### Mitsubishi UFJ Financial Group

# Fiscal 2008 Interim Results Databook

November 18, 2008





This document contains forward–looking statements in regard to forecasts, targets and plans of Mitsubishi UFJ Financial Group, Inc. ("MUFG") and its group companies (collectively, "the group"). These forward–looking statements are based on information currently available to the group and are stated here on the basis of the outlook at the time that this document was produced. In addition, in producing these statements certain assumptions (premises) have been utilized. These statements and assumptions (premises) are subjective and may prove to be incorrect and may not be realized in the future. Underlying such circumstances are a large number of risks and uncertainties. Please see other disclosure and public filings made or will be made by MUFG and the other companies comprising the group, including the latest kessantanshin, financial reports, Japanese securities reports and annual reports, for additional information regarding such risks and uncertainties. The group has no obligation or intent to update any forward-looking statements contained in this document.

In addition, information on companies and other entities outside the group that is recorded in this document has been obtained from publicly available information and other sources. The accuracy and appropriateness of that information has not been verified by the group and cannot be guaranteed.

The financial information used in this document was prepared in accordance with accounting standards generally accepted in Japan, or Japanese GAAP.

# Definitions of figures used in this document



Consolidated	Mitsubishi UFJ Financial Group (consolidated)
Sum of non- consolidated*	Bank of Tokyo-Mitsubishi UFJ (non-consolidated) + Mitsubishi UFJ Trust & Banking Corporation (non-consolidated) (without other adjustments)
Commercial bank (consolidated)	Bank of Tokyo-Mitsubishi UFJ (consolidated)
Commercial bank*	Bank of Tokyo-Mitsubishi UFJ (non-consolidated)
Trust bank (consolidated)	Mitsubishi UFJ Trust & Banking Corporation (consolidated)
Trust bank*	Mitsubishi UFJ Trust & Banking Corporation (non-consolidated)

<sup>\*</sup>Unless specifically stated otherwise figures do not include the separate subsidiaries (UFJ Strategic Partner, UFJ Equity Investments and UFJ Trust Equity).

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- Outline of Fiscal 2008 Interim Results
  - **Business Segment Information** 
    - **Assets and Capital** 
      - Reference

### Consolidated



			(¥ bn)
	FY07 H1	FY08 H1	Change
1 Gross profits	1,796.8	1,696.5	(100.3)
(Gross profits before credit costs for trust accounts)	1,796.8	1,696.5	(100.3)
Net interest income	966.7	970.5	3.7
4 Trust fees	78.9	67.0	(11.8)
5 Credit costs for trust accounts	(0.0)	(0.0)	0.0
Net fees and commissions	547.1	505.0	(42.1)
7 Net trading profits	189.1	125.1	(64.0)
8 Net other business profits	14.7	28.6	13.9
9 Net gains (losses) on debt securities	(10.9)	11.3	22.2
10 General and administrative expenses	1,061.4	1,072.7	11.2
11 Amortization of goodwill	5.5	9.7	4.2
Net business profits before credit costs for trust accounts, 12 provision for general allowance for credit losses and amortization of goodwill	740.9	633.5	(107.4)
Net business profits before credit costs for trust accounts and provision for general allowance for credit losses	735.4	623.8	(111.6)
14 Provision for general allowance for credit losses	(1.9)	11.0	12.9
Net business profits (13+5+14)	733.4	634.8	(98.6)
16 Net non-recurring gains (losses)	(235.9)	(446.6)	(210.7)
17 Credit costs	(265.5)	(345.9)	(80.4)
18 Losses on loan write-offs	(87.0)	(163.0)	(76.0)
Provision for specific allowance for credit losses	(161.7)	(181.6)	(19.8)
20 Other credit costs	(16.7)	(1.2)	15.4
21 Net gains (losses) on equity securities	54.4	(75.2)	(129.7)
Gains on sales of equity securities	105.8	71.8	(33.9)
Losses on sales of equity securities	(6.3)	(1.8)	4.5
Losses on write-down of equity securities	(45.0)	(145.2)	(100.2)
Profits (losses) from investments in affiliates	8.6	1.4	(7.1)
Other non-recurring gains (losses)	(33.4)	(26.9)	6.5
27 Ordinary profits	497.5	188.1	(309.4)

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28	Net extraordinary gains (losses)	(47.8)	0.6	48.4
29	Gains on loans written-off	20.3	14.3	(5.9)
30	Gains on sales of equity securities of subsidiaries	-	32.8	32.8
31	Expenses relating to systems integration	-	(47.1)	(47.1)
32	Losses on impairment of fixed assets	(11.4)	(4.8)	6.5
33	Provision for reserve for losses relating to business restructuring	(59.6)	(0.1)	59.4
34	Income before income taxes and others	449.7	188.7	(260.9)
35	Income taxes-current	65.5	47.7	(17.7)
36	Income taxes-deferred	127.9	(0.1)	(128.0)
37	Minority interests	(0.4)	49.1	49.5
38	Net income	256.7	92.0	(164.6)
39	Total credit costs (5+14+17)	(267.4)	(334.9)	(67.4)
40	Total credit costs + Gains on loans written-off (29+39)	(247.1)	(320.5)	(73.3)
	·			
41	Number of consolidated subsidiaries	252	246	(6)
42	Numbers of affiliated companies accounted for under the equity method	44	61	17

Net business profits = Banking subsidiaries' net business profits + Other consolidated entities' gross profits - Other consolidated entities' general and administrative expenses - Other consolidated entities' provision for general allowance for credit losses - Amortization of goodwill - Inter-company transactions

### Sum of non-consolidated



					(¥ bn)
			FY07 H1	FY08 H1	Change
1 Gr	oss	profits	1,155.8	1,101.4	(54.3)
2	(G	ross profits before credit costs for trust accounts)	1,155.8	1,101.4	(54.4)
3	Ne	et interest income	722.5	745.2	22.7
4	Tr	ust fees	59.6	51.2	(8.3)
5		Credit costs for trust accounts	(0.0)	(0.0)	0.0
6	Ne	et fees and commissions	260.2	240.4	(19.8)
7	Ne	et trading profits	100.3	45.6	(54.7)
8	Ne	et other business profits	12.9	18.8	5.8
9		Net gains (losses) on debt securities	(13.1)	15.2	28.3
		al and administrative expenses	651.0	663.3	12.2
		siness profits before credit costs for trust accounts ovision for general allowance for credit losses	504.7	438.1	(66.6)
12 Pro	ovis	ion for general allowance for credit losses	7.2	16.8	9.5
13 Ne	t bu	usiness profits (11+5+12)	511.9	454.9	(57.0)
14 Ne	t no	on-recurring gains (losses)	(142.0)	(363.5)	(221.5)
15	Cr	edit costs	(164.2)	(259.0)	(94.8)
16		Losses on loan write-offs	(72.6)	(149.2)	(76.6)
17		Provision for specific allowance for credit losses	(83.7)	(103.3)	(19.6)
18		Other credit costs	(7.8)	(6.4)	1.4
19	Ne	et gains (losses) on equity securities	30.6	(78.8)	(109.5)
20		Gains on sales of equity securities	84.6	62.6	(22.0)
21		Losses on sales of equity securities	(5.5)	(1.1)	4.4
22		Losses on write-down of equity securities	(48.4)	(140.3)	(91.9)
23	Ot	her non-recurring gains (losses)	(8.5)	(25.6)	(17.1)
24 Or	dina	ary profits	369.9	91.3	(278.5)

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25 N	let extraordinary gains (losses)	24.5	9.3	(15.2)
26	Gains on loans written-off	18.0	12.0	(6.0)
27	Reversal of allowance for losses on investments	16.0	0.0	(15.9)
28	Reversal of reserve for contingent losses included in credit costs	0.5	-	(0.5)
29	Gains on sales of equity securities of MUFG	-	53.6	53.6
30	Expenses relating to systems integration	-	(47.1)	(47.1)
31	Losses on impairment of fixed assets	(8.2)	(2.7)	5.4
32	Income before income taxes	394.5	100.7	(293.8)
33	Income taxes-current	17.8	7.9	(9.8)
34	Income taxes-deferred	127.9	35.8	(92.1)
35	Net income	248.7	56.9	(191.8)
		-		
36	Total credit costs (5+12+15+28)	(156.4)	(242.2)	(85.8)
37	Total credit costs + Gains on loans written-off (26+36)	(138.3)	(230.2)	(91.8)

### Commercial bank



			(¥ bn)
	FY07 H1	FY08 H1	Change
1 Gross profits	940.3	923.0	(17.3)
2 Domestic gross profits	692.4	675.1	(17.2)
Net interest income	532.0	527.3	(4.6)
Net fees and commissions	148.5	132.9	(15.6)
Net trading profits	12.9	20.0	7.0
Net other business profits	(1.1)	(5.1)	(3.9)
7 Net gains (losses) on debt securities	11.3	7.9	(3.3)
Non-domestic gross profits	247.9	247.8	(0.0)
9 Net interest income	84.3	137.3	52.9
Net fees and commissions	48.2	59.8	11.5
Net trading profits	85.3	28.0	(57.2)
Net other business profits	29.9	22.6	(7.2)
Net gains (losses) on debt securities	(8.5)	0.3	8.8
14 General and administrative expenses	551.1	563.4	12.3
15 Personnel expenses	190.2	193.4	3.2
Non-personnel expenses	330.4	334.4	3.9
17 Taxes	30.5	35.6	5.0
18 Net business profits before provision for general allowance for credit losses	389.1	359.5	(29.6)
19 Provision for general allowance for credit losses	8.5	18.0	9.5
Net business profits (18+19)	397.6	377.6	(20.0)
21 Net non-recurring gains (losses)	(125.5)	(339.7)	(214.2)
22 Credit costs	(153.2)	(256.7)	(103.5)
Losses on loan write-offs	(71.4)	(147.0)	(75.6)
Provision for specific allowance for credit losses	(72.7)	(103.0)	(30.2)
Other credit costs	(9.0)	(6.6)	2.3
Net gains (losses) on equity securities	35.6	(62.3)	(97.9)
Gains on sales of equity securities	76.5	59.1	(17.4)
Losses on sales of equity securities	(5.0)	(8.0)	4.2
Losses on write-down of equity securities	(35.8)	(120.6)	(84.8)
Other non-recurring gains (losses)	(7.9)	(20.6)	(12.7)
31 Ordinary profits	272.1	37.8	(234.2)

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32 Ne	t extraordinary gains (losses)	22.1	10.8	(11.3)
33	Gains on loans written-off	14.7	10.9	(3.8)
34	Reversal of allowance for losses on investments	16.0	0.0	(15.9)
35	Gains on sales of equity securities of MUFG	-	53.6	53.6
36	Expenses relating to systems integration	_	(47.1)	(47.1)
37	Losses on impairment of fixed assets	(4.8)	(0.9)	3.8
38 Income before income taxes		294.3	48.6	(245.6)
39 In	come taxes-current	18.0	8.2	(9.8)
40 Inc	come taxes-deferred	88.1	15.4	(72.7)
41 Ne	t income	188.0	25.0	(163.0)
42 To	tal credit costs (19+22)	(144.7)	(238.6)	(93.9)
43 Tot	al credit costs + Gains on loans written-off (33+42)	(129.9)	(227.7)	(97.7)



		_		(¥ bn)	
		FY07 H1	FY08 H1	Change	2
1 Gr	oss profits	215.4	178.3	(37.0)	2
2	(Gross profits before credit costs for trust accounts)*1	215.5	178.4	(37.1)	3
3	Dometic gross profits	213.6	164.5	(49.0)	3
4	Trust fees	59.6	51.2	(8.3)	3
5	Trust fees before credit costs for trust accounts *1 Loan trusts and money trusts fees (Jointly operated designated	59.6	51.2	(8.3)	3
6	Loan trusts and money trusts fees (Jointly operated designated money trusts before credit costs for trust accounts)*1	10.0	4.4	(5.6)	3
7	Other trust fees	49.6	46.8	(2.7)	3
8	Credit costs for trust accounts*2	(0.0)	(0.0)	0.0	3
9	Net interest income	90.0	70.4	(19.6)	3
10	Net fees and commissions	63.3	48.3	(15.0)	3
11	Net trading profits	4.4	(8.7)	(13.1)	3
12	Net other business profits	(3.8)	3.3	7.1	4
13	Net gains (losses) on debt securities	(4.2)	4.8	9.0	4
14	Non-dometic gross profits	1.8	13.8	12.0	4
15	Trust fees	0.0	-	(0.0)	4
16	Net interest income	16.0	10.2	(5.8)	4
17	Net fees and commissions	0.0	(0.6)	(0.6)	4
18	Net trading profits	(2.3)	6.2	8.5	4
19	Net other business profits	(11.9)	(2.0)	9.9	
20	Net gains (losses) on debt securities	(11.7)	2.0	13.7	4
21 Ge	eneral and administrative expenses	99.8	99.8	(0.0)	4
22	Personnel expenses	30.2	31.5	1.3	
23	Non-personnel expenses	63.3	62.5	(0.7)	
24	Taxes	6.2	5.6	(0.6)	
25	t business profits before credit costs for trust accounts d provision for general allowance for credit losses*1	115.6	78.5	(37.0)	
	ovision for general allowance for credit losses	(1.2)	(1.2)	0.0	
_	et business profits (25+8+26)	114.3	77.3	(36.9)	
			,,,,	(30.7)	

28 Net non-recurring gains (losses)	(16.5)	(23.8)	(7.2)
29 Credit costs	(10.9)	(2.3)	8.6
Losses on loan write-offs	(1.1)	(2.1)	(0.9)
Provision for specific allowance for credit losses	(10.9)	(0.3)	10.5
Other credit costs	1.1	0.2	(0.9)
Net gaines (losses) on equity securities	(4.9)	(16.5)	(11.5)
Gains on sales of equity securities	8.1	3.4	(4.6)
Losses on sales of equity securities	(0.4)	(0.2)	0.1
Losses on write-down of equity securities	(12.5)	(19.6)	(7.0)
Other non-recurring gains (losses)	(0.5)	(4.9)	(4.3)
38 Ordinary profits	97.7	53.4	(44.2)
39 Net extraordinary gains (losses)	2.4	(1.4)	(3.9)
Gains on loans written-off	3.3	1.1	(2.2)
Reversal of reserve for contingent losses included in credit costs	0.5	-	(0.5)
Losses on impairment of fixed assets	(3.3)	(1.7)	1.6
43 Income before income taxes	100.2	52.0	(48.2)
44 Income taxes-current	(0.2)	(0.2)	(0.0)
45 Income taxes-deferred	39.7	20.3	(19.3)
46 Net income	60.7	31.9	(28.7)
47 Total credit costs (8+26+29+41)	(11.7)	(3.5)	8.1
48 Total credit costs + Gains on loans written-off (40+47)	(8.3)	(2.4)	5.8

- \*1 Amounts before credit costs for loans in trusts with contracts for compensating the principal amounts
- \*2 Credit costs for loans in trusts with contracts for compensating the principal amounts

#### Commercial bank



								(+ 511)
	<b>(</b> [	О	mestic business)	FY07 H	<del>1</del> 1	FY08	H1	Change
1	Ne	et i	nterest income	532	2.0	52	27.3	(4.6)
2			evenue on interest- rning assets	682	2.3	69	96.1	13.8
3			Loans <sup>*1</sup>	487	'.0	50	01.6	14.5
4			Investment securities	153	3.9	14	19.7	(4.1)
5			Due from banks	C	0.0		0.0	0.0
6			Others	41	.2	4	14.7	3.4
7			penses on interest- aring liabilities	150	).3	16	8.8	18.5
8			Deposits	96	5.1	11	16.1	19.9
9			Negotiable certificates of deposits	11	.3	1	12.9	1.6
10			Interest on corporate bonds, etc.	16	.7	1	18.2	1.4
11			Payables under repurchase agreements	2	2.3		3.7	1.3
12			External liabilities*2	16	o.1	1	14.8	(1.2)
13			Others	7	'.5		2.9	(4.5)

- \*1 Loans for financial institutions are not included
- \*2 Total of call money, bills sold and borrowed money

### Interest income changes

Interest on Loans : +¥14.5 bn

Avg. loan balance : -¥0.4 tn; Yield +6bp

● Interest on Deposits : +¥19.9 bn

Avg. deposit balance : +¥0.0 tn, Yield +4bp

● Interest & dividend : -¥4.1 bn

on securities

(¥ bn)

•JGBs : -¥9.1 bn

(Avg. balance -¥3.7 tn,

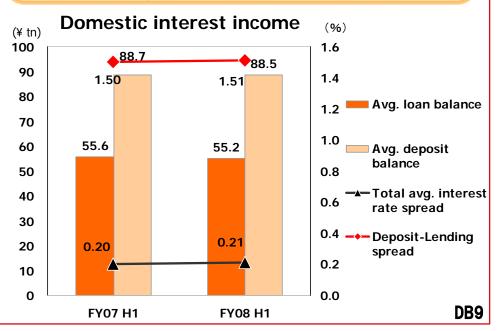
Yield +4bp)

Corporate bonds : +¥4.3 bn

(Avg. balance -¥0.2 tn,

Yield +22bp)

Equities : -¥1.1 bn



### Commercial bank



					(¥ bn)
(I	nt	ernational business)	FY07 H1	FY08 H1	Change
1	Ne	et interest income	84.3	137.3	52.9
2		Revenue on interest- earning assets	714.0	581.7	(132.3)
3		Loans*1	298.9	272.0	(26.8)
4		Investment securities	176.8	120.3	(56.5)
5		Due from banks	113.5	66.0	(47.4)
6		Net interest rate swap income	0.4	23.7	23.2
7		Others	124.1	99.5	(24.6)
8		Expenses on interest- bearing liabilities	629.7	444.4	(185.2)
9		Deposits	273.9	171.0	(102.8)
10		Negotiable certificates of deposits	37.9	31.7	(6.2)
11		Interest on corporate bonds, etc.	21.6	19.2	(2.3)
12		Payables under repurchase agreements	61.0	33.6	(27.4)
13		External liabilities*2	88.88	73.3	(15.5)
14		Others	146.2	115.4	(30.7)

- \*1 Loans for financial institutions are not included
- \*2 Total of call money, bills sold and borrowed money

### Interest income changes

● Interest on Loans : -¥26.8 bn

Avg. loan balance : +¥2.7 tn, Yield -137bp

Interest on Deposits : -¥102.8 bn

Avg. deposit balance : +¥0.1 tn, Yield -142bp

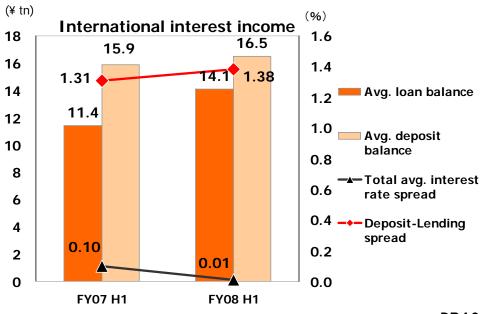
● Interest & dividend : -¥56.5 bn

on securities

• Foreign securities : -¥56.5 bn

(Avg. balance -¥0.1 tn,

Yield -148bp)



#### Trust bank



(¥ bn)

	(Domestic business)			FY07 H1	FY08 H1	Change
1	N		nterest income	90.0	70.4	(19.6)
		N	et interest rate swap	0.6	0.8	0.1
2	Revenue on interest- earning assets			120.6	115.3	(5.2)
3			Loans <sup>*1</sup>	64.0	65.9	1.9
4			Investment securities	51.0	40.6	(10.4)
5			Due from banks	0.0	0.0	(0.0)
6			penses on interest- earing liabilities	30.5	44.9	14.4
7			Deposits	19.0	31.1	12.1
8			Negotiable certificates of deposits	4.5	7.1	2.5
9			Collateral deposits under securities lending transactions	0.2	0.2	(0.0)
10			External liabilities*2	2.8	2.7	(0.0)

\*1 Loans for financial institutions are not included

\*2 Total of call money, bills sold and borrowed money

### Interest income changes

Interest on Loans : +¥1.9 bn

Avg. loan balance : -¥59.2 bn, Yield +5bp

Interest on Deposits : +¥12.1 bn

> Avg. deposit balance: +¥879.0 bn, Yield +18bp

Interest & dividend on : -¥10.4 bn

Securities

JGBs : +¥4.1 bn

(Avg. balance+¥550.4 bn,

Yield +3bp)

Corporate bonds: -¥0.2 bn

(Avg. Balance +¥24.6 bn,

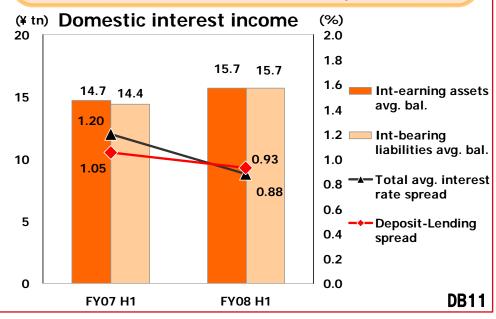
Yield +18bp)

Equities: +¥0.6 bn

Other securities: -15.0 bn

(Avg. Balance +¥12.2 bn,

Yield -583bp)



#### Trust bank



						(¥ bn)
(	In	te	rnational business)	FY07 H1	FY08 H1	Change
1	Ne		nterest income et interest rate swap	16.0 (5.9)	10.2 (4.9)	(5.8) 0.9
2			evenue on interest- rning assets	68.0	54.7	(13.3)
3			Loans <sup>*1</sup>	15.2	10.0	(5.2)
4			Investment securities	39.9	34.0	(5.8)
5			Due from banks	12.4	9.7	(2.6)
6			penses on interest- earing liabilities	52.0	44.4	(7.5)
7			Deposits	23.0	13.2	(9.8)
8			Collateral deposits under securities lending transactions	3.9	0.1	(3.7)
9			Payables under repurchase agreements	1.0	10.5	9.4
10			External liabilities*2	1.5	0.9	(0.6)

- \*1 Loans for financial institutions are not included
- st 2 Total of call money, bills sold and borrowed money

#### Interest income changes

Interest on Loans : -¥5.2 bn

Avg. loan balance: -¥42.2 bn, Yield:-128bp

■ Interest & dividend on : -¥5.8 bn

Securities

Foreign securities : -¥5.8 bn,

(Avg. balance+¥378.4 bn,

Yield:-166bp)

● Deposit : -¥9.8 bn

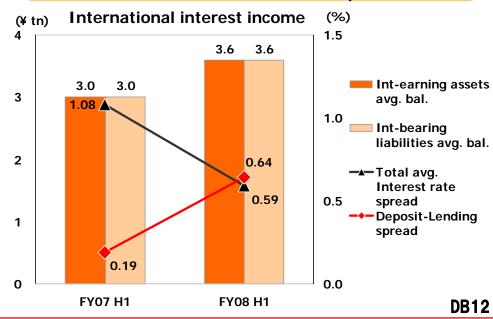
Avg. deposit balance (Avg. balance-¥63.4 bn,

Yield:-143bp)

● Payable under : +¥9.4 bn

repurchase agreements (Avg. balance+¥700.6 bn,

Yield:-124bp)



# Source and use of funds 1

# Commercial bank OMUFG



(¥ bn)

·						
	Average	balance	Income/E	xpenses	Yield (%)	
Domestic Sector	FY08 H1	Change from FY07 H1	FY08 H1	Change from FY07 H1	FY08 H1	Change from FY07 H1 (%points)
Assets	93,723.9	(5,954.6)	696.1	13.8	1.481	0.116
Loans and Bills Discounted	55,266.7	(418.5)	501.6	14.5	1.810	0.065
Investment Securities	26,362.6	(4,317.5)	149.7	(4.1)	1.132	0.132
Call Loans	224.4	(112.6)	0.8	(0.2)	0.756	0.126
Collateral Deposits on Securities Borrowed	2,796.0	393.6	8.1	1.1	0.583	0.001
Bills Bought	26.5	19.0	0.0	0.0	0.631	0.151
Due from Banks	7.3	3.1	0.0	0.0	0.188	0.048
Liabilities	96,230.3	(2,268.8)	168.8	18.5	0.350	0.045
Deposits	84,819.3	74.9	116.1	19.9	0.273	0.046
Negotiable Certificates of Deposit	3,770.9	(254.6)	12.9	1.6	0.685	0.123
Call Money	1,812.3	88.5	4.3	0.2	0.483	0.000
Payables under Repurchase Agreements	1,202.9	394.0	3.7	1.3	0.615	0.038
Collateral Deposits under Securities Lending Transactions	1,071.1	(1,880.1)	2.8	(5.3)	0.535	(0.019)
Borrowed Money	1,042.5	(523.3)	10.4	(1.5)	1.998	0.474
Net Interest Margin*	-	-	-	-	1.122	0.057

#### **International Sector**

Assets	31,949.1	2,204.3	581.7	(132.3)	3.631	(1.156)
Loans and Bills Discounted	14,172.6	2,721.1	272.0	(26.8)	3.829	(1.378)
Investment Securities	7,049.8	(168.9)	120.3	(56.5)	3.404	(1.482)
Call Loans	237.5	(20.7)	3.5	(2.5)	2.965	(1.737)
Due from Banks	5,588.1	(573.9)	66.0	(47.4)	2.358	(1.317)
Liabilities	31,071.6	(1,084.1)	444.4	(185.2)	2.853	(1.052)
Deposits	14,716.7	140.7	171.0	(102.8)	2.318	(1.429)
Negotiable Certificates of Deposit	1,832.6	432.5	31.7	(6.2)	3.452	(1.958)
Call Money	451.5	(102.7)	6.2	(6.1)	2.766	(1.715)
Payables under Repurchase Agreements	2,675.3	267.4	33.6	(27.4)	2.507	(2.548)
Collateral Deposits under Securities Lending Transactions	-	(132.2)	-	(3.4)	-	-
Borrowed Money	3,340.5	89.4	67.0	(9.3)	4.002	(0.686)
Net Interest Margin*	-	-	_	-	0.857	0.291

<sup>\*</sup>Net interest margin = net interest income / average balance of interest earning assets

### Source and use of funds 2

Vield (%)

0.554

0.649

0.271

0.881

0.891



(¥ bn)

(0.106)

0.042

(0.170)

(0.037)

(0.326)

	Avciago	Dalaricc	IIICOIIIC/ L	лрспаса	11 <del>0</del> 10 (70)	
Domestic Sector	FY08 H1	Change from FY07 H1	FY08 H1	Change from FY07 H1	FY08 H1	Change from FY07 H1 (%points)
Assets	15,762.3	1,008.8	115.3	(5.2)	1.459	(0.170)
Loans and Bills Discounted	8,764.0	(59.2)	65.9	1.9	1.500	0.053
Investment Securities	4,786.3	512.3	40.6	(10.4)	1.692	(0.688)
Call Loans	280.3	67.1	0.9	0.2	0.665	0.044
Collateral Deposits on Securities Borrowed	542.0	169.8	1.5	0.5	0.577	0.005
Bills Bought	3.7	1.2	0.0	0.0	0.583	0.183
Due from Banks	15.4	(6.2)	0.0	0.0	0.193	0.037
Liabilities	15,721.0	1,280.7	44.9	14.4	0.570	0.148
Deposits	11,411.3	879.0	31.1	12.1	0.543	0.183
Negotiable Certificates of Deposit	2,015.8	511.7	7.1	2.5	0.706	0.099

(86.2)

29.8

88.4

3.2

Average balance

55.7

19.3

162.7

595.9

Income/Expenses

0.1

0.0

0.2

2.6

(0.3)

0.0

0.0

0.2

#### **International Sector**

Net Interest Margin\*

**Borrowed Money** 

Call Money

Bills Sold

Payables under Repurchase Agreements

Collateral Deposits under Securities Lending Transactions

As	sets	3,600.5	567.3	54.7	(13.3)	3.031	(1.445)		
	Loans and Bills Discounted	677.2	(42.3)	10.0	(5.2)	2.948	(1.282)		
	Investment Securities	1,892.5	378.4	34.0	(5.8)	3.591	(1.664)		
	Call Loans	23.4	18.4	0.3	0.1	2.787	(2.472)		
	Due from Banks	973.4	189.9	9.7	(2.6)	2.003	(1.161)		
Lia	bilities	3,640.9	582.4	44.4	(7.5)	2.436	(0.954)		
	Deposits	1,200.7	(63.4)	13.2	(9.8)	2.193	(1.435)		
	Negotiable Certificates of Deposit	200.9	(178.5)	3.0	(7.2)	2.983	(2.413)		
	Call Money	9.5	(48.1)	0.1	(1.3)	2.877	(2.112)		
	Payables under Repurchase Agreements	754.9	700.6	10.5	9.4	2.784	(1.240)		
	Collateral Deposits under Securities Lending Transactions	15.3	(183.7)	0.1	(3.7)	1.724	(2.210)		
	Borrowed Money	65.4	55.2	0.7	0.6	2.360	(0.650)		
Ne	t Interest Margin*	-	-	-	-	0.567	(0.490)		

<sup>\*</sup>Net interest margin = net interest income / average balance of interest earning assets

### Non-interest income 1

### Commercial bank



(¥ bn)

			FY07 H1	FY08 H1	Change
1	Ne	et fees and commissions	196.8	192.7	(4.1)
2		Fees on money transfer	68.2	65.0	(3.2)
3		Fees received	85.6	83.2	(2.3)
4		Fees paid	17.3	18.2	0.8
5		Other fees and commissions	128.6	127.7	(0.9)
6		Others received	175.3	175.4	0.1
7		Others paid	46.6	47.7	1.1
8	Ne	et trading profits	98.2	48.1	(50.1)
9		Trading securities and derivatives	(8.0)	2.7	3.6
10		Trading securities and derivatives for hedging	1.8	(1.2)	(3.1)
11		Derivatives other than trading securities	87.3	34.9	(52.4)
12		Others	9.8	11.6	1.8
13	Ne	et other business profits	28.7	17.5	(11.2)
14		Net gains (losses) on foreign exchange	70.1	50.2	(19.9)
15		Net gains (losses) on debt securities	2.7	8.3	5.5
16		Net gains (losses) from derivatives	(41.3)	(3.2)	38.1
17		Expenses on debt securities	(0.6)	(0.7)	(0.1)
18		Others	(2.1)	(37.0)	(34.9)

### Net fees and commissions

 Net fees and commissions down by ¥4.1 bn, mainly due to decreases in domestic investment products fees even though oversea lending related fees increased

# Net trading profits, Net other business profits

- Total of net trading profits and net other business profits down by ¥61.4 bn (Due to forex rate changes, some reclassification between derivatives profits [net trading profits] and forex trading profits [net other business profits])
- Decrease in currency options and customer derivatives, and other factors resulted in a ¥72.3 bn decrease in the sum of Derivatives other than trading securities and Net gains (losses) on forex trading profits
- Net gains/losses on debt securities increased by ¥5.5 bn
- Other factors: decrease in securitization of housing loans and losses in securitized products



(¥bn)

,			FY07 H1	FY08 H1	Change
1	Т	rust fees	59.6	51.2	(8.3)
2		Loan trust & jointly operated money trusts	10.0	4.4	(5.5)
3		(before trust account charge-offs) *1	10.0	4.4	(5.6)
4		Pension trusts, investment trusts, specified money trusts, etc.	41.0	37.8	(3.1)
5		Real estate custody, etc.	5.4	3.9	(1.4)
6		Others	3.1	5.0	1.8
7	Credit costs for trust accounts		(0.0)	(0.0)	0.0
8	Net fees and commissions		63.3	47.6	(15.6)
9		Stock transfer agency	23.8	22.9	(0.9)
10		Real estate	16.7	7.5	(9.2)
11		Sales of investment trusts and pension annuities	18.0	10.4	(7.5)
12		Others	4.7	6.8	2.0
13	Ν	let trading profits	2.0	(2.5)	(4.5)
14	Ν	let other business income	(15.7)	1.2	17.0
15		Net gains (losses) on foreign exchange	0.6	1.5	0.8
16		Net gains (losses) on debt securities	(15.9)	6.8	22.8
17		Net gains (losses) from derivatives	(0.5)	(7.2)	(6.6)
18		Others	0.0	0.0	(0.0)

#### Trust fees

- Loan trust and jointly operated money trust fees declined by ¥5.5 bn, mainly due to declines in principal
- Fee income in Trust Assets business from pension trusts, investment trusts, specified money trusts, etc. declined by ¥3.1 bn due to a decline in asset balances (market values) for pension trusts and investment trusts resulting from a decline in equity prices

#### Net fees and commissions

 Net fees and commissions decreased by ¥15.6 bn mainly as a result of lower fees and commissions of real estate and sales of investment trusts and pension annuities

#### Other business income

 Other business income rose by ¥17.0 bn mainly as a result of improvement of net gains/losses on debt securities

<sup>\*1</sup> Loan trust and jointly operated money trust fees – credit costs for trust accounts

## Consolidated/Non-consolidated differences 1



(¥ bn)

		Gross profits before credit costs for trust accounts				trust acco	ounts and p	pefore credi provision for credit losse	general	Net income			
		FY07	7 H1	FY08	3 H1	FY07 H1		FY08	3 H1	FY0	7 H1	FY08 H1	
_			% of total		% of total		% of total		% of total		% of total		% of total
1	MUFG (Consolidated)	1,796.8	100%	1,696.5	100%	735.4	100%	623.8	100%	256.7	100%	92.0	100%
2	BTMU (Non-consolidated)	940.3	52.3%	923.0	54.4%	389.1	52.9%	359.5	57.6%	188.0	73.2%	25.0	27.1%
3	MUTB (Non-consolidated)	215.5	11.9%	178.4	10.5%	115.6	15.7%	78.5	12.5%	60.7	23.6%	31.9	34.7%
4	(Sum of Non-consolidated)	1,155.8	64.3%	1,101.4	64.9%	504.7	68.6%	438.1	70.2%	248.7	96.9%	56.9	61.8%
5	Mitsubishi UFJ Securities (Consolidated)*1	130.1	7.2%	109.9	6.4%	29.6	4.0%	7.7	1.2%	25.7	10.0%	(11.0)	(12.0%)
6	UNBC (Consolidated)*1	157.2	8.7%	146.8	8.6%	54.3	7.3%	54.5	8.7%	38.7	15.0%	25.2	27.4%
7	Mitsubishi UFJ NICOS(Consolidated)*1	200.8	11.1%	176.6	10.4%	66.8	9.0%	50.3	8.0%	(119.7)	(46.6%)	8.5	9.2%
8	Others <sup>*2</sup>	152.6	8.4%	161.6	9.5%	79.8	10.8%	72.9	11.6%	63.1	24.5%	12.3	13.4%

<sup>\*1</sup> Figures of subsidiaries are approx. figures before consolidated adjustments

<sup>\*2</sup> Includes consolidated subsidiaries of MUFG other than above subsidiaries and consolidation adjustment

### Consolidated/Non-consolidated differences 2



Differences between consolidated and non-consolidated gross profits:
 ¥595.1 bn (Cons./Non-cons. ratio: approx. 1.54 times)

		Consolidated	Sum of non-	Difference*1	**		***
			consolidated		MUS <sup>*2</sup>	UNBC	MU NICOS*3
1	Gross profit (before credit costs for trust accounts)	1,696.5	1,101.4	595.1	109.9	146.8	176.6
2	Net interest income (1)	970.5	745.2	225.2	(21.4)	103.4	77.0
3	Fees and commissions (2)	505.0	240.4	264.6	58.1	30.6	99.2
4	Gains/losses from investments in affiliates (Equity method) (3)	1.4	_	1.4	_	_	_

<sup>\*1</sup> Figures of subsidiaries are approx. figures before consolidated adjustments

#### Other main factors in consolidated/non-consolidated difference

(¥ bn)

(1) Net interest in	come <sup>*4</sup>	(2) Fees and commissions	(3) Investment gains from equity method affiliates*5			
The Senshu Bank	:16.7	Mitsubishi UFJ Asset Management	:24.7	ACOM	: 3.1	
BTMU China	:11.2	Mitsubishi UFJ Home Loan Credit	:18.9	JACCS	: 2.0	
BTMU Trust	: 5.0	MU Frontier Servicer	: 7.0	Mitsubishi UFJ Lease & Finance	: 1.9	
BTMU Holland	: 4.5	Kabu.com Securities	: 5.7	Mobit	: 0.8	
NBL	: 3.2	The Mitsubishi UFJ Factors	: 5.2	The Chukyo Bank	: 0.6	

<sup>\*4</sup> Approx. figures before consolidation adjustments

<sup>\*2</sup> Mitsubishi UFJ Securities \*3 Mitsubishi UFJ NICOS

<sup>\*5</sup> Equivalent amount of each company's net income based on equity holding ratio after consolidation adjustments (different from each company's own accounting figures)

### General and administrative expenses



(¥bn)

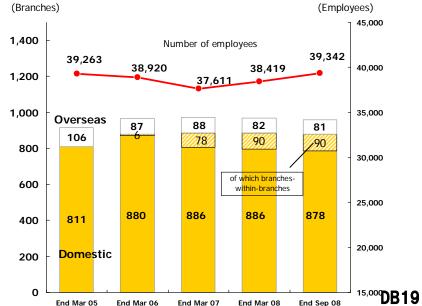
							(¥bn)
				FY07 H1	FY08 H1	Change	%Change
1	Con	solida	ted Expenses	1,061.4	1,072.7	11.2	1.0%
			Ratio <sup>*1</sup>	59.0%	63.2%	+4.1 points	-
2		BTML	J (Non-consol.)	551.1	563.4	12.3	2.2%
		Expe	nse Ratio	58.6%	61.0%	+2.4 points	-
3		1	3 (Non-consol.)	99.8	99.8	(0.0)	(0.0)%
		Expe	nse Ratio*1	46.3%	55.9%	+9.6 points	-
4		(Sum	of Non-consolidated)	651.0	663.3	12.2	1.8%
5			of which personnel expenses	220.4	225.0	4.5	2.0%
6			of which non- personnel expenses	393.7	397.0	3.2	0.8%
7			Depreciation/ Lease	85.4	95.2	9.8	11.4%
8		Mitsu	bishi UFJ Securities	100.5	102.1	1.5	1.5%
9		UNBC	;	102.9	92.3	(10.5)	(10.2)%
10		Mitsu	bishi UFJ Nicos	134.0	126.9	(7.0)	(5.2)%
11		Other	rs	72.8	87.9	15.0	20.7%

### FY08 H1: Key points

#### FY08 H1 expenses up ¥11.2 bn

- ■Increase in banks' operating expenses (Sum of non-consolidated +¥12.2 bn)
- An increase in systems related expenses associated with integration and an increase in personnel costs due to new hiring of overseas staff
- Subsidiaries' expenses
- Decrease in expenses of UNBC due to yen appreciation, decrease in personnel expenses of MU NICOS due to implementation of early retirement system
- Others increased due to new consolidation of Mitsubishi
   UFJ Merrill Lynch PB Securities, etc

#### Number of branches/ employees (sum of non-consol.)



<sup>\*1</sup> Expenses/ Gross profits before credit costs for trust accounts

### sses

### Non-recurring gains/losses, Extraordinary gains/losses



(¥bn)

					(+011)
			FY07 H1	FY08 H1	Change
1	N	et non-recurring gains (losses)	(142.0)	(363.5)	(221.5)
2		Credit costs	(164.2)	(259.0)	(94.8)
3		Losses on loan write-offs	(72.6)	(149.2)	(76.6)
4		Provision for specific allowance for credit losses	(83.7)	(103.3)	(19.6)
5		Other credit costs	(7.8)	(6.4)	1.4
6		Net gains (losses) on equity securities	30.6	(78.8)	(109.5)
7		Gains on sales of equity securities	84.6	62.6	(22.0)
8		Losses on sales of equity securities	(5.5)	(1.1)	4.4
9		Losses on write-down of equity securities	(48.4)	(140.3)	(91.9)
10		Other non-recurring gains (losses)	(8.5)	(25.6)	(17.1)

11	N	et extraordinary gains (losses)	24.5	9.3	(15.2)
12		Gains on loans written-off	18.0	12.0	(6.0)
13		Reversal of allowance for losses on investments	16.0	0.0	(15.9)
14		Reversal of reserve for contingent losses included in credit costs	0.5	-	(0.5)
15		Gains on sales of equity securities of MUFG	-	53.6	53.6
16		Expenses relating to systems integration	-	(47.1)	(47.1)
17		Losses on impairment of fixed assets	(8.2)	(2.7)	5.4

#### Net non-recurring gains/losses

- Credit costs increased ¥94.8 bn from FY07 H1 mainly due to the impact of some lowering of credit ratings for SMEs and some large companies
- Net gains (losses) on equity securities decreased ¥109.5 bn, mainly as a result of impairment losses on holdings of equity securities due to the fall in the equities markets

#### **Net extraordinary gains/losses**

- Gains on loans written-off and reversal of allowance for credit losses both decreased
- Other factors: System integration expenses, etc.

### **Assets and Liabilities**

### Sum of non-consolidated



(¥ bn)

				End Mar 08			End Sep 08			Change		(+ 611)
					Commercial Bank	Trust Bank		Commercial Bank	Trust Bank		Commercial Bank	Trust Bank
Asse	Assets		159,796.5	139,661.3	20,135.1	162,842.3	142,106.9	20,735.3	3,045.8	2,445.6	600.1	
l	Loans			80,176.6	70,397.8	9,778.8	81,828.7	72,228.2	9,600.5	1,652.0	1,830.4	(178.3)
	Do	ome	estic Offices	68,017.4	58,532.5	9,484.8	67,056.8	57,787.4	9,269.3	(960.6)	(745.1)	(215.4)
		L	oans to SMEs and Proprietors	43,529.0	38,895.9	4,633.1	42,667.1	38,029.9	4,637.1	(861.9)	(865.9)	4.0
			Consumer loans	18,254.4	17,191.9	1,062.4	18,075.5	17,034.4	1,041.1	(178.9)	(157.5)	(21.3)
			Housing loans	17,273.7	16,233.2	1,040.5	17,153.9	16,133.0	1,020.8	(119.7)	(100.1)	(19.6)
	O۷	vers	seas offices and others	12,159.2	11,865.2	294.0	14,771.9	14,440.7	331.2	2,612.6	2,575.5	37.1
	Investr	me	nt Securities	40,262.9	33,191.0	7,071.8	38,072.4	31,106.3	6,966.1	(2,190.5)	(2,084.7)	(105.7)
	Eq	quit	y securities	6,840.7	5,660.2	1,180.4	6,042.5	4,961.8	1,080.7	(798.1)	(698.4)	(99.6)
	Ja	par	nese Government Bonds	17,398.5	14,304.3	3,094.2	17,091.9	13,854.5	3,237.4	(306.5)	(449.7)	143.1
	Ot	the	rs	16,023.6	13,226.4	2,797.1	14,937.8	12,289.9	2,647.9	(1,085.8)	(936.5)	(149.2)
Liabi	lities			152,359.6	133,561.4	18,798.1	156,235.8	136,707.0	19,528.8	3,876.2	3,145.5	730.6
	Deposi	its		114,081.0	101,861.5	12,219.5	112,760.2	99,767.2	12,993.0	(1,320.7)	(2,094.3)	773.5
	Do	ome	estic Deposits	102,317.0	91,007.0	11,310.0	101,692.4	89,757.0	11,935.3	(624.6)	(1,250.0)	625.3
		I	Individuals	62,594.7	54,093.3	8,501.4	62,672.2	53,796.5	8,875.7	77.5	(296.7)	374.3
		C	Corporations and others	39,722.3	36,913.7	2,808.6	39,020.1	35,960.5	3,059.5	(702.2)	(953.2)	250.9
	O۷	vers	seas offices and others	11,764.0	10,854.5	909.4	11,067.8	10,010.2	1,057.6	(696.1)	(844.2)	148.1

Note: Trust account figures are not included in assets and liabilities of Trust Bank.

•Starting from Sep End 2008, BTMU adjusted its method of monitoring loans to SMEs and proprietors. Outstanding amount under the new method as of Mar End 2008 are ¥43,294.4 bn.

(K	eı	er	er	ıce	)

erence)										(¥bn)
Deposits	S	114,081.0	101,861.5	12,219.5	112,760.2	99,767.2	12,993.0	(1,320.7)	(2,094.3)	773.5
Dor	nestic Sector	98,111.7	86,978.5	11,133.2	97,704.0	85,947.5	11,756.5	(407.6)	(1,030.9)	623.2
	Liquid deposits *1	57,130.1	55,154.4	1,975.6	55,392.3	53,454.0	1,938.2	(1,737.8)	(1,700.3)	(37.4)
	Time and savings deposits *2	39,440.2	30,366.0	9,074.2	40,960.9	31,202.3	9,758.5	1,520.6	836.2	684.3
	Other deposits	1,541.3	1,457.9	83.3	1,350.8	1,291.1	59.7	(190.4)	(166.8)	(23.6)
Inte	ernational Sector	15,969.3	14,883.0	1,086.2	15,056.2	13,819.6	1,236.5	(913.0)	(1,063.3)	150.2
	Liquid deposits *1	1,733.4	1,732.4	0.9	1,631.5	1,630.9	0.5	(101.9)	(101.5)	(0.3)
	Time and savings deposits *2	9,624.1	8,721.0	903.0	8,942.3	7,887.0	1,055.3	(681.7)	(834.0)	152.3
	Other deposits	4,611.7	4,429.5	182.2	4,482.3	4,301.7	180.5	(129.4)	(127.7)	(1.6)

<sup>\*1</sup> Liquid deposits = current deposits + ordinary deposits + savings deposits + deposits at notice

<sup>·</sup>Upon the installation of new IT systems in May 2008, BTMU adjusted its method of monitoring deposits from individuals and starting from FY2008, deposits from unincorporated associations are excluded from "Individuals" and included in "Corporations and others". The amount of deposits from "Individuals" under the new method as of Mar End 2008 are ¥61,836.2 bn.

<sup>\*2</sup> Time and savings deposits = time deposits + installment deposits

### Mitsubishi UFJ Securities



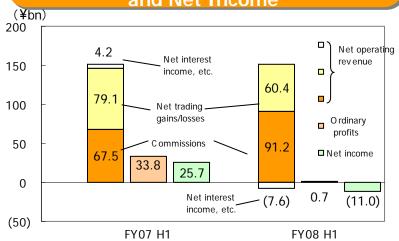
 Operating revenue increased due to Kokusai Asset Management becoming a consolidated subsidiary, but net income decreased, mainly due to lower trading gains and fees and commissions received in the difficult market environment

(¥bn)

	FY07 H1	FY08 H1	Change
Operating revenue	274.9	288.2	13.3
Net operating revenue*1	150.9	144.0	(6.9)
Sales and general expenses	120.7	138.9	18.2
Operating income	30.2	5.1	(25.1)
Ordinary profits	33.8	0.7	(33.0)
Net income	25.7	(11.0)	(36.8)

<sup>\*1</sup> Operating revenue after deducting interest expenses

# Trends in MUS Net Operating Revenue and Net Income



### FY08 H1 Key Points

- Fees and commissions: ¥91.2 bn (up about 35% on FY07 H1)
  - •Commissions ¥16.2 bn (down ¥9.4 bn/about -37%):
    - Decrease in equity commissions due to downturn in equity markets
  - •Underwriting commissions ¥5.2 bn (down ¥1.3 bn/about -20%)
  - Distribution commissions ¥12.5 bn (down ¥1.9 bn/about -13%)
  - Other commissions ¥57.1 bn (up ¥36.4 bn/about 176%): Increase due to Kokusai Asset Management (KAM) becoming a consolidated subsidiary on Mar. 19, 2008
- ■Trading gains: ¥60.4 bn (down about 24% on FY07 H1)

In a difficult market, bond trading performed well but gains declined mainly due to lower equity trading gains and sluggish customer trading

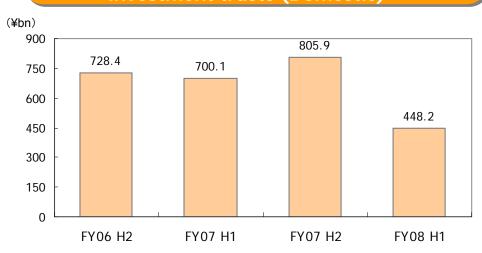
■Sales & general expenses: ¥138.9 bn (up about 15% on FY07 H1)

Increased due to KAM becoming consolidated subsidiary, but decreased on a non-consolidated basis, mainly due to lower fees and commissions paid

■Domestic customer balance at end Sep 08: Approx ¥19.8 tn (down about 13% on FY07 H1)

Balance declined on market value basis due to downturn in equity prices, despite growth in bonds

# Trends in sales amount of equity investment trusts (Domestic)



# Mitsubishi UFJ Securities (Business data)



	06/3Q	4Q	07/1Q	2Q	3Q	4Q	08/1Q	2Q	FY06 <sup>*2</sup>	FV07*2	FY08 H1*2
	00/02	10	onia	20	00	102	00/10	20	1100	1107	1 100 111
Domestic Customer Assets (¥bn)	20,876.0	22,692.7	23,573.2	22,728.2	22,039.2	20,395.6	21,438.5	19,819.3	22,692.7	20,395.6	19,819.3
Equities	10,624.5	11,153.4	11,504.5	10,385.6	9,543.3	8,261.3	9,066.5	7,836.7	11,153.4	8,261.3	7,836.7
Bonds	6,705.6	7,724.6	7,936.1	8,323.3	8,355.2	8,333.7	8,462.2	8,433.2	7,724.6	8,333.7	8,433.2
Investment Trusts	3,455.6	3,702.6	4,025.5	3,893.4	4,020.3	3,692.9	3,778.4	3,443.0	3,702.6	3,692.9	3,443.0
≪Reference≫											
Securities intermediary business (¥bn)	1,478.5	1,666.7	1,874.5	1,972.9	1,999.7	1,989.1	2,121.0	2,075.3	1,666.7	1,989.1	2,075.3
						ı					
Number of Accounts with account balance (Unit: 1,000 accounts)	1,169	1,186	1,207	1,230	1,246	1,265	1,282	1,304	1,186	1,265	1,304
≪ Reference ≫											
Securities intermediary business(Unit: 1,000 accounts)	130	141	156	168	173	182	191	196	141	182	196
<u> </u>	10	40	40	0.0	0.0		1 001	441	470	4.45	75
Number of Newly Opened Accounts (Unit: 1,000 accounts)	43		40	39	32	32		41	170	145	
Securities proper	20	29	22	27	26	22		34	84	98	57
Securities Intermediary	22	13	17	11	6	10	11	7	86	46	18
Equity Investment Trust Sales (¥bn) *1	284.6	443.8	381.5	318.6	375.7	430.2	186.4	261.8	1,305.1	1,506.1	448.2
Securities proper	274.4	395.7	338.0	283.8	346.7	418.7	177.8	251.8	1,227.5	1,387.3	429.6
Securities Intermediary	10.3	48.1	43.5	34.8	29.0	11.6	8.7	10.0	77.5	118.8	18.7
Sales of JGBs for individual Investors (¥bn)	136.3	90.6	130.3	55.8	37.4	23.1	52.9	18.4	620.4	246.6	71.3
Securities proper	25.5	19.4	30.6	10.3	5.6	6.6	4.0	1.9	124.2	53.1	5.9
Securities Intermediary	110.8	71.2	99.7	45.5	31.8	16.5	49.0	16.5	496.3	193.5	65.4
Foreign Bond Sales (Retail, ¥bn)	178.0	153.6	222.7	197.9	138.6	110.4	176.9	133.6	628.9	669.7	310.4
Publicly-offered	14.1	5.5	5.2	8.3	6.5	31.3	41.0	28.8	94.3	51.2	69.9
Structured	146.2	128.1	192.7	153.9	105.9	41.3	102.3	62.1	441.7	493.8	164.4
Secondary	17.7	20.0	24.9	35.7	26.2	37.9	33.5	42.7	92.9	124.7	76.2
≪Reference≫											
Securities intermediary business (¥bn)	66.4	18.7	32.9	32.3	30.9	55.1	62.5	59.4	147.4	151.1	121.9
·											

<sup>\*1</sup> Domestic

<sup>\*2</sup> Balances, etc: as of end

# Mitsubishi UFJ Securities (Major Lead Manager and Advisory Mandates)



### Apr.08 – Sep.08

#### Debt Finance

Domestic Corporate Straight Bonds

Bank of Tokyo-Mitsubishi UFJ (Total ¥430 bn), Tokyo Electric Power (Total ¥150 bn), Mitsubishi Corporation (Total ¥80 bn), Kansai Electric Power (Total ¥60 bn), Nippon Steep Corporation (Total ¥60 bn), Chugoku Electric Power (Total ¥55 bn), NTT data (¥50 bn), Eisai (¥50 bn), JR East (Total ¥50 bn)

> FILP (Fiscal Investment and Loan Program) Agency Bonds

Japan Housing Finance Agency (S-series MBS Total ¥400 bn, Monthly MBS Total ¥163.6 bn, SB Total ¥61 bn), Japan Expressway Holding and Debt Repayment Agency (Total ¥160 bn), Development Bank of Japan (Total ¥120 bn), Japan Finance Corporation for Municipal Enterprises (Total ¥90 bn)

Municipal Bonds

Chiba Prefecture (¥30 bn), Hyogo Prefecture (¥30 bn), Kobe City (¥30 bn), Kanagawa Prefecture (¥25 bn)

Samurai Bonds (yen-denominated foreign bond)

General Electric Capital Corporation (Total ¥152.6 bn), Wal-Mart Stores, Inc. (¥100 bn)

#### Equity Finance

> IPOs

Venture Republic (¥0.5 bn)

POs

Japan Wind Development (¥5.8 bn)

#### Securitization

- > Loans (Housing loans, etc.) Total of 6; ¥58.7 bn
- > Real estate (Arrangement) Total of 16; ¥440.0 bn

#### M&A

- > Public tender offer by Robert Bosch GmbH for shares of Bosch Corporation
- > Divestiture of Mobile Printer Business by HOYA Corporation to Brother Industries, Ltd.
- > Public tender offer by LAWSON, Inc. for shares of Ninety-nine Plus Inc.
- > Acquisition of Cirquent GmbH from BMW Group by NTT DATA Corporation
- Acquisition of Danka Office Imaging Company by Konica Minolta Business Solutions U.S.A., Inc.
- > Public tender offer by Pokka Corporation for shares of Pokka Corporation (Singapore) Limited.

Note: Amounts based on issue size

### Mitsubishi UFJ Securities (League Tables)



#### [Apr 08 - Sep 08]

Dometic SB lead managing

Donnette 3B lead managing									
Rank	Rank Securities Company								
1	Mitsubishi UFJ Securities	22.1							
2	Mizuho Securities	22.0							
3	Daiwa Securities SMBC	18.2							
4	Nikko Citigroup	13.3							
5	Nomura Securities	12.1							
6	Shinko Securities	3.8							
7	Goldman Sachs	3.1							
8	Merrill Lynch	1.8							
9	BNP Paribas Securities	1.3							
10	JP Morgan Securities	0.6							
N	F 1 CD								

Note; Excl. company's own SB

FILP Agency Bonds lead managing Public Offering Underwriting

Rank	Securities Company	Share (%)
1	Mitsubishi UFJ Securities	30.2
2	Daiwa Securities SMBC	15.8
3	Nikko Citigroup	15.2
4	Nomura Securities	10.3
5	Mizuho Securities	8.9
6	Goldman Sachs	6.1
7	Morgan Stanley	4.4
8	Lehman Brothers	4.2
9	Merrill Lynch	3.2
10	Shinko Securities	1.9

Share **Securities Company** (%) 1 Nikko Citigroup 41.4 2 Daiwa Securities SMBC 26.4 3 Shinko Securities 8.3 4 Nomura Securities 5.8 5 Mitsubishi UFJ Securities 5.8 6 Goldman Sachs 3.5 7 Okasan Securities 2.8 8 Tokai Tokyo Securities 2.3 9 Mizuho Investors Securities 1.3 10 SMBC Friend Securities

Note: Excl. REIT

**IPOs Underwriting** 

<u> </u>	11 03 Chaci Wilting				
Rank	Securities Company	Share (%)			
1	Nikko Citigroup	26.5			
2	Mizuho Investors Securities	24.5			
3	Daiwa Securities SMBC	12.3			
4	Shinko Securities	8.6			
5	Mitsubishi UFJ Securities	8.2			
6	Nomura Securities	6.4			
7	Takagi Securities	4.2			
8	Tokai Tokyo Securities	2.5			
9	SMBC Friend Securities	1.8			
10	Hachijuni Securities	0.9			
Note	v. Evel DEIT				

Note; Excl. REIT

#### M&A Advisory (Jan 08-Sep 08)

ABS underwriting & Private Placement Based on Rank value

Rank	Securities Company	Amount (¥bn)
1	Shinsei Bank	4,085
2	MUFG	2,633
3	Nikko Citigroup	2,108
4	Daiwa Securities SMBC	1,853
5	Mizuho FG	1,697
6	Nomura Securities	1,505
7	Goldman Sachs & Co	1,202
8	Deutsche Bank AG	1,168
9	JP Morgan	860
10	Orix	706

Note: Based on terms decision

Rank Value Financial Advisor Rank (US\$mn) Nomura Securities 27,996.3 2 Morgan Stanley 20,250.7 MUFG 19,722.6 UBS 18,689.2 Goldman Sachs 15,240.9 Lazard 9,417.9 Merrill Lynch 8,701.2 Credit Suisse 7,675.0 Mizuho FG 6,914.1 10 Daiwa Securities SMBC 6,871.9

excl. real estate only

Note; Any Japanese involvement announced

Based on Number of transactions

Rank	Financial Advisor	Number of transactions
1	Nomura Securities	86
2	Mizuho FG	77
3	MUFG	69
4	Nikko Citigroup	63
5	Daiwa Securities SMBC	51
6	KPMG Corporate Finance	38
7	GCA Savvian Group	31
8	Frontier Management	30
9	Morgan Stanley	20
10	Goldman Sachs	19

Note; Any Japanese involvement announced excl. real estate only

Source: Thomson Reuters

ABS; Thomson Reuters and syndicate underwriting (data compiled by MUS)

### UnionBanCal Corporation1 (FY08 H1/US GAAP)



 Strong interest income due to increase in loans and improvement in net interest margin. Total revenue and net business profit both increased

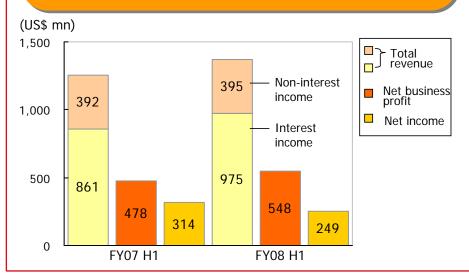
		(US\$ mn)				
		FY07 H1	FY08 H1			
		FYU/ HI	гтоопт	Change		
1	Total revenue	1,253	1,371	117		
2	Operating expenses	775	822	46		
3	Net business profit	478	548	70		
4	Provision for credit losses	9	167	158		
5	Net income*1	314	249	(65)		
6	Non-performing assets	29	224	195		

<sup>\*1</sup> Including profits (losses) from non-continuing businesses of US\$1 mn in FY07 H1 and US\$(6) mn in FY08 H1

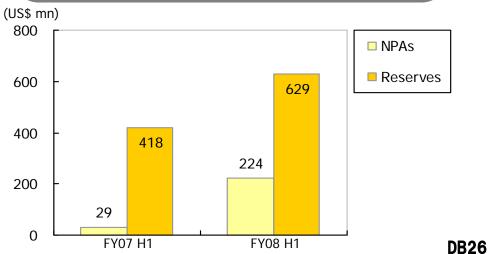
### **FY08 H1 Key Points**

- Steady increase in loans and improvement in net interest margin
- Avg. loan balance: US\$44.0 bn (+14% on FY07 H1)
- Avg. housing loan balance: US\$14.2 bn (+14% on FY07 H1)
- Avg. deposit balance: US\$43.4 bn (+3% on FY07 H1)
- Avg. non-interest-bearing deposit balance: US\$12.7 bn (-15% on FY07 H1)
- •Net interest margin: 3.65% (+0.09 %points on FY07 H1)
- ■Increased provisions conservatively in response to increase in non-performing assets
- Non-performing assets balance: US\$224 mn (0.37% of total assets)
- Allowance for credit losses: US\$629 mn (291.42% of nonaccrual loans)

### Income growth



#### **Trends in NPAs and Reserves**



# UnionBanCal Corporation2 (FY08 Q3/US GAAP)



Total revenue and net business profit both increased, driven by higher interest income

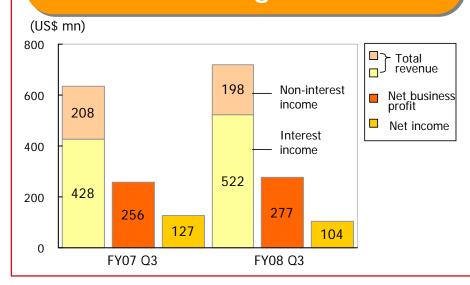
				(US\$ mn)
		FY07	FY08	
		Q3	Q3	Change
1	Total revenue	637	721	83
2	Operating expenses	380	443	62
3	Net business profit	256	277	20
4	Provision for credit losses	16	117	101
5	Net income*1	127	104	(22)
6	Non-performing assets	52	304	251

<sup>\*1</sup> Including profits (losses) from non-continuing business of US\$ (22)mn in FY07 Q3 and US\$ (5)mn in FY08 Q3

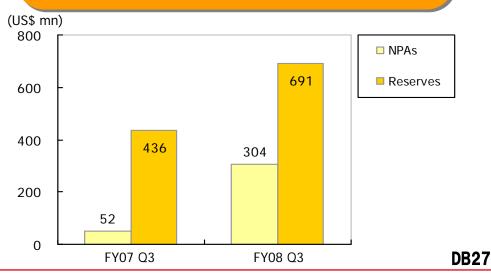
### FY08 Q3 Key points

- ■Steady increase in loans and improvement in net interest margin
- •Avg. Loans balance: US\$47.1 bn (+19% on FY07 Q3)
- •Avg. Housing loans balance: US\$15.2 bn(+15% on FY07 Q3)
- Avg. deposits balance: US\$41.6 bn (-0% on FY07 Q3)
- Avg. Non-interest-bearing deposits balance: US\$12.3 bn (-10% on FY07 Q3)
- •Net interest margin: 3.67% (+0.16 %points on FY07 Q3)
- ■Increased provisions conservatively in response to increase in non-performing assets
- •Non-performing assets balance: US\$304 mn (0.49% of total assets)
- Allowance for credit losses: US\$691 mn (239.50% of nonaccurual loans)

#### Income growth



#### **Trends in NPAs and Reserves**



### Mitsubishi UFJ NICOS 1



#### Mitsubishi UFJ NICOS

(Consolidated subsidiary)

				(¥ bn)
		FY07 H1 F		
		F10/ H1	FY08 H1	Change
1	Operating revenue	213.0	186.5	(26.4)
2	Operating expenses	269.8	182.1	(87.6)
3	Ordinary profits (losses)	(56.7)	4.5	61.3
4	Net income (losses)	(119.9)	7.9	127.8

### **FY08 H1 Key Points**

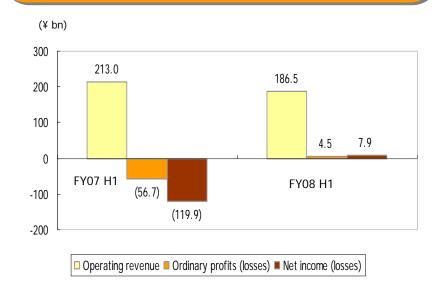
#### ■ Operating revenue down 12.4% from FY07 H1

- Decline due to transfer of installment loans business, along with reduction of interest rates for cash advances and other new loans under the Interest Limitation Law
- Card shopping earnings up 2.2% from FY07 H1

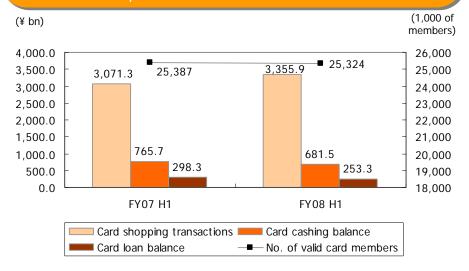
#### Operating expenses down 32.5% from FY07 H1

- Decline in expenses for allowance for doubtful accounts and allowance for losses from reimbursement of excess interest payments, increased during the previous fiscal year
- Net income returns to black: ¥7.9bn

#### **Revenue and income trends**



# Card shopping transactions and financing balance; No. of valid card members



# Mitsubishi UFJ NICOS 2 (Assets and Liabilities)



#### **Consolidated Balance Sheets**

Millions of ye					
	FY2	007		FY2008	
	End Sep 07	End Mar 08	End Sep 08		
	Actual	Actual	Actual	Change from End Mar 08 (%)	Difference from End Mar 08
Cash and time deposit	210,638	93,249	66,158	(29.1)	(27,090)
Accounts receivable from cardholders	899,416	865,291	648,520	(25.1)	(216,771)
Commercial loans	1,229,198	1,188,562	1,132,489	(4.7)	(56,072)
Guarantee contracts receivable	1,933,810	1,755,613	1,387,512	(21.0)	(368,101)
Allowance for doubtful accounts (including fixed)	(242,887)	(234,632)	(221,404)	(5.6)	13,228
Tangible fixed assets	53,054	47,820	34,591	(27.7)	(13,227)
Other assets	335,488	287,657	321,763	11.9	34,106
Total assets	4,418,719	4,003,560	3,369,631	(15.8)	(633,928)
Notes and accounts payable to affiliated stores	197,663	229,448	206,434	(10.0)	(23,014)
Credit guarantee obligation advances	1,933,810	1,755,613	1,387,512	(21.0)	(368,101)
Deferred installment earnings	30,630	24,240	6,115	(74.8)	(18,124)
Interest-bearing debt	1,920,984	1,558,241	1,341,627	(13.9)	(216,614)
Allowance for losses from reimbursement of loan payments	42,288	36,075	26,099	(27.7)	(9,975)
Other liabilities	260,594	220,793	215,113	(2.6)	(5,680)
Total liabilities	4,385,972	3,824,411	3,182,900	(16.8)	(641,510)
Total net assets	32,746	179,149	186,731	4.2	7,581
Total liabilities and net assets	4,418,719	4,003,560	3,369,631	(15.8)	(633,928)

#### Total assets declined ¥633.9bn

- Cash and time deposits Down ¥27.0bn Reduction of cash on hand
- Accounts receivable from cardholders, and Commercial loans Down ¥272.8bn

Transfer of installment loans business to JACCS: Down ¥219.7bn Decline in cashing balance due to tighter credit management

- ⇔ Decline in interest-bearing debt ¥216.6bn
- Guarantee contracts receivable Down ¥368.1bn

Transfer of shopping loans business to JACCS: Down ¥269.0bn Declines in balances of mortgage loan guarantee business and others

⇔ Credit guarantee obligations advances Down ¥368.1bn

Note: Presentation of line items has been changed from FY2008.

(Previous) Installment accounts receivable Guarantee contracts receivable Notes payable

Accounts receivable from cardholders and commercial loans Credit guarantee obligation advances Accounts payable to affiliated stores Accounts payable; guarantee contracts Credit guarantee obligations

# Mitsubishi UFJ NICOS 3 (Profit and Loss 1)



#### **Consolidated Statements of Operations**

Mi	llions	of '	yen

FY2007 FY2008					
	H1		H1		
	Actual	Actual	Actual	Change from FY07 H1 (%)	Difference from FY07 H1
Credit card revenue	147,472	291,998	134,466	(8.8)	(13,005)
Card shopping	70,068	144,506	71,636	2.2	1,568
Card cashing	77,403	147,492	62,829	(18.8)	(14,574)
Loan	27,020	51,559	22,181	(17.9)	(4,839)
Guarantee revenue	14,513	27,460	8,758	(39.7)	(5,755)
Other revenue	22,561	45,534	20,054	(11.1)	(2,507)
Finance revenue	1,451	2,576	1,135	(21.7)	(315)
Total operaing revenue	213,018	419,129	186,595	(12.4)	(26,423)
Personnel cost	33,115	60,802	22,709	(31.4)	(10,405)
General expenses	101,213	205,846	104,536	3.3	3,323
Bad debt related expenses	124,091	180,545	45,829	(63.1)	(78,261)
Total G&A	258,419	447,194	173,075	(33.0)	(85,343)
Finance expenses	11,381	22,932	9,084	(20.2)	(2,296)
Total operating expenses	269,800	470,126	182,160	(32.5)	(87,640)
Operating income	(56,781)	(50,997)	4,435	-	61,217
Non-operating income (expenses)	12	45	151	1,158.3	139
Ordinary profits	(56,769)	(50,952)	4,587	_	61,357
Extraordinary gain (losses)	(62,863)	(36,512)	(241)	_	62,622
Income (loss) before income taxes	(119,633)	(87,464)	4,346	_	123,979
Net income (loss)	(119,927)	(85,618)	7,960	_	127,888

#### Operating Revenue (Down ¥26.4bn from FY07 H1)

- Card shopping
   Up due to greater transaction volume
- Cash advances; Loan
   Down due to decline in loan interest rates and tighter credit management due to comply with legal revisions
- Guarantees, Other
   Down due to transfer of installment loans business to JACCS
   Contract operations and others up 27.6% from FY07 H1

#### Ordinary Profits (Up ¥61.3bn from FY07 H1)

- Earnings up due to ¥87.6bn decline in operating expenses
   Personnel reductions due to implementation of early
   retirement system, and decline in expenses for
   reserves, which were significantly increased in the
   previous fiscal year
- Extraordinary gain (losses)(Up ¥62.6bn from FY07 H1)
  - ¥59.6bn in reserves recorded for restructuring in previous fiscal year
- Net Income (Up ¥127.8bn from FY07 H1)

Note: Breakdown of operating revenue has been changed from FY2008.

(Previous) (Current)

Credit card shopping revenue Credit card revenue; card shopping

Shopping credit Other revenue

Loan contract revenue Credit card revenue; card cashing

Finance revenue

# Mitsubishi UFJ NICOS 4 (Profit and Loss 2)



#### **Bad Debt-Related Expenses**

#### (¥ bn)

	FY2007 H1		FY2008 H	1
	Actual	Actual	Change from FY07 H1	Difference from FY07 H1
Transfer to allowance for doubtful accounts	95.6	45.8	(52.0)%	(49.8)
Transfer to allowance for losses from reimbursement of loan payments	28.3	-	-	(28.3)
Total	124.0	45.8	(63.0)%	(78.2)

- Bad debt expenses: Reserves increased in previous fiscal year to offset greater risks, such as debt arrangements
- Interest reimbursement expenses: Expenses for the subject fiscal year covered by drawing on reserves

(¥ bn)

	FY2007		FY2008
	Sep 07 Mar 08		Sep 08
	Actual	Actual	Actual
Balance for doubtful accounts	242.8	234.6	221.4
(Of which, portion to offset principal from interest repayments)	53.5	43.5	33.8
Allowance for losses from reimbursement of loan payments	42.2	36.0	26.0

#### **Progress of Restructuring**

Business Restructuring

- Transfer of installment loans business to JACCS (Completed April 2008)
- Merger and consolidation of related companies (Completed January 2008)

Office Consolidation

- Consolidation of sales offices (to 27 from 74 locations)
  - (Completed December 2007)
- Consolidation of operating centers (to 20 from 56 centers)

(Completed August 2008)

Personnel Reductions

• Implementation of early retirement program (2,794 applicants for early retirement)

### NPL Balance at Year End by Loan Class

(¥ bn)

	FY2	FY2008	
Loan class	Sep 07	Mar 08	Sep 08
	Actual	Actual	Actual
Bankruptcies	12.5	11.5	12.9
NPLs	181.2	186.2	186.6
Lending terms mitigate	98.7	97.5	91.8
Total	292.4	295.2	291.2

Note: Loans in this category are risk management loans as defined by the Bank Law.

Change in Capital Structure

- Became wholly-owned subsidiary of MUFG through share exchange
- → Delisted from Tokyo Stock Exchange
- Partial transfer of MUN shares to Norinchukin Bank
- → MUFG 85%; Norinchukin Bank 15% (Completed August 2008)

# Mitsubishi UFJ NICOS 5 (Operating Results)



#### **Consolidated Basis**

#### 1. Number of card holders

	<consolidated> (Thousands)</consolidated>		Mar 07	Mar 08	Change from Mar 07
Credit cards					
	%1 New card holders Valid card members		3,116	2,964	<b>▲</b> 4.8%
			25,829	25,788	▲0.1%
	※2 Active card members (Shopping)	10,390	13,746	14,351	4.4%
	Active card members (Cashing)	1,793	1,664	1,581	<b>▲</b> 4.9%
	Total	11,073	14,488	14,996	3.5%
Loa	an card				
	Cardholders with outstanding balance	706	666	594	▲10.8%

Sep 06	Sep 07	Sep 08	Change from Sep 07
1,535	1,381	1,333	▲3.4%
24,725	25,387	25,324	▲0.2%
12,008	12,612	13,191	4.5%
1,690	1,630	1,528	<b>▲</b> 6.2%
12,811	13,353	13,725	2.7%
688	631	557	<b>▲</b> 11.7%

<sup>\*</sup>Mar 06: UFJ NICOS Consoli., Sep 06 and Mar 07: Aggregate basis of UFJ NICOS + DC, Sep 07: Mitsubishi UFJ NICOS Consoli.

#### 2. Operating results

Billions of yen

		Transactions				
		FY06 H2 <sup>*1</sup>	FY07 H1	FY07 H2	FY08 H1	
Credit cards		2,546.8	3,620.1	3,777.6	3,767.6	
	Card shopping	2,037.9	3,071.3	3,273.4	3,355.9	
	Card cashing	508.8	548.7	504.2	411.7	
Finance		62.9	51.2	42.8	38.2	

Operating revenue				
FY06 H2 <sup>*1</sup>	FY08 H1			
125.9	147.4	144.5	134.4	
48.4	70.0	74.4	71.6	
77.5	77.4	70.0	62.8	
30.3	27.0	24.5	22.1	

Operating receivables*2				
Mar 07	Mar 07   Sep 07		Sep 08	
1,075.6	1,376.6	1,373.2	1,320.2	
395.2	610.9	642.7	638.6	
680.3	765.7	730.4	681.5	
560.1	540.3	493.1	454.7	

X1 New card holders of Mar 06, 07, 08: New card holders (full year), 2 Active card holders: Active card holders (full year)

<sup>2</sup> New card holders of Sep 06, Sep 07, Sep 08: New card holders (interim), 2 Activecard holders: Active card holders (interim)

<sup>\*1</sup> FY06 H2: UFJ NICOS

<sup>\*2</sup> Operating receivables: Figures before liquidation of loans

# Mitsubishi UFJ NICOS 6 (New Card Business Strategies)



# Substantial increase in strength of in-house brands

- Two major proper card brands 'MUFG Card' and 'JA Card'
- 'Mitsubishi UFJ NICOS Loan Card'



Strengthen cardholder acquisition through focus on operating capabilities

#### **MUFG Card**







- Bring together MUFG's brand strength and synergies of Group companies to provide 'safe, reliable, high-quality services'
- Make the gold card the standard lineup for MUFG Cards, and create new sense of value
- Provide a solid compensation system, security, and ancillary insurance services
- Make the newly issued 'Gold American Express Card' the highest status card of MUFG Card lineup



Strengthen cardholder acquisition as main card

#### **JA Card**



- Expand base of highutilization cardholders through measures in concert with JA Bank's strategy to encourage use as main bank
  - Encourage integration with cash card to create core product
  - Expand opportunities to use card in JA market

#### Mitsubishi UFJ NICOS Loan Card



- Strengthen new cardholder acquisition through links with MUFG card brand
- New type of loan card with highest levels of merchantability and functionality in the industry
- Develop markets that favor the advantages of the MUFG Group

### kabu.com Securities



#### kabu.com Securities

(Consolidated subsidiary)

(¥ bn)

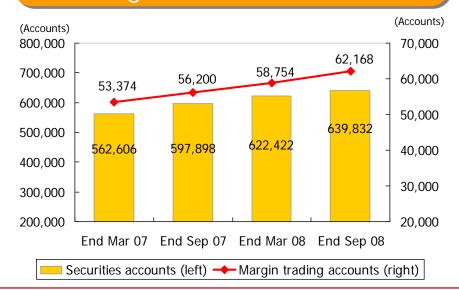
			37		
			FY07 H1	FY08 H1	
				1 100 111	Change
1	Ope	erating revenue	10.8	8.7	(2.1)
2		Commissions	7.0	5.7	(1.3)
3		Interest income (a)	3.8	2.9	(8.0)
4	Inte	erest expenses (b)	0.7	0.8	0.0
5	Net	interest income (a-b)	3.0	2.1	(8.0)
6	Ope	erating expenses	4.8	4.5	(0.3)
7	Ord	inary profits	5.2	3.2	(2.0)
8	Net	income	3.1	2.0	(1.0)

### FY08 H1: Key points

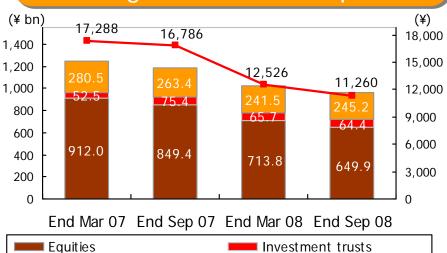
#### Operating revenue down 20% on FY07 H1

- Made progress in diversifying commissions, but declined by 19% due to lower equity transactions by individuals
- Net interest income declined by 29% due to lower margin transaction balance and other factors
- Operating expenses down by 6% due to lower transaction expenses and lower bad debt related expenses
- End Sep. balance of customer assets declined by 6% from end Mar. 08
  - Despite a strong increase in the number of accounts, the decline in the Nikkei Average (by 10% from end Mar. 08) and lower overseas stock prices resulted in a decline of 6% in the market value of customer assets

### Change in account numbers



### Change in assets on deposit



Equities Investment trusts

Money deposited and etc,. — Nikkei stock average (right)

### **ACOM**



#### ACOM

#### (Accounted for by the equity method)

(¥ bn)

		FY07 H1	FY08 H1	Change
1	Operating revenue	196.6	168.5	(28.1)
2	Operating expenses	147.2	137.4	(9.8)
3	Operating income	49.3	31.0	(18.3)
4	Ordinary income	50.4	32.0	(18.3)
5	Net income	24.8	25.9	1.0

### FY08 H1: Key points

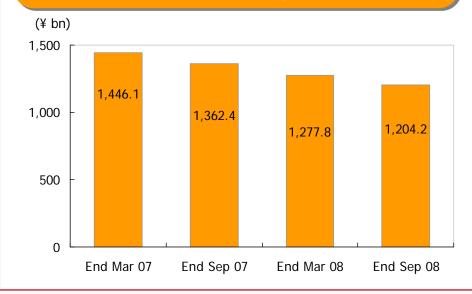
#### Operating revenue down 14.3% on FY07 H1

- Balance of outstanding loans declined, yield declined due to shift to new interest rate limits, resulting in decline in loan interest income
- Guarantee business and loan servicing business increased revenue by 10.6% and 7.0% respectively

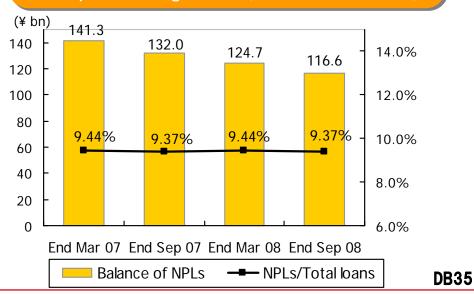
#### Operating expenses down by 6.7%

- As requests for return of interest remain at high levels a new provision for return of interest of ¥19.6 billion was made. However due to stricter credit requirements, etc., overall bad debt expenses declined
- Net income up 4.3%
  - Due to declines in appraisal losses on investment securities and prior year corporate tax

#### Unsecured consumer loans (non-consolidated)



#### Non-performing loans (non-consolidated)



# **Consumer finance**



Mobit	(¥ bn)
(Accounted for by the equity	()

(Accounted for by the equity method)		FV07 111	EV00 111	
		FY07 H1	FY08 H1	Change
1	Operating revenue	21.7	20.4	(1.3)
2	Balance of loans outstanding	239.6	225.0	(14.5)
3	Number of accounts (thousands)	31.8	29.9	(1.9)
4	Avg. Acc. Balance (thousand yen)	75.1	75.2	0.1

## DC Cash One

(Accounted for by the equity method)		FY07 H1	FY08 H1	
		F107 H1	F100 H1	Change
1	Operating revenue	8.3	8.2	(0.0)
2	Balance of loans outstanding	82.9	79.7	(3.2)
3	Number of accounts (thousands)	18.2	17.8	(0.4)
4	Avg. Acc. Balance (thousand yen)	45.4	44.6	(0.8)

#### 

•J/	ACCS			(¥ bn)
(Accounted for by the equity method)		FY07 H1	FY08 H1	
		F107 H1	F100 H1	Change
1	Operating revenue	69.6	73.3	3.6
2	Operating expenses	74.1	70.2	(3.9)
3	Ordinary profits (losses)	(4.5)	3.2	7.8
4	Net income (loss)	(6.3)	1.5	7.8

# FY08 H1: Key points

- Operating revenue down 5%, mainly due to decline in balance of loans outstanding
- Balance of loans outstanding down by 6.1%. No. of accounts down 6.2%
- Average account balance increased slightly

# FY08 H1: Key points

- Operating revenue level with FY07 H1, helped by contribution from guarantee business
- Balance of loans outstanding down by 3.9%. No. of accounts down by 2.3%
- Average account balance declined by 1.8%

# FY08 H1: Key points

### ■ Operating revenue up 5.2%

- Operating revenue increased due to the contribution of transfer of installment credit sales business from Mitsubishi UEJ Nicos
- Net income ¥1.5bn

(¥ bn)

 Returned to profit due to increased operating revenue, reduced expenses, and reduction in bad debt expenses

# Mitsubishi UFJ Lease & Finance



## Mitsubishi UFJ Lease & Finance (Accounted for by the equity method)

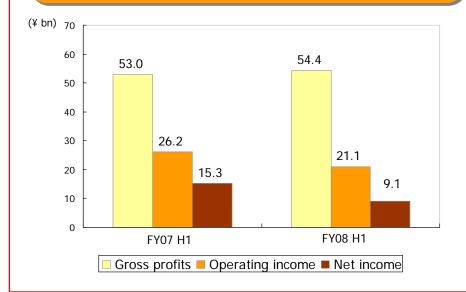
(¥ bn)

		FY07 H1	FY08 H1	
		FTO/ HT	гтоо пт	Change
1	Gross profits	53.0	54.4	1.3
2	Operating expenses	26.7	33.2	6.4
3	Operating income	26.2	21.1	(5.0)
4	Net income	15.3	9.1	(6.2)

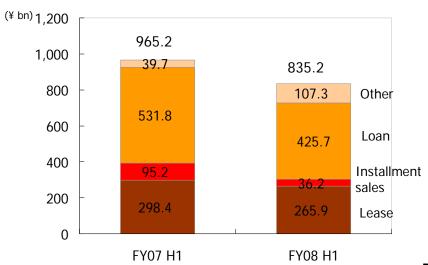
# **FY08 H1 Key Points**

- Gross profits up 2.6%
  - Increase due to enhanced focus on profitability and curtailment of financing costs
- Operating expenses increased by 24.1%
  - Rapid worsening of economic and financial environment led to increased bad debt expenses
- Net income down 40.5%
  - Affected by net unrealized losses on securities holdings and change in lease accounting standards

# Trends in income



# New assets acquired



# Mitsubishi UFJ Factors



## Mitsubishi UFJ Factors

(Consolidated subsidiary)

(¥ bn)

				, ,
		FY07 H1	FY08 H1	
		F107 H1	F100 H1	Change
1	Gross profits	6.3	6.3	0.0
2	Operating expenses	3.9	4.2	0.3
3	Operating income	2.5	2.2	(0.3)
4	Net income	1.3	1.6	0.3

# FY08 H1: Key points

### Gross profits level with FY07 H1

 Despite worsening economic sentiment, strong operating revenue from guaranteed factoring, package factoring and settlements, with gross profits maintained at FY07 H1 level

### ■ Operating income down ¥0.3 bn on FY07 H1

 With continued increases in bankruptcies nationwide, credit related costs for guaranteed factoring increased ¥0.3 bn and operating income decreased ¥0.3 bn

### ■ Net income up ¥0.3 bn on FY07 H1

 Net income increased ¥0.3 bn, due to lower tax expenses and a gain of ¥0.35 bn on the sale of shares in affiliates

# **Asset management**



### Mitsubishi UFJ Asset Management

(Consolidated subsidiary) (Y hn)

١,		sondated substatut y)	(# DII)			
			FY07 H1	FY08 H1		
					Change	
1	Ор	erating revenue	27.4	24.7	(2.6)	
2	Ор	erating expenses	19.6	18.3	(1.3)	
3	Ор	erating income	7.7	6.4	(1.3)	
4	Ne	t income	4.6	3.1	(1.5)	
5	Investment trust management balance (¥ tn)		7.6	6.4	(1.2)	
6		Equity (¥ tn)	7.0	5.8	(1.1)	
7		Bond (¥ tn)	0.6	0.5	(0.1)	

# FY08 H1 Key points

- The investment trust balance decreased ¥1.2 tn from FY07 H1 to ¥6.4 tn, mainly as a result of a fall in market value due to a deterioration in market conditions
- Continued good level of inflow of funds to privately placed investment trusts for variable annuity funds
- Operating revenue decreased by ¥2.6 bn from FY07 H1, due to the major fall in the investment trust balance. Despite a decline in advertising expenses, operating income decreased ¥1.3 bn from FY07 H1

## Kokusai Asset Management

(	Consolidated subsidiary)			(¥ bn)
	-	FY07 H1	FY08 H1	
		FIU/ HI	гтоопт	Change
1	Operating revenue	39.9	39.8	(0.1)
2	Operating expenses	25.9	26.0	0.0
3	Operating income	13.9	13.7	(0.1)
4	Net income	8.2	8.3	(0.1)
5	Investment trust management balance (¥ tn)	7.2	6.8	(0.4)
6	Equity (¥ tn)	6.6	6.3	(0.3)
7	Bond (¥ tn)	0.6	0.5	(0.1)

# FY08 H1 Key points

- The investment trust balance decreased ¥0.4 tn from FY07 H1 to ¥6.8 tn, with the fund balance and the overall investment trust balance both declining, primarily resulting from a fall in market value due to the major deterioration in market conditions and, in particular, the appreciation of yen
- Maintained favorable inflow of funds to publicly placed investment trusts, mainly to core fund Global Sovereign Open
- Despite the impact of the yen appreciation, operating income was maintained at broadly the same level as FY07 H1, partly because of maintaining a balance at the same level as FY07 H1 during the period



- Outline of Fiscal 2008 Interim
  Results
  - **Business Segment Information** 
    - **Assets and Capital** 
      - Reference

# **Profits by business segment**





 Net operating profits decreased by 18% on FY07 H1 due to lower gross profits in Retail and Domestic Corporate, and increased system integration costs

(Y hn)

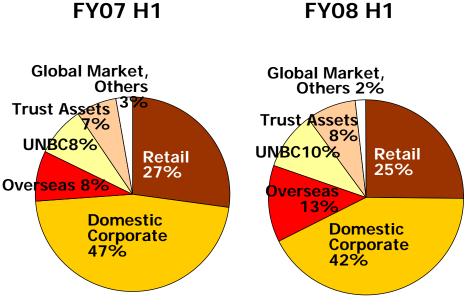
Consolidated gross profits\*1\*3/ Net operating profits\*2\*3

									(¥ bn)
		FY07 H1		FY08	H1	Change			
					% of		% of		%
					total		total		change
1	G	ros	s profits	1,849.1	100.0%	1,726.2	100.0%	(122.9)	(7)%
2		Re	etail	678.0	36.7%	631.4	36.6%	(46.6)	(7)%
3		Co	orporate	936.5	50.6%	858.5	49.7%	(78.0)	(8)%
4			Domestic	619.2	33.5%	537.6	31.1%	(81.6)	(13)%
5			Overseas	155.3	8.4%	175.0	10.1%	19.7	13%
6			UNBC	162.0	8.8%	145.9	8.5%	(16.1)	(10)%
7		Tr	rust Assets	99.5	5.4%	96.3	5.6%	(3.2)	(3)%
8			obal Markets, thers	135.1	7.3%	140.0	8.1%	4.9	4%

	( <del>+</del> bit							(Ŧ DII)	
				FY07 H1		FY08 H1		Change	
					% of total		% of total		% change
1	Ne	et c	operating profits	715.9	100.0%	588.2	100.0%	(127.6)	(18)%
2		Re	etail	195.7	27.3%	149.2	25.4%	(46.5)	(24)%
3		Cc	orporate	451.7	63.1%	380.9	64.8%	(70.8)	(16)%
4			Domestic	334.2	46.7%	248.4	42.2%	(85.8)	(26)%
5			Overseas	58.3	8.1%	74.1	12.6%	15.9	27%
6			UNBC	59.2	8.3%	58.4	9.9%	(8.0)	(1)%
7		Tr	ust Assets	49.5	6.9%	47.8	8.1%	(1.8)	(4)%
8			obal Markets, hers	18.9	2.6%	10.3	1.8%	(8.6)	(46)%

<sup>\*1</sup> Consolidated gross profits before adjusting intra-group transactions except dividends from subsidiaries (managerial accounts basis)

**Business portfolio (Net operating profit base)** 



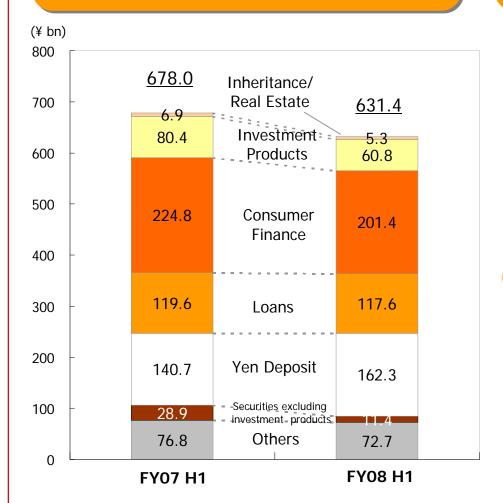
<sup>\*2</sup> Consolidated net business profits before consolidation adjustments (managerial accounts basis, before amortization of goodwill)

<sup>\*3</sup> As a result of a change in accounting period due to the formation of BTMU's China subsidiary only 3 months results (Apr-Jun of 2007) from Chinese operations are included. The other 3 months results (Jul-Sep of 2007) are: Gross profit approx.¥8.9 bn, Net operating profit approx.¥6.4 bn

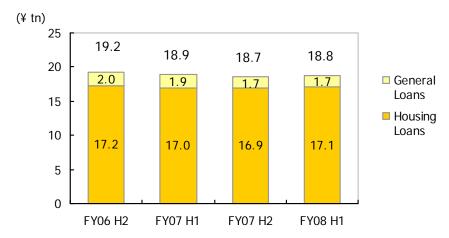
# Retail – Gross profits, Net operating profits Consolidated

- A worsening market environment led to lower income from investment products, consumer finance and securities business
- Gross profits down 6.9% on FY07 H1, net operating profit down 23.7%

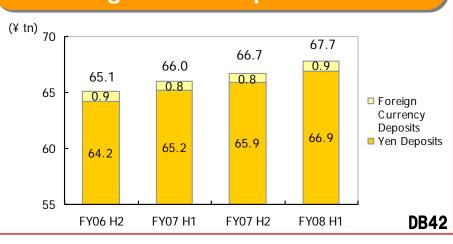
## **Consolidated Gross Profits**



## **Average Retail Lending Balance**



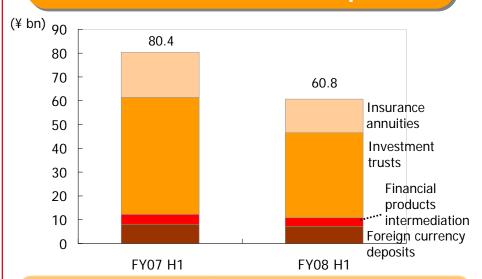
## **Average Retail Deposit Balance**



# Retail – Investment products



## **Income from investment products**



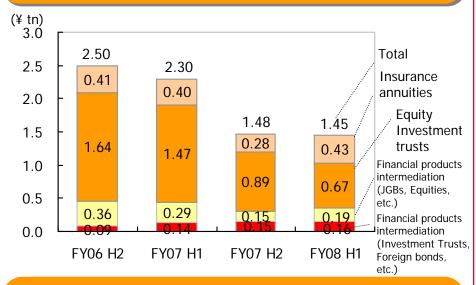
# FY08 H1 results: Gross profits ¥60.8 bn (down ¥19.6 bn from FY07 H1)

- Investment product sales affected by worsening market environment, declined by 37% to ¥1.45 tn
- End Sep. balance of equity investment trusts + insurance annuities + intermediated financial products up by 1% compared to end Mar. 08

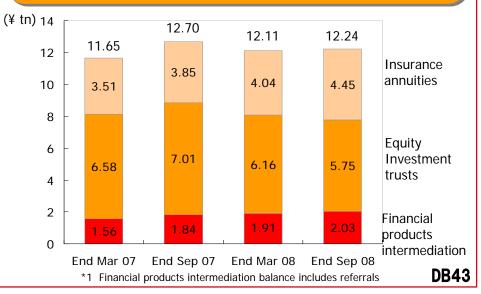
### FY08 H2 plans:

- Continue to launch products matched to customer needs and the market environment
- Strengthen follow-up by expanded provision of seminars, etc.
- Increase insurance product lineup, number of branches handling products, insurance sales staff (insurance planners) in response to full deregulation of insurance products sales

## **Investment product sales**



Customer account balances: Equity investment trusts, Insurance annuities, Financial products intermediation\*1



# Retail—Insurance product sales

# Commercial bank



- Following full deregulation in Dec. 07, insurance planners (insurance sales specialists) have been placed in key branches and we have steadily expanded the no. of products handled, no. of branches handling insurance, and no. of insurance planners
- FY08 H1 sales: ¥370 bn in total including insurance annuities and single premium whole life plans

Type of product	No. of products handled*1	Timing of lifting of ban on sales by banks	No. of locations handling products*2	Persons responsible for sales	
Insurance annuities for investment purposes	15	Oct 2002		Sales force of around 6,000	
Fixed insurance annuities	4	001 2002	534 (as of end Sep 08)	including insurance planners, senior financial planners and financial planners	
Single-premium whole- life insurance	4	Dec 2005			
Mortality life insurance	5			Insurance planners	
Health insurance	Health insurance 3		328 (as of end Sep 08)  → Increased to 355	429 at end Sep 08 (356 assigned to sales locations)	
Cancer insurance		(full deregulation)	(up 27) within FY08	→Plan to increase by approx. 30 within FY08	
Nursing care insurance	3			(assigned to sales locations)	

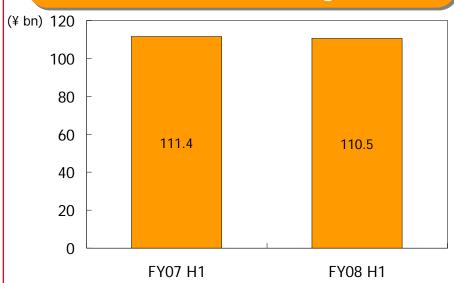
<sup>\*1</sup> As of End of Sep 08

<sup>\*2</sup> Multiple branches/offices conducting sales from the same location counted as 1 location

# Retail – Housing loans



## **Income from housing loans**



Note: Housing loans include funds for construction of housing for rent

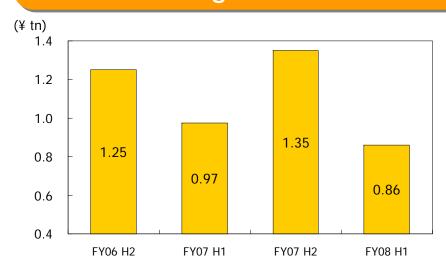
# FY08 H1 results: Gross profits ¥110.5 bn (down ¥0.9 bn on FY07 H1)

- New housing loans extended down 12% on FY07 H1 due to sluggish market for housing loans and tougher competitive environment
- Average balance of housing loans broadly level with FY07 H1

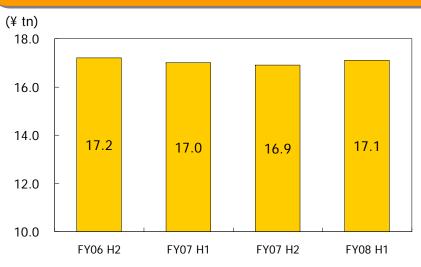
## FY08 H2 plans:

- Strengthen balance through campaigns targeting prime customers, measures to prevent refinancing of our customers at another bank
- Promote agency network of Mitsubishi UFJ Loan Business to outsource loans

## **New housing loans extended**



## **Housing loans: Average balance**

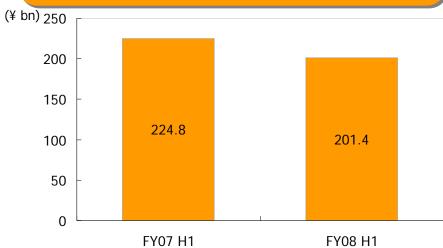


# Retail - Consumer finance

## Consolidated



## Income from consumer finance\*1



\*1 Credit card income (Mitsubishi UFJ NICOS) + bank-issued card loan income, etc.

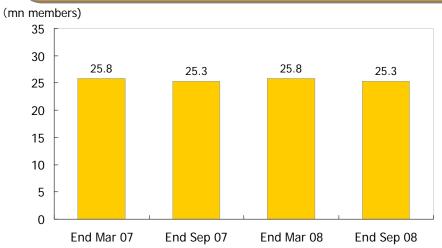
# FY08 H1 results: Gross profits ¥201.4 bn (down ¥23.4 bn on FY07 H1)

- Gross profits declined by 10% mainly due to decreases in loan income (resulting from the lowering of interest rates at Mitsubishi UFJ NICOS) and installment credit income (attributable to the transfer of such business from Mitsubishi UFJ NICOS to JACCS)
- Launched new brand card and new type of card loan at Mitsubishi UFJ NICOS
- Number of BTMU comprehensive cards issued grew to over 2.5 million

## FY08 H2 plans:

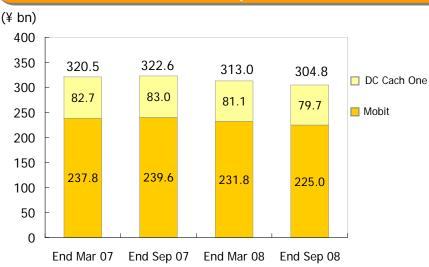
- Strengthen promotion of core products, BTMU comprehensive card and Mitsubishi UFJ NICOS's MUFG Card
- Implement promotions to increase gross billings for shopping

# Valid credit card members of Mitsubishi UFJ NICOS \*2



 $^{\star}2$   $\,$  The figures of End Mar 07 are the sum of figures for the former UFJ Nicos and the former DC Card

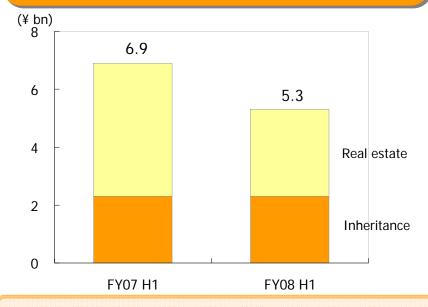
### Outstanding loans from Mobit/ DC CashOne operations



# Retail - Inheritance and Real estate



## Inheritance/Real estate income



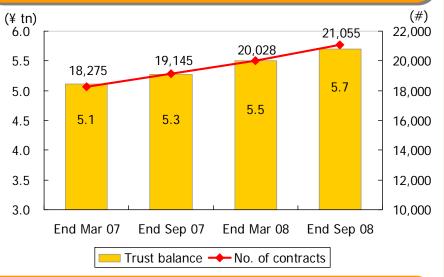
## FY08 H1 results: Gross profits ¥5.3 bn (down ¥1.6 bn on FY07 H1)

- Strong growth in number and balance of testamentary trusts
- Real estate transactions declined due to worsening market conditions

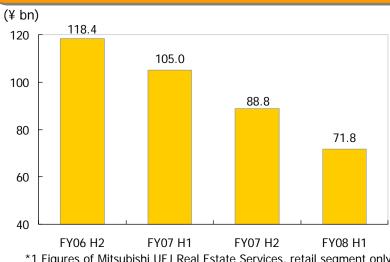
## FY08 H2 plans:

- Expand collaboration between BTMU and MUTB to meet inheritance needs of high-net-worth customers
- Continue to promote investment products/derivatives for inheritance and real estate transactions

### **Testamentary trusts: Asset balance and Number of trusts**



## Real estate transactions\*1



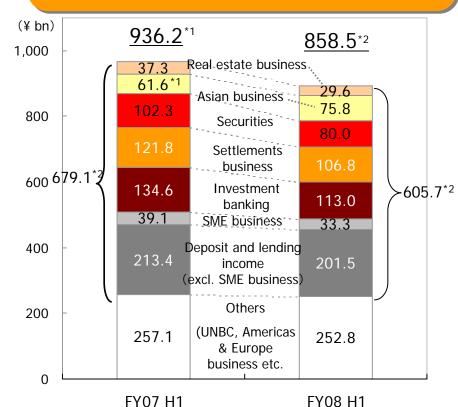
# Corporate - Gross profits, Net operating profits



Asian business strong, Investment banking and Securities decreased

Gross profits: ¥858.5bn (-8.3% from FY07 H1);Net operating profits: ¥380.9bn (-15.7% from FY07 H1)

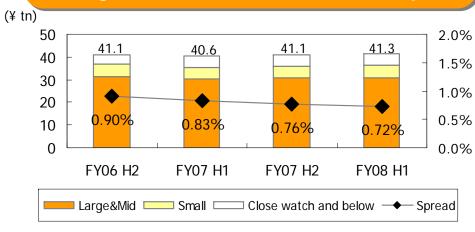
## **Consolidated Gross Profits**



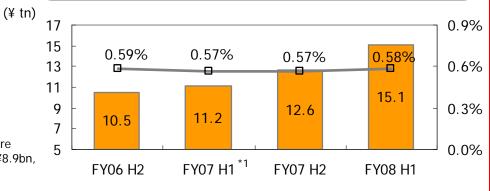
\*1 As a result of a change in accounting period due to the formation of BTMU's China subsidiary only 3 months results (from Apr-Jun of 2007) from Chinese operations are included. The other 3months results (Jul-Sep of 2007) are: Gross profits +approx.¥8.9bn, Net operating profits +approx.¥6.4 bn

#### \*2 After elimination of duplicated counts between businesses: FY07 H1: ¥31.0 bn; FY08 H1: ¥34.3 bn

## Average domestic loan balance and spread



## Average overseas<sup>13</sup> loan balance and spread



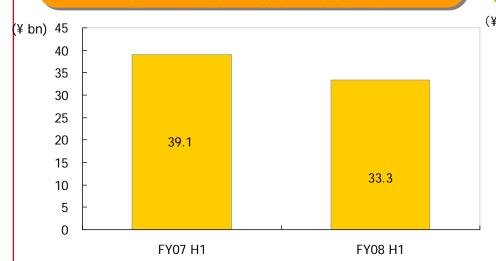
\* 3 Excluding UNBC

# **Corporate—SME business**





## **SME** business income



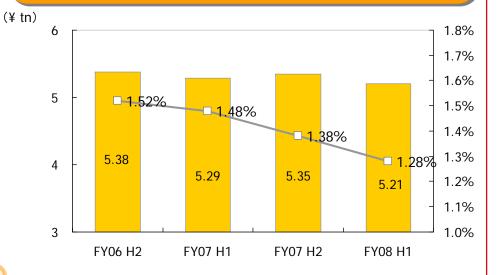
**FY08 H1 results:** Gross profits ¥33.3 bn, down ¥5.8 bn from FY07 H1

- Average lending balance to SMEs down ¥80.7 bn (-1.5%) from FY07 H1, lending spread also declined
- Slowdown in pitches of acquiring new corporate customers in line with change in screening model (number of new corporate customers acquired down 3,219 from FY07 H1)

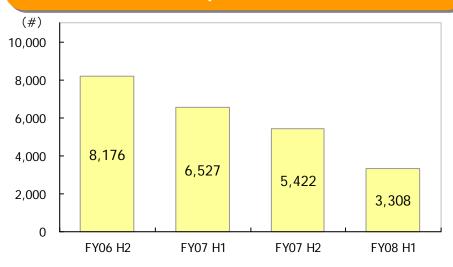
## FY08 H2 plans:

- Expand business base (customer numbers and balance), considering quality of loan assets
- Promote lending via credit guarantee association
- Strengthen promotion of comprehensive services including deposits, settlement, forex, etc.

### SME average loan balance and spread



## **New Corporate Customers**



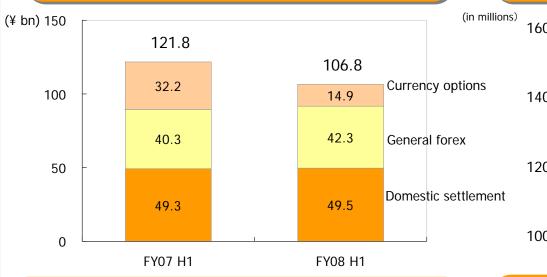
# Corporate—Settlement business Consolidated O

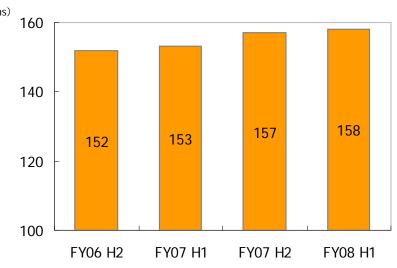




## **Settlement business income**

## **Domestic outward remittances**\*





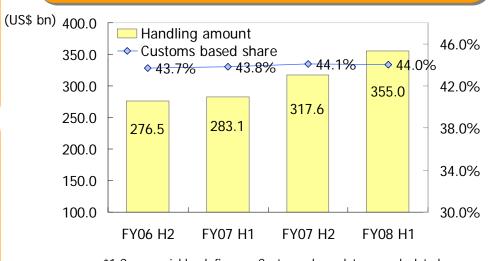
FY08 H1 results: Gross profits ¥106.8 bn, down ¥15.0 bn from FY07 H1

- Domestic outward remittances up by approx. 5 million from FY07 H1
- Foreign trade handling significantly increased by 25% from FY07 H1
- Decline in currency options led to revenue decline

## FY08 H2 plans:

- Grow outward and inward remittances by strengthening CMS function
- Strengthen emerging market currency transaction, expand forex business with new customers, strengthen trade finance
- Enhance support for customers' overseas financing strategies

# Trade handling amount\*1



\*1 Commercial bank figures. Customs share data are calculated by commercial bank

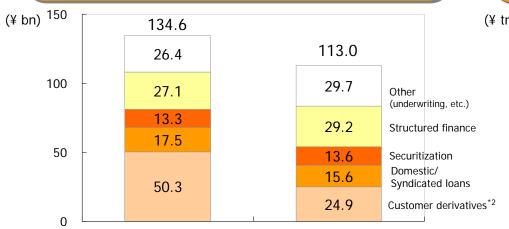
# Corporate—Investment banking (domestic)

FY08 H1





## Investment banking business income \*1 (domestic)





<sup>\*2</sup> Including financial products intermediation

FY07 H1

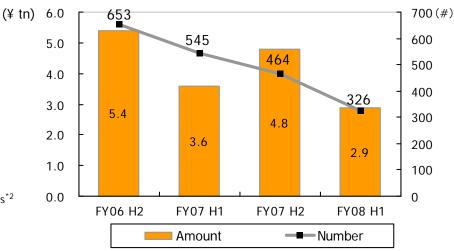
### FY08 H1 results: Gross profits ¥113.0 bn, down ¥21.6 bn from FY07 H1

- Income from customer derivatives declined due to forex environment, etc.
- Structured finance, securitization and underwriting, etc. grew compared to FY07 H1

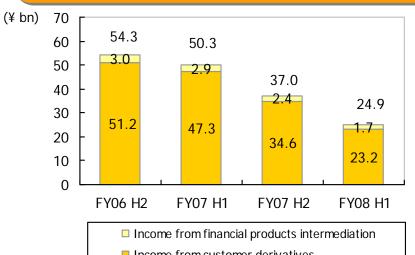
### FY08 H2 plans:

- Strengthen M&A related finance to meet the needs of companies to increase corporate value and promote capital strategies by strengthening collaboration between the banking and securities businesses
- Strengthen financial products intermediation business as part of drive to expand investment management business

## **Arrangement of domestic syndicated loans**



### Income from customer derivatives\*3



Income from customer derivatives

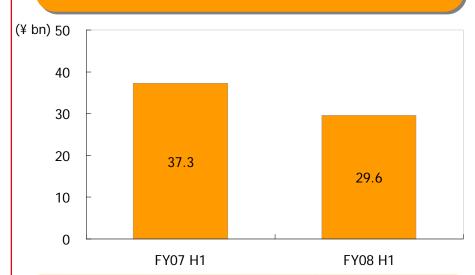
<sup>\*3</sup> Including financial products intermediation

# Corporate—Real estate business Consolidated





## Real estate business income



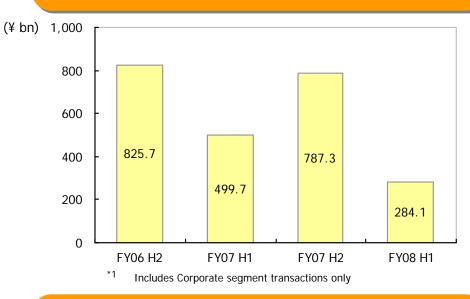
### FY08 H1 results: Gross profits ¥29.6 bn, down ¥7.7 bn from FY07 H1

- Real estate transaction amount was ¥284.1 bn, down 43% from FY07 H1
- Real estate custody balance grew to ¥9.4 tn, up around ¥200 bn from end Mar. 08

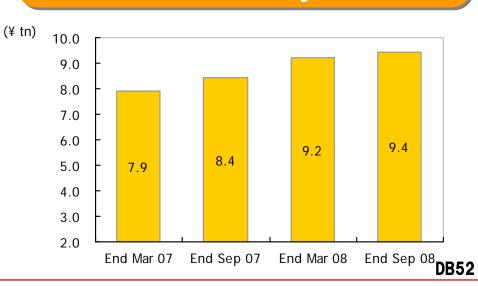
## FY08 H2 plans:

- Secure business effectively via proposal based sales
- Secure asset management business mandate
- Develop real estate M&A business based on business succession needs

## Real estate transaction amount \*1



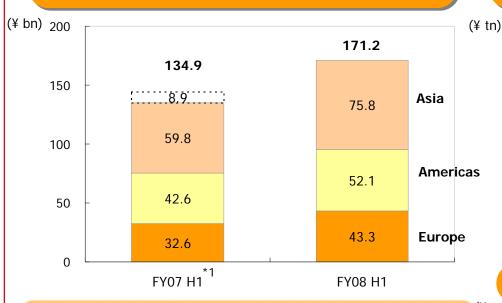
## Real estate custody balance



# Corporate—Asia, Americas, Europe Business \* excl. UNBC Consolidated



## **Gross Profits**



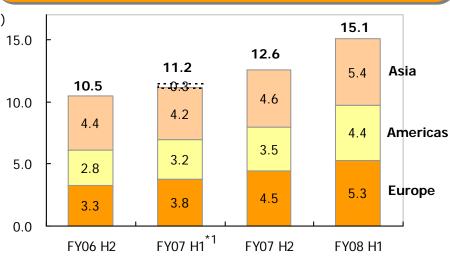
## FY08 H1 results: Gross profits ¥171.2bn (Up ¥36.3 bn on FY07 H1)

- Major increase in income from all three regions
- Particularly strong contributions from business in Asia and business with non-Japanese customers in the U.S and Europe

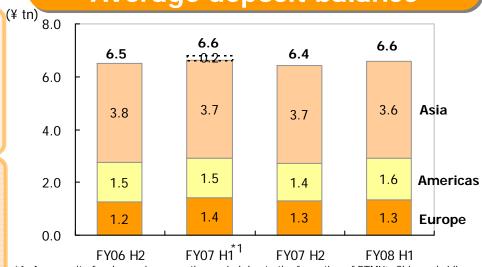
## FY08 H2 plans

- Continue to increase income from business in Asia and with non-Japanese customers in the U.S and Europe
- Through selection of high quality mandates, focus on raising the quality and efficiency of assets
- Strengthen predictive control framework to limit increase in credit costs

# Average loan balance



# Average deposit balance

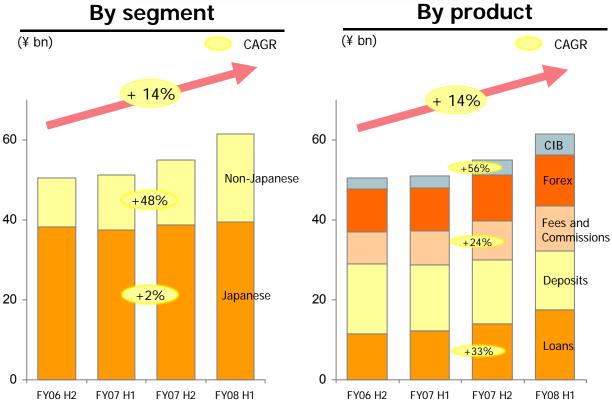


\*1 As a result of a change in accounting period due to the formation of BTMU's China subsidiary only 3 months results from Chinese operations are included. If these had been included the estimated effects are: Gross profit +approx.¥8.9bn, Average lending balance +approx.¥0.3tn,
Average denosit balance +approx.¥0.2tn

# **Corporate—Asia Business**

# Consolidated ONLINE

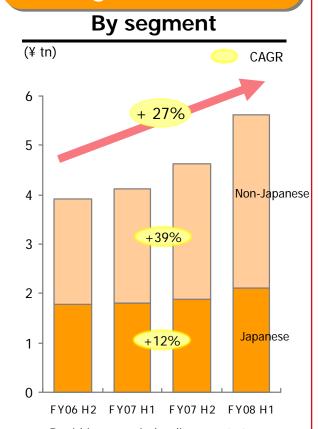




- Japanese customers: Income from deposits declined due to lower interest rates but this was covered by increased sales of market-based products such as derivatives and forex
- Non-Japanese customers: Increased lending balance led to large increase in income from loans. Customer base also continues to expand

- Major contribution from lending income
  - Success in our individualized strategy with each major non-Japanese customers
- Growth in forex, derivatives and other marketbased products
  - Established a more customer-focused sales system through collaboration between RMs and capital markets staff.

## Average loan balance



 Rapid increase in lending assets to mainly top quality, non-Japanese customers.

Figures are those of BTMU consolidated account basis. (Figures of Gross profits are those of customer business)

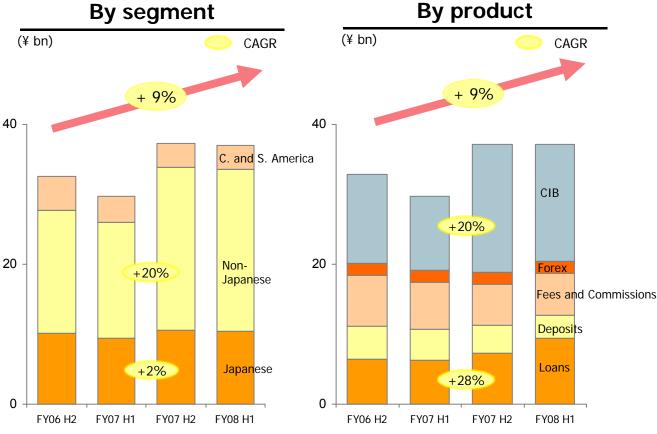
After adjustment of change in the accounting period of China operation resulting from the creation of a locally incorporated subsidiary in China. Exchange rates used in our business plan are used (\frac{\psi}{2} = \frac{\psi}{2} = \f

# Corporate—Americas business \* Excluding UNBC

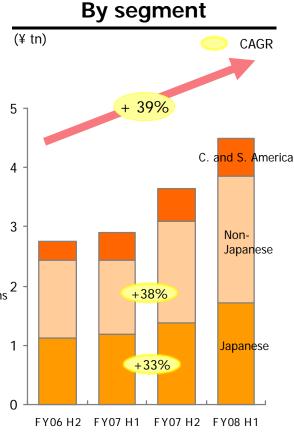




# Average loan balance



- Steadily expanding income against a background of worsening business sentiment
- Established hub and spoke system and improved business promotion with non-Japanese customers
- Lending income and CIB income are main growth drivers
  - Selective approach to quality mandates resulted in increased lending balance and expanding spread
  - CIB income also strong due to expansion of cross-selling to non-Japanese customers



- Lending balance to Japanese and non-Japanese customers increased
- Mainly focused on top quality non-Japanese borrowers. Controlled credit cost by use of CDS hedges.

Figures are those of BTMU consolidated account basis. (Figures of Gross profits are those of customer business) Exchange rates used in our business plan are used  $(\frac{4}{\$}=\frac{105}{2})$ , etc)

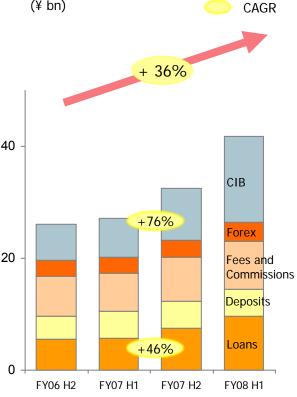
# **Corporate—Europe business**

# Consolidated

## **Gross Profits**

#### By product By segment (¥ bn) (¥ bn) **CAGR** + 36% + 36% 40 40 Middle East and other +105% +76% Non-**Japane**se 20 20 +51% **Japan**ese +8% +46% 0 FY06 H2 FY07 H1 FY07 H2 FY08 H1 FY06 H2 FY07 H1 FY07 H2

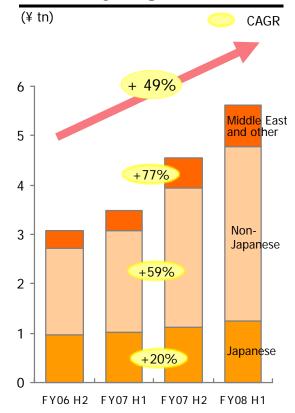
- Large increase in non-Japanese customers income due to major acquisition related finance mandates income
- Increased income from non-Japanese customers in continental Europe and emerging markets such as Near and Middle-East markets and others



- Rapid growth in lending income and CIB income
  - Income on growing trend due to steady growth in lending balance and increasing spread
  - Increased front office CIB staff, rapid growth in structured finance, and others

# Average loan balance

## By segment



Steady growth in lending mandates for top quality non-Japanese customers. Also major expansion in lending to Near and Middle-East customers.

Figures are those of BTMU consolidated account basis. (Figures of Gross profits are those of customer business) Exchange rates used in our business plan are used  $(\frac{4}{\$}=\frac{105}{200}, etc)$ 

# Trust Assets—Gross profits, Net operating profits

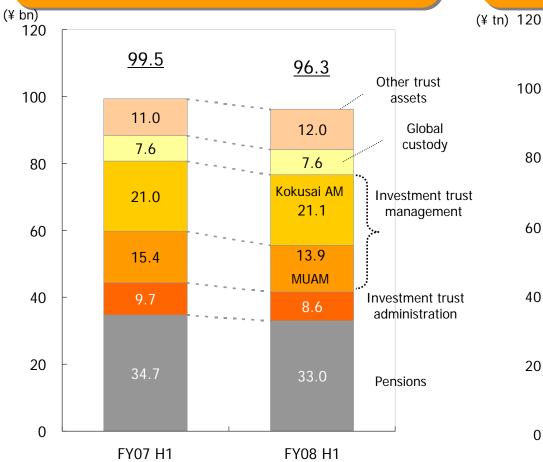


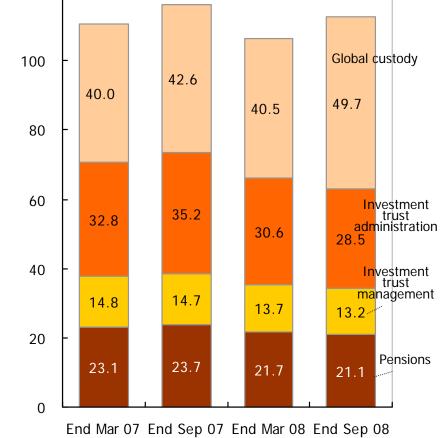


- Lower revenue and income. Gross profits down 3.3% and net operating income ¥47.8 bn (down 3.6%) from FY07 H1
- Balance again topped ¥110 tn, driven by an increase in global custody assets, despite a fall in market value due to a deterioration in market conditions

## **Consolidated gross profits**

## Changes in balance of main assets





<sup>\*</sup> MTBJ's profits are split into each sections

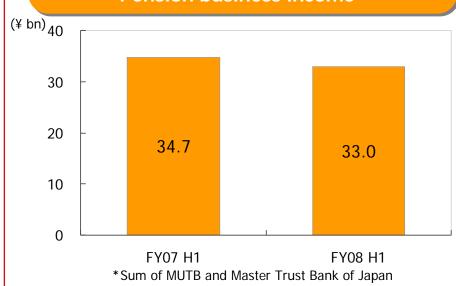
In addition to amounts shown here, asset administration balances also include independently operated designated money trust and specified money trusts for securities, etc.

# **Trust Assets - Pension business**

## Consolidated



#### Pension business income\*



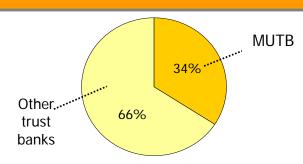
#### FY08 H1 results: Gross profits ¥33.0 bn (down ¥1.7 bn on FY07 H1)

- Maintained top share in FY08 H1 due to continuous introduction of new products attuned to customer needs, despite slowdown in sales of core active-type pension trusts due to the impact of deteriorating market conditions
- In DC pensions, the asset administration balance and investment product sales balance exceeded ¥1.4 tn and ¥750 bn respectively, maintaining our position as one of the leaders in the domestic market

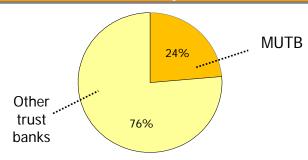
### FY08 H2 plans:

- Increase provision of active investment products by continuing to develop new products attuned to diversifying customer needs
- Become management and administration institution for major large and mid-sized DC pensions and further strengthen investment product sales to them

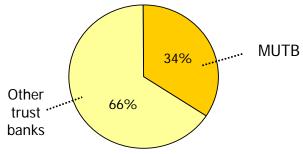
## Pension trust share (End Sep 08)



# Specified money trust for pensions share (End Sep 08)



# DC pension plan share (asset administration) (End Sep 08)



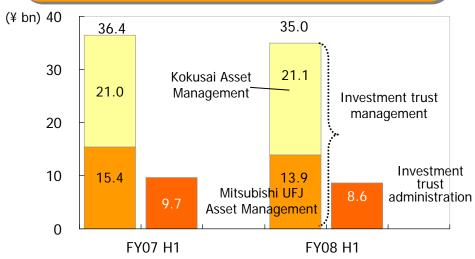
Note: Figures are totals including Master Trust Bank of Japan Market share figures are MUFG estimates

# Trust assets - Investment trust management/administration

## Consolidated



#### Investment trust business income\*



\*Sum of MUTB and Master Trust Bank of Japan (Investment administration)

#### FY08 H1 results:

Investment trust management: Gross profits ¥35.0 bn (-¥1.4 bn from FY07 H1)

Decline in revenue due to impact of a fall in market value and a decrease in inflow of funds resulting from the deterioration in market conditions, but balance of assets under management maintained at top-class level domestically

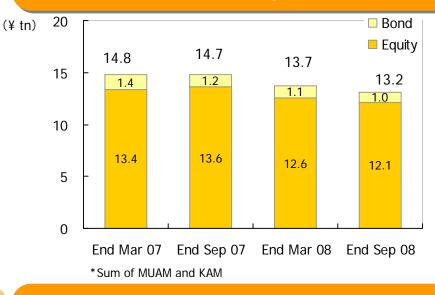
Investment trust administration: Gross profits ¥8.6 bn (-¥1.1 bn)

Balanced maintained at industry top level, by continuing to focus on new funds such as ETFs, despite the impact of a fall in market value and a decrease in inflow of funds resulting from the deterioration in market conditions

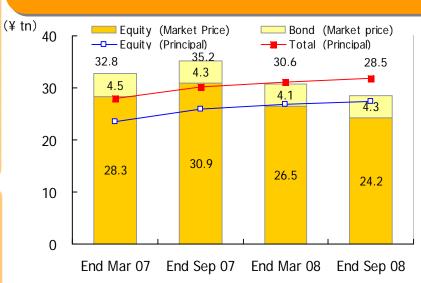
### FY08 H2 plans:

- Grow management balance through new product development and continued product supply and sales support to Group and external channels
- Expand assets by strengthening administration capabilities using our ability to respond to new schemes and new products

## Investment trust management balance\*



### **Investment trust administration balance**



# Trust assets – Global custody business

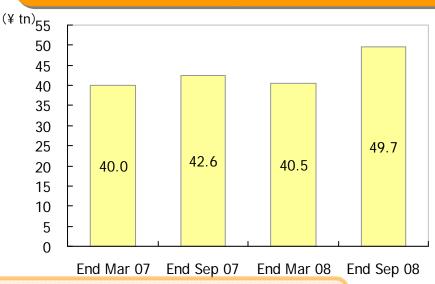
# Consolidated



## Global custody business income

# Global custody asset balance





## FY08 H1 results: Gross profits ¥7.6 bn (flat from FY07 H1)

- Global custody asset balance increased steadily, to just short of breaking the ¥50 tn mark
- Value-added businesses such as securities lending continued to perform favorably in deteriorating market conditions
- Established Mitsubishi UFJ Global Custody Japan (MUGCJ) in Apr. 08 to provide high-quality services to customers in Japan

## FY08 H2 plans:

- Continue to reorganize and consolidate the custody functions of MUFG's overseas locations
- Source new customers using new operations base including MUGCJ
- Further strengthen value-added businesses including asset administration for foreign currency or foreign-registered investment trust and securities lending



- Outline of Fiscal 2008 Interim
  Results
  - **Business Segment Information** 
    - **Assets and Capital** 
      - Reference



(¥bn)

			· /
	Accounts name	FY07 H1	FY08 H1
1	Provision for general allowance for credit losses	7.2	16.8
2	Losses on loan write-offs	(72.6)	(149.2)
3	Provision for specific allowance for credit losses	(83.7)	(103.3)
4	Other credit costs	(7.8)	(6.4)
5	Credit costs counted in net non-recurring gains (losses)	(164.2)	(259.0)
6	Credit costs for trust accounts	(0.0)	(0.0)
7	Reversal of allowance for credit losses		_
8	Total credit costs	(156.4)	(242.2)
9	Gains on loans written-off	18.0	12.0
10	Total credit costs+Gains on loans written-off	(138.3)	(230.2)

(Note) Figures with parenthesis means cost

# Disclosed claims under FRL

# **Sum of non-consolidated**



(Sum of bank accounts and trust accounts)

(¥bn)

			•		End Sep. 08	•	Changes
1		Claims to bankrupt and substantially bankrupt debtors	(A) 106.5	(B) 117.7	(C) 149.3	(C)—(A) 42.8	(C)—(B) 31.5
2		Claims under high risk	718.8	556.0	720.8	2.0	164.7
3		Claims under close observation	354.0	384.6	348.0	(6.0)	(36.6)
4	Tot	al amount disclosed claims under FRL	1,179.4	1,058.5	1,218.2	38.8	159.7
5		of which claims under close observation not disclosed under FRL	145.9	86.4	92.8	(53.1)	6.3
6		of which claims under other close watch	5,240.1	5,516.1	5,235.9	(4.1)	(280.2)
7		Normal claims	89,929.2	90,902.9	93,374.4	3,445.2	2,471.5
8	•	Total	91,108.6	91,961.4	94,592.7	3,484.1	2,631.3

# Reserves and secured coverage

# **Sum of non-consolidated**



Reserving of FRL disclosed loans by debtor category (Sum of bank and trust accounts)

	(End Sep. 08)								(¥bn	<b>、</b> %)
	Claim category	Disclosed balance(a)	Collateral &	guarantee (b) Secured ratio	Reser	rves (c) Reserve ratio	Covered amo	unt (d)=(b)+(c) Covered ratio		ount (e)=(a)-(b) Uncovered ratio
1	Claims to bankrupt and substantially bankrupt	149.3	146.5	(b)/(a) 98.11%	2.8	(c)/(a) 1.88%	149.3	(d)/(a) 100.00%	2.8	(e)/(a) 1.88%
2	Claims under high risk	720.8	340.8	47.27%	234.1	32.48%	574.9	79.76%	380.0	52.72%
3	Claims under close observation	348.0	124.8	35.87%	95.7	27.51%	220.6	63.39%	223.1	64.12%
4	Total	1,218.2	612.2	50.25%	332.7	27.31%	944.9	77.56%	606.0	49.74%

-	(End Mar. 08)								(¥bn	、%)
	Claim category	Disclosed balance(a)	Collateral &	guarantee (b) Secured ratio (b)/(a)	Reser	rves (c) Reserve ratio (c)/(a)		unt (d)=(b)+(c) Covered ratio (d)/(a)	Unsecured am	ount (e)=(a)-(b) Uncovered ratio (e)/(a)
5	Claims to bankrupt and substantially bankrupt	117.7	114.6	97.35%	3.1	2.64%	117.7	100.00%	3.1	2.64%
6	Claims under high risk	556.0	267.1	48.04%	186.2	33.50%	453.4	81.54%	288.9	51.95%
7	Claims under close observation	384.6	146.4	38.06%	100.4	26.12%	246.8	64.18%	238.2	61.93%
8	Total	1,058.5	528.2	49.90%	289.8	27.38%	818.1	77.29%	530.2	50.09%

	(End Sep. 07)								(¥bn	、%)
	Claim category	Disclosed balance(a)	Collateral &	guarantee (b) Secured ratio (b)/(a)	Reser	rves (c)  Reserve ratio (c)/(a)	Covered amo	unt (d)=(b)+(c) Covered ratio (d)/(a)		ount (e)=(a)-(b) Uncovered ratio (e)/(a)
9	Claims to bankrupt and substantially bankrupt	106.5	104.5		2.0		106.5	100.00%	2.0	
10	Claims under high risk	718.8	272.7	37.94%	324.5	45.15%	597.3	83.09%	446.1	62.05%
111	Claims under close observation	354.0	165.3	46.69%	93.1	26.29%	258.4	72.99%	188.7	53.30%
12	Total	1,179.4	542.5	46.00%	419.7	35.58%	962.3	81.58%	636.9	53.99%

# **Reserve ratios**

# Commercial bank and Trust bank (O



## Change of reserve ratio by debtor category

	(C	ommercial Bank)			(%)		
		Debtor category	End Sep 07	End Mar 08	End Sep 08	Change from End Sep 07	Change from End Mar 08
1		Normal	0.18%	0.14%	0.16%	(0.02)	0.02
2		Close watch	7.51%	5.67%	6.20%	(1.31)	0.52
3	(	Unsecured portion)	14.06%	9.90%	10.73%	(3.33)	0.82
4		Close watch excluding "close observation"	5.68%	3.80%	4.29%	(1.38)	0.49
5		(Unsecured portion)	10.58%	6.67%	7.50%	(3.07)	0.83
6		Close observation	25.11%	26.24%	27.69%	2.57	1.45
7		(Unsecured portion)	49.60%	43.18%	43.16%	(6.44)	(0.02)
8	(	High risk Unsecured portion)	70.95%	62.51%	61.33%	(9.61)	(1.17)

	(Trust Bank)					(%)
	Debtor category	End Sep 07	End Mar 08	End Sep 08	Change from End	
					Sep 07	Mar 08
1	Normal	0.17%	0.18%	0.25%	0.07	0.06
2	Close watch	8.49%	7.39%	8.89%	0.40	1.50
3	(Unsecured portion)	14.21%	12.07%	16.20%	1.99	4.12
4	Close watch excluding "close observation"	7.38%	6.40%	7.87%	0.48	1.46
5	(Unsecured portion)	12.39%	10.47%	14.32%	1.93	3.85
6	Close observation	29.31%	26.43%	28.78%	(0.53)	2.34
7	(Unsecured portion)	46.54%	42.39%	52.76%	6.22	10.37
8	High risk (Unsecured portion)	88.80%	86.74%	73.02%	(15.78)	(13.72)

Note: Reserve ratios by self-assessed debtor category calculated on accounts under FRL (loans and bills discounted, foreign exchanges, customers' liabilities for acceptances and guarantees, securities lent, credit related suspense payments, accrued interest, guaranteed private placement bonds)

A portion of loans guaranteed by guarantee companies, etc. are excluded

Including separate subsidiaries

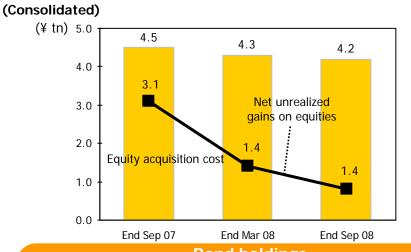
# Investment securities portfolio



### Available for sale securities Net unrealized gains/losses

## **Equity holdings**\*1

					(¥bn)
(	Co	onsolidated)	Amount on consolidated Balance sheet	End Sep 08 Net unrealized gains/losses	Changes form End Mar 08
1		Domestic Equities	5,010.9	860.6	(517.2)
2		Domestic Bonds	17,658.6	(10.4)	(1.5)
3		Foreign Equities	144.1	27.0	(68.1)
4		Foreign Bonds	7,213.9	(102.7)	(81.9)
5		Others	4,301.5	(774.2)	(335.6)
6		Total	34,329.1	0.2	(1,004.6)



Bond holdings
Balance and net unrealized gains /losses, etc.\*2

JGB Duration (Sum of non-consolidated)

(Reference)

Marketable shares issued by affiliated subsidiaries, related companies and others

(¥bn)

,				
(:	Sum of non-consolidated)	Net unre	ealized gair	is/losses
		End Mar 08	End Sep 08	Change
1	Stocks of subsidiaries and affiliates	229.1	429.5	200.3

(Consolidated) (¥ bn) (¥ tn) Approx. 2.1Y 35 100 30 Bonds held to maturity 25 Foreign bonds 20 0 Other domestic bonds 15 **JGBs** ¥ (9.6) br (23.0)10 Net unrealized 5 gains (losses) on **JGBs** ¥ (73.8) bn **1**00 End Sep 07 End Mar 08 End Sep 08

<sup>\*1</sup> Sum of domestic and foreign equities (those with a market price in available-for-sale securities)

<sup>\*2</sup> Balance sheet value (acquisition cost for held-to-maturity bonds; market value for available-for-sale securities)

# Exposure to securitized products 1: Overview (Consolidated)



- Includes BTMU (including UBOC and Senshu bank), MUTB and MUS
- •Products covered: Securitized products on management accounts basis. Do not include MBS arranged and guaranteed by U.S. GSEs, etc. (stated separately), Japanese RMBS such as Japanese Housing Finance Agency Securities, and products held by funds such as investment trusts
- ·As of End Sep 08. Approximate figures, rounded off. Balance is after impairment and before deducting net unrealized losses

Calculated based on US\$1 = ¥103.57

# Overview of holdings of securitized products

#### (1) Balance, net unrealized gains (losses)

(¥ hn)

								(+ DII)
			Balance		Net		Net unrealized gains (losses)	
				Change from end Mar 08	unrealized gains(losses)	Change from end Mar 08		Change from end Mar 08
1	Se	ecuritized products	3,118	(201)	(501)	(183)	(16.1)%	(6.5)%
2		RMBS	520	(93)	(105)	(39)	(20.2)%	(9.4)%
3		Sub-prime RMBS	141	(41)	(38)	(0)	(27.1)%	(6.4)%
4		CMBS	35	(8)	(1)	(0)	(2.5)%	(1.4)%
5		CLOs	2,011	(70)	(339)	(133)	(16.9)%	(7.0)%
6		Others (card, etc.)	513	(6)	(49)	(11)	(9.6)%	(2.3)%
7		CDOs	37	(22)	(6)	1	(17.4)%	(5.1)%
8		SIV investments	3	(3)	(0)	(0)	(11.4)%	(11.4)%

#### (2) Distribution of balance by region

					(Ŧ DH)
	Americas	Europe	Asia	Japan	Total
1	2,229	801	6	83	3,118
2	431	88	-	-	520
3	141	-	-	-	141
4	1	4	1	30	35
5	1,283	701	-	26	2,011
6	490	-	1	22	513
7	21	7	4	6	37
8	3	-	-	-	3

#### (3) Distribution of balance by rating

(¥ hn)

								(+ 011/
		AAA	AA	Α	BBB	BB or lower	Unrated	Total
1	Securitized products	2,516	189	227	170	11	5	3,118
2	RMBS	462	30	28	-	-	-	520
3	Sub-prime RMBS	122	18	-	-	-	-	141
4	CMBS	21	9	4	1	-	-	35
5	CLOs	1,734	102	144	26	4	2	2,011
6	Others (card, etc.)	279	38	46	143	3	3	513
7	CDOs	19	11	5	0	1	_	37
8	SIV investments	-	-	-	-	3	-	3

#### (4) Simple securitized products\*1 ratio (Y hn)

	<u>1 a t 1 U</u>		(+ DH)
		Balance	%
	Simple securitized products*1	3,111	99.8%
	Re-securitized products*2	7	0.2%
3	Total	3,118	100.0%

- \*1 Securitized products backed by non-securitized assets
- \*2 Sub-prime ABS CDOs, Synthetic CDOs(squared) and SIVs

# Exposure to securitized products 2: RMBS, CMBS (Consolidated)



## Residential Mortgage-Backed Securities (RMBS)

## (1) Balance by underlying asset,

<u>net unrealized (</u>			<u>jains(io</u>	<u>sses)</u>		( <b>*</b> DN)
			Balance	Net unrealized gains(losses)	Net unrealized gains(losses) as a % of balance	Change from end Mar 08
	R۱	MBS	520	(105)	(20.2)%	(9.4)%
2		Sub-prime RMBS*3	141	(38)	(27.1)%	(6.4)%
3		Prime RMBS	379	(67)	(17.6)%	(11.0)%

### (2) Distribution of balance

	by r	(¥ bn)		
	Americas	Europe	Asia	Total
1	431	88	-	520
2	141	-	-	141
3	291	88	-	379

<sup>\*3</sup> In addition, we have funds holding sub-prime RMBS (¥13 bn balance of sub-prime RMBS part, ¥14bn net unrealized losses from that funds, which does not included in securitized products)

(3) Distribution of balance by rating

(¥ bn)

			AAA	AA	Α	BBB	BB or lower	Total
1	RI	MBS	462	30	28	-	-	520
2		Sub-prime RMBS	122	18	-	-	-	141
3		Prime RMBS	339	12	28	-	-	379

#### (5) Distribution of Sub-prime RMBS (¥ bn)

(4) Distribution of balance by vintage

(¥ bn)

		Before 04	05	06	07	Total
1	RMBS	18	138	289	74	520
2	Sub-prime RMBS	-	25	77	39	141
3	Prime RMBS	18	114	213	34	379

	<u>unrealized gains(losses) by vintage</u>								
			05	06	07	Total			
1	Sų	ıb-prime RMBS <sup>*4</sup>	25	77	39	141			
2		Net unrealized gains(losses)	(4)	(19)	(14)	(38)			
3		Net unrealized gains(losses) as a % of balance	(18.2)%	(25.2)%	(36.4)%	(27.1)%			

<sup>\*4</sup> Initial WAL (Weighted Average Life) was about 3.5 years

# Commercial Mortgage-Backed Securities (CMBS)

#### (1) Balance by underlying asset, net unrealized gains (losses)

(¥ hn)

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	Balance	Net unrealized gains(losses)	Net unrealized gains(losses) as a % of balance	Change from end Mar 08
CMBS	35	(1)	(2.5)%	(1.4)%
,				

### (2) Distribution of balance by rating

(¥ hn)

					(+ DII)
AAA	AA	А	BBB	BB or lower	Total
21	9	4	1	-	35

#### (3) Distribution of halance by region

(Y hn)

(6) Distribution of balance by region					(+ DII)
	Americas	Europe	Asia	Japan	Total
CMBS	1	4	1	30	35

# Exposure to securitized products 3: CLOs, CDOs (Consolidated) MUFG



# Collateralized Loan Obligations (CLOs)

_	(1) Balance, net unrealized gains (losses)							
			Balance	Net unrealized gains(losses)	Net unrealized gains(losses) as a % of balance	Change from end Mar 08		
1	CL	.Os	2,011	(339)	(16.9)%	(7.0)%		
2		Balance sheet CLOs*5	666	(57)	(8.5)%	(2.6)%		
3		Arbitrage CLOs*5	1,279	(275)	(21.5)%	(9.1)%		

	(2) Distribution of balance by rating									
	AAA	AA	Α	BBB	BB or lower	Unrated	Total			
1	1,734	102	144	26	4	2	2,011			
2	530	56	52	25	3	-	666			
3	1,138	46	91	1	1	2	1,279			

(3) Distribution of balance by region

(¥	bn)
\ <del>+</del>	DII

		Americas	Europe	Asia	Japan	Total
1	CLOs	1,283	701	-	26	2,011
2	Balance sheet CLOs*5	143	516	-	7	666
3	Arbitrage CLOs*5	1,122	157	=	=	1,279

## Collateralized Debt Obligations (CDOs)

## (1) Balance net unrealized gains (losses) (¥ bn)

	$\overline{}$	i / Dalatice, fict all	1033037	(+ 011)		
			Balance	Net unrealized gains(losses)	Net unrealized gains(losses) as a % of balance	Change from end Mar 08
1	CI	OOs OOS	37	(6)	(17.4)%	(5.1)%
2		Sub-prime ABS CDOs	0	-	-	-
3		Synthetic CDOs*6	28	(6)	(21.6)%	(7.1)%
4		Other CDOs*7	9	(0)	(4.2)%	(3.1)%

#### (2) Distribution of balance by rating (¥ bn)

	AAA	AA	А	BBB	BB or lower	Total
1	19	11	5	0	1	37
2	0	0	-	0	0	0
3	11	11	5	0	1	28
4	8	ı	ı	ı	1	9

<sup>\*6</sup> CDOs using CDS of diversified investment-grade companies as the reference assets, price movements largely influenced by CDS index price trends

#### (3) Distribution of balance by region

(V hn)

							( # DH)
			Americas	Europe	Asia	Japan	Total
1	CI	OOs OOS	21	7	4	6	37
2		Sub-prime ABS CDOs	0	-	-	-	0
3		Synthetic CDOs	15	4	4	5	28
4		Other CDOs	5	3	ı	1	9

#### (4) Distribution of balance

		<u>type</u>	(¥ bn)
	Simple securitized products	Re- securitized products	Total
1	33	4	37
2	-	0	0
3	24	4	28
4	9	_	9

<sup>\*5</sup> please see databook p71 "Schemes of CLOs"

<sup>\*7</sup> CDOs using leasing receivables, corporate bonds, etc. as the reference assets

# Exposure to securitized products 4: Monoline insurers, SPEs, etc. •

(Consolidated) MUFG

## Monoline insurer related

•No credit outstanding and credit derivative transactions with monoline insurers

## Special Purpose Entities (SPEs)

#### [ABCP(Asset Backed CP)]

- •We are engaged in sponsoring ABCP issuance for securitization of our clients's assets
- •The balance of assets purchased by ABCP conduits (special purpose companies for issuing ABCP) as of end Sep 08 was ¥4.98tn (¥1.74tn overseas)
- •The purchased assets are mainly receivables and they do not include residential mortgages

# Credit exposure related to leveraged loan

#### [Leveraged loan for structuring or distributing]

•Not engaged in origination and distribution of securitized products of leveraged loans, no balance of leveraged loan for securitization

159

57

#### [LBO loans]

	1) Balance of LBO I	<u>oans</u>	(¥ bn)
		Balance	Change from end Mar 08
11	LBO loans (commitment basis)*8	590	<b>▲</b> 41
2		519	▲ 23

E, Bistribution of building by region								
Americas	Europe	Asia	Japan	Total				
76	179	50	286	590				

46

258

519

2) Distribution of balance by region

(¥ bn)

### U.S. GSE related

(1) Balance, net unrealized gains(losses)

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( <b>*</b>	ווט	,

		Balance	Change from end Jun 08	Net unrealized gains(losses)	Change from	Net unrealized gains(losses) as a % of balance	Change from end Jun 08
1	MBS <sup>*9</sup>	2,838	▲ 302	▲ 33	18	(1.1)%	0.5%
2	Agency Securities*10	117	<b>▲</b> 70	0	<b>▲</b> 1	0.4%	(0.2)%

<sup>\*9</sup> Arranged and guaranteed by Fannie Mae, Freddie Mac and Ginnie Mae.

<sup>\*8</sup> Includes balance after refinancing

<sup>\*10</sup> Issued by the above three institutions and Federal Home Loan Banks.

# Schemes of CLOs (Collateralized Loan Obligation)



### **Balance sheet CLOs**

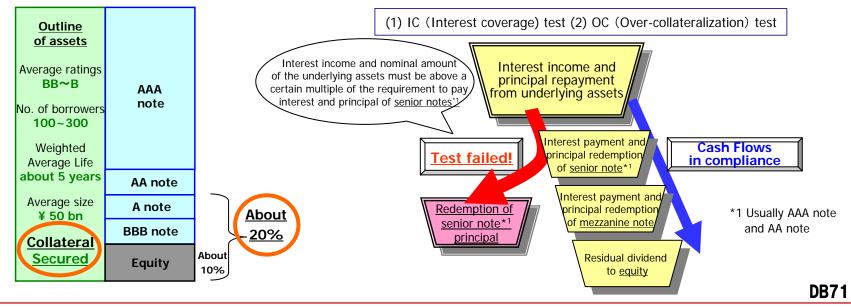
- Mainly used by European and U.S. banks for regulatory capital relief, a securitization of the loan portfolio of the banks' own balance sheet
- Underlying assets are corporate loans, average credit ratings are relatively high in most cases
- As the originating bank usually <u>holds parts of the subordinated portion</u>, there is generally an <u>incentive to maintain</u> the quality of the underlying assets

## Arbitrage CLOs

- A securitization of leveraged loans (mostly first lien/high spread loans to non-investment grade companies), subordination is relatively thick
- CLOs manager manages the proportion of the underlying asset types according to <u>investment guidelines</u>, <u>and maintains high diversity</u>. <u>Credit quality of the underling assets and robustness of the structure is tested and checked</u>
- If tests show assets do not meet certain criteria, <u>cash flow is diverted to repaying the principal of AAA-rated and</u> other senior note\* and senior note is rapidly and preferentially redeemed

### Typical U.S. Arbitrage CLOs scheme

## **Example of performance test**



## Derivatives qualified for hedge-accounting Consolidated (O)





### **Derivatives qualified for hedge-accounting**

(¥ bn)

_			\ ' ' /	
		As of Sep. 30, 2008		
		Notional principal or contract amount	Market value	
1	Interest rate futures	4,662.8	(1.7)	
2	Interest rate swaps	28,983.4	72.4	
3	Currency swaps, etc.	12,166.7	275.5	
4	Other transactions (related to interest rate)	718.3	10.5	
5	Other transactions (not related to interest rate)	1,982.3	(0.4)	
6	Total		356.3	

#### <Notional principal by the remaining life of the interest rate swaps >

		within 1 year	1 year to 5 years	over 5 years	Total
1	Receive-fix / pay-floater	15,437.5	10,341.1	435.6	26,214.4
2	Receive-floater / pay-fix	1,057.7	1,307.6	383.5	2,748.9
	Receive-floater / pay- floater	-	-	20.0	20.0
4	Receive-fix / pay-fix	-	-	-	-
5	Total	16,495.3	11,648.8	839.2	28,983.4

Note: Derivatives which are accounted for an accrual basis based on "Accounting standard for financial instruments" are not included in the

table above

## **Deferred gains (losses)**

(¥ bn)

		As of Sep. 30, 2008					
		Deferred gains	Deferred gains Deferred losses				
		(A)	(B)	(A) - (B)			
1	Interest rate futures	11.8	15.6	(3.8)			
2	Interest rate swaps	179.0	170.7	8.2			
3	Currency swaps etc.	169.9	163.2	6.7			
4	Other transactions (related to interest rate)	6.2	-	6.2			
5	Other transactions (not related to interest rate)	0.8	2.4	(1.5)			
6	Total	367.9	352.0	15.8			

Note: Deferred gains (losses) attributable to the macro hedge accounting as of Sep. 30, 2008 are included in the above table

# **Capital ratios**

### Consolidated



# Risk-Adjusted Capital ratios (Based on the Basel II Standards)

(¥ bn)

		End Mar 08 <sup>*1</sup>	End Sep 08 <sup>*1</sup>
			[preliminary basis]
1	Total qualifying capital	12,215.8	11,590.2
2	Tier1	8,293.7	8,380.4
3	Preferred stocks	336.8	261.3
4	Preferred securities	1,240.3	1,370.3
5	Tier2 (includable as qualifying capital)	4,441.8	3,766.0
6	Amount of unrealized gains on investment securities	462.4	1
7	Amount of land revaluation excess	154.2	153.4
8	Subordinated debt	3,639.5	3,439.6
9	Formula allowance for credit losses, etc.	185.6	173.0
10	Tier3 (includable as qualifying capital)	-	-
11	Deductions from total qualifying capital	519.7	556.3
12	Risk-adjusted assets	109,075.6	109,789.1
13	Credit risk weighted asset	100,962.2	101,536.4
14	Market risk weighted asset	2,147.6	2,320.2
15	Operational risk weighted asset	5,965.6	5,932.4
16	Risk-adjusted capital ratio(%)	11.19%	10.55%
17	Tier1 ratio(%)	7.60%	7.63%
18	Outlier ratio	10.0%	Approx.10.0% <sup>*2</sup>

### **Changes: Main factors**

### Tier1 +¥86.7 bn

Net income

+¥92.0bn

FY08 H1 dividend (planned amt.)

¥(77.4) bn

Change of preferred securities

+¥130.0 bn

### Tier2 ¥(675.7) bn

■ Change of 45% of unrealized gains on investment securities

¥(462.4) bn

Change of subordinated debt ¥(199.8) bn

<sup>\*1</sup> Based on the new capital adequacy regulations (Basel II)

<sup>\*2</sup> Provisional figures, may be subject to change

# **Deferred tax assets**



#### Balance of deferred tax assets by source factor

	(Commercial bank)			(¥ bn)
,	(Commercial bank)	End Mar 08 (A)	End Sep 08 (B)	Change (B)-(A)
1	Deferred tax assets	1,308.7	1,288.5	(20.1)
2	Net operating losses carried forwards	672.1	587.0	(85.0)
3	Allowance for credit losses	365.4	405.1	39.7
4	Write-down on investment securities	233.8	180.1	(53.6)
5	Unrealized losses on other securities	47.3	96.9	49.6
6	Reserve for retirement benefits	77.5	75.3	(2.2)
7	Other	456.1	461.7	5.6
8	Valuation allowance	(543.7)	(518.0)	25.7
9	Deferred tax liabilities	615.0	294.8	(320.2)
10	Unrealized gains on other securities	333.6	91.3	(242.3)
11	Revaluation gains on securities upon merger	128.7	90.8	(37.8)
12	Gains on securities contributed to employee retirement benefits trust	66.7	66.0	(0.7)
13	Other	85.8	46.7	(39.1)
14	Net deferred tax assets	693.6	993.6	300

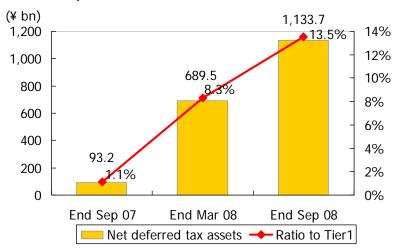
(	Tr	ust bank)			(¥ bn)
`	•	<b>,</b>	End Mar 08	End Sep 08	Change
			(A)	(B)	(B)-(A)
1	De	eferred tax assets	142.6	125.0	(17.6)
2		Net operating losses carried forwards	84.4	83.6	(0.8)
3		Write-down on investment securities	86.5	66.7	(19.7)
4		Allowance for credit losses	29.2	27.3	(1.9)
5		Other	57.1	63.1	5.9
6		Valuation allowance	114.7	115.9	1.1
7	De	eferred tax liabilities	128.2	55.5	(72.6)
8		Unrealized gains on other securities	94.4	21.1	(73.3)
9		Other	33.7	34.4	0.6
10	Ne	et deferred tax assets	14.4	69.4	54.9

## **Collectability of DTAs**

(Commercial bank and Trust bank) (¥ t									
1	Assumption of realizability (stress scenario) 5 years total (FY08 H2- FY13 H1)	Commercial bank	Trust bank						
2	Net business profits	4,442.7	687.7						
3	Income before income taxes	2,669.7	530.2						
4	Taxable income before adjustments	3,515.8	519.2						
5	Temporary difference + net operating losses carried forwards (for which DTAs shall be recognized)	252.1							
6	Deferred tax assets (End Sep 08)	1,288.5	125.0						

# Balance of Net deferred tax assets and ratio to Tier 1 capital

#### (Consolidated)



# **Retirement benefits**



			6
			(¥ bn)
	FY07 H1	FY 08 H1	Change
Projected benefit obligation*1	1,796.6	1,909.5	112.9
Amount required to be amortized*1	(417.6)	(79.9)	337.6
Unrecognized prior service cost*1	(67.2)	(56.3)	10.9
Unrecognized net actuarial loss*1	(350.3)	(23.6)	326.7
Amount required to be amortized*2	(401.9)	(79.9)	322.0
Net periodic cost	(9.1)	7.5	16.6
Service cost	22.7	22.2	(0.5)
Interest cost	24.4	23.3	(1.0)
Expected return on plan assets	(46.6)	(43.2)	3.4
Amortization of unrecognized prior service cost	(5.2)	(4.7)	0.4
Amortization of unrecognized net actuarial loss	(10.3)	4.6	15.0
Other	5.9	5.2	(0.7)

<sup>\*1</sup> As of the beginning of period

<sup>\*2</sup> As of the end of period



- Outline of Fiscal 2008 Interim
  Results
  - **Business Segment Information** 
    - **Assets and Capital** 
      - Reference

# **Exposures by country 1**

### Commercial bank consolidated



### Loans\* for Asia/South America/Russia/Turkey by nationality of borrowers

(US\$ Million)

	Loans						Loans	•	<u> </u>
	End Sep 08 (a)	Short Term	Mid/Long Term	Japanese	Non-Japanese	Financial Institution	End Mar 08 (b)	change (a) - (b)	%
1 a. Thailand	4,955	3,214	1,741	3,190	1,727	38	4,807	148	3.1%
2	100.0%	64.9%	35.1%	64.4%	34.9%	0.8%	.,		
3 b. Indonesia	2,614	1,478	1,136	1,810	729	75	2,217	397	17.9%
4	100.0%	56.5%	43.5%	69.3%		2.9%			
5 c. Korea	2,783	1,296	1,487	601	1,610	572	2,539	244	9.6%
6	100.0%	46.6%	53.4%	21.6%	57.9%	20.5%			
7 d. Malaysia	3,456	2,281	1,175	567	2,778	111	1,790	1,666	93.0%
8	100.0%	66.0%	34.0%	16.4%	80.4%	3.2%			
9 e. Philippines	563	271	291	206	347	10	556	7	1.2%
10	100.0%	48.2%	51.8%	36.6%	61.6%	1.8%			
11 (Sub-Total a-e)	14,370	8,540	5,831	6,374	7,191	805	11,908	2,462	20.7%
12	100.0%	59.4%	40.6%	44.4%		5.6%			
13 f. Singapore	6,800	2,741	4,059	2,256	4,525	19	5,387	1,413	26.2%
14	100.0%	40.3%	59.7%	33.2%	66.5%	0.3%			
15 g. Hong Kong	8,442	2,692	5,750	1,404	6,824	215	7,455	987	13.2%
16	100.0%	31.9%	68.1%	16.6%	80.8%	2.5%			
17 h. Taiwan	2,102	1,413	689	539	1,560	3	1,749	353	20.2%
18	100.0%	67.2%	32.8%	25.6%	74.2%	0.1%			
19 i. China	8,049	5,785	2,265	5,471	2,393	185	7,579	470	6.2%
20	100.0%	71.9%	28.1%	68.0%	29.7%	2.3%			
21 j. India	2,902	1,055	1,848	341	1,728	834	2,499	403	16.1%
22	100.0%	36.3%	63.7%	11.7%	59.5%	28.7%			
23 (Total a-j)	42,666	22,225	20,441	16,385	24,220	2,061	36,577	6,089	16.6%
24	100.0%	52.1%	47.9%	38.4%	56.8%	4.8%			
25 k. Argentina	30	18	11	28	2	_	29	1	4.1%
26	100.0%	61.5%	38.5%	93.0%	7.0%	0.0%			1.170
27 I. Brazil	1,579	195	1,385	74	1,152	353	1,253	327	26.1%
28	100.0%	12.3%	87.7%	4.7%	72.9%	22.4%	1,200	027	20.170
29 m. Mexico	1,270	188	1,082	325	930	15	985	284	28.8%
30	100.0%	14.8%	85.2%	25.6%	73.2%	1.2%	700	20 .	20.070
31 (Total k-m)	2,879	401	2,478	427	2,084	368	2,267	612	27.0%
32	100.0%	13.9%	86.1%	14.8%		12.8%	2,207	012	27.070
33 Russia	3,920	393	3,526	197	2,805	917	2.452	1 2/0	47.00/
33 Russia 34	100.0%	10.0%	90.0%	5.0%		23.4%	2,652	1,268	47.8%
35 Turkey	760	147	613	60	265	435	737	22	3.0%
36	100.0%	19.3%	80.7%	7.9%	34.9%	57.3%			

<sup>\*</sup> Loans outstanding on consolidated basis including UBOC, counted by the nationality of each borrower for internal management purpose. (including on shore loans in local currencies, loans with guarantees and/or collaterals.)

# **Exposures by country 2**

## Trust bank consolidated



# Loans\* for Asia/South America/Russia/Turkey by nationality of borrowers (単位: US\$ Million)

	T							(十四.0,	S\$ IVIIIIIOH)
	Loans						Loans		
	End Sep 08	Short Term	Mid/Long	Japanese	Non-Japanese	Financial	End Mar 08	change	%
	(a)		Term		·	Institution	(b)	(a) - (b)	
a. Thailand	176 100.0%	46 26.1%	130 73.9%	174 99.0%		0.0%	199	(23)	(11.6)%
b. Indonesia	95	92	13.776	92	1.070	0.070	77	18	23.49
b. maonesia	100.0%	96.1%	3.9%	96.1%	3.9%	0.0%	, ,	10	23.47
c. Korea	-	-	-	_	-	-	0	-	
	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%			
d. Malaysia	-	-	-	_	-	_	0	-	
	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%			
e. Philippines	74	2	71	71	2	-	86	(12)	(14.1)°
	100.0%	3.3%	96.7%	96.7%	3.3%	0.0%			
(Sub-Total a-e)	345	140	205	337	8	-	363	(17)	(4.7)°
·	100.0%	40.5%	59.5%	97.7%	2.3%	0.0%		` '	
f. Singapore	388	240	149	388	-	-	577	(188)	(32.7)
	100.0%	61.8%	38.2%	100.0%	0.0%	0.0%		` '	, ,
g. Hong Kong	169	96	73	169		-	160	9	5.7
	100.0%	56.8%	43.2%	100.0%	0.0%	0.0%			
h. Taiwan	-	-	-	_	_	_	0	-	
	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%			
i. China	3	_	3	2	1	-	3	(1)	(17.8)
	100.0%	0.0%	100.0%	59.0%	41.0%	0.0%			, ,
j. India	29	-	29	29		-	27	3	9.5
	100.0%	0.0%	100.0%	100.0%	0.0%	0.0%			
(Total a-j)	935	476	459	926		-	1,130	(195)	(17.2)
	100.0%	50.9%	49.1%	99.0%	1.0%	0.0%		`	
k. Argentina	0	0	_		0	_	0	(0)	(3.3)
it. 74 goritma	100.0%	100.0%	0.0%	0.0%		0.0%	ŭ	(0)	(0.0)
I. Brazil	-	-	-	0.076	-	-	0	_	
ii Brazii	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	ŭ		
m. Mexico	-	-	-	0.070	-	-	0	_	
III. MOXIGO	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	ŭ		
(Total k-m)	0	0	-	-	0	-	0	0	14.0
(Total IV III)	100.0%	100.0%	0.0%	0.0%	100.0%	0.0%		ŭ	
Russia		_1	_			_1	0		
Tuosia	100.0%	0.0%	0.0%	0.0%	0.0%	0.0%	Ĭ		
Turkey	2	1	2	_	2	_	3	(1)	(30.3)
· u. no y	100.0%	26.3%	73.7%	0.0%	100.0%	0.0%			( / /

<sup>\*</sup> Loans outstanding on consolidated basis, counted by the nationality of each borrower for internal management purpose. (including on shore loans in local currencies, loans with guarantees and/or collaterals.)

# Major subsidiaries and affiliates

(As of End Mar. 08)



### **Major Consolidated Subsidiaries**

Company name	Capital (¥mn)	Percentage of voting right <sup>*</sup> held (%)
The Bank of Tokyo-Mitsubishi UFJ,Ltd.	996,973	100 (0.06)
Mitsubishi UFJ Trust and Banking Corporation	324,279	100 (-)
Mitsubishi UFJ Securities Co., Ltd.	65,518	100 (-)
Mitsubishi UFJ Asset Management Co., Ltd.	2,000	100 (45.00)
Mitsubishi UFJ NICOS CO., Ltd.*1	109,312	75.77 (47.62)
The Senshu Bank, Ltd.*2	44,575	68.13 (68.13)
NBL Co., Ltd.	10,000	89.74 (89.74)
kabu.com Securities Co., Ltd.	7,196	52.01 (52.01)
The Mitsubishi UFJ Factors Limited	2,080	100.00 (100.00)
MU Frontier Servicer Co.,Ltd.	1,500	94.44 (94.44)
MU Investments Co., Ltd.	2,526	100 (100)
Kokusai Asset Management Co., Ltd.	2,680	53.14 (53.14)
Mitsubishi UFJ Capital Co.Ltd.	2,950	40.26 (40.26)
Mitsubishi UFJ Research and Consulting Co., Ltd.	2,060	64.81 (64.81)
The Master Trust Bank of Japan, Ltd.	10,000	46.50 (46.50)
Mitsubishi UFJ Real Estate Services Co., Ltd.	300	100 (100)

Company name	Capital (¥mn)	Percentage of voting right <sup>*</sup> held (%)
UnionBanCal Corporation*3	15,796 (157.6 \$mn)	
PT U Finance Indonesia	1,776 (163.0 Indonesia Rupee bn)	
PT. BTMU-BRI Finance	599 (55.0 Indonesia Rupee bn)	55.00 (55.00)
BTMU Capital Corporation	2 (29,000\$)	100 (100)
BTMU Leasing & Finance, Inc	0 (0 \$thousand)	100 (100)
Mitsubishi UFJ Trust International Limited	8,004 (40.0 £mn)	100 (100)
Mitsubishi UFJ Global Custody S.A.	3,536 (35.3 \$mn)	100 (100)
Mitsubishi UFJ Trust & Banking Corporation (U.S.A.)	1,001 (10.0 \$mn)	100 (100)
Mitsubishi UFJ Securities International plc	82,167 (410.6 £mn)	100 (100)
Mitsubishi UFJ Securities (HK) Holdings, Limited	15,566 (155.3 \$mn)	100 (100)
Mitsubishi UFJ Securities (USA), Inc.	6,913 (69.0 \$mn)	100 (100)

#### **Major Equity Method Affiliates**

Company name	Capital (¥mn)	Percentage of voting right <sup>*</sup> held (%)
ACOM CO., LTD.*4	63,832	15.79 (2.60)
Mitsubishi UFJ Lease & Finance Company Limited	16,440	25.88 (15.58)
Mitsubishi Research Institute DCS Co., Ltd.	6,059	39.73 (-)
The Chukyo Bank, Ltd.	31,844	39.80 (39.80)
Mobit Co., Ltd.	20,000	50.00 (50.00)
The Gifu Bank, Ltd.	18,321	21.45 (21.45)
JACCS Co., Ltd.	16,138	22.02 (22.02)
Mitsubishi UFJ Merrill Lynch PB Securities Co., Ltd.*5	8,000	50.00 (50.00)
BOT Lease Co., Ltd.	5,050	22.57 (22.57)
PT.Bank Nusantara Parahyangan Tbk.	1,725 (158.2 Indonesia Rupee bn)	20.00 (20.00)

<sup>\*</sup> In the "Percentage of voting right held" column figures in parenthesis ( ) indicate the percentage of voting rights indirectly held through subsidiaries

<sup>\*1</sup> In Aug. 2008, MUFG made Mitsubishi UFJ NICOS (MUN) a wholly owned subsidiary and subsequently transferred 15% of MUN's common stock to Norinchukin Bank

<sup>\*2</sup> Senshu Bank is currently proceeding with considerations and discussions ahead of business integration with Ikeda Bank planned to take place on April 1, 2009

<sup>\*3</sup> In Nov. 2008, UnionBanCal Corporation became a wholly owned subsidiary of MUFG, with BTMU as its direct parent

<sup>\*4</sup> In Oct. 2008, MUFG and subsidiaries increased their share of the voting rights in ACOM to 40.04%, through a tender offer. ACOM is scheduled to become a consolidated subsidiary of MUFG in Apr. 2009

<sup>\*5</sup> In Aug. 2008, Mitsubishi UFJ Merrill Lynch PB Securities became a consolidated subsidiary of MUFG, with BTMU as the direct parent

## **Preferred stock of Morgan Stanley**



### <1. Perpetual Convertible Preferred Stock>

•	Brief summary			
Name	Series B Non-Cumulative Non-Voting Perpetual Convertible Preferred Stock ("Series B preferred stock")			
Number of Shares	7,839,209 shares			
Total acquisition amount	US\$7,839.209 mn			
Dividends	10% per annum. Non-cumulative. Dividend payment date; each Jan 15, Apr 15, Jul 15 and Oct 15.			
Issue date	October 13, 2008			
Maturity Perpetual				
Conversion price	US\$25.25			
Conversion rate	39.604 shares of Common Stock per share of Series B			
Mandatory conversion	After one year, if the price of common shares exceeds 150% of the conversion price for a period of 20 or more trading			
	days out of 30, 50% of the convertible stock will be converted to common stock.			
	After two years, all remaining convertible stock will be converted to common stock under the same terms.			
Early conversion	Option of the Holder			
Priority of dividends	Senior to the Common Stock and at least equally with each other Preferred Stock with respect to the payment of			
	dividends and the distribution of assets.			
Redemption	No			
Voting right	No			

### <2. Perpetual non-convertible preferred stock>

,	C2. 1 of potada from Control tible profotted stocks			
	Brief summary			
Name	Series C Non-Cumulative Non-Voting Perpetual Preferred Stock ("Series C preferred stock")			
Number of Shares	1,160,791 shares			
Total acquisition amount	US\$1,160.791 mn			
Dividends 10% per annum. Non-cumulative. Dividend payment date; each Jan 15, Apr 15, Jul 15 and Oct 15.				
Issue date	October 13, 2008			
Maturity	Perpetual			
Redemption terms	After three years, Issuer has the right to redeem the stock at 110% of its face value.			
Priority of dividends	Senior to the Common Stock and at least equally with each other Preferred Stock with respect to the payment of			
	dividends and the distribution of assets.			
Voting right	No			

Note: For further details please see the press release dated Oct 13, 2008 and 8-K of Morgan Stanley

## **Shares (Common and Preferred stock)**



### (As of End Sep 08)

	Common Stock	Class 11 Preferred Shares	Class 12 Preferred Shares	First Series of Class 3 Preferred Shares
Original issuer		Toyo Trust Bank	Toyo Trust Bank	MTFG
No. of shares outstanding as of Sep 30, 2008 (excluding Treasury Stock)	10,632,661,172 shares *1	1,000 shares	11,300,000 shares	100,000,000 shares
(Balance as of Sep 30, 2008)		(Yen 0.0bn)	(Yen 11.3bn)	(Yen 250.0bn)
No. of shares issued  Total issue amount		80,000 shares Yen 80.0bn	200,000 shares Yen 200.0bn	100,000 shares Yen 250.0bn
Dividend yield	] /	0.53%	1.15%	2.40%
Preferred shares conversion period		Oct.1, 05 - Jul.31, 14	Oct.1, 05 - Jul.31, 09	1 /
Conversion price as of Sep 30, 2008		Yen 918.7	Yen 796.0	
Minimum conversion price		Yen 918.7	Yen 796.0	
Conversion price revision date		on every Aug. 1 from Aug. 1, 06 to Aug. 1, 13	on every Jun. 30 from Jun. 30, 06 to Jun. 30, 08	
Mandatory conversion date	] /	Aug. 1, 14	Aug. 1, 09	
Minimum mandatory conversion price		Yen 802.6	Yen 795.2	
Upward revision of converesion price		No	No	
No. of shares after conversion at conversion price as of Sep 30, 2008 <sup>*2</sup>		1,000 shares	14,195,900 shares	
No. of shares after conversion at minimum conversion price *2	] /	1,000 shares	14,195,900 shares	
No. of shares after conversion at minimum mandatory conversion price*2	V	1,200 shares	14,210,200 shares	
			T . 1 /5 . 1 !! T	i

Total (Excluding Treasury Stock)
10,646,858,072 shares
10,646,858,072 shares
10,646,872,572 shares

<sup>\*1</sup> Excluding 301,018,508 common shares in treasury stock

Note; "Bond type" First Series Class 5 Preferred Shares (Amount; ¥390 bn, Dividend yield; 4.60%) has been resolved. For further details please see the press release dated October 27, 2008

<sup>\*2</sup> Excluding treasury stocks by a request for purchase of fractional unit shares

# Preferred securities (As of End Sep 08) Consolidated Output



Date of Issue	Mar. 25, 1999	Sep. 26, 2002	Aug. 24, 2005	Mar. 17, 2006	Mar. 17, 2006
Issuer	Sanwa Capital Finance 2 Limited	UFJ Capital Finance 4 Limited	MTFG Capital Finance Limited	MUFG Capital Finance 1 Limited	MUFG Capital Finance 2 Limited
	(Cayman)	(Cayman)	(Cayman)	(Cayman)	(Cayman)
Amount	JPY 130 bn	Series C: JPY5 bn	JPY 165 bn	USD 2.3 bn	Euro 0.75bn
	Perpetual	Perpetual	Perpetual	Perpetual	Perpetual
Maturity	(Callable on and after Jul. 2009)	(Series C: callable on and after Jan. 2010)	(Callable on and after Jan. 2011)	(Callable on and after July 2016)	(Callable on and after July 2016)
Step-up	No	No	Yes	Yes	Yes
	Noncumulative / Variable	Series C: Noncumulative / Variable	Noncumulative / Fixed and Variable	Noncumulative / Fixed and Variable	Noncumulative / Fixed and Variable
Dividend			2.52% until Jan. 2016	6.346% until July 2016	4.850% until July 2016
			variable rate thereafter	variable rate thereafter	variable rate thereafter

Date of Issue	Mar. 17, 2006	Jan. 19, 2007	Jan. 19, 2007	Dec. 13, 2007	Sep. 2, 2008
Issuer	MUFG Capital Finance 3 Limited	MUFG Capital Finance 4 Limited	MUFG Capital Finance 5 Limited	MUFG Capital Finance 6 Limited	MUFG Capital Finance 7 Limited
133061	(Cayman)	(Cayman)	(Cayman)	(Cayman)	(Cayman)
Amount	JPY 120 bn.	Euro 0.5bn	GBP 0.55bn	JPY 150 bn	JPY 222 bn
	Perpetual	Perpetual	Perpetual	Perpetual	Perpetual
Maturity	(Callable on and after July 2011)	(Callable on and after Jan. 2017)	(Callable on and after Jan. 2017)	(Callable on and after Jan. 2018)	(Callable on and after Jan. 2019)
Step-up	Yes	Yes	Yes	No	Yes
	Noncumulative / Fixed and Variable				
Dividend	2.68% until July 2016	5.271% until Jan. 2017	6.299% until Jan. 2017	3.52% until Jan. 2018	3.60% until Jan. 2019
	variable rate thereafter				

## **Shareholder structure**



(%)

		Mar 31, 2006	Sep 30, 2006	Mar 31, 2007	Sep 30, 2007	Mar 31, 2008	Sep 30, 2008
1	Corporations	22.06	21.52	21.25	21.02	21.22	20.74
2	Financial Institutions	34.77	35.61	33.88	32.59	34.48	34.97
3	Financial Instruments Businesses (Securities Companies)	0.63	1.17	1.72	0.81	0.84	1.20
4	Foreigners	35.72	33.55	33.98	35.07	32.51	31.87
5	Governments & Local Authorities	0.03	0.03	0.03	0.02	0.03	0.02
6	Individuals, etc.	6.79	8.12	9.11	10.45	10.90	11.17
7	Total	100.00	100.00	100.00	100.00	100.00	100.00

Note: Unit shares (100 shares, 1 share before Mar 31, 2007) only. Excluding 503,124 shares of treasury stock of as of Mar 31, 2006 Excluding 651,076 shares of treasury stock of as of Sep 30, 2006 Excluding 651,793 shares of treasury stock of as of Mar 31, 2007 Excluding 374,349,600 shares of treasury stock of as of Sep 30, 2007\* Excluding 500,889,400 shares of treasury stock of as of Mar 31, 2008\* Excluding 301,018,500 shares of treasury stock of as of Sep 30, 2008\*

<sup>\*</sup>One for 1,000 split of ordinary stock (Effective date of stock split: Sep 30, 2007)

# **FY08 forecast**

# Commercial bank and Trust bank

### **Commercial bank**

### **Trust bank**

		FY08 forecast				
		FY08 H <sup>2</sup>	FY08 H1 Results			
			Change from FY07 H1		Change from FY07	
1	Net Business Profits*1	¥359.5 bn	¥(29.6) bn	¥780.0 bn	¥(48.2) bn	
2	Ordinary Profits	¥37.8 bn	¥(234.2) bn	¥290.0 bn	¥(277.2) bn	
3	Net Income	¥25.0 bn	¥(163.0) bn	¥120.0 bn	¥(430.9) bn	

			FY08 fo	precast		
		FY08 H	FY08 H1 Results			
			Change from FY07 H1		Change from FY07	
1	Net Business Profits*2	¥78.5 bn	¥(37.0) bn	¥145.0 bn	¥(42.2) bn	
2	Ordinary Profits	¥53.4 bn	¥(44.2) bn	¥105.0 bn	¥(67.7) bn	
3	Net Income	¥31.9 bn	¥(28.7) bn	¥55.0 bn	¥(59.1) bn	

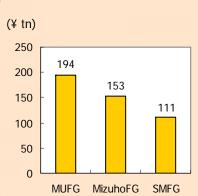
<sup>\*1</sup> Before provisioning for general allowance for credit losses

<sup>\*2</sup> Before provisioning for general allowance for credit losses and deducting credit costs for trust accounts

# Comparison with other Japanese financial groups (As of End Sep. 08)

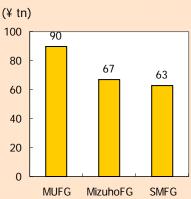


### Total assets



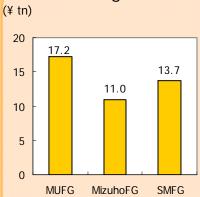
- · Quoted from financial reports of each group
- Consolidated basis

### Loans



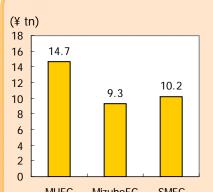
- · Quoted from financial reports of each group
- · Consolidated basis (not including trust A/C)

### Housing loans



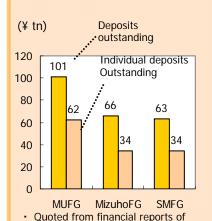
- Quoted from financial reports of each group
- Sum of non-consolidated basis (SMBC non-consolidated for SMFG)
- Bank A/C+Trust A/C

#### Overseas Loans



- MUFG MizuhoFG SMFG
   Quoted from financial reports of each group
- Sum of non-consolidated basis (SMBC non-consolidated for SMFG)
- Bank A/C+Trust A/C
- Loans booked at oversea offices + offshore markets

### **Domestic Deposits**

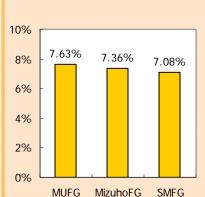


· Sum of non-consolidated basis

(SMBC non-consolidated for SMFG)

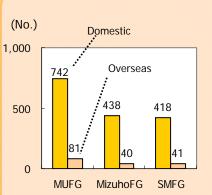
each group

### Tier1 ratio



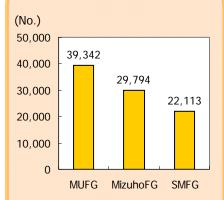
- Quoted from financial reports of each group
- Consolidated basis
- Based on new standard (Basel II)

#### Number of offices



- Quoted from financial reports of each group
- Sum of non-consolidated basis (SMBC non-consolidated for SMFG)
- Not including sub-branches and agencies (Domestic)
- · Sum of branches, sub-branches and representative offices (Overseas)

#### Number of employees



- · Quoted from financial reports of each group
- · Sum of non-consolidated basis (SMBC non-consolidated for SMFG)

# **Number of outlets**

## (As of End Sep. 08)



<domestic retail=""></domestic>				BTMU	MUTB	MUS	Total
Number *1				793	88	116	997
	General branches		670	88	116	874	
Head office			Head office and Branches	607	77	115	799
			Sub-branches	63	11	1	75
		Othe	ers	123		-	123

#### <MUFG Plaza, PBO>

MUFG Plaza	50
Private Banking Offices (PBO)	20

#### <Number of ATMs>

	Total		45,768
		ATMs in branches	5,254
		ATMs out of branches	3,722
		ATMs in convenience stores *2	36,792

<sup>\*1</sup> FSA reporting basis (Head office, Branches, Sub-branches, Banking agents and Commercial banking offices)

<domestic corporate=""></domestic>	BTMU	MUTB	MUS <sup>*4</sup>	Total
Number *3	324	12	41	377
Corporate business divisions	4	4	4	12
Branches	-	8	37	45
Commercial banking offices	262	-	-	262
Commercial banking office sub-branches	13	-	-	13
Commercial banking divisions	31	-	-	31
Commercial banking office sub-offices	14	-	-	14

<0	verseas Network>	BTMU	MUTB	MUS	Total
Number		97	9	11	117
	Branches	34	5	-	39
	Subsidiaries *5	23	2	10	35
	Sub-branches	26	-	-	26
	Representative offices	14	2	1	17
UBOC		338	-	-	338

- \*3 Excludes Government & Public Institutions Business Offices
- \*4 Branch of MUS includes Investment Banking Division
- \*5 Subsidiary of BTMU excludes UNBC.

  MUS HK counts holding company as one subsidiary

<sup>\*2</sup> Simple sum of BTMU and MUTB (8,893 ATMs overlapping)

## **Overseas Network**



### **Europe/Middle East**

BTMU : Opened Dubai office (Sep.07)

Opened Saint-Petersburg Representative Office of ZAO Bank of Tokyo-Mitsubishi UFJ (Eurasia) (Apr. 08) Abu Dhabi rep. office became Abu Dhabi Office

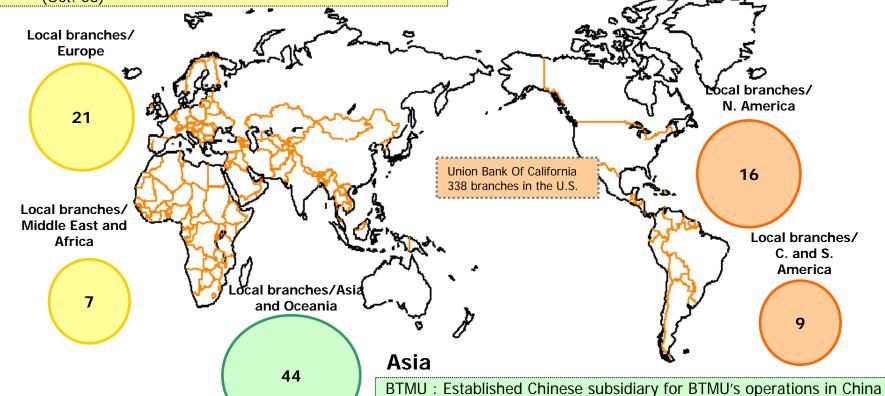
(Oct. 08)

### **Americas**

BTMU : Kentucky rep. office became Corporate Banking Office (Dec. 07)

BTMU's Guangzhou rep. office became a branch of BTMU

MUS: Established Mitsubishi UFJ Securities (India) (Apr. 08)



(Jul. 07)

China subsidiary (Mar. 08)

Note: Branch numbers are total of branches, sub-branches, representative offices and subsidiaries of BTMU as of end Sep. 08