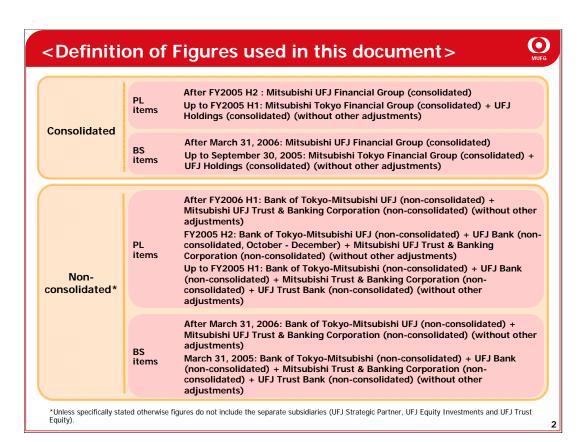




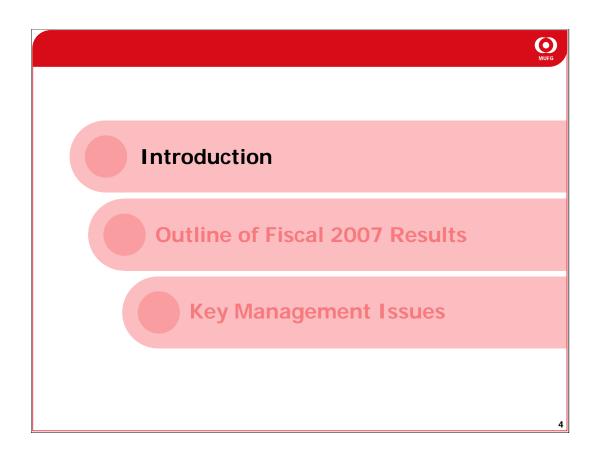
This document contains forward-looking statements in regard to forecasts, targets and plans of Mitsubishi UFJ Financial Group, Inc. ("MUFG") and its group companies (collectively, "the group"). These forward-looking statements are based on information currently available to the group and are stated here on the basis of the outlook at the time that this document was produced. In addition, in producing these statements certain assumptions (premises) have been utilized. These statements and assumptions (premises) are subjective and may prove to be incorrect and may not be realized in the future. Underlying such circumstances are a large number of risks and uncertainties. Please see other disclosure and public filings made or will be made by MUFG and the other companies comprising the group, including the latest kessantanshin, financial reports, Japanese securities reports and annual reports, for additional information regarding such risks and uncertainties. The group has no obligation or intent to update any forward-looking statements contained in this document.

In addition, information on companies and other entities outside the group that is recorded in this document has been obtained from publicly available information and other sources. The accuracy and appropriateness of that information has not been verified by the group and cannot be guaranteed.

The financial information used in this document was prepared in accordance with accounting standards generally accepted in Japan, or Japanese GAAP.



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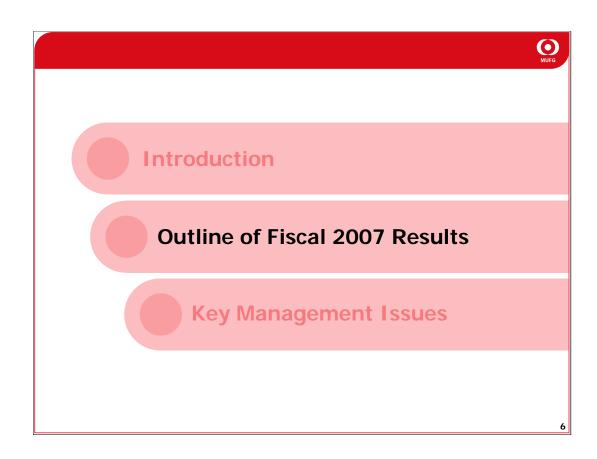


FY2007 key points



- Net income down from FY06, but higher than revised forecasts
 - Main factors: Lower gross profits due to market instability and higher impairment losses on equities
 - —Sub-prime related losses relatively small
- Further enhanced comprehensive Group strengths, through restructuring Mitsubishi UFJ NICOS, making Mitsubishi UFJ Securities a wholly owned subsidiary, and other measures
- Made steady progress in preparations for transfer to new systems

- ✓Our fiscal 2007 consolidated net income was 636.6 billion yen, down by 244.3 billion yen compared to the previous fiscal year. However, we did exceed the revised forecast (600 billion yen) that we announced on October 31 last year.
- √The main reasons for the lower profit were a decline in gross profits caused by
 the market turmoil that was initially triggered by the US sub-prime loan problem,
 as well as increased impairment losses on equities.
- ✓ Nevertheless, because of our cautious investment policy, our sub-prime related losses were relatively small, as we will explain in more detail later.
- ✓We also restructured Mitsubishi UFJ NICOS in response to changes in the business environment. This impacted its results quite significantly, but put it on track for a v-shaped recovery. Our other initiatives included making Mitsubishi UFJ Securities a wholly owned subsidiary, so fiscal 2007 was a year in which we further enhanced our comprehensive group strengths.
- ✓In addition, we made steady progress in our preparations for transfer to new systems at the bank and the trust bank, which will represent the completion of our integration



FY 2007 Summary (P/L) Gross profits down ¥214.0bn on Net interest income decreased, as factors such as the lowering of interest rates at Mitsubishi UFJ NICOS offset the effect of improvements in the deposit-lending spread at the commercial bank Net fees and commissions decreased due to deterioration of market environment Recorded losses of ¥123.0 bn relating to securitized products in Net other business profits G&A expenses up ¥41.7bn on **FY06** Main causes of increase were system integration costs and costs for strengthening compliance framework Net gains (losses) on equity securities down ¥152.0bn Recorded ¥187.1bn losses on write-down of equity securities Net income ¥636.6bn Credit related costs increased by ¥114.6bn Please see pages 6-20 of the MUFG Databook

(Consolidated)



Income statement (¥bn)

			FY06	FY07	Change	
1		ross profits efore credit costs for trust accounts)	3,726.7	3,512.7	(214.0)	
2		Net interest income	1,904.4	1,842.0	(62.3)	
3		Net fees and commissions	1,158.6	1,073.5	(85.0)	
4		Net trading profits	315.0	365.3	50.2	
5		Net other business profits	195.5	79.9	(115.6)	
6	G	& A expenses	2,074.0	2,115.8	41.7	
7	Net business profits		1,652.7	1,396.9	(255.8)	
8	N	on-recurring gains (losses)	(195.5)	(408.8)	(213.3)	
9		Net gains (losses) on equity securities	127.1	(24.8)	(152.0)	
10	0	rdinary profits	1,457.0	1,029.0	(428.0)	
11	N	et special gains (losses)	51.6	(8.1)	(59.7)	
12	N	et income	880.9	636.6	(244.3)	
13	С	redit related costs*1	(186.9)	(301.6)	(114.6)	
14		redit related costs*1 sum of non-consolidated)	(40.4)	(86.2)	(45.7)	

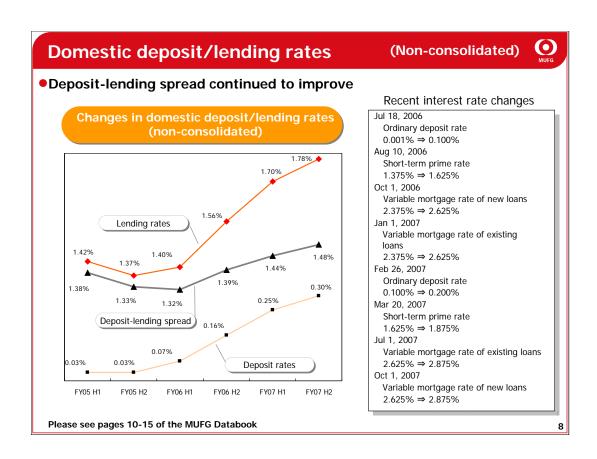
Negative numbers refer to costs or losses

1 Credit related costse Credit costs for trust accounts (included in Gross profits)

+Provision for formula allowance for loan losses + Credit related costs (included in non-recurring gains/losses) + Reversal of allowance for loan losses

	Reference			
15	Net operating profit from customer businesses*2 (% of total)	1,479.6 (91%)	1,320.0 (96%)	(159.6) 5points
16	Fee income*3 (Share of gross profits)	1,630.2 (43.7%)	1,507.6 (42.9%)	(122.5) (0.8)points
17	EPS (thousand of yen)*4	86.7	61.0	(25.7)
18	ROE *5	14.9%	9.7%	(5.2)points

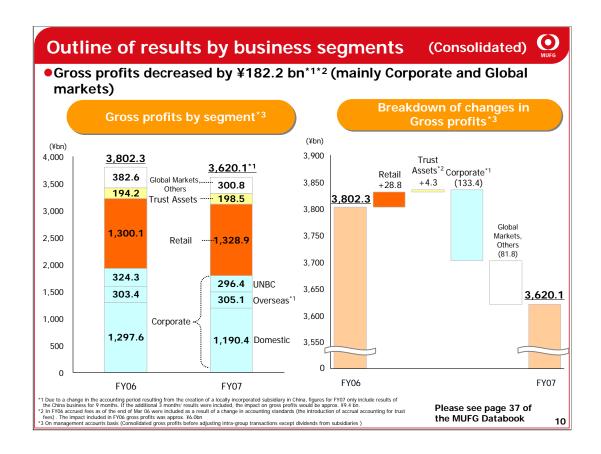
- 2 Net operating profit from the three customer businesses—Retail, Corporate (including UNBC) and Trust Assets
 3 Fee income Net fees and commissions + trust fees (excluding loan trusts and jointly operated money trust fees) +customer derivative income (managements account basis) + forex profit (managements account basis) + forex profit (managements account basis)
 4 Earnings per 1 thousand shares for FY07
- *5 Denominator of ROE does not include land revaluation excess and unrealized gains on securities available for sale
- ✓ Gross profits were 3,512.7 billion yen, a decrease of 214.0 billion yen from fiscal 2006. To break this down, net interest income decreased 62.3 billion yen from fiscal 2006, as factors such as the lowering of interest rates at Mitsubishi UFJ NICOS offset the effect of improvements in the deposit-lending spread at the commercial bank. Net fees and commissions also decreased, by 85.0 billion yen, as a result of lower income from securities and investment banking and from sales of investment products caused by a deterioration of the market environment. Also, we recorded losses of 123.0 billion ven relating to securitized products in "Net other business profits".
- ✓ Meanwhile, general and administrative expenses increased 41.7 billion yen compared to fiscal 2006, mainly due to system integration costs and costs for strengthening the compliance framework. As a result, net business profits decreased 255.8 billion yen to 1,396.9 billion yen.
- ✓ Net gains or losses on equity securities deteriorated due to impairment losses resulting from the deterioration of market conditions, while credit related costs increased. As a result of these and other factors, net income decreased 244.3 billion yen from fiscal 2006 to 636.6 billion yen.



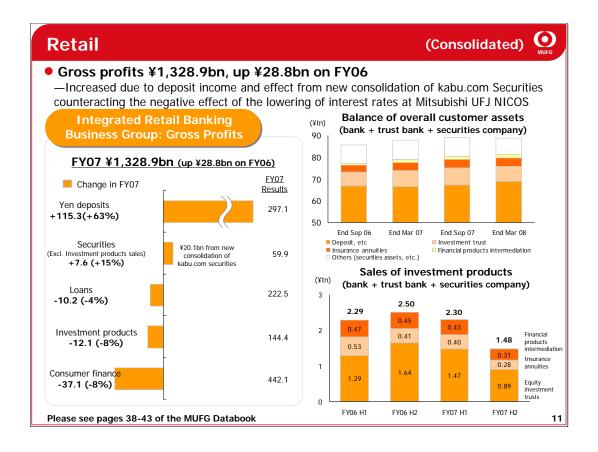
√The deposit-lending spread continued to improve—to 1.48% in the second half
of fiscal 2007—as indicated by the black line in the center of the graph.

		Balance sheet (¥bn)			
Loan balance increased by ¥3.6tn	1		End Mar 07	End Mar 08	Change
from end Mar 07	1	Loans (Banking + Trust accounts) Loans (Banking accounts)	85,150.7 [84,831.9]	88,797.6 [88,538.8]	3,646 [3,706.8
Overseas lending significantly increased	2	Domestic corporate loans*1*2	49,417.2	49,450.1	32
Domestic corporate loans bottomed out	3	Housing loans*2*3	17,190.1	17,358.2	168
Deposit belongs increased by	4	Overseas loans*4	14,527.7	17,670.4	3,142
 Deposit balance increased by ¥2.6tn from end Mar 07 	5	Investment securities (Banking accounts)	48,207.6	40,851.6	(7,355
	6	Deposits	118,708.6	121,307.3	2,598
■ Individual deposits continued to grow	7	Individual deposits (domestic branch)	60,858.3	62,594.7	1,736
NPLs declined from end Mar 07	8	Deposit-lending spread (non-consolidated)	FY06 1.35%	FY07 1.46%	0.1poir
NPL ratio declined 0.31 points from					
end Mar 07 to 1.15%	9	FRL disclosed loans*2	1,325.8	1,058.5	(267
Appraisal gains on available-	10	NPL ratio*2	1.46%	1.15%	(0.31)poi
for-sale securities decreased by	11	Available-for-sale securities - Appraisal difference	3,384.2	1,004.8	(2,379.
¥2.4 tn (mainly equities)					
	12	BIS capital ratio (Tier1 ratio)	12.54% (7.57%)	11.19% (7.60%)	(1.34)poii 0.03poii
BIS ratio 11.19%	13	Equity holdings/Tier1 ratio	56%	52%	(3)Poir
(Tier1 ratio 7.60%)	14	Net deferred tax assets/Tier1 ratio	0.8%	8.3%	7.4poir

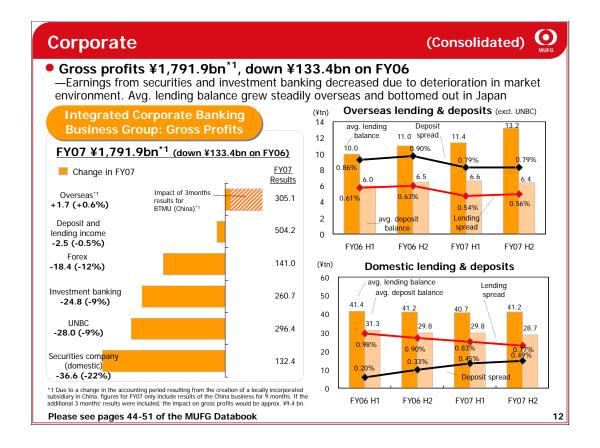
- ✓ Loans increased 3.6 trillion yen compared to the end of fiscal 2006 to around 89 trillion yen, mainly as a result of an increase in overseas lending. Deposits increased 2.6 trillion yen to around 121 trillion yen, due to 1.7 trillion yen increase in individual deposits at domestic branches and higher deposits at overseas branches.
- ✓I will discuss non-performing loans and other items below that later in the presentation.



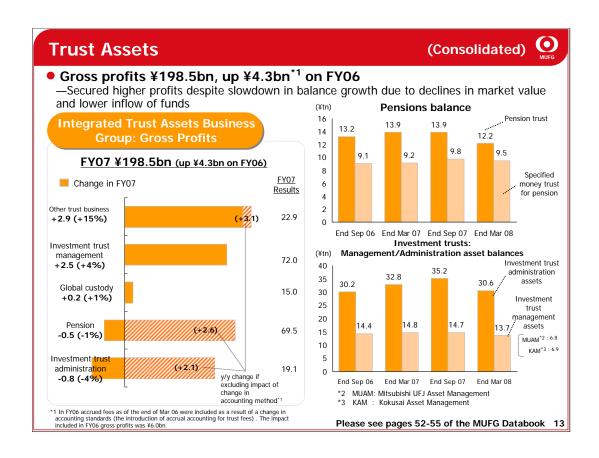
- √The graphs show gross profits by segment and a breakdown of changes in gross profits by segment.
- ✓Total gross profits decreased 182.2 billion yen compared to fiscal 2006. Breaking this down, gross profits increased in the Retail and Trust Assets segments, but decreased significantly in the Corporate and Global Markets, Others segments.
- ✓ Next, I will explain in more detail about profit trends in our three customer businesses.



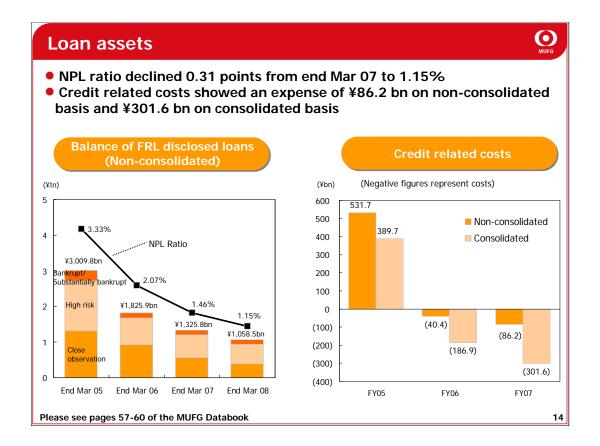
- ✓ Gross profits increased 28.8 billion yen from fiscal 2006 to 1,328.9 billion yen. The main factors increasing or decreasing gross profits are shown in the graph on the left. Yen deposits increased substantially, by 63%, compared to fiscal 2006, in line with interest rate rises, while the new consolidation of kabu.com Securities also contributed to the increase in gross profits. Investment product sales and consumer finance, on the other hand, decreased from fiscal 2006, impacted by the market and regulatory environments.
- √The graph on the top-right shows changes in our balance of overall customer assets. The deposit balance continues to increase steadily, but owning to a decrease in the balance of investment trusts, equities and other assets in line with declines in market value due to the deterioration of the market environment, the overall balance was broadly level with the balance as of September 30, 2007. Meanwhile, as you can see from the graph on the bottom-right, sales of investment products slowed notably, impacted by market conditions and other factors.



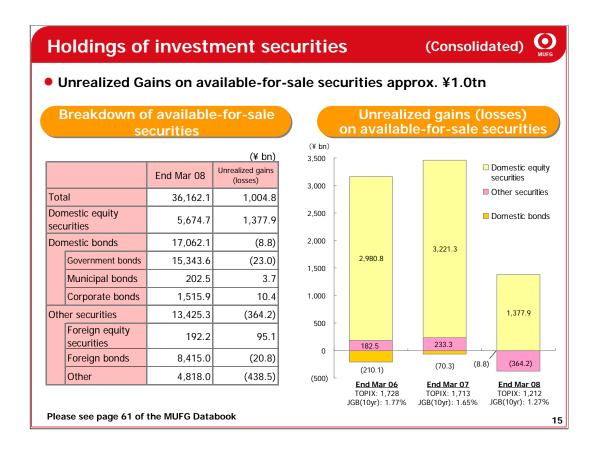
- ✓ Gross profits decreased 133.4 billion yen from fiscal 2006 to 1,791.9 billion yen. The main factors for this, as shown in the graph on the left, were profit declines in the securities and investment banking businesses due to deteriorating market conditions, and lower profit at UNBC due to a decline in net interest income. In overseas business, which is a strength of MUFG, profits increased only slightly, partly as a result of declines in profits on a yen basis due to the appreciation of the yen. However, as shown in the graph on the top-right, the average overseas lending balance continued to increase, and the lending spread appears to have bottomed out. These and other factors indicate that overseas business is performing soundly.
- ✓ Also, we believe that domestic lending has finally bottomed. The graph on the bottom-right shows that the average domestic lending balance, which had been posting consecutive decreases, increased in the second half of fiscal 2007.



✓ Gross profits increased 4.3 billion yen from fiscal 2006 to 198.5 billion yen. Investment trust management business profits continued to increase, partly reflecting strong sales of investment trusts in the first half of the fiscal year. Profits from pension and investment trust administration business decreased, but this was impacted by the effect of accruing trust fees that was started in fiscal 2006. Excluding this factor, profits from pension business and investment administration business both increased steadily.



- √The graph on the left shows changes in our balance of non-performing loans on a non-consolidated basis, and changes in the NPL ratio. Both the NPL balance and ratio decreased from the end of fiscal 2006, due to rises in the credit ratings of customers, progress in disposal of non-performing loans, and other factors, and the NPL ratio had fallen to 1.15% as of the end of March 2008.
- √The graph on the right shows credit related costs. On a non-consolidated basis, we recorded an expense of 86.2 billion yen for the full year, lower than we had forecast, because of gains on reversal of the allowance for credit losses in line with rises in the credit ratings of large customers. On a consolidated basis, we recorded an expense of 301.6 billion yen, partly due to increasing the allowance for credit losses at Mitsubishi UFJ NICOS.



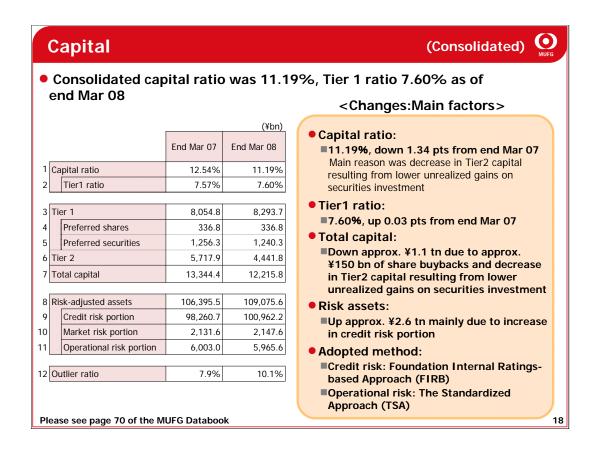
- ✓I would now like to explain in a little more detail about our holdings of investment securities, including the impact of the sub-prime loan problem.
- √First is the balance of and net unrealized gains or losses on available-for-sale securities as of the end of March 2008. Net unrealized gains on available-forsale securities was around 1 trillion yen, a decline of about 2.4 trillion yen from the end of March 2007, due to the decline in the equity markets and other factors.

Effect of sub-prime issue on our P&L (Consolidated) • The effect of sub-prime related and SIV investments on our P&L was approximately ¥81bn Effect of sub-prime issue on our P&L Key points (¥bn) $\frac{\text{The effect on our P\&L}}{\text{SIV investments in FY07 was }} \text{ a loss of approx.}$ Sub-prime related + End Sep 07 End Dec 07 End Mar 08 SIV investments ¥81bn, mainly due to SIV investments ealized losses (81) (26) (4) Impairment losses (47) (79) Our balance of sub-prime related investments (excl. SIVs) at end Mar 08 decreased by ¥46bn Balance (after impairment) 348 282 203 et unrealized gains (losses (26)(31)(44)(13)from end Dec 07 to approx. ¥197bn due to redemptions, sales, the strong yen, etc. Sub-prime related Change from Approx. 99% of sub-prime related investments End Sep 07 End Dec 07 End Mar 08 excl. SIV investments) End Dec 07 (excl. SIVs) were simple securitized products ealized losses (4) (9) (18) (9) backed by non-securitized assets. Approx. 98% were AAA-rated. Vintages of sub-prime RMBS Impairment losses (4) 243 197 (46) are diversified between 2005-200 (8) (30)(44) (14) Our balance of SIV investments declined to approx. ¥6bn (down ¥33bn from end Dec 07), Change from End Dec 07 due to sales, impairment losses, etc. End Sep 07 End Dec 07 End Mar 08 SIV investments The effect on our P&L of investment in other (63) (35) Realized losses (46) (17) securitized products was a loss of approx. Impairment losses (44)¥42bn due to sales, impairment loss Balance (after impairment) Net unrealized gains (losses 89 (33) (total effect of sub-prime related +SIVs and (18) (1) other securitized products: approx. ¥123bn) Balance of sub-prime related Note: Includes BTMU (including UBOC and Senshu Bank), MUTB, MUS. Scope of End Mar 08 Note: Includes B IMU (including UBUC and Sensini Bank), MUTB, MUTB products other than the abov prime RMBS (¥182bn), sub-prime allocation (¥2bn) out of Realized losses (42) (40) Impairment losses sub-prime ABS CDOs (¥3bn) (18 (16 and the sub-prime RMBS parts held by funds (not included in 15 Balance (after impairment) 3,129 (462 Net unrealized gains (losses) (274)(139)Please see page 62-68 of the MUFG Databook

- ✓ Please look at the top table. In terms of the combination of sub-prime related and SIV investments, which we have been disclosing to date, the effect on our profit and loss for the full year was a loss of approximately 81 billion yen. Our balance of such investments as of the end of March 2008 was 203.0 billion yen and net unrealized losses were 44.0 billion yen. To break it down further, due to proceeding with sales and other factors our balance after impairment of SIV investment, as shown in the third table from the top, was around 6 billion yen and net unrealized losses were zero.
- ✓ Next, please look at the bottom table. This shows our investments in securitized products other than sub-prime related and SIV investments. The effect on our profit and loss of investment in these products was loss for the full year of 42 billion yen, due to reshuffling of our investment portfolio and other factors amid the overall decline in market prices evident since the fourth quarter of fiscal 2007.

end Dec 07)	eu pro	uutt	s Dai	ance	: 13 6	ippi	¥3.32tn (down ¥0.54t	11 11 0111
Overview of ho	(as of end	Mar 08)					Securitized products Our balance of investments in products declined by \$0.54tn f	securitized
(1) Balance, net unreali	Er	(losses) nd Mar (nrealized gains)8	¥ bn)	End D		to approx. ¥3.32tn, mainly due sales and the strong yen. Perc assets: 1.7%	to redemptions, entage of total
1 RMBS 2 Sub-prime RMBS 3 CMBS 4 CLOs 5 Other securitized 5 products (cards, etc.) 6 CDOs 7 SIV investments 8 Total (2) Distribution of base 9 RMBS 1 CMBS 2 CLOs 0 Ther securitized products 1 CMBS 2 CLOs 0 Ther securitized products 1 CMBS 1 CARDS	612 182 42 2,081 519 59 6 3,320 llance by AAA 568 182 266 1,757	15 - 10 107	(20. (1. (9. (6. (12.	8%) 7%) 1%) 9%) 2%) 3%) - 4%)	2	818 226 44 ,329 533 101 39 ,864 (¥ bn) Unrated	Simple securitized products ba securilized assets: 99%; AAAr Market value is appraised usin Simulated illustration 11. Under that prices of securitized product decrease further by the same price declines experienced in the (end Sep 07-end Mar 08), we additional impairment losses of the same products of the same in t	ated: 80% g quoted prices the assumption cts held by us magnitude to the past half year estimate approx. ¥30bn curifized ags and impairment d Mar 08 arranteed by eser rated did outstanding
SIV investments Total	2,662	190	259	184	15	10	Leveraged loans, others	
Note: Includes BTMU (including UBC products is on management account Government Sponsored Enterprises, Securities, and securitized products is rounded off. Balance and unrealized Realized losses are cumulative totals Please see page 62-68	80% C and Senshu E s basis. Does no Japanese RMBS neld by funds su gains (losses) a	6% Bank), MUT of include r S such as Ja ich as inve are after de	8% B, MUS. nortgage apanese stment treduction of	6% Scope of se bonds issu Housing Fir usts. Appro	0% ecuritized led by U hance Agoximate	0% d .S. jency figures,	Not involved in origination and securitized products of leverage holdings of inventory loans ABCP sponsoring only for secur customer's assets. No underlyiby residential mortgages	ed loans, no

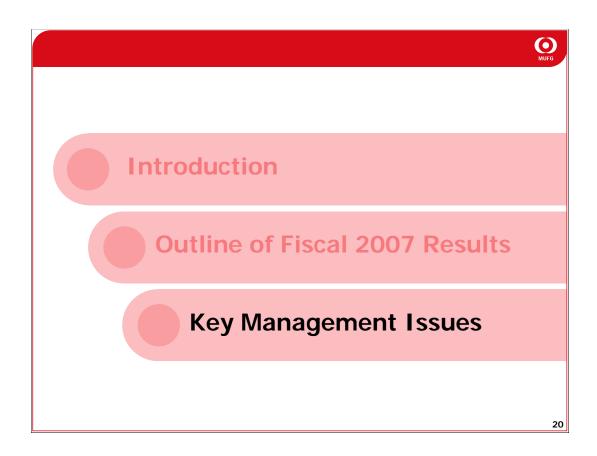
- ✓I would like to give you an overall picture of our holdings of securitized products. Our Group's objectives for investing in securitized products include diversifying our investment targets and optimizing our overall credit portfolio, and in light of that we book these products in our banking accounts rather than our trading accounts, and take a medium to long-term approach to their management.
- √The figures on page 17 are basically stated based on the guidelines of the Financial Stabilisation Forum (FSF). Table 1 at the top gives the balances, net unrealized gains or losses, and changes in market value for six types of securitized products, while Table 2 below that shows balances and percentages of total investment by rating.
- ✓Our Group's balance of investments in securitized products was approximately 3.3 trillion yen as of the end of March 2008, but this comprises less than 2% of our total assets. As a result of proceeding with disposal of high risk products such as SIVs and CDOs, simple securitized products backed by non-securitized assets account for 99% of our total investments in securitized products, and around 80% of these are triple A rated.
- ✓ More than 2 trillion yen of our total balance of investments of around 3.3 trillion yen consists of products known as collateralized loan obligations, or CLOs. The decline in value of these products was limited to less than 10%. Also, 98% of our CLOs are rated A or higher, and the risk of principal loss is limited.



✓Our capital ratio as of the end of March 2008 was 11.19%, a decrease of 1.34 percentage points from the end of March 2007. The main reason for this was a decline in Tier 2 capital resulting from lower unrealized gains on securities investment. However, we continue to maintain a sound financial base, with a Tier 1 ratio of 7.60%.

8 ı	net income fore	cast ¥640.0b	n				
de	end forecast ¥1	4 per commor	n shar	е			
Ea	rnings forecasts				FY2008		
	· ·	Interim	nterim Compared to previous period		Full year		Compared to previous period
1	Ordinary income	¥3,250.0 bn	-¥0.2 bn		¥ 6,400.0	bn	+¥6.1 bn
2	Ordinary profits	¥510.0 bn	bn +¥12.5 bn		¥1,210.0	bn	+¥181.0 bn
3	Net income	¥270.0 bn	¥270.0 bn +¥13.3 bn		¥640.0	bn	+¥3.4 bn
	Macro-economic assumptions : Unsecured call money (FY08 av Dividend forecasts	Interim div	vidend	Year-	end dividend	Anr	nual dividend
	Dividend per common	(foreca	¥7		forecast) ¥7		(forecast) ¥14

✓We intend to continue to endeavor to increase profits in fiscal 2008, but we are forecasting consolidated net income of 640.0 billion yen for fiscal 2008, broadly level with fiscal 2007, as we expect reversal gains from allowance for credit losses to have run their course, and we expect to incur a certain amount of credit related expenses. Also, we are forecasting an annual dividend per ordinary share of 14 yen.

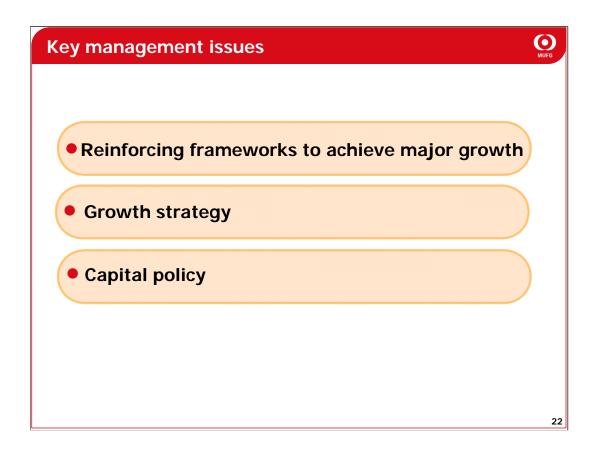


Our business environment



- Global economy slowing down triggered by U.S. market instability
- Japanese economic slowdown below potential growth rate will continue in 1st half of FY2008 (BOJ leaving interest rates unchanged for now)
- Shift from savings to investment and shift from loans to securities continuing over medium term
- Continuing high growth in Asia (pay attention to risk of slowdown)
- Financial industry reorganization intensifying globally

- ✓We believe there are five key factors to understanding our current business environment.
- ✓ Market instability triggered by the sub-prime loan problem has spilled over to effect the economy in Japan and overseas, leading to an inevitable slowdown. And we do not expect any interest rate increases by the BOJ for the time being.
- ✓ However, although the current slowdown in Japan is undeniable, there is no change in the overall shift from savings to investment and from loans to securities.
- ✓ Furthermore, although we must take a somewhat more cautious view than before, there is a strong possibility that Asia's high rate of growth will continue.
- ✓In this environment, the financial community continues to address to the subprime loan problem, and reorganization of the financial sector is becoming more active, particularly among the major financial groups in Europe and the U.S.

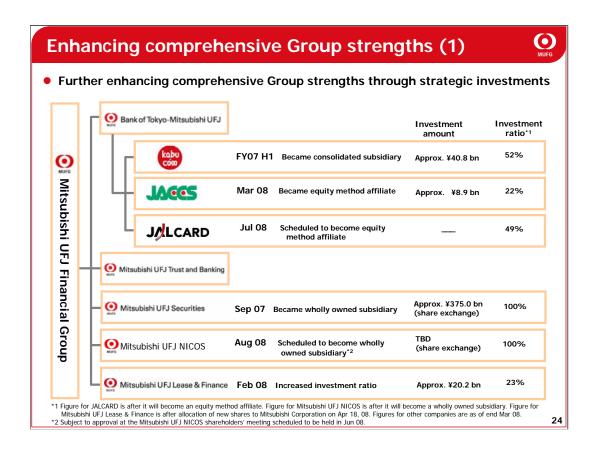


- ✓ Based on an understanding of this business environment, our three key management issues in the near future are:
- 1.To prepare for future economic recovery in Japan and overseas by reinforcing the required frameworks in order to return to a growth path as soon as possible.
- 2.To implement growth strategies, including non-organic strategies.
- 3.To implement our capital policy in tandem with our growth strategy.

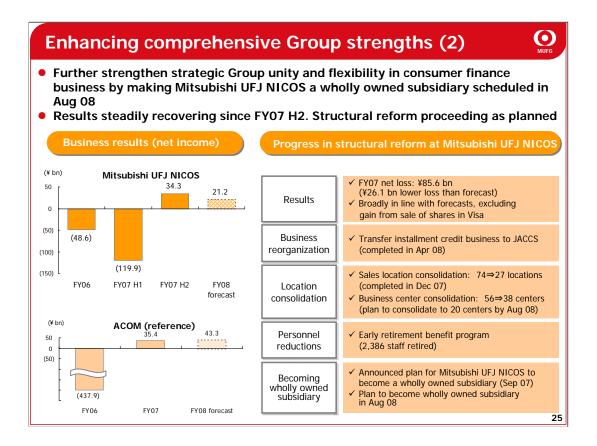


- Reinforcing frameworks to achieve major growth
 - (1) Enhancing comprehensive Group strengths
 - (2) Transfer to new systems
 - (3) Strengthening internal control framework

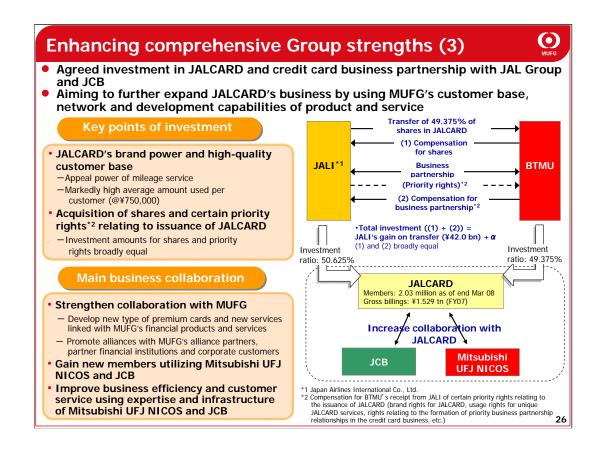
[√]The three key elements of reinforcing our framework for major growth are as shown.



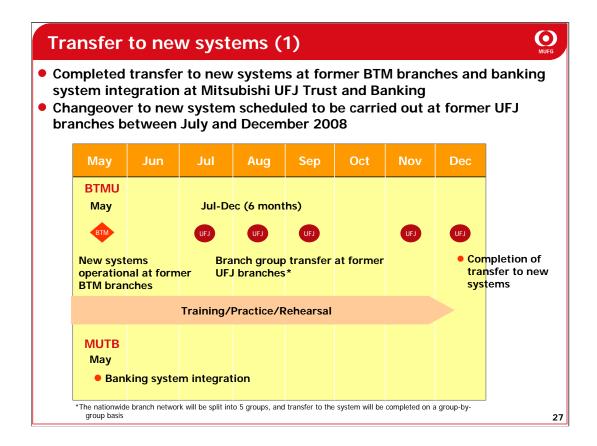
- ✓ The first point is enhancing the group's comprehensive strengths. Since the
 founding of MUFG two and a half years ago in October 2005, the Group
 formation has steadily evolved.
- ✓ Including our initiatives last year to make Mitsubishi UFJ Securities wholly owned subsidiary and to announce a plan to make Mitsubishi UFJ NICOS a wholly owned subsidiary, we have established a framework of five major vehicles: banking, trust banking, securities, credit cards and leasing.



- ✓Of particular importance has been the strengthening of the flexibility and strategic unity of the Group with regard to consumer finance operations, centered on our credit card operations.
- ✓As you can see from the graphs on the left, the results from our Group companies have bottomed out, and the structural reforms of Mitsubishi UFJ NICOS, which we commenced last autumn, have been proceeding according to plan.



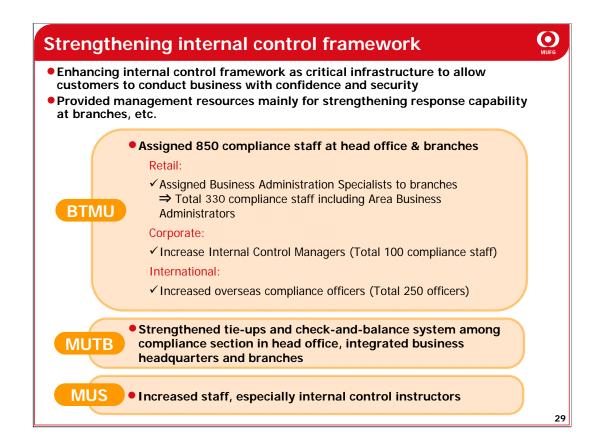
- ✓ Recently, we reached agreement to invest in JAL Card and collaborate in business operations with JAL Group.
- √The aim of this investment is to utilize the brand strength and high quality
 customer base of JAL Card in order to expand our developing credit card
 operations.
- ✓We have taken a stake of over 49% and also invested a similar amount towards acquiring various preferential rights, and we plan to build a robust alliance.



- √The second key point of our aim to strengthen our framework is the transfer to new systems. By early May we had completed integration of our new banking systems for the trust bank, and at the commercial bank we completed the implementation of new systems in former BTM branches.
- √The transfer at former BTM branches has encountered some problems at ATMs in our partner convenience stores, and we apologize for inconvenience caused to customers and others.
- ✓We intend to make sure that similar problems will not arise with the implementation of the system transfer of former UFJ branches, due to take place over six months from July.

Transfer to new systems (2) Completing the transfer to the new systems is expected to bring a range of benefits, including reduced costs and enhanced product development and sales capabilities ✓ Rationalization effects **♦**Reduction of overlapping staff **♦Lower system related costs** Completion of transfer to new systems √Enhanced sales capabilities **♦Improve customer service ♦**Faster new product development **♦**Staff redeployment 28

- √The completion of the shift to new systems represents the completion of our business integration. We expect a number of benefits from this process including rationalization benefits and the improvement of our sales capabilities, as shown on the slide.
- ✓ From the perspective of cost reduction, the completion of system integration is a major turning point, although for the meantime depreciation from our system investment will continue. At the same time, we expect the completion of system integration will contribute to our profit growth through enhancement of sales capabilities.
- √From now we will enter the phase where we can realize the true value of business integration.



- √The final element of framework reinforcement is the strengthening of our
 internal control framework. We have now increased the number of compliance
 managers in our various operations in Japan and overseas, creating a robust
 framework that we believe is superior to those of our competitors.
- ✓ From here on we will not relax our stance, but if operations follow the predicted trajectory, we may also consider some streamlining of our framework.

Growth strategy



Key areas for organic growth

Retail: Strengthening sales aimed at overall customer assets, retail securities, consumer finance, internet mobile banking strategy

Corporate: CIB strategy, Asia strategy, non-Japanese business in U.S./Europe, commercial flows/forex business

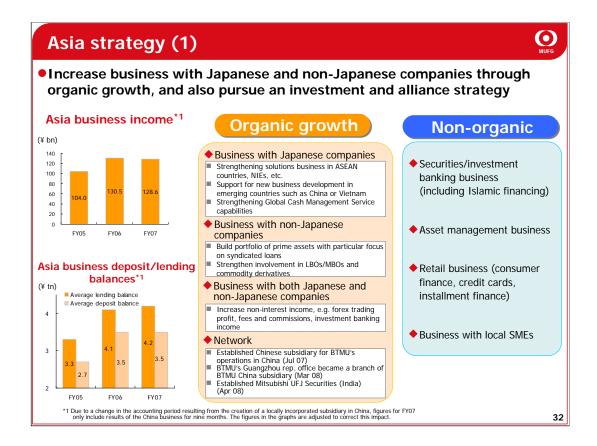
Trust assets: Pensions, investment trust management and administration, custody business

Use of capital strength

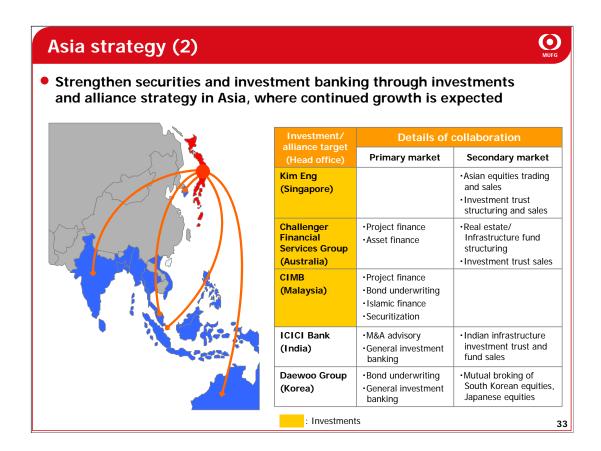
- ✓ Next is our second key management issue, our growth strategy.
- ✓ As you can see we have a number of priority areas. However, the most important points are to achieve organic growth by leveraging MUFG's strengths and to utilize the advantage of our capital strength that we have compared to our competitors.
- √Today I will outline the strengthening of sales aimed at overall customer assets in our Retail business, and the Asia strategy of our Corporate business, including the utilization of our capital strength.

 Steadily strengthen proinvestment Further expand sales of 		he continuing shift from savings to assigning more insurance planners,
Insurance products	✓ Assign more insurance planner Dec 07: 350 (of which 230 deployed at branches) ✓ Increase branches handling ne	⇒Apr 08: 370 (of which 270 deployed at branches) Plan to further increase staff by over 100 through mid-career recruitment
	Dec 07: 173 branches Finhance product lineup Dec 07: Began providing life, medical, cancer insurance	⇒Apr 08: 256 branches ⇒Apr 08: Began providing nursing care insurance; plan to further develop lineup to meet a wide range of insurance needs
Investment trusts	 ✓ Strengthen targeting by increa based on analysis of customers ✓ Enhance follow-up with clients seminars, etc. ✓ Enhance product lineup 	
Financial product intermediation	✓ Increase "Retail Money Desk"* End Mar 08: 10 locations ✓ Strengthen online intermediati	⇒Within FY08: increase to 24 locations
*Specialist in	vestment product sales teams, with expert knowledge	and expertise, under the direct control of head office.

- ✓ As I mentioned earlier regarding our business environment, although there is some slowdown currently, the trend for Japanese retail customers to shift from savings to investment is basically unchanged.
- ✓MUFG's leading position, with more than 60 trillion yen of retail deposits, is also unchanged. We will continue to significantly strengthen our organization aimed at sales of investment products, including insurance products that were deregulated in December last year.
- ✓ Completion of the transfer to new systems is expected to act as a spur to our efforts.



- ✓We believe that we can expect high growth in Asia to continue, as I have already mentioned. Asia is also the region of the world where Japanese corporations are making the greatest inroads.
- √Two key strengths of MUFG are its broad customer base and the strongest branch network among Japanese banks. We intend to leverage these strengths to establish an unassailable position in business with Japanese customers.
- ✓In addition we will also strive to accumulate assets in our business with non-Japanese customers, while also using a non-organic approach to grow our profits.



- ✓In recent years, we have utilized a non-organic approach as we seek to strengthen our securities and investment banking business in particular.
- ✓ Led mainly by our bank and securities company, we have made investments and forged alliances throughout Asia and Oceania, and we aim to become a leader in these areas in Asia.

Using capital strength (1) • Pursue an investment and alliance strategy mainly in Asia attuned to the characteristics of each market Investment and alliance strategy : Investments Amount of Investments Investment ratio Strategy BTMU investment in and business alliance with Bank of China approx. China 0.2% MUS business alliance with ICICI (Aug 06) India approx. Indonesia BTMU investment in Bank Nusantara Parahyangan (Dec 07) 20% Vietnam BTMU business alliance with Vietcombank (Nov 06) Malaysia 4.5% BTMU additional investment in CIMB (Apr 07) ¥45.0 bn Korea MUS business alliance with Daewoo Securities (Jan 07) BTMU and MUS investment in Challenger Financial Services approx. ¥22.0 bn 6.3% Australia BTMU additional investment in Dah Sing Financial Holdings to approx. Hong Kong 15% make Dah Sing an equity method affiliate (Mar 08) ¥6.0 bn MUS investment in and business alliance with Kim Eng approx. Singapore 14.6% 34

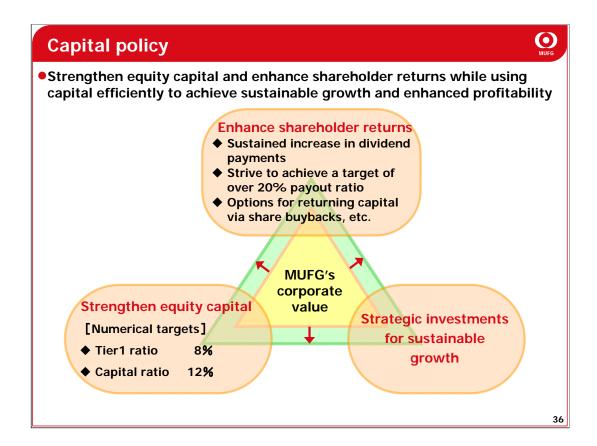
- ✓ Our non-organic approach is not limited to investment banking and securities.
- ✓ As you can see, from the perspective of expanding our retail business and our business with local small and medium sized companies we are pursuing an investment and alliance strategy in Asia.
- ✓ Looking ahead, where we can identify good investment opportunities with synergy potential, we will seek to raise our corporate value by actively utilizing the advantage of capital strength that we have relative to our peers.

Using capital strength (2)

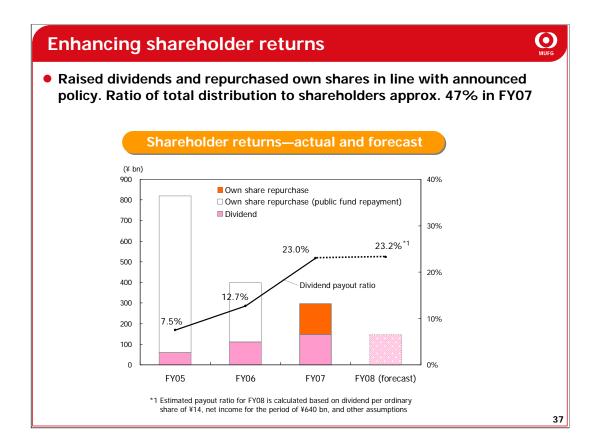


- Assess investments through stringent due diligence on profitability, growth potential, return on investment, etc.
 - Business domains (regions, businesses) where profitability and growth are expected
 - Regions: Asia, U.S.
 - Business types: Retail, securities and investment banking
 - Ensure investment returns
 - Strive to raise corporate value (capital costs, EPS, etc.)
 - Conduct regular follow-ups on investment projects

- ✓We will assess potential investments through stringent due diligence on potential for profitability, growth and investment return.
- ✓ Attractive business areas for us include retail, and securities and investment banking. In terms of region, we will focus on the high growth Asian market and the large North American market.
- ✓Of course business domain is not our only criterion. Maintaining investment returns, and focusing on our cost of capital and earnings per share are vital elements of our decision-making.



- √The third key management issue is our capital policy.
- ✓Our capital policy comprises three pillars, as shown here. We aim to pursue our policy taking a balanced approach to shareholder returns, strengthening equity capital and strategic investments.
- ✓ However, as regards the dividend payout ratio, for which we had set a mediumterm target of 20%, we already achieved that result in fiscal 2007 and will now strive to achieve a target of over 20% payout ratio.
- ✓ Regarding capital, while considering strategic investment, we also recognize that the importance of maintaining a 'risk buffer' has increased, and looking ahead we will ensure that we maintain a balanced capital policy.



- √The shareholder returns we have achieved are as shown. In fiscal 2007 overall distribution to shareholders, including share repurchases, was 47%.
- ✓In fiscal 2008 we are forecasting dividends at the same level as in fiscal 2007, but we will strive to achieve sustained increases in the amount of dividend, while considering trends in business results, the transfer to new systems, and other factors.



- ✓ From a global perspective, fiscal 2007 was a year of market turmoil that originated with the sub-prime loan problem. And many leading U.S. and European financial groups have incurred significant damage as a result.
- ✓In fiscal 2008 the effects of the sub-prime loan problem, including influences on the economy in Japan and overseas, seem likely to continue, so optimism is not appropriate.
- √ However, it is certainly true that this presents an opportunity for Japanese banks to catch up with our U.S. and European peers.
- ✓At the same time, transfer to new systems over the next six months or so will mark the completion of business integration for MUFG, providing us with the opportunity to fully prove our own ability.
- ✓ Against this background there has been a rotation of the top management at MUFG's bank, trust bank and securities company, while we are also starting to revise the medium-term business plan for the Group as a whole.
- √The executives and employees are unified in their commitment to strive to enhance the corporate value for MUFG and we hope for your continued support. Thank you for your attention.



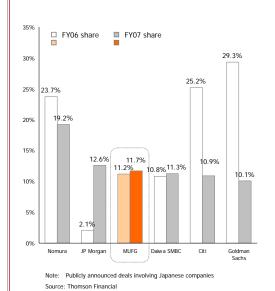


Growth strategy—Domestic Corporate



Achievements in CIB

M&A advisory: Share of total deal amount



Future initiatives

Large corporations

- Strengthen sector-based approach
 Fully develop credit portfolio management
 Accumulate credit assets based on market environment
 Enhance secondary business
 Strengthen approach to major corporations and domestic institutional investors

SMEs

- (1) Expand business and lending bases •Credit management with focus on risk return
- (2) Strengthen business with small companies Review sales system of specialist SME offices
- (3) Enhance capital strategy proposal business •Pursue small and mid-sized M&A deals
- (4) Develop commercial flow business
 - •Enhance inward remittance/Increase liquid deposits
- (5) Strengthen forex business

 Enhance trade finance business/Support customers' overseas financing strategies

Growth strategy—Overseas Corporate



Average loan balance by region

Future initiatives

(1) Asia business

- •Maintain clear lead with Japanese corporations
- •Focus on business with non-Japanese corporations and sales of marketable products
- (2) Non-Japanese corporations in Europe and U.S.
 - •Increase earnings power by further expanding customer base and pursuing cross selling
- (3) CIB related business
 - •Select and pursue global priority businesses
- (4) Network/Investment and alliance strategy
 - •Pursue investment and alliance strategy focusing on Asia
 - Increase synergies with companies we have already invested in or formed alliances with

(5) Organization

•Further enhance sophistication of compliance, office management and risk management frameworks

*1 Due to a change in the accounting period resulting from the creation of a locally incorporated subsidiary in China, figures for FY07H1 only include results of the China business for three months. The figures in the graphs are adjusted to correct this impact

Growth strategy—Trust Assets



Change in balance of main assets

(¥ tn) 120 Global custody 100 42.6 40.0 40.5 35.4 34.4 80 Investment 60 trust 35.2 32.8 administration 30.2 30.6 40 Investment 14.4 14.8 14.7 13.6 13.7 management 20 Pension 0 End Mar End Sep End Mar End Sep End Mar 06 06 07 07

Excluding yen custody business (excluded from Trust Assets business consolidation from FY07 H1)
In addition to amounts shown here, asset administration balances also include independently operated designated money trust and specified money trusts for securities, etc.

Future initiatives

(1) Corporate pensions

- DB pensions:

 Strengthen development of new products to meet diversifying customer needs

 Secure new mandates through sales of active investment products
- products
 DC pensions:

 Become management agency for major largeand mid-sized DC pension funds
 Further strengthen sales of investment products

 Investment trust management and administration investment trust management by new product development and product supply to internal and external sales channels

 Investment trust administration:

Investment trust administration:

- Investment trust administration:

 ✓ Expand trust assets leveraging ability to handle new products and schemes

 (3) Asset administration/Global custody

 ✓ Source new customers using new operating base including Mitsubishi UFJ Global Custody Japan

 ✓ Further strengthen businesses with added value such as forex and securities lending

 (4) Trust business, etc. other than corporate pensions

 ✓ Extend the market to Japanese and overseas investors by strengthening new product development and active investment management capabilities

