Corporation +BTMU (China)
*2 Sum of banking and trust accounts

【Loans (Period end balance)*2】

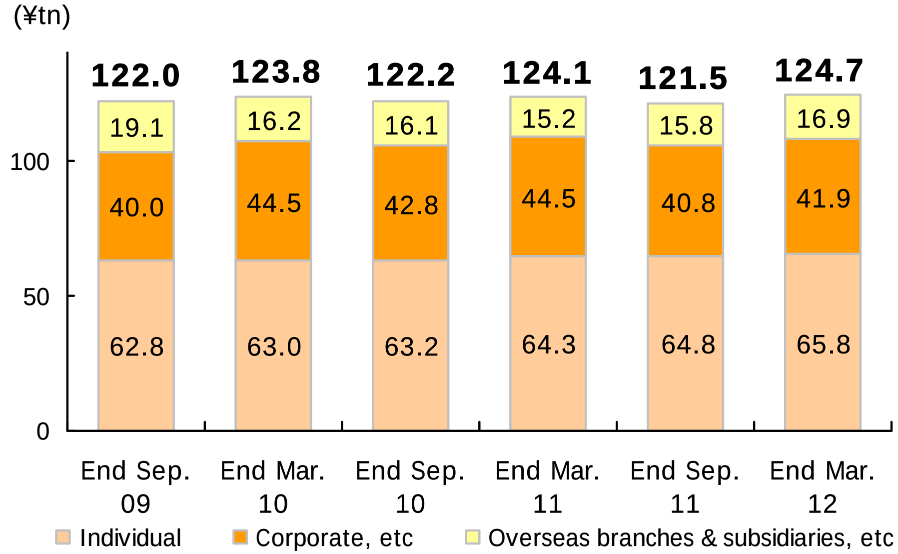


●Deposit balance ¥124.7tn
(up ¥3.2tn from End Sep. 11)

<Changes from End Sep. 11>

■ Individual	+¥0.9tn
■ Corporate, etc.	+¥1.0tn
■ Others	+¥1.1tn

【Deposits (Period end balance)】

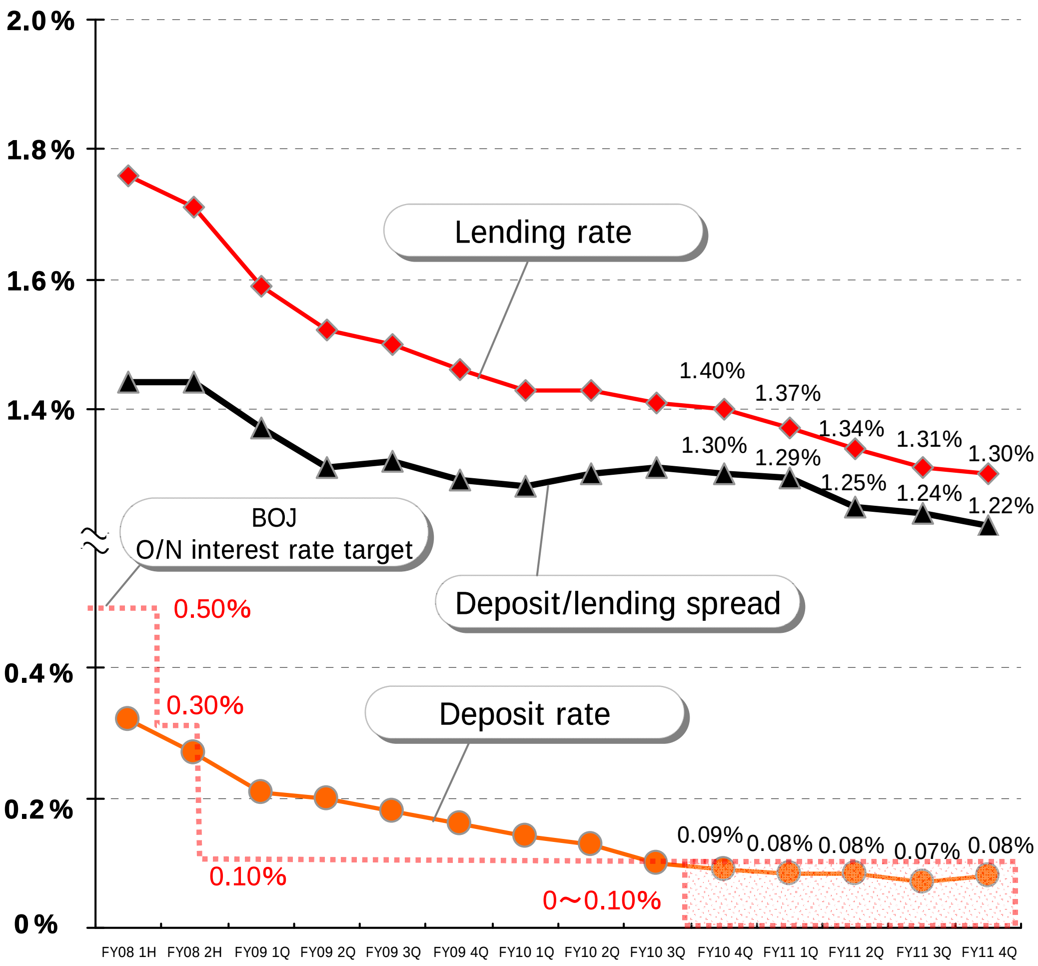


Domestic deposit / lending rates

【Non-consolidated】

- **Deposit / lending spread in FY11 4Q slightly decreased mainly due to a decrease in lending rate**

Changes in domestic deposit / lending rates



【Interest rate changes】

November 4, 2008
Interest rate on ordinary deposits: 0.200% ⇒ 0.120%

November 20, 2008
Short-term prime rate: 1.875% ⇒ 1.675%

December 22, 2008
Interest rate on ordinary deposits: 0.120% ⇒ 0.040%

January 13, 2009
Short-term prime rate: 1.675% ⇒ 1.475%

April 1, 2009
Variable rate on new housing loans :
⇒ Changed based on the long-term lending rate linked to short-term prime rate as of March 1

July 1, 2009
Variable rate on existing housing loans :
⇒ Changed based on the long-term lending rate linked to short-term prime rate as of April 1

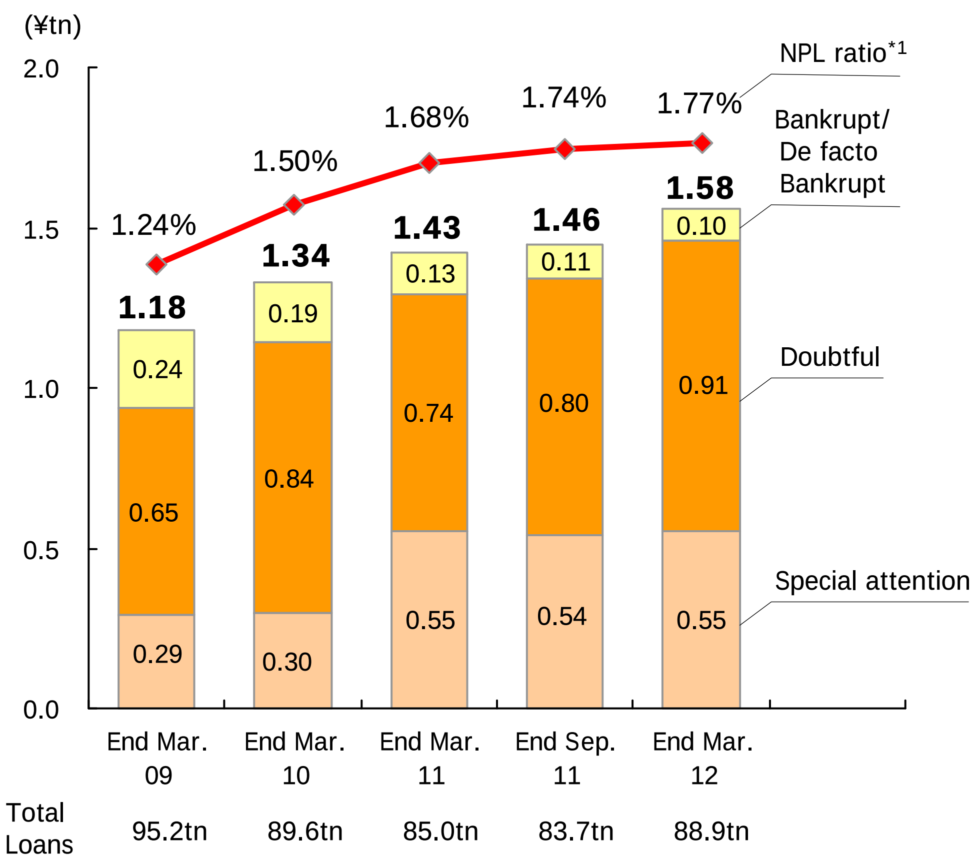
September 6, 2010
Interest rate on ordinary deposits: 0.040% ⇒ 0.020%

Loan assets

【Consolidated / Non-consolidated】

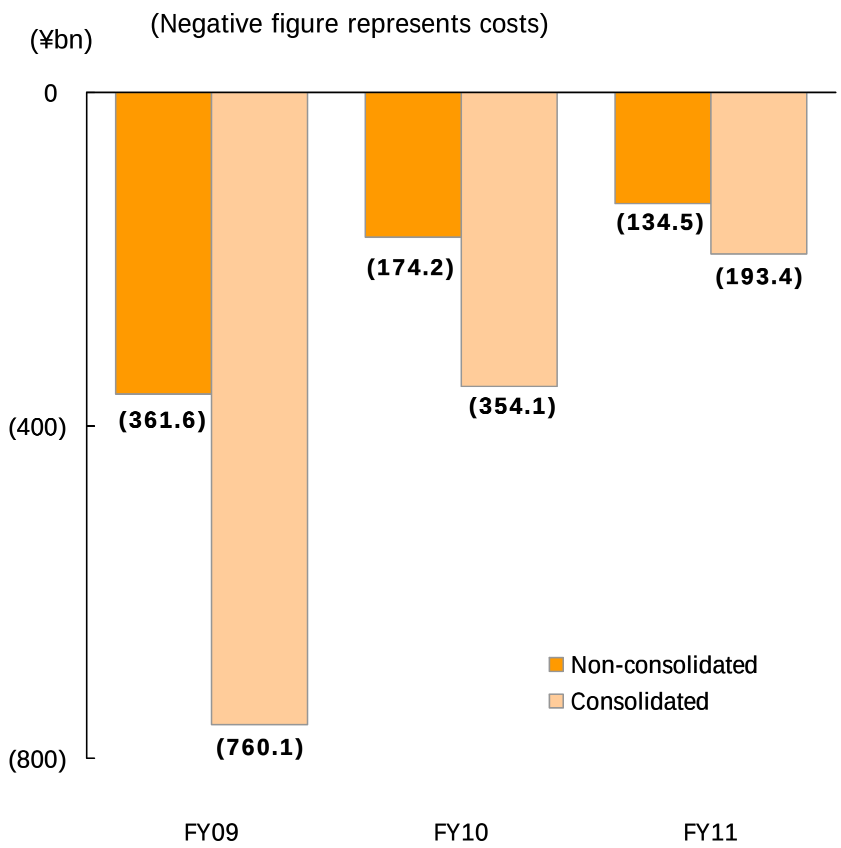
- NPL ratio increased 0.03% from End Sep. 11 to 1.77%, but keeping at a low level.
- Total credit costs significantly decreased to ¥134.5bn for Non-consolidated, and to ¥193.4bn for Consolidated.

Balance of FRL disclosed loans



*1 Non performing loan ÷ Total loans

Total credit costs*2



*2 Figures included gains on loans written-off

Holdings of investment securities

【Consolidated】

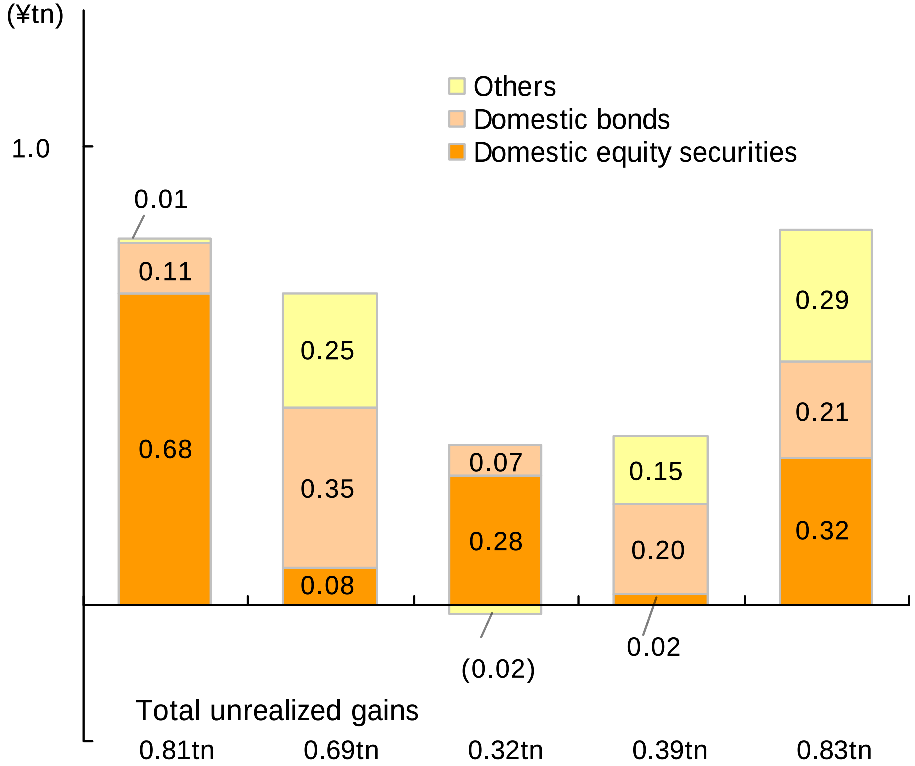
MUFG

- **Total unrealized gains on securities available for sale improved by ¥441.8bn from End Sep. 11. Unrealized gains on domestic equity securities increased reflecting strong stock performance in the domestic market, so did other securities as well.**

Breakdown of securities available for sale

	(¥bn)	Balance		Unrealized gains(losses)	
		End Mar.12	Change from End Sep.11	End Mar.12	Change from End Sep.11
1	Total	74,831.7	3,052.0	832.0	441.8
2	Domestic equity securities	3,333.8	217.6	321.7	298.5
3	Domestic bonds	51,566.8	978.1	217.5	7.7
4	Government bonds	48,005.8	1,367.9	155.1	13.9
5	Others	19,931.0	1,856.2	292.8	135.4
6	Foreign equity securities	170.3	36.0	50.2	31.8
7	Foreign bonds	17,921.9	1,608.3	260.6	7.5
8	Others	1,838.7	211.9	(18.1)	96.1

Unrealized gains on securities available for sale



	End Mar. 10	End Sep. 10	End Mar. 11	End Sep. 11	End Mar. 12
TOPIX:	978.81	829.51	869.38	761.17	854.35
JGB(10yrs):	1.40%	0.93%	1.26%	1.02%	0.99%

Exposures in European peripheral countries

- **Exposures of BTMU consolidated in European peripheral countries were limited compared to consolidated total assets.**

Exposures (BTMU consolidated)

	End Sep. 11	End Mar. 12
Spain	Approx.$6.4 bn	Approx.$5.8 bn
Italy	Approx.$5.4 bn	Approx.$5.9 bn
Ireland	Approx.$0.3 bn	Approx.$0.3 bn
Portugal	Approx.$0.6 bn	Approx.$0.6 bn
Greece	Approx.$0.3 bn	Approx.$0.3 bn
Total	Approx.$13.0 bn	Approx.$12.9 bn

Balance of sovereign bonds (MUFG)

	End Sep. 11	End Mar. 12
Spain	Approx.$0.9 bn	Approx.$0.7 bn
Italy	Approx.$3.2 bn	Approx.$2.8 bn
Ireland	—	—
Portugal	$0.0 bn	$0.0 bn
Greece	—	—
Total	Approx.$4.1 bn	Approx.$3.5 bn

Limited exposures

Exposures (BTMU consolidated)

- No exposures to sovereign borrowers.
- More than 90% of exposures were to industrial corporations and structured finance.
- Exposures to Spain and Italy were mainly towards infrastructure sector, such as electricity, gas and telecommunications.
- Limited exposures to financial institutions.
- Exposures including CDS hedge were approx.$12.0bn.

Balance of sovereign bonds (MUFG)

- No Greek or Irish government bonds.
- Majority of our Spanish and Italian government bonds were held to maturity and will be redeemed within 2.5years.

Capital

【Consolidated】

●Total capital

- Tier1 increased ¥51.2 bn from End Sep. 11 mainly due to an increase in retained earnings.
- Total capital increased ¥357.7 bn from End Sep. 11 due to an increase in Tier2 mainly due to higher net unrealized gains on securities available for sales and issuance of subordinated debt.

●Risk-adjusted assets

- Increased ¥5,179.6 bn from End Sep. 11 mainly due to an adjustment to the transitional floor caused by the shift to Advanced Measurement Approach of operational risk, partially offset by a decrease in exposure of operational risk itself.

●Capital ratio

- Capital ratio : 14.91%
- Tier1 ratio : 12.31%

	(¥bn)	End Mar.11	End Sep.11	End Mar.12	Change from End Sep.11
1	Capital ratio	14.89%	15.42%	14.91%	(0.51%)
2	Tier1 ratio	11.33%	13.04%	12.31%	(0.73%)
3	Tier 1	9,953.3	10,471.0	10,522.2	51.2
4	Capital stock and capital surplus	4,311.7	4,313.7	4,313.7	0.0
5	preferred stock	390.0	390.0	390.0	—
6	Retained earnings	4,799.6	5,406.9	5,602.3	195.3
7	Minority interests	1,873.8	1,721.1	1,691.6	(29.4)
8	Preferred securities	1,362.7	1,231.7	1,207.3	(24.4)
9	Tier 2	3,920.4	3,776.5	4,038.7	262.1
10	Net unrealized gains on securities available for sale	136.5	147.5	343.0	195.5
11	Subordinated debt	3,463.3	3,353.7	3,446.5	92.8
12	Deductions from total qualifying capital	(792.9)	(1,862.8)	(1,818.4)	44.3
13	Total capital	13,080.8	12,384.7	12,742.5	357.7
14	Risk-adjusted assets	87,804.9	80,276.9	85,456.5	5,179.6
15	Credit risk	79,207.3	71,964.9	71,672.0	(292.9)
16	Market risk	1,994.1	1,851.9	2,380.0	528.0
17	Operational risk	6,603.4	6,459.9	4,798.5	(1,661.4)
18	Transitional floor	—	—	6,606.0	6,606.0

FY2012 targets/dividend forecasts

【Consolidated/ Stand-alone】

MUFG

●FY2012 net income targets are ¥670.0bn

【Earnings targets】

〔Consolidated〕

		FY 2012		FY 2011	
		Interim	Full Year	Interim (results)	Full Year (results)
1	Ordinary profits	¥500.0 bn	¥1,110.0 bn	¥958.6 bn	¥1,471.9 bn
2	Net income	¥290.0 bn	¥670.0 bn	¥696.0 bn	¥981.3 bn
3	Total credit costs	(¥100.0 bn)	(¥210.0 bn)	(¥28.6 bn)	(¥193.4 bn)

〔Stand-alone〕

		FY 2012 Interim	FY 2012 Full Year	FY 2011 Interim (results)	FY 2011 Full Year (results)
	(Bank of Tokyo-Mitsubishi UFJ)				
4	Net business profits	¥405.0 bn	¥860.0 bn	¥553.8 bn	¥1,022.8 bn
5	Ordinary profits	¥310.0 bn	¥690.0 bn	¥416.5 bn	¥743.3 bn
6	Net income	¥215.0 bn	¥460.0 bn	¥271.9 bn	¥469.0 bn
7	Total credit costs	(¥50.0 bn)	(¥100.0 bn)	(¥7.5 bn)	(¥125.3 bn)
	(Mitsubishi UFJ Trust and Banking Corporation)				
8	Net business profits	¥70.0 bn	¥155.0 bn	¥74.6 bn	¥148.1 bn
9	Ordinary profits	¥60.0 bn	¥130.0 bn	¥64.1 bn	¥110.1 bn
10	Net income	¥40.0 bn	¥80.0 bn	¥46.0 bn	¥75.8 bn
11	Total credit costs	(¥5.0 bn)	(¥10.0 bn)	¥7.0 bn	(¥9.2 bn)

【Dividend forecasts】

		FY 2012			FY 2011		
		Interim (forecasts)	Year-end (forecasts)	Annual (forecasts)	Interim (results)	Year-end *1	Annual *1
12	Dividend per common share	¥6	¥6	¥12	¥6	¥6	¥12

*1 The year-end dividend for the FY2011 is based on the assumption that it will be approved at the General Meeting of Shareholders to be held on June 28, 2012