## Mitsubishi UFJ Financial Group

# Fiscal 2009 Interim Results Databook

# November 27, 2009





This document contains forward–looking statements in regard to forecasts, targets and plans of Mitsubishi UFJ Financial Group, Inc. ("MUFG") and its group companies (collectively, "the group"). These forward–looking statements are based on information currently available to the group and are stated here on the basis of the outlook at the time that this document was produced. In addition, in producing these statements certain assumptions (premises) have been utilized. These statements and assumptions (premises) are subjective and may prove to be incorrect and may not be realized in the future. Underlying such circumstances are a large number of risks and uncertainties. Please see other disclosure and public filings made or will be made by MUFG and the other companies comprising the group, including the latest kessantanshin, financial reports, Japanese securities reports and annual reports, for additional information regarding such risks and uncertainties. The group has no obligation or intent to update any forward-looking statements contained in this document.

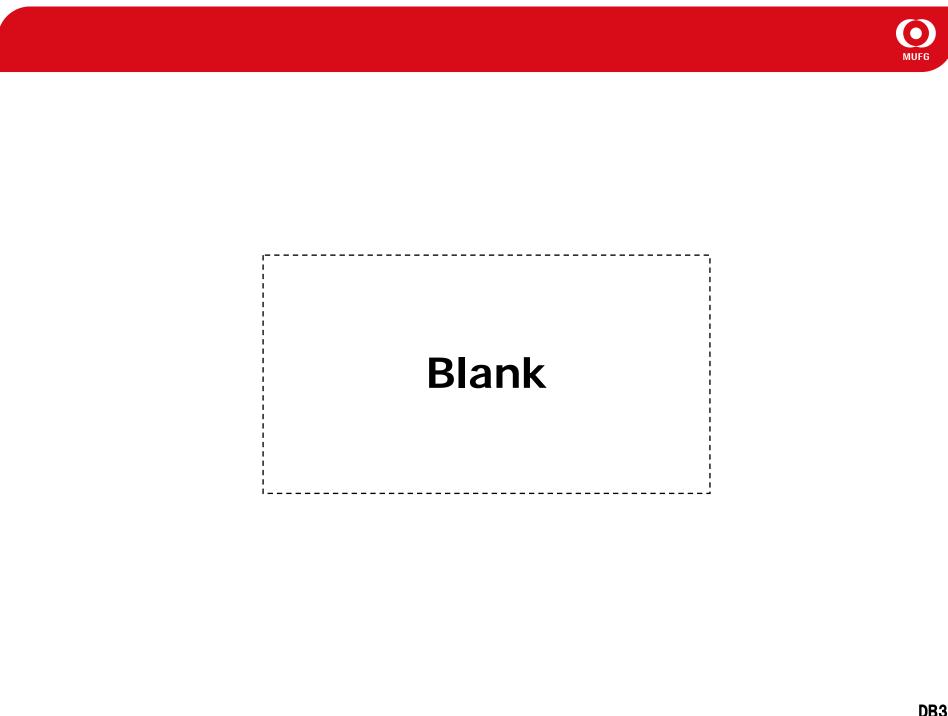
In addition, information on companies and other entities outside the group that is recorded in this document has been obtained from publicly available information and other sources. The accuracy and appropriateness of that information has not been verified by the group and cannot be guaranteed.

The financial information used in this document was prepared in accordance with accounting standards generally accepted in Japan, or Japanese GAAP.

# Definitions of figures used in this document



Mitsubishi UFJ Financial Group (consolidated)
Bank of Tokyo-Mitsubishi UFJ (non-consolidated) + Mitsubishi UFJ Trust & Banking Corporation (non-consolidated) (without other adjustments)
Bank of Tokyo-Mitsubishi UFJ (consolidated)
Bank of Tokyo-Mitsubishi UFJ (non-consolidated)
Mitsubishi UFJ Trust & Banking Corporation (consolidated)
Mitsubishi UFJ Trust & Banking Corporation (non-consolidated)



# Agenda

## Outline of Fiscal 2009 Interim Results

6
10
14
16
18
19
20
21
22
26
29
31
32
34
35
36
37

## **Business Segment Information**

Profits by business segment	39
<ul> <li>Retail (Gross profits, Net operating profits)</li> </ul>	40
Retail (Investment products)	41
Retail (Insurance product sales)	42
Retail (Housing loans)	43
Retail (Consumer finance)	44
Retail (Inheritance and Real estate)	45
<ul> <li>Corporate (Gross profits, Net operating profits)</li> </ul>	46
Corporate (Domestic deposit & lending)	47
<ul> <li>Corporate (Settlement business)</li> </ul>	48
Corporate (Investment banking - domestic)	49

<ul> <li>Corporate (Real estate business)</li> </ul>	50
<ul> <li>Corporate (Asia, Americas, Europe business)</li> </ul>	51
<ul> <li>Trust Assets (Gross profits, Net operating profits)</li> </ul>	56
<ul> <li>Trust Assets (Pension business)</li> </ul>	57
Trust Assets (Investment)	58
trust management/administration)	
<ul> <li>Trust Assets (Global custody business)</li> </ul>	59

## **Assets and Capital**

Credit costs	61
Disclosed claims under FRL	62
Reserves and secured coverage	63
Reserve ratios	64
Investment securities portfolio	65
Exposure to securitized products, etc.	66
Derivatives qualified for hedge-accounting	71
Capital ratios	72
Deferred tax assets	73
Retirement benefits	74

## Reference

Exposures by country	77
• Major subsidiaries and affiliates	79
• Investment to Morgan Stanley (Preferred, Common stock)	80
Shares (Common, Preferred stock)	81
Preferred securities	82
Shareholder structure	83
FY09 Management targets	84
(Commercial bank and Trust bank)	
Comparison with other Japanese financial groups	85
• Number of outlets	86
Overseas Network	87

MUFG



# Outline of Fiscal 2009 Interim Results

# **Business Segment Information**

# **Assets and Capital**

# Reference

(¥ bn)

8 Net extraordinary gains (losses)	0.6	(18.6)	(19.3)
9 Gains on loans written-off	14.3	24.8	10.4
0 Losses on impairment of fixed assets	(4.8)	(10.0)	(5.2)
Amortization of goodwill	-	(27.9)	(27.9)
2 Income before income taxes and others	188.7	214.3	25.6
3 Income taxes-current	47.7	50.2	2.4
4 Refund of income taxes	-	(16.0)	(16.0)
5 Income taxes-deferred	(0.1)	8.4	8.6
6 Total taxes	47.6	42.5	(5.0)
7 Minority interests	49.1	30.8	(18.2)
8 Net income	92.0	140.9	48.9
9 Total credit costs (5+14+17)	(334.9)	(444.2)	(109.3)
0 Total credit costs + Gains on loans written-off (29+39)	(320.5)	(419.4)	(98.9)
1 Number of consolidated subsidiaries	246	249	3
2 Number of affiliated companies accounted for under the equity method	61	58	(3)

Consolidated

Net business profits = Banking subsidiaries' net business profits + Other consolidated entities' gross profits – Other consolidated entities' general and administrative expenses – Other consolidated entities' provision for general allowance for credit losses – Amortization of goodwill – Inter-company transactions

				(+ 01)
		FY08H1	FY09H1	Change
1 Gr	oss profits	1,696.5	1,813.2	116.6
2	(Gross profits before credit costs for trust accounts)	1,696.5	1,813.2	116.6
3	Net interest income	970.5	1,115.2	144.6
4	Trust fees	67.0	52.4	(14.6)
5	Credit costs for trust accounts	(0.0)	-	0.0
6	Net fees and commissions	505.0	493.1	(11.8)
7	Net trading profits	125.1	167.4	42.3
8	Net other business profits	28.6	(15.0)	(43.7)
9	Net gains (losses) on debt securities	11.3	24.8	13.5
10 Ge	neral and administrative expenses	1,072.7	1,061.4	(11.2)
11	Amortization of goodwill	9.7	17.1	7.4
	business profits before credit costs for trust accounts, vision for general allowance for credit losses and amortization of goodwill	633.5	768.9	135.3
	t business profits before credit costs for trust accounts I provision for general allowance for credit losses	623.8	751.7	127.9
14 Pro	ovision for general allowance for credit losses	11.0	(54.7)	(65.7)
15 Ne	t business profits (13+5+14)	634.8	696.9	62.1
16 Ne	t non-recurring gains (losses)	(446.6)	(463.9)	(17.2)
17	Credit costs	(345.9)	(389.4)	(43.5)
18	Losses on loan write-offs	(163.0)	(145.7)	17.3
19	Provision for specific allowance for credit losses	(181.6)	(230.3)	(48.6)
20	Other credit costs	(1.2)	(13.4)	(12.2)
21	Net gains (losses) on equity securities	(75.2)	13.3	88.6
22	Gains on sales of equity securities	71.8	77.4	5.6
23	Losses on sales of equity securities	(1.8)	(32.6)	(30.7)
24	Losses on write-down of equity securities	(145.2)	(31.4)	113.8
25	Profits (losses) from investments in affiliates	1.4	1.7	0.2
26	Other non-recurring gains (losses)	(26.9)	(89.4)	(62.5)
27 Or	dinary profits	188.1	233.0	44.9

Q

MUFG

## Sum of non-consolidated

	C		
M	U	FG	

				(¥ bn)
		FY08H1	FY09H1	Change
1(	Gross profits	1,101.4	1,068.9	(32.4)
2	(Gross profits before credit costs for trust accounts)	1,101.4	1,068.9	(32.4)
3	Net interest income	745.2	743.2	(1.9)
4	Trust fees	51.2	40.1	(11.1)
5	Credit costs for trust accounts	(0.0)	-	0.0
6	Net fees and commissions	240.4	234.7	(5.6)
7	Net trading profits	45.6	85.5	39.9
8	Net other business profits	18.8	(34.7)	(53.6)
9	Net gains (losses) on debt securities	15.2	21.3	6.1
	General and administrative expenses	663.3	607.9	(55.3)
	let business profits before credit costs for trust accounts nd provision for general allowance for credit losses	438.1	461.0	22.9
12 F	Provision for general allowance for credit losses	16.8	31.0	14.2
13	let business profits (11+5+12)	454.9	492.0	37.1
14	let non-recurring gains (losses)	(363.5)	(331.7)	31.8
15	Credit costs	(259.0)	(255.0)	3.9
16	Losses on loan write-offs	(149.2)	(135.1)	14.1
17	Provision for specific allowance for credit losses	(103.3)	(114.2)	(10.8)
18	Other credit costs	(6.4)	(5.6)	0.7
19	Net gains (losses) on equity securities	(78.8)	(10.9)	67.8
20	Gains on sales of equity securities	62.6	49.8	(12.7)
21	Losses on sales of equity securities	(1.1)	(32.4)	(31.3)
22	Losses on write-down of equity securities	(140.3)	(28.4)	111.9
23	Other non-recurring gains (losses)	(25.6)	(65.6)	(40.0)
24 (	Ordinary profits	91.3	160.3	68.9

5 Net extraordinary gains (losses)	9.3	10.7	1.4
Gains on loans written-off	12.0	18.5	6.5
7 Income before income taxes	100.7	171.1	70.4
Income taxes-current	7.9	19.9	12.0
P Refund of income taxes	-	(6.3)	(6.3)
Income taxes-deferred	35.8	1.9	(33.8)
1 Total taxes	43.7	15.5	(28.1)
2 Net income	56.9	155.5	98.5

33	Total credit costs (5+12+15)	(242.2)	(224.0)	18.2
34	Total credit costs + Gains on loans written-off (26+33)	(230.2)	(205.4)	24.7

	FY08H1	FY09H1	Change	32 Net extraordinary gains (losses)	10.8	12.2	1
Gross profits	923.0	917.9	(5.0)		10.9	17.7	6
Domestic gross profits	675.1	642.3	• • •	34 Income before income taxes	48.6	137.3	88
Net interest income	527.3	474.8	(52.4)	35 Income taxes-current	8.2	20.2	12
Net fees and commissions	132.9	126.0	(6.8)	<sup>36</sup> Refund of income taxes	-	(6.3)	()
Net trading profits	20.0	8.4	(11.6)	37 Income taxes-deferred	15.4	(7.3)	(2)
Net other business profits	(5.1)	33.0	38.2	38 Total taxes	23.6	6.5	(1
Net gains (losses) on debt securities	7.9	35.4	27.5	39 Net income	25.0	130.7	10
Non-domestic gross profits	247.8	275.6	27.7				
Net interest income	137.3	190.2	52.9	40 Total credit costs (19+22)	(238.6)	(213.6)	2
Net fees and commissions	59.8	71.8	12.0	41 Total credit costs + Gains on loans written-off (33+40)	(227.7)	(195.9)	3
Net trading profits	28.0	69.0	40.9				
Net other business profits	22.6	(55.5)	(78.2)				
Net gains (losses) on debt securities	0.3	(2.4)	(2.7)				
General and administrative expenses	563.4	509.9	(53.5)				
Personnel expenses	193.4	188.8	(4.6)				
Non-personnel expenses	334.4	294.8	(39.5)				
Taxes	35.6	26.2	(9.3)				
let business profits before provision for general allowance for credit losses	359.5	408.0	48.5				
Provision for general allowance for credit losses	18.0	24.9	6.8				
Vet business profits (18+19)	377.6	433.0	55.3				
Vet non-recurring gains (losses)	(339.7)	(307.9)	31.7				
Credit costs	(256.7)	(238.6)	18.1				
Losses on loan write-offs	(147.0)	(133.2)	13.7				
Provision for specific allowance for credit losses	(103.0)	(99.9)	3.0				
Other credit costs	(6.6)	(5.3)	1.2				
Net gains (losses) on equity securities	(62.3)	(16.4)	45.8				
Gains on sales of equity securities	59.1	38.7	(20.3)				
Losses on sales of equity securities	(0.8)	(32.1)	(31.3)				
Losses on write-down of equity securities	(120.6)	(23.1)	97.5				
Other non-recurring gains (losses)	(20.6)	(52.8)	(32.2)				
Drdinary profits	37.8	125.0	87.1				

MUFG

Commercial bank

				(¥ bn)	
		FY08H1	FY09H1	Change	27 Net non-recurrin
1 G	iross profits	178.3	150.9	(27.4)	28 Credit costs
2	(Gross profits before credit costs for trust accounts)	178.4	150.9	(27.4)	29 Losses on
3	Domestic gross profits	164.5	131.3	(33.2)	30 Provision
4	Trust fees	51.2	40.1	(11.1)	31 Other crea
5	Trust fees before credit costs for trust accounts	51.2	40.1	(11.1)	32 Net gaines (lo
6	Loan trusts and money trusts fees (Jointly operated designated money trusts before credit costs for trust accounts)	4.4	3.9	(0.4)	33 Gains on s
7	Other trust fees	46.8	36.1	(10.6)	34 Losses on
8	Credit costs for trust accounts	(0.0)	-	0.0	35 Losses on
9	Net interest income	70.4	48.9	(21.4)	36 Other non-re
10	Net fees and commissions	48.3	37.0	(11.3)	37 Ordinary profits
11	Net trading profits	(8.7)	16.6	25.3	38 Net extraordinar
12	Net other business profits	3.3	(11.4)	(14.7)	39 Gains on loar
13	Net gains (losses) on debt securities	4.8	(10.3)	(15.1)	40 Losses on im
14	Non-domestic gross profits	13.8	19.6	5.8	41 Income before in
15	Net interest income	10.2	29.2	19.0	42 Income taxes-cu
16	Net fees and commissions	(0.6)	(0.1)	0.4	43 Income taxes-de
17	Net trading profits	6.2	(8.5)	(14.7)	44 Total taxes
18	Net other business profits	(2.0)	(0.9)	1.1	45 Net income
19	Net gains (losses) on debt securities	2.0	(1.3)	(3.4)	
20 G	eneral and administrative expenses	99.8	98.0	(1.8)	46 Total credit costs
21	Personnel expenses	31.5	33.9	2.3	47 Total credit costs + Ga
22	Non-personnel expenses	62.5	58.9	(3.6)	
23	Taxes	5.6	5.1	(0.5)	
	et business profits before credit costs for trust accounts nd provision for general allowance for credit losses	78.5	52.9	(25.6)	
25 P	rovision for general allowance for credit losses	(1.2)	6.0	7.3	
26 N	let business profits (24+8+25)	77.3	59.0	(18.2)	

7 Net non-recurring gains (losses)         (23.8)         (23.7)           8         Credit costs         (2.3)         (16.4)	· · · · · ·
	0.3
Losses on loan write-offs (2.1) (1.8)	0.5
Provision for specific allowance for credit losses (0.3) (14.3)	(13.9)
Other credit costs 0.2 (0.2)	(0.5)
Net gaines (losses) on equity securities         (16.5)         5.5	22.0
Gains on sales of equity securities 3.4 11.0	7.6
Losses on sales of equity securities (0.2)	0.0
5 Losses on write-down of equity securities (19.6) (5.2)	14.3
6 Other non-recurring gains (losses) (4.9) (12.7)	(7.8)
Ordinary profits 53.4 35.3	(18.1)
Net extraordinary gains (losses) (1.4)	(0.0)
Gains on loans written-off 1.1 0.8	(0.2)
Losses on impairment of fixed assets (1.7) (2.2)	(0.5)
Income before income taxes 52.0 33.8	(18.2)
Income taxes-current (0.2) (0.2)	(0.0)
Income taxes-deferred 20.3 9.3	(11.0)
Total taxes 20.0 9.0	(11.0)
Net income 31.9 24.7	(7.1)
Total credit costs (8+25+28) (3.5)	(6.7)
Total credit costs + Gains on loans written-off (39+46) (2.4) (9.5)	

MUFG

Trust bank

Commercial bank

0.6

0.2

0.0

0.19

FY09 H1

spread (right axis)

**DB10** 

0.4 — Deposit-Lending spread

(right axis)



(	Domestic business)			(¥ bn)	Interest income changes
		FY08 H1	FY09 H1	Change	Interact on Loons . V(1 E hn
1 N	let interest income	527.3	474.8	(52.4)	Interest on Loans : -¥61.5 bn Avg. loan balance : -¥0.2 tn; Yield -21bp
2	Revenue on interest- earning assets	696.1	586.6	(109.5)	<ul> <li>Interest on Deposits : -¥48.2 bn</li> <li>Avg. deposit balance : +¥1.1 tn, Yield -11bp</li> </ul>
3	Loans <sup>*1</sup>	501.6	440.1	(61.5)	Interest & dividend : -¥40.1 bn
4	Investment securities	149.7	109.6	(40.1)	on securities JGBs : -¥6.0 bn
5	Others	44.7	36.8	(7.8)	(Avg. balance +¥7.7 tn, Yield -29bp)
6	Expenses on interest- bearing liabilities	168.8	111.7	(57.0)	Corporate bonds : -¥2.4 bn (Avg. balance -¥0.5 tn,
7	Deposits	116.1	67.9	(48.2)	Yield +4bp)
8	Negotiable certificates of deposit	12.9	8.5	(4.4)	Equities : -¥20.6 bn Domestic interest income
9	Interest on corporate bonds, etc.	18.2	25.3	7.1	(¥ tn) (%)
0	Payables under repurchase agreements	3.7	0.9	(2.7)	100         88.5         90.2         2.0           90         1.51         1.8         Avg. loan balance
11	External liabilities*2	14.8	7.9	(6.8)	80 1.42 1.6
12	Others	2.9	0.9	(2.0)	70         1.4         Avg. deposit balance           60         55.2         55.0         1.2
*	<ol> <li>Loans for financial institutions are no</li> <li>Total of call money, bills sold and bo</li> </ol>		y		50 40 1.0 0.8 — Total avg. interest rat

30

20

10

0

0.21

FY08 H1

Commercial bank

0.0

FY09 H1



(1	nternational business)			(¥ bn)	Interest income changes
	,	FY08 H1	FY09 H1	Change	
1	Net interest income	137.3	190.2	52.9	Interest on Loans : -¥115.8 bn Avg. loan balance : +¥1.1 tn, Yield -178bp
2	Revenue on interest- earning assets	581.7	355.3	(226.4)	Interest on Deposits : -¥131.1 bn
3	Loans <sup>*1</sup>	272.0	156.2	(115.8)	Avg. deposit balance : -¥1.1 tn, Yield -173bp
4	Investment securities	120.3	84.0	(36.2)	Interest & dividend : -¥36.2 bn
5	Due from banks	66.0	10.4	(55.6)	on securities Foreign securities : -¥36.2 bn
6	Net interest rate swap income	23.7	69.4	45.6	(Avg. balance +¥2.1 tn, Yield -158bp)
7	Others	99.5	35.1	(64.3)	Tield - TSobpy
8	Expenses on interest- bearing liabilities	444.4	165.0	(279.3)	International interest income (¥ tn) (%)
9	Deposits	171.0	39.8	(131.1)	
10	Negotiable certificates of deposit	31.7	12.9	(18.8)	16     15.2     1.8       14     14.1     1.40       14     1.40
11	Interest on corporate bonds, etc.	19.2	17.1	(2.1)	
12	Payables under repurchase agreements	33.6	8.0	(25.5)	10 1.0
13	External liabilities*2	73.3	51.4	(21.8)	8 0.8 — Total avg. interest rate
14	Others	115.4	35.6	(79.8)	6 0.44 0.6 spread (right axis)
	*1 Loans for financial institutions are no	ot included			2 0.01 0.4 Deposit-Lending spread 0.2 (right axis)

FY08 H1

0

\*2 Total of call money, bills sold and borrowed money

**DB11** 

Trust bank



(Domestic business)			(¥bn)	Interest i
	FY08 H1	FY09 H1	Change	Interest on Loans Avg. loan balar
1 Net interest income Net interest rate swap	70.4		(21.4) (0.1)	<ul> <li>Interest on Deposits</li> <li>Avg. deposit balar</li> <li>Interest &amp; dividend or</li> </ul>
2 Revenue on interest- earning assets	115.3	90.4	(24.9)	securities JC
3 Loans <sup>*1</sup>	65.9	63.1	(2.7)	
4 Investment securities	40.6	21.7	(18.8)	Corporate bor
5 Others	8.8	5.5	(3.3)	Equit
6 Expenses on interest- bearing liabilities	44.9	41.4	(3.4)	Domestic interest
7 Deposits	31.1	31.6	0.5	(¥ tn) 20 _
8 Negotiable certificates of deposit	s 7.1	2.3	(4.7)	15.7 15.7
<ul> <li>Collateral deposits</li> <li>under securities</li> <li>lending transactions</li> </ul>	0.2	0.0	(0.1)	15
10 External liabilities <sup>*2</sup>	2.7	2.3	(0.4)	10

\*1 Loans for financial institutions are not included

\*2 Total of call money, bills sold and borrowed money

## Interest income changes

Interest on Loans	: -¥	≨2.7 bn
Avg. loan ba	alance : +	¥0.5 tn, Yield -14bp
Interest on Deposit	ts : +	¥0.5 bn
Avg. deposit ba		¥0.7 tn, Yield -2bp
Interest & dividend securities	lon : -¥	≨18.8 bn
	(	≨7.2 bn Avg. balance+¥1.2 tn, Yield -77bp)
Corporate	(4	€0.8 bn Avg. Balance +¥13.8 bn, ield -41bp)
Ec	quities : -¥	∉4.8 bn
<b>Domestic inter</b>		(%)
0		( <sup>76</sup> )   1.6
15.7 15.7	<sup>17.0</sup> 16.7	Int-earning assets1.4avg. bal.
5		1.2
0.9 <mark>3</mark>	0.84	Int-bearing liabilities       1.0
0	0.84	1.0
0.88		0.8 — Total avg. interest
5		rate spread (right 0.6 axis)
	0.56	0.4 Deposit-Lending spread (right axis)
0		
FY08 H1	FY09 H1	DB12

Trust bank

(right axis)

**DB13** 

0.5

FY09 H1



(1	nternational business)			(¥bn)	Interest income changes
		FY08 H1	FY09 H1	Change	Interest on Loans : -¥4.6 bn Avg. loan balance : +¥83.7 bn, Yield:-155bp
1	Net interest income Net interest rate swap	10.2 (4.9)	29.2 5.6	19.0 10.5	Interest & dividend on : -¥3.5 bn securities Foreign securities : -¥3.5 bn,
2	Revenue on interest- earning assets	54.7	43.6	(11.0)	(Avg. balance+¥1.0 tn, Yield:-151bp)
3	Loans <sup>*1</sup>	10.0	5.3	(4.6)	<ul> <li>Interest on Deposits : -¥10.5 bn</li> <li>Avg. deposit balance</li> <li>(Avg. balance-¥213.4 bn,</li> </ul>
4	Investment securities	34.0	30.5	(3.5)	Yield:-165bp)
5	Due from banks	9.7	2.0	(7.6)	<ul> <li>Interest on Negotiable : -¥2.3 bn certificates of deposit (Avg. balance-¥9.9 bn,</li> </ul>
6	Expenses on interest- bearing liabilities	44.4	14.3	(30.0)	Yield:-232bp )
7	Deposits	13.2	2.6	(10.5)	International interest income (¥ tn) 5   (%)
8	Negotiable certificates of deposit	3.0	0.6	(2.3)	1.3 Int-earning assets avg.
9	Collateral deposits under securities lending transactions	0.1	0.0	(0.1)	4 3.6 3.6 1.26 bal. 3 1.1 Int-bearing liabilities avg bal.
10	Payables under repurchase agreements	10.5	3.4	(7.0)	0.9
11	External liabilities <sup>*2</sup>	0.9	1.9	0.9	spread (right axis)
	<ul> <li>* 1 Loans for financial institutions are</li> <li>* 2 Total of call money, bills sold and</li> </ul>		nev		1 0.64 0.7

0

FY08 H1

\*2 Total of call money, bills sold and borrowed money

# Source and use of funds 1

# Commercial bank O

								(¥ bn)
			Average	balance	Income/E	xpenses	Yield (%)	
	Do	mestic Sector	FY09 H1	Change from FY08 H1	FY09 H1	Change from FY08 H1	FY09 H1	Change from FY08 H1 (%points)
1	Ass	ets	98,659.4	4,935.4	586.6	(109.5)	1.185	(0.295)
2		Loans and Bills Discounted	55,039.7	(227.0)	440.1	(61.5)	1.594	(0.215)
3		Investment Securities	32,532.9	6,170.2	109.6	(40.1)	0.671	(0.460)
4		Call Loans	47.8	(176.5)	0.0	(0.7)	0.237	(0.518)
5		Collateral Deposits on Securities Borrowed	3,801.7	1,005.7	2.6	(5.5)	0.138	(0.444)
6		Bills Bought	-	(26.5)	-	(0.0)	-	-
7		Due from Banks	16.9	9.5	0.0	0.0	0.082	(0.106)
8	Lial	pilities	98,977.5	2,747.2	111.7	(57.0)	0.225	(0.124)
9		Deposits	86,000.3	1,180.9	67.9	(48.2)	0.157	(0.115)
10		Negotiable Certificates of Deposit	4,293.5	522.5	8.5	(4.4)	0.396	(0.289)
11		Call Money	993.2	(819.1)	0.4	(3.9)	0.089	(0.394)
12		Payables under Repurchase Agreements	1,647.2	444.3	0.9	(2.7)	0.120	(0.495)
13		Collateral Deposits under Securities Lending Transactions	1,408.4	337.3	0.7	(2.1)	0.109	(0.426)
14		Borrowed Money	1,541.4	498.8	7.5	(2.9)	0.975	(1.023)
15	Net	Interest Margin*	-	-	-	-	0.959	(0.162)

#### International Sector

16 As:	16 Assets		(1,247.4)	355.3	(226.4)	2.308	(1.323)
17	Loans and Bills Discounted	15,277.7	1,105.1	156.2	(115.8)	2.040	(1.788)
18	Investment Securities	9,211.6	2,161.7	84.0	(36.2)	1.820	(1.583)
19	Call Loans	194.4	(43.0)	0.5	(2.9)	0.605	(2.360)
20	Due from Banks	2,924.0	(2,664.0)	10.4	(55.6)	0.710	(1.648)
21 Lia	bilities	31,227.4	155.7	165.0	(279.3)	1.054	(1.798)
22	Deposits	13,545.0	(1,171.6)	39.8	(131.1)	0.587	(1.730)
23	Negotiable Certificates of Deposit	3,074.8	1,242.1	12.9	(18.8)	0.837	(2.614)
24	Call Money	592.7	141.1	1.3	(4.9)	0.438	(2.328)
25	Payables under Repurchase Agreements	4,538.5	1,863.2	8.0	(25.5)	0.354	(2.153)
26	Borrowed Money	3,656.9	316.4	50.1	(16.8)	2.734	(1.267)
27 Ne	t Interest Margin*	-	-	-	-	1.235	0.378

\*Net interest margin = net interest income / average balance of interest earning assets

MUFG

# Source and use of funds 2



								(¥ bn)
			Average	balance	Income/I	Expenses	Yield (%)	
Domestic Sector			FY09 H1	Change from FY08 H1	FY09 H1	Change from FY08 H1	FY09 H1	Change from FY08 H1 (%points)
1	Ass	ets	17,039.7	1,277.4	90.4	(24.9)	1.058	(0.401)
2		Loans and Bills Discounted	9,321.2	557.2	63.1	(2.7)	1.352	(0.148)
3		Investment Securities	5,908.8	1,122.5	21.7	(18.8)	0.733	(0.958)
4		Call Loans	89.4	(190.9)	0.0	(0.8)	0.209	(0.455)
5		Collateral Deposits on Securities Borrowed	284.0	(257.9)	0.1	(1.3)	0.139	(0.438)
6		Bills Bought	-	(3.7)	-	(0.0)	-	-
7		Due from Banks	4.4	(10.9)	0.0	0.0	0.804	0.610
8	Liak	bilities	16,769.4	1,048.4	41.4	(3.4)	0.493	(0.076)
9		Deposits	12,131.7	720.4	31.6	0.5	0.520	(0.023)
10		Negotiable Certificates of Deposit	1,309.4	(706.3)	2.3	(4.7)	0.356	(0.349)
11		Call Money	168.4	112.6	0.0	0.0	0.111	(0.443)
12		Payables under Repurchase Agreements	150.5	131.1	0.0	0.0	0.119	(0.530)
13		Collateral Deposits under Securities Lending Transactions	193.3	30.5	0.0	(0.1)	0.073	(0.198)
14		Borrowed Money	1,266.9	670.9	2.2	(0.3)	0.356	(0.524)
15	Net	Interest Margin*	-	-	-	-	0.573	(0.317)

#### **International Sector**

-									
16	16 Assets		4,634.4	1,033.8	43.6	(11.0)	1.878	(1.152)	
17		Loans and Bills Discounted	760.9	83.7	5.3	(4.6)	1.395	(1.552)	
18		Investment Securities	2,925.6	1,033.1	30.5	(3.5)	2.081	(1.510)	
19		Call Loans	18.0	(5.4)	0.0	(0.2)	0.331	(2.456)	
20		Due from Banks	908.2	(65.2)	2.0	(7.6)	0.460	(1.543)	
21	Liak	bilities	4,697.0	1,056.0	14.3	(30.0)	0.610	(1.825)	
22		Deposits	987.3	(213.4)	2.6	(10.5)	0.540	(1.652)	
23		Negotiable Certificates of Deposit	190.9	(9.9)	0.6	(2.3)	0.658	(2.324)	
24		Call Money	41.0	31.4	0.1	0.0	0.651	(2.226)	
25		Payables under Repurchase Agreements	1,587.2	832.3	3.4	(7.0)	0.435	(2.349)	
26		Collateral Deposits under Securities Lending Transactions	8.3	(7.0)	0.0	(0.1)	0.166	(1.557)	
27		Borrowed Money	366.4	300.9	1.7	0.9	0.962	(1.398)	
28	Net	Interest Margin*	-	-	-	-	1.259	0.692	

\*Net interest margin = net interest income / average balance of interest earning assets

# Non-interest income 1

**Commercial bank** 

$\bigcirc$
MUFG

				(¥ bn)
		FY08 H1	FY09 H1	Change
1	Net fees and commissions	192.7	197.9	5.1
2	Fees on money transfer	65.0	63.7	(1.2)
3	Fees received	83.2	80.3	(2.9)
4	Fees paid	18.2	16.5	(1.6)
5	Other fees and commissions	127.7	134.1	6.4
6	Others received	175.4	184.5	9.0
7	Others paid	47.7	50.4	2.6
8	Net trading profits	48.1	77.4	29.3
9	Trading securities and derivatives	2.7	1.2	(1.5)
10	Trading securities and derivatives for hedging	(1.2)	0.0	1.2
11	Derivatives other than trading securities	34.9	69.7	34.8
12	Others	11.6	6.4	(5.2)
13	Net other business profits	17.5	(22.4)	(40.0)
14	Net gains (losses) on foreign exchange	50.2	45.5	(4.6)
15	Net gains (losses) on debt securities	8.3	33.0	24.7
16	Net gains (losses) from derivatives	(3.2)	(84.5)	(81.3)
17	Expenses on debt securities	(0.7)	(0.7)	0.0
18	Others	(37.0)	(15.8)	21.2

## Net fees and commissions

 Net fees and commissions up ¥5.1 bn from FY08 H1, with higher fees related to overseas lending offsetting declines in money transfer fees and fees and commissions from the sale of investment products

# Net trading profits, Net other business profits

 Total of net trading profits and net other business profits down by ¥10.6 bn from FY08 H1

(Due to forex rate changes, some reclassification between derivatives profits [net trading profits] and forex trading profits [net other business profits])

- Net gains on debt securities increased by ¥24.7 bn from FY08 H1
- Net losses from derivatives decreased by ¥81.3 bn due to losses related in CDS hedge transactions, etc.
- Others in Net other business profits increased because losses in securitized products decreased

# Non-interest income 2

**Trust Bank** 



					(¥bn)
			FY08 H1	FY09 H1	Change
1	Т	rust fees	51.2	40.1	(11.1)
2		Loan trust & jointly operated money trusts	4.4	3.9	(0.4)
3		(before trust account charge-offs) *1	4.4	3.9	(0.4)
4		Pension trusts, investment trusts, specified money trusts, etc.	37.8	30.2	(7.6)
5		Real estate custody, etc.	3.9	3.4	(0.5)
6		Others	5.0	2.5	(2.5)
7	С	credit costs for trust accounts	(0.0)	-	0.0
8	Ν	let fees and commissions	47.6	36.8	(10.8)
9		Stock transfer agency	22.9	17.9	(5.0)
10		Real estate	7.5	4.2	(3.2)
11		Sales of investment trusts and pension annuities	10.4	8.7	(1.7)
12		Others	6.8	5.9	(0.8)
13	Ν	let trading profits	(2.5)	8.0	10.5
14	Ν	let other business income	1.2	(12.3)	(13.6)
15		Net gains (losses) on foreign exchange	1.5	1.2	(0.2)
16		Net gains (losses) on debt securities	6.8	(11.6)	(18.5)
17		Net gains (losses) from derivatives	(7.2)	(1.9)	5.2
18		Others	0.0	0.0	0.0

## Trust fees

 Fee income in Trust Assets business from pension trusts, investment trusts, specified money trusts, etc. declined by ¥7.6 bn due to a decline in asset balances (market values) for pension trusts and investment trusts

## Net fees and commissions

- Fees and commissions from stock transfer agency business decreased ¥5.0 bn, on lower fees and commissions due to the dematerialization of stock certificates
- Fees and commissions from real estate declined ¥3.2 bn, impacted by the downturn in the real estate market

## **Other business income**

- Other business income decreased by ¥13.6 bn mainly as a result of decline of net gains/losses on debt securities
- \*1 Loan trust and jointly operated money trust fees credit costs for trust accounts

# **Consolidated/Non-consolidated differences**

(¥ bn)

0

MUFG

			-										•	
	MU (consol	IFG lidated)		of Non- lidated	Differe	nce *2	Mitsubis Securit		UNB	C *1		ishi UFJ DS *1	ACO	M *1
	FY08 H1	FY09 H1	FY08 H1	FY09 H1	FY08 H1	FY09 H1	FY08 H1	FY09 H1	FY08 H1	FY09 H1	FY08 H1	FY09 H1	FY08 H1	FY09 H1
Gross profits (before credit costs for trust accounts)	1,696.5	1,813.2	1,101.4	1,068.9	595.1	744.2	109.9	134.8	146.8	133.6	176.6	157.0		122.6
Net interest income (1)	970.5	1,115.2	745.2	743.2	225.2	371.9	(21.4)	(11.1)	103.4	101.0	77.0	62.4		111.8
Fees and commissions (2)	505.0	493.1	240.4	234.7	264.6	258.4	58.1	63.6	30.6	23.9	99.2	94.6		8.5
Net business profits	623.8	751.7	438.1	461.0	185.6	290.7	7.7	34.9	54.5	46.7	50.3	39.7		74.5
Gains/losses from investments in affiliates (Equity method) (3)	1.4	1.7												
Net income	92.0	140.9	56.9	155.5	35.0	(14.5)	(11.0)	22.4	25.2	(10.5)	8.5	(10.4)		2.4

\*1 Figures of subsidiaries are approx. figures before consolidated adjustments. Minority interests are not reflected in Net incomes

\*2 Includes consolidated subsidiaries of MUFG other than above subsidiaries and consolidation adjustment

#### Other main factors in consolidated/non-consolidated difference

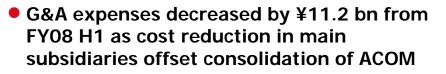
(1) Net interest	incor	ne <sup>*3</sup>	(2) Fees and commissions	s <sup>*3</sup>	(3) Investment gains fro equity method affiliates	
The Senshu Bank	:	15.7	Mitsubishi UFJ Asset Management :	19.4	JACCS :	1.6
BTMU China	:	8.6	Mitsubishi UFJ Home Loan Credit :	18.6	Mitsubishi UFJ Lease & Finance :	0.6
NBL	:	4.1	MU Frontier Servicer :	7.2	Mobit :	0.4
BTMU Capital	:	3.8	kabu.com Securities :	5.5	Dah Sing Finanial Holdings :	0.2
BTMU Trust	:	3.3	Mitsubishi UFJ Factor :	5.2	The Chukyo Bank :	0.2

\*3 Approx. figures before consolidation adjustments

\*4 Equivalent amount of each company's net income based on equity holding ratio after consolidation adjustments (different from each company's own accounting figures)

(¥ bn)

## General and administrative expenses



#### Consolidated expense ratio down to 58.5%

				FY08	FY09	Change	
				H1	H1	5	%Change
1	Con	solida	ted Expenses	1,072.7	1,061.4	(11.2)	(1.0)%
2	Ехр	ense F	Ratio <sup>*1</sup>	63.2%	58.5%	(4.6)points	-
3		BTML	J (Non-consol.)	563.4	509.9	(53.5)	(9.5)%
4		Expe	nse Ratio	61.0%	55.5%	(5.5)points	_
5		MUTE	3 (Non-consol.)	99.8	98.0	(1.8)	(1.8)%
6		Expe	nse Ratio <sup>*1</sup>	55.9%	64.9%	+8.9points	
7		Sum	of Non-consolidated	663.3	607.9	(55.3)	(8.3)%
8		Expe	nse Ratio <sup>*1</sup>	60.2%	56.8%	(3.3)points	_
9			of which personnel expenses	225.0	222.7	(2.2)	(0.9)%
10			of which non- personnel expenses	397.0	353.7	(43.2)	(10.8)%
11			Depreciation/ Lease	95.2	83.0	(12.1)	(12.7)%
12		Mitsu	bishi UFJ Securities	102.1	100.1	(1.9)	(1.9)%
13		UNBC	;	92.3	86.9	(5.4)	(5.8)%
14		Mitsu	bishi UFJ NICOS	126.9	116.9	(9.9)	(7.8)%
15		ACON	Л	_	48.1	48.1	_

\* 1 Expenses/ Gross profits before credit costs for trust accounts

## FY09 H1 Key points

**Consolidated** 

0

#### Sum of Non-consolidated

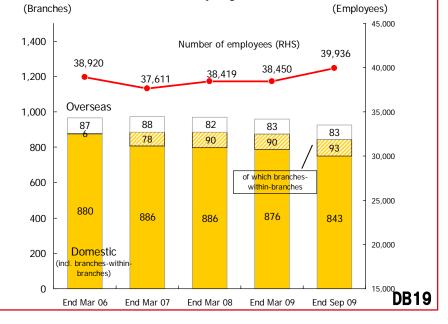
Down ¥55.3 bn from FY08 H1 due to review of cost structure as well as decrease in systems related costs following the completion of transfer to new systems

#### Other subsidiaries

(¥bn)

Consolidation of ACOM, decrease in expenses of UNBC due to yen appreciation, decrease in G&A expenses of MU NICOS

#### Number of branches/ employees (sum of non-consol.)



## Non-recurring gains/losses, Extraordinary gains/losses

(¥hn)

				(¥DN)
		FY08 H1	FY09 H1	Change
1	Net non-recurring gains (losses)	(363.5)	(331.7)	31.8
2	Credit costs	(259.0)	(255.0)	3.9
3	Losses on loan write-offs	(149.2)	(135.1)	14.1
4	Provision for specific allowance for credit losses	(103.3)	(114.2)	(10.8)
5	Other credit costs	(6.4)	(5.6)	0.7
6	Net gains (losses) on equity securities	(78.8)	(10.9)	67.8
7	Gains on sales of equity securities	62.6	49.8	(12.7)
8	Losses on sales of equity securities	(1.1)	(32.4)	(31.3)
9	Losses on write-down of equity securities	(140.3)	(28.4)	111.9
10	Other non-recurring gains (losses)	(25.6)	(65.6)	(40.0)

11	Ne	et extraordinary gains (losses)	9.3	10.7	1.4
12		Gains on loans written-off	12.0	18.5	6.5

#### Net non-recurring gains/losses

 Credit costs remained high, broadly level with FY08 H1, impacted by a downgrading of credit ratings of some large debtors and deteriorations in the financial positions of SMEs

Sum of

non-consolidated

- Net gains (losses) on equity securities increased ¥67.8 bn from FY08 H1, due to a large decrease in write-downs of equity securities holdings amid rising equity markets
- Other non-recurring gains (losses) down ¥40.0 bn from FY08 H1 on higher retirement benefit costs, impacted by the downturn in equity markets last fiscal year

#### Net extraordinary gains/losses

Gains on loans written-off increased

# **Assets and Liabilities**

# Sum of non-consolidated

(¥ bn)

ĺ						End Mar 09			End Sep 09			Change		
							Commercial Bank	Trust Bank		Commercial Bank	Trust Bank		Commercial Bank	Trust Bank
1	Ass	ets				170,437.0	148,971.7	21,465.2	172,896.8	149,946.5	22,950.3	2,459.8	974.7	1,485.0
2		Loa	ans			84,258.7	73,786.5	10,472.2	79,920.7	69,443.7	10,476.9	(4,338.0)	(4,342.7)	4.6
3			Don	nesti	c Offices	70,004.4	59,943.0	10,061.3	67,770.4	57,659.7	10,110.6	(2,233.9)	(2,283.3)	49.3
4				Loai	ns to SMEs and Proprietors	42,694.7	37,936.7	4,758.0	41,258.5	36,805.0	4,453.4	(1,436.2)	(1,131.6)	(304.6)
5					Consumer loans	18,153.3	17,102.5	1,050.8	18,054.0	17,018.1	1,035.8	(99.3)	(84.3)	(15.0)
6					Housing loans	17,285.5	16,253.7	1,031.7	17,225.8	16,207.4	1,018.4	(59.6)	(46.3)	(13.3)
7			Ove	rsea	s offices and others	14,254.3	13,843.4	410.9	12,150.2	11,784.0	366.2	(2,104.0)	(2,059.3)	(44.7)
8		Inv	/estm	ent S	Securities	46,888.1	38,731.5	8,156.6	55,912.8	46,165.4	9,747.3	9,024.6	7,433.9	1,590.7
9			Equ	ity se	ecurities	4,716.1	3,887.7	828.4	5,251.3	4,329.2	922.0	535.1	441.5	93.6
10			Japa	anes	e Government Bonds	24,012.3	19,937.0	4,075.2	32,330.2	27,731.6	4,598.5	8,317.9	7,794.5	523.3
11			Oth	ers		18,159.6	14,906.7	3,252.9	18,331.2	14,104.5	4,226.6	171.5	(802.2)	973.7
12	Liab	oiliti	es			163,969.4	143,535.5	20,433.9	165,488.5	143,735.0	21,753.4	1,519.0	199.5	1,319.4
13		De	posits	5		113,175.5	100,208.9	12,966.5	113,528.3	100,488.9	13,039.3	352.7	280.0	72.7
14			Don	nesti	c Deposits	104,093.3	91,733.6	12,359.7	102,856.3	90,559.6	12,296.7	(1,236.9)	(1,174.0)	(62.9)
15				Indi	viduals	62,881.6	53,898.0	8,983.6	62,844.4	53,867.1	8,977.2	(37.1)	(30.8)	(6.3)
16				Corp	porations and others	41,211.7	37,835.6	3,376.0	40,011.9	36,692.4	3,319.5	(1,199.7)	(1,143.1)	(56.5)
17			Ove	rsea	s offices and others	9,082.2	8,475.3	606.8	10,671.9	9,929.3	742.5	1,589.7	1,454.0	135.7

Note : • Trust account figures are not included in assets and liabilities of Trust Bank

(Refere	nce)									(¥bn)
18 Dep	posits	113,175.5	100,208.9	12,966.5	113,528.3	100,488.9	13,039.3	352.7	280.0	72.7
19	Domestic Sector	100,164.9	87,984.3	12,180.6	98,955.3	86,754.8	12,200.5	(1,209.6)	(1,229.5)	19.8
20	Liquid deposits <sup>*1</sup>	58,179.9	56,151.7	2,028.2	56,785.1	54,736.0	2,049.0	(1,394.8)	(1,415.7)	20.8
21	Time and savings deposits *2	40,756.0	30,641.4	10,114.6	41,028.0	30,932.4	10,095.5	271.9	291.0	(19.0)
22	Other deposits	1,228.9	1,191.1	37.7	1,142.1	1,086.3	55.8	(86.7)	(104.8)	18.0
23	International Sector	13,010.5	12,224.6	785.9	14,572.9	13,734.1	838.8	1,562.3	1,509.5	52.8
24	Liquid deposits *1	1,141.5	1,140.1	1.3	1,655.6	1,653.9	1.7	514.1	513.7	0.3
25	Time and savings deposits *2	7,492.3	6,935.8	556.5	8,525.6	7,929.0	596.6	1,033.3	993.2	40.1
26	Other deposits	4,376.7	4,148.6	228.0	4,391.6	4,151.1	240.4	14.9	2.5	12.3

\*1 Liquid deposits = current deposits + ordinary deposits + savings deposits + deposits at notice

\*2 Time and savings deposits = time deposits + installment deposits

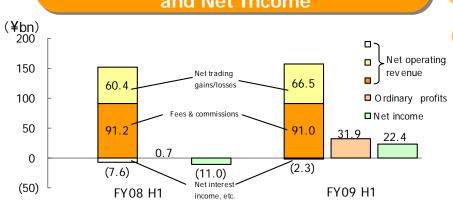
# **Mitsubishi UFJ Securities**



• Net operating revenue increased on higher net trading gains and improved net interest income, despite a slight decline in fees and commissions. Net income also increased on lower sales and general expenses

				(IIUŦ)
		FY08 H1	FY09 H1	
			-	Change
1	Operating revenue	288.2	192.3	(95.9)
2	Net operating revenue*1	144.0	155.2	11.2
3	Sales and general expenses	138.9	129.4	(9.5)
4	Operating income	5.1	25.8	20.7
5	Ordinary profits	0.7	31.9	31.1
6	Net income	(11.0)	22.4	33.5
	*10			

\*1 Operating revenue after deducting interest expenses



#### Trends in Net Operating Revenue and Net Income

## FY09 H1 Key Points

	Fees and commissions: ¥91.0 bn
n	(down¥0.1 bn/approx0.2% on FY08 H1)
	<ul> <li>Brokerage Commissions ¥14.4 bn (down ¥1.8 bn/approx11%)</li> </ul>
(¥bn)	Decreased in equity commissions due to downturn in equity markets
	<ul> <li>Underwriting commissions ¥17.0 bn (up ¥11.7 bn/approx. 222%)</li> </ul>
ange	Increased involvement in several major transactions
(95.9)	<ul> <li>Distribution commissions ¥13.2 bn (up ¥0.7 bn/approx. 6%) Increase due to focusing on sales of investment trusts</li> </ul>
11.2	5
	<ul> <li>Other commissions ¥46.3 bn (down ¥10.8 bn/approx19%)</li> <li>Decline in investment trust agency fees, etc. due to deterioration in market</li> </ul>
(9.5)	environment
20.7	Trading gains: ¥66.5 bn (up¥6.0 bn/approx. 10% on FY08 H1)
31.1	Interest rate trading and credit related income increased strongly
33.5	Sales and general expenses: ¥129.4 bn
33.5	(down¥9.5bn/approx7% on FY08 H1)
	Decrease due to various operating cost-cutting measures
	Domestic customer assets at end Sep 09: ¥21.3 tn
	(up approx. 16% on end Mar 09) Balance grew on market value basis as the market has recovered compared to the end of the previous fiscal year
	building grow off market the basis as the market has recovered
	compared to the end of the previous fiscal year
	Trends in sales amount of equity
et operatir	Trends in sales amount of equity investment trusts (Domestic)
•	Trends in sales amount of equity investment trusts (Domestic)
evenue	Trends in sales amount of equity investment trusts (Domestic)
evenue inary profi	Trends in sales amount of equity investment trusts (Domestic) (¥bn) 900 805.9 750 805.9
evenue inary profi income	Trends in sales amount of equity investment trusts (Domestic) (¥bn) 900 805.9 750 600 448.2 512.5
evenue inary profi income	Trends in sales amount of equity investment trusts (Domestic) (*bn) 900 805.9 750 600 450 448.2 273.6
evenue inary profi income	rends in sales amount of equity investment trusts (Domestic) (¥bn) 900 805.9 750 600 448.2 512.5 600 448.2 273.6
evenue inary profi income	Trends in sales amount of equity investment trusts (Domestic) (*bn) 900 805.9 750 600 450 448.2 273.6
let operatir ev enue inary profi income 2.4	rends in sales amount of equity investment trusts (Domestic) (¥bn) 900 805.9 750 600 448.2 512.5 450 300 512.5

# Mitsubishi UFJ Securities (Business data)

	07/30	4Q	08/1Q	20	3Q	4Q	09/10	20	FY07 <sup>*2</sup>	FY08 <sup>*2</sup> I	Y09 H1 <sup>*2</sup>
1 Domestic Customer Assets (¥bn)	22,039.2	20,395.6	21,438.5	19,819.3	18,139.5	18,392.9	20,569.8	21,329.8	20,395.6	18,392.9	21,329.8
2 Equities	9,543.3	8,261.3	9,066.5	7,836.7	6,884.0	6,378.7	8,074.0	8,040.2	8,261.3	6,378.7	8,040.2
3 Bonds	8,355.2	8,333.7	8,462.2	8,433.2	8,224.8	8,940.1	9,233.8	9,981.8	8,333.7	8,940.1	9,981.8
4 Investment Trusts	4,020.3	3,692.9	3,778.4	3,443.0	2,911.2	2,974.2	3,150.0	3,207.2	3,692.9	2,974.2	3,207.2
≪Reference≫											
5 Securities intermediary business (¥bn)	1,999.7	1,989.1	2,121.0	2,075.3	2,023.3	2,265.0	2,354.2	2,944.3	1,989.1	2,265.0	2,944.3
	1								· · · · · ·		
6 Number of Accounts with account balance (Unit: 1,000 accounts)	1,246	1,265	1,282	1,304	1,351	1,364	1,370	1,389	1,265	1,364	1,389
«Reference»	170	100	101	10/		0.1.0		000	100	010	
7 Securities intermediary business(Unit: 1,000 accounts)	173	182	191	196	203	218	222	232	182	218	232
	32	22	33	41	54	30	17	30	145	160	48
8 Number of Newly Opened Accounts (Unit: 1,000 accounts)		32									
9 Securities proper	26	22	22 11	34	46 8	14 16	12 5	18 12	98 46	117 42	30 17
10 Securities Intermediary	6	10	11	1	8	10	C	12	40	42	17
11 Equity Investment Trust Sales(¥bn)*1	375.7	430.2	186.4	261.8	150.5	123.2	231.3	281.2	1,506.1	721.8	512.5
12 Securities proper	346.7	418.7	177.8	251.8	144.3	120.1	224.5	273.4	1,387.3	694.0	497.9
13 Securities Intermediary	29.0	11.6	8.7	10.0	6.2	3.0	6.7	7.8	118.8	27.9	14.6
	2710	11.0	017	1010	0.2	010	017	710	11010	2717	1110
14 Sales of JGBs for Individual Investors (¥bn)	37.4	23.1	52.9	18.4	12.3	11.2	14.2	9.8	246.6	94.8	24.0
15 Securities proper	5.6	6.6	4.0	1.9	1.4	0.6	0.8	0.6	53.1	7.8	1.4
16 Securities Intermediary	31.8	16.5	49.0	16.5	11.0	10.6	13.4	9.2	193.5	87.0	22.6
17 Foreign Bond Sales (Retail, ¥bn)	138.6	110.4	176.9	133.6	95.8	130.2	187.8	203.7	669.7	536.4	391.5
18 Publicly-offered	6.5	31.3	41.0	28.8	27.0	10.4	18.9	58.9	51.2	107.3	77.8
19 Structured	105.9	41.3	102.3		26.3	101.3	142.3	127.5	493.8	292.0	269.8
20 Secondary	26.2	37.9	33.5	42.7	42.5	18.4	26.6	17.3	124.7	137.2	43.9
<pre>«Reference»</pre>											
21 Securities intermediary business (¥bn)	30.9	55.1	62.5	59.4	52.7	45.7	73.8	87.8	151.1	220.3	161.6
· · · · · · · · · · · · · · · · · · ·	••										

<sup>\*1</sup> Domestic

\*2 Balances, etc: as of end

 $\bigcirc$ 

MUFG

## Mitsubishi UFJ Securities (Major Lead Manager and Advisory Mandates)



### Apr.09 – Sep.09

#### Debt Finance

Domestic Corporate Straight Bonds Bank of Tokyo-Mitsubishi UFJ (Total ¥543 bn), SONY (Total ¥220 bn), TOYOTA MOTOR (Total ¥130 bn) DAIKIN INDUSTRIES (Total ¥100 bn), TOYOTA FINANCE (Total ¥100 bn), Mitsubishi UFJ Trust and Banking (Total ¥100 bn) Mitsubishi UFJ Lease & Finance (Total ¥70 bn), Mitsubishi Corporation (Total ¥70 bn), NISSAN MOTOR (Total ¥70 bn) HONDA MOTOR (Total ¥70 bn), SOFTBANK (Total ¥65 bn) >FILP (Fiscal Investment and Loan Program) Agency Bonds Japan Housing Finance Agency (Monthly MBS Total ¥198.1 bn, S-series MBS Total ¥300 bn, SB Total ¥52.3 bn) Central Nippon Expressway (Total ¥90 bn), Development Bank of Japan (Total ¥90 bn) Japan Finance Organization for Municipal Enterprises (Total ¥65 bn) Japan Railway Construction, Transport and Technology Agency (Total ¥60 bn), Japan Finance Organization for Municipalities (Total ¥50 bn) >Municipal Bonds Tokyo Metropolis (Total ¥50 bn) Samurai Bonds (yen-denominated foreign bonds) HSBC Bank plc (Total ¥119.4 bn), Electricite de France (Total ¥110.4 bn), Wal-Mart Stores, Inc. (Total ¥100 bn) Oesterreichische Kontrollbank (Total ¥80 bn), Instituto de Credito Oficial (Total ¥50 bn) Equity Finance Mitsubishi Research Institute (¥6.6 bn), CanBas (¥1.5 bn) >IPOs GS Yuasa Corporation (¥34.5 bn), Alfresa Holdings (¥29.7 bn), NTN (¥25 bn) >POs Securitization Housing loans & Loan receivables Total of 5; ¥68.7 bn Real estate (arrangement) Total of 4; ¥60.5 bn M&A Renesas Technology's merger with NEC Electronics > Hoyu's acquisition of 60% interest in Kracie Group companies Seino Holding's acquisition of 90% interest in Seibu Transportation > Nipponkoa Insurance Company's formation of a joint holding company with Sompo Japan Nikon's acquisition of Metris NV > Hitachi Plant Technologies has become a wholly-owned subsidiary of Hitachi through a tender offer and a stock-for-stock exchange transaction Tokushima Bank's merger with Kagawa Bank **DB24** Note: Amounts based on issue size

# Mitsubishi UFJ Securities (League Tables)

#### [Apr 09 - Sep 09]

Don	nestic SB lead managing	FIL	FILP Agency Bonds lead managing			
Rank	Securities Company	Share (%)	Rank	Securities Company	Share (%)	
1	Nomura Securities	24.3	1	Mitsubishi UFJ Securities	24.9	
2	Mizuho Securities	23.2	2	Mizuho Securities	23.2	
3	Daiwa Securities SMBC	19.0	3	Daiwa Securities SMBC	19.7	
4	Mitsubishi UFJ Securities	18.0	4	Nomura Securities	11.4	
5	Nikko Citigroup	8.0	5	Goldman Sachs	7.2	
6	Goldman Sachs	2.3	6	Morgan Stanley	6.5	
7	Merrill Lynch	1.2	7	Nikko Citigroup	5.5	
8	TOYOTA Financial Services Securities	1.1	8	Merrill Lynch	1.6	
9	Morgan Stanley	0.7				
10	UBS	0.6				
M						

_	Pub	lic Offering Underwriting		
	Rank	Securities Company	Share (%)	F
	1	Nomura Securities	35.0	
	2	Daiwa Securities SMBC	31.6	
	3	Mizuho Securities	13.6	
	4	Nikko Citigroup	5.5	
	5	Mitsubishi UFJ Securities	4.7	
	6	Goldman Sachs	2.1	
	7	SMBC Friend Securities	2.0	
	8	Deutsche Securities	1.9	
	9	Mizuho Investors Securities	1.7	
	10	Merrill Lynch	0.5	
	Note	e: Excl. REIT		١

	IPOs Underwriting							
те )	Ranl	Securities Company	Share (%)					
5.0	1	Mitsubishi UFJ Securities	38.4					
1.6	2	Nomura Securities	17.9					
3.6	3	Mizuho Securities	16.2					
5.5	4	Daiwa Securities SMBC	12.9					
4.7	5	Mizuho Investors Securities	3.4					
2.1	6	Nikko Citigroup	3.3					
2.0	7	Marusan Securities	2.3					
1.9	8	SBI Securities	1.4					
1.7	9	Okasan Securities	0.9					
0.5	10	Ichiyoshi Securities	0.9					
	Not	e: Excl. REIT						

MUFG

Note: Incl. company's own SB

#### M&A Advisory (Jan 09 - Sep 09)

AB	S underwriting & Private Pl	acement		Bas	ed on Rank value		Bas	ed or
Ranl	Financial Institutions	Amount (¥bn)	F	Rank	Financial Advisor	Rank Value (¥bn)	Rank	
1	Daiwa Securities SMBC	303.5		1	Nomura	2,556.2	1	Mizuł
2	MUFG	284.6		2	Goldman Sachs & Co	2,451.2	2	Nom
3	Mizuho FG	208.6		3	Citi	2,001.7	3	Daiw
4	Nomura	198.7		4	Mizuho FG	1,976.5	4	MUF
5	JP Morgan	66.0		5	Daiwa Securities SMBC	1,560.2	5	Citi
6	Credit Suisse	64.0		6	MUFG	1,392.4	6	GCA
7	Bank of America Merrill Lynch	64.0		7	Morgan Stanley	1,280.7	7	Bank
8	Deutsche Bank AG	58.0		8	UBS	705.0	8	Price
9	Goldman Sachs & Co	34.0		9	Deutsche Bank AG	691.4	9	KPMO
10	Sumitomo Trust and Banking	26.4		10	JP Morgan	688.0	10	Deloi
Not	e. Based on terms decision			Note	· Any Jananese involvement anno	nunced	Note	· Anv

Note: Based on terms decision

Note: Any Japanese involvement announced

excl. real estate only

#### n Number of Deals

Rank	Financial Advisor	Number of Deals
1	Mizuho FG	102
2	Nomura	89
3	Daiwa Securities SMBC	63
4	MUFG	52
5	Citi	48
6	GCA Savvian Group Corp	37
7	Bank of America Merrill Lynch	24
8	PricewaterhouseCoopers	21
9	KPMG	18
10	Deloitte & Touche	18

Note: Any Japanese involvement announced excl. real estate only

#### Source: Thomson Reuters

ABS: Thomson Reuters and syndicate underwriting(data compiled by MUS)

# UnionBanCal Corporation1 (FY09 H1/US GAAP)

 $(11S\ mn)$ 



- Total revenue increased due to strong interest income along with increase in loan balance
- Recorded US\$89 mn net loss due to higher provisions for credit losses

	(03\$111					
		FY08 H1	FY09 H1	Change		
				Change		
1	Total revenue	1,371	1,473	102		
2	Operating expenses	822	1,053	230		
3	Net business profits	548	420	(128)		
4	Provision for credit losses	167	609	442		
5	Net income	249	(89)	(339)		
6	Net income (excl. related to privatization and non- continuing businesses)	256	(55)	(312)		

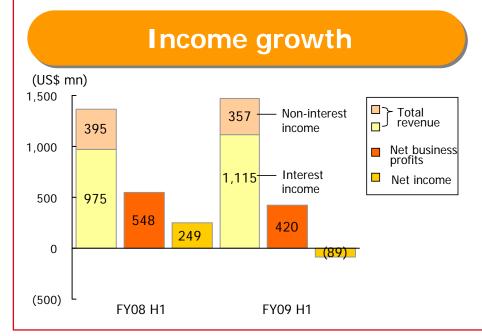
## FY09 H1 Key Points

#### Increase in lending and deposits

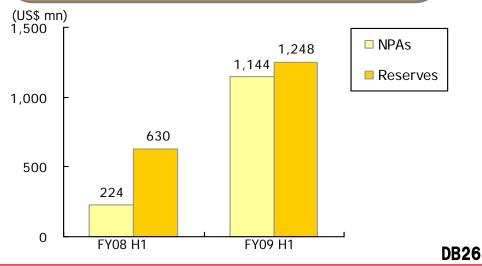
- Avg. loans balance: US\$48.8 bn (+6.2% on FY08 H1)
- Avg. housing loans balance: US\$16.0 bn (+12.3% on FY08 H1)
- Avg. deposit balance: US\$50.5 bn (+16.3% on FY08 H1)
- Net interest margin: 3.56% (-0.09%points on FY08 H1)

#### Increased provisions in response to increase in NPAs

- Non-performing assets balance: US\$1,144 mn (1.55% of total assets)
- Allowance for credit losses: US\$1,248 mn (112,248% of Nensoerus Loops)
- (113.24% of Nonaccrual loans)



## **Trends in NPAs and Reserves**



# UnionBanCal Corporation2 (FY09 Q3/US GAAP)



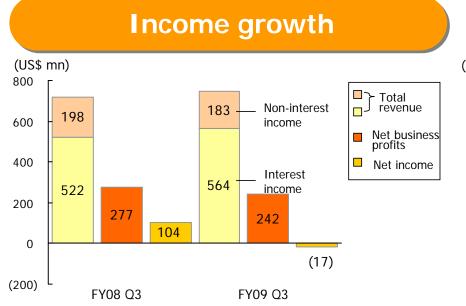
 Recorded US\$17 mn net loss due to higher provisions for credit losses, despite increase in total revenue mainly driven by strong interest income

				(US\$ mn)
		FY08	FY09	
		Q3	Q3	Change
1	Total revenue	721	748	27
2	Operating expenses	443	505	62
3	Net business profits	277	242	(34)
4	Provision for credit losses	117	314	197
5	Net income	104	(17)	(121)
6	Net income (excl. related to privatization and non- continuing businesses)	116	(5)	(121)

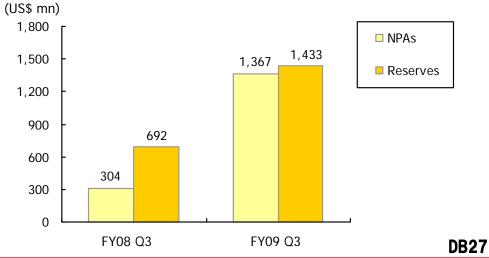
## FY09 Q3 Key points

# Increase in lending and deposits compared to FY08 Q3 Avg. Loans balance: US\$48.7 bn (+3.3% on FY08 Q3) Avg. Housing loans balance: US\$16.3 bn(+7.1% on FY08 Q3) Avg. deposits balance: US\$59.4 bn (+42.7% on FY08 Q3) Net interest margin: 3.31% (-0.36 %points on FY08 Q3) Increased provisions in response to increase in NPAs Non-performing assets balance: US\$1,367 mn (1.75% of total assets)

 Allowance for credit losses: US\$1,433 mn (108.16% of Nonaccurual loans)



## **Trends in NPAs and Reserves**

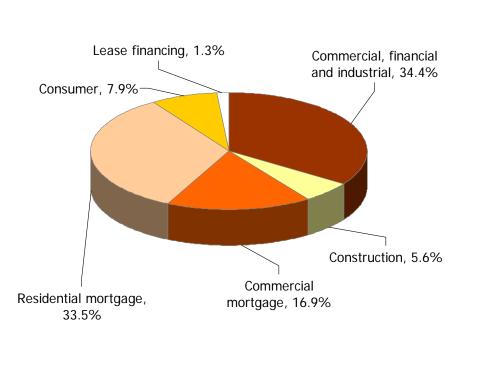


# **UnionBanCal Corporation 3** (US GAAP)

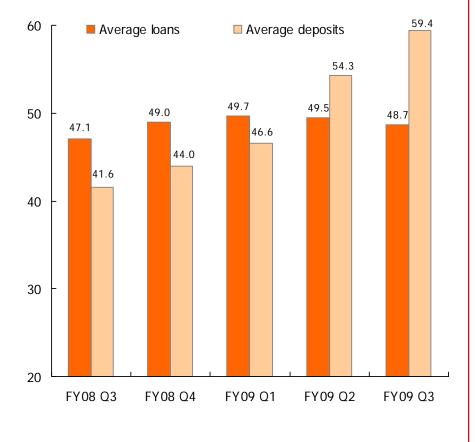


## Loan portfolio as of FY09 Q3

### Trends in average loans and deposits



#### (US\$ bn)



**DB28** 

# Mitsubishi UFJ NICOS



## Mitsubishi UFJ NICOS

(Consolidated subsidiary)

(¥						
		FY08 H1	FY09 H1	Change		
1	Operating revenue	186.5	165.5	(21.0)		
2	Operating expenses	182.1	194.3	12.2		
3	Ordinary profits	4.5	(27.7)	(32.3)		
4	Net income	7.9	(10.4)	(18.3)		

## FY09 H1 Key Points

#### Operating revenue down 11.3% from FY08 H1

- Continued downtrend in financing following enforcement of revised Money Lending Business Law
- Slowdown in earnings from card shopping on downturn in consumer spending

#### Operating expenses up 6.7% from FY08 H1

- Personnel and general expenses down ¥9.9 bn on reform of cost structure, etc.
- Expenses related to doubtful accounts rose by ¥23.6 bn due to increase in excess interest payments

#### Net loss of ¥10.4bn recorded

- Extraordinary gains due to sale of the VISA shares
- ⇒ Strived to fundamentally strengthen earnings base by enhancing and accelerating reform initiatives for sales, cost structure and credit control

## **Operating basis**

Transactions and balance (¥bn)		End Sep	End Sep	End Sep	Change from		
		2007	2008	2009	End Sep 08		
1	Transactions for card shopping	3,071.3	3,355.9	3,333.5	(22.4)		
2	Balance for cashing	765.7	681.5	619.6	(61.9)		
3	Balance for financing	540.3	454.7	394.2	(60.5)		
					1		
	Number of cardholders (Thousands)	End Sep	End Sep	End Sep	Change from		
	Number of calcholders (modsands)	2007	2008	2009	End Sep 08		
	Credit cards						
4	New card holders	1,381	1,333	1,254	(79)		
5	Valid card members	25,387	25,324	25,094	(230)		
6	Active card members (Shopping)	12,612	13,191	13,689	498		
7	Active card members (Cashing)	1,630	1,528	1,369	(159)		
8	Total	13,353	13,725	14,103	378		
	Loan card						
9	Cardholders with outstanding balance	631	557	474	(83)		

## **Risk Management**

			(¥bn)
		End Sep	End Sep
F		2008	2009
1	Bankruptcies	12.9	15.1
2	NPLs	186.6	210.7
3	Loans with mitigated terms	91.8	83.4
4	Total	291.2	309.3
		End Sep 2008	End Sep 2009
5	Balance of allowance for doubtful accounts	•	
5 6	Balance of allowance for doubtful accounts (Of which, portion to offset principal related interest repayments)	2008	2009

# Mitsubishi UFJ NICOS (financial statements)

## **Consolidated Balance Sheets**

## **Consolidated Statements of Operations**

				(¥bn)
		End Mar 09	End Sep 09	
				Difference from End Mar 09
1	Cash and time deposit	63.1	67.2	4.0
2	Accounts receivable from cardholders	634.4	644.5	10.1
3	Commercial loans	1,079.6	1,013.8	(65.7)
4	Guarantee contracts receivable	1,282.8	1,232.0	(50.7)
5	Allowance for doubtful accounts (including fixed)	(207.1)	(216.8)	(9.6)
6	Tangible fixed assets	33.9	33.5	(0.4)
7	Other assets	283.8	296.5	12.6
8	Total assets	3,170.8	3,070.9	(99.8)
9	Notes and accounts payable to affiliated stores	226.7	219.7	(7.0)
10	Credit guarantee obligation advances	1,282.8	1,232.0	(50.7)
11	Interest-bearing debt	1,214.5	1,170.5	(43.9)
12	Allowance for losses from reimbursement of loan payments	37.4	43.3	5.8
13	Other liabilities	223.2	228.5	5.3
14	Total liabilities	2,984.8	2,894.2	(90.6)
15	Total net assets	185.9	176.7	(9.2)
16	Total liabilities and net assets	3,170.8	3,070.9	(99.8)

_					(¥bn)
			FY09 H1		
		FY08 H1		Change from FY08 H1 (%)	Difference from FY08 H1
1	Credit card revenue	134.4	120.9	(10.0)	(13.4)
2	Card shopping	71.6	69.8	(2.5)	(1.8)
3	Card cashing	62.8	51.1	(18.6)	(11.6)
4	Loan	22.1	18.1	(18.2)	(4.0)
5	Guarantee revenue	8.7	8.4	(3.5)	(0.3)
6	Other revenue	20.0	17.1	(14.2)	(2.8)
7	Finance revenue	1.1	0.8	(27.5)	(0.3)
8	Total operaing revenue	186.5	165.5	(11.2)	(21.0)
9	Personnel cost	22.7	20.1	(11.1)	(2.5)
10	General expenses	104.5	97.0	(7.1)	(7.4)
11	Bad debt related expenses	45.8	52.8	15.3	7.0
12	Expenses for transfer to allowance for losses from reimbursement of loan payments	0.0	16.5	-	16.5
13	Total G&A	173.0	186.7	7.8	13.6
14	Finance expenses	9.0	7.6	(15.3)	(1.3)
15	Total operating expenses	182.1	194.3	6.7	12.2
16	Operating income	4.4	(28.8)	-	(33.2)
17	Non-operating income	0.1	1.0	619.5	0.9
18	Ordinary profits	4.5	(27.7)	-	(32.3)
19	Extraordinary gains	(0.2)	17.1	-	17.3
20	Income before income taxes	4.3	(10.6)	-	(14.9)
21	Net income	7.9	(10.4)	-	(18.3)

0

MUFG

## kabu.com Securities

## consolidated subsidiary



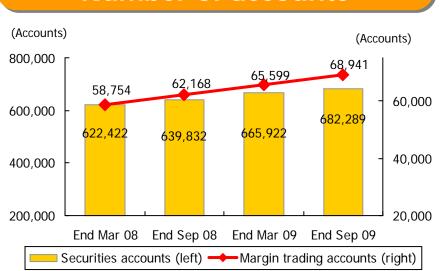
	(¥ br			(¥ bn)	
			FY08 H1	FY09 H1	Change
1	Ор	erating revenue	8.7	8.1	(0.5)
2		Commissions	5.7	5.5	(0.1)
3		Interest income (a)	2.9	2.5	(0.4)
4	Int	erest expenses (b)	0.8	0.8	0.0
5	Ne	t interest income (a-b)	2.1	1.6	(0.4)
6	Ор	erating expenses	4.5	4.4	(0.1)
7	Ord	dinary profits	3.2	2.8	(0.4)
8	Ne	t income	2.0	1.8	(0.2)

## FY09 H1 Key points

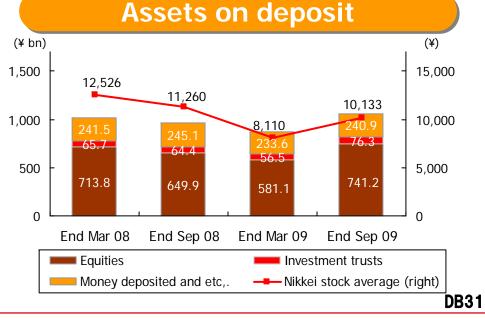
- Operating revenue down 6.6% on FY08 H1
  - Commissions declined 2.0% from FY08 H1, on sluggish stock trading by retail investors and lower commission rates
  - Although the margin transaction balance gradually recovered compared to FY08 H2, net interest income was 21.7% lower than in FY08 H1

#### End Sep 09 balance of customer assets increased by 21% from end Mar 09

 Up 21% from end Mar 09 on a steady increase in securities accounts and a recovery in the market value of customer assets



## Number of accounts



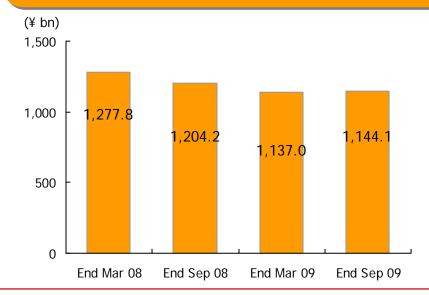
# ACOM 1

## consolidated subsidiary



				(¥ bn)
		FY08 H1	FY09 H1	Change
1	Operating revenue	168.5	141.7	(26.7)
2	Operating expenses	137.4	133.6	(3.7)
3	Operating income	31.0	8.0	(23.0)
4	Ordinary profits	32.0	9.2	(22.8)
5	Net income	25.9	2.4	(23.4)

#### **Unsecured consumer loans** (non-consolidated)

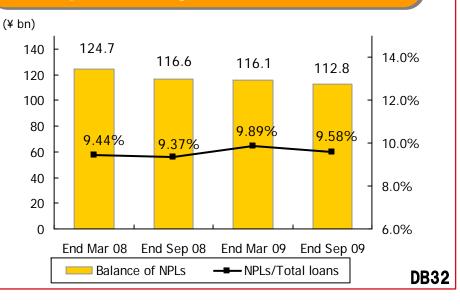


## FY09 H1 Key points

- Operating revenue down 15.9% on FY08 H1
  - Balance of outstanding loans declined, and interest rates declined, resulting in decline in loan interest income
  - Balance of outstanding guarantee business increased, but revenue of guarantee business division decreased from FY08 H1 at the consolidated level due to the sale of part of the guarantee business of DC Cash One to Mitsubishi UFJ NICOS

#### Operating expenses down 2.7% on FY08 H1

 Decline in operating costs and decrease in provision for return of interest, despite an increase in the provision for doubtful accounts



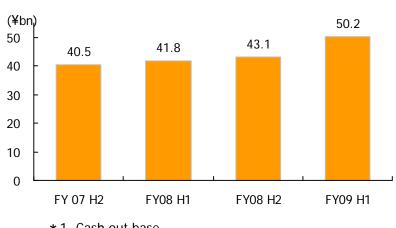
#### Non-performing loans (non-consolidated)

# ACOM 2

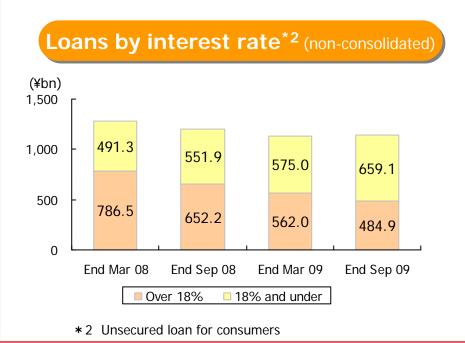
## consolidated subsidiary



Interest repayment<sup>\*1</sup> (non-consolidated)



\*1 Cash out base



Interest repayment (cash out) still in high level

- Requests for interest repayment getting organized, but still at high levels
- Balance of loans at interest rates of over 18% declined
  - The balance of loans at interest rates of over 18% showing steady decrease to 42.4% of total balance of loans as of end Sep 09

# **Consumer finance**



	obit			(¥ bn)
(Accounted for by the equity method)		FY08 H1	FY09 H1	Change
1	Operating revenue	20.4	19.3	(1.1)
2	Operating income	2.7	1.6	(1.1)
3	Ordinary profits	2.7	1.6	(1.1)
4	Net income	1.6	0.9	(0.6)
5	Balance of loans outstanding	225.0	216.5	(8.5)
6	Number of accounts (thousands)	299	286	(13)
7	Avg. acc. balance (thousand yen)	752	756	4

	ACCS	(¥ bn)		
(Accounted for by the equity method)		FY08 H1	FY09 H1	Change
1	Operating revenue	73.3	65.4	(7.9)
2	Operating expenses	70.2	62.1	(8.0)
3	Ordinary profits	3.2	4.3	1.0
4	Net income	1.5	0.9	(0.5)

## FY09 H1 Key points

- Operating revenue down 5.4% on FY08 H1, mainly due to decline in balance of loans outstanding
- Balance of loans outstanding down by 3.7%. No. of accounts down 4.3% on FY08 H1
- Average account balance increased slightly

## FY09 H1 Key points

#### Operating revenue down 10.7% on FY08 H1

• Declines in both credit card shopping and shopping credit revenue on sluggish consumer spending

#### Net income ¥0.9bn

 Achieved profit by fundamental companywide review of costs and reduction of bad debt expenses through tighter credit screening

# Mitsubishi UFJ Lease & Finance

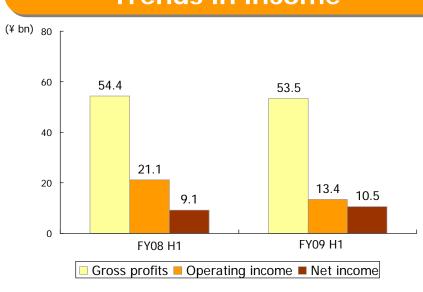
(Accounted for by the equity method)



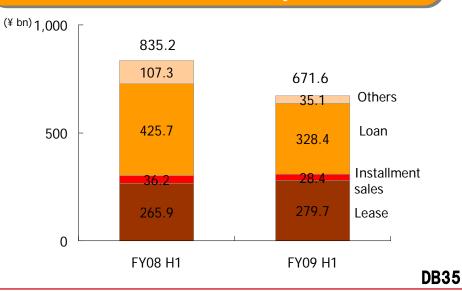
				(¥ bn)
		FY08	FY09	
		H1	H1	Change
1	Gross profits	54.4	53.5	(0.8)
2	Operating expenses	33.2	40.0	6.8
3	Operating income	21.1	13.4	(7.7)
4	Net income	9.1	10.5	1.4

## FY09 H1 Key Points

- Gross profits slightly down on FY08 H1
   Secured almost same level as FY08 H1 due to low and stable funding costs and enhanced focus on profitability despite slow down of domestic capital expenditure
- Operating expenses up 20.6% on FY08 H1
   Bad debt expenses increased by ¥7.4bn from FY08 H1 due to worsening of debtor companies' operating environment
- New assets acquired decreased by 19.6% on FY08 H1
   Financial and other transactions decreased due to taking a cautious approach, focused on high-quality mandates in real estate and other transactions
- Net income increased from FY08 H1 due to negative goodwill associated with the acquisition of real-estate leasing company, decrease in impairment losses on securities, etc.



Trends in income



New assets acquired

# Mitsubishi UFJ Factors (consolidated subsidiary)



				(¥bn)
		FY08 H1	FY09 H1	
				Change
1	Gross profits	6.3	5.8	(0.5)
2	Operating expenses	4.2	3.3	(0.9)
3	Operating income	2.2	2.5	0.3
4	Net income	1.6	1.7	0.1

## FY09 H1 Key points

### Gross profits down ¥0.5 bn on FY08 H1

 Impact of lower transaction volumes and operating cost cutting amid recession led to lower revenues from domestic guarantee factoring and package factoring. Although settlements business was firm with transactions increasing steadily, gross profit declined

### Operating income up ¥0.3 bn on FY08 H1

 Number of bankruptcies eased compared to FY08 H1, and various measures taken to reduce risk led to lower credit-related costs

### Net income up ¥0.1 bn on FY08 H1

 Achieved higher net income despite absence of extraordinary gain in (¥0.35 bn from sale of shares in affiliate) that lifted results in FY08 H1

# Asset management



### Mitsubishi UFJ Asset Management

((	Consolidated subsidiary)		(¥ bn)	
		FY08 H1	FY09 H1	
			F109 H1	Change
1	Operating revenue	24.7	19.5	(5.3)
2	Operating expenses	18.3	15.2	(3.1)
3	Operating income	6.4	4.3	(2.2)
4	Net income	3.1	2.8	(0.4)
5	Investment trust management balance (¥ tn)	6.4	6.1	(0.3)
6	Equity (¥ tn)	5.8	5.6	(0.2)
7	Bond (¥ tn)	0.5	0.5	(0.0)

### • KOKUSAI Asset Management

(	Consolidated subsidiary)	(¥ b					
	-	FY08 H1	FY09 H1	01			
				Change			
1	Operating revenue	39.8	32.0	(7.8)			
2	Operating expenses	26.0	20.5	(5.6)			
3	Operating income	13.7	11.5	(2.2)			
4	Net income	8.3	7.0	(1.3)			
5	Investment trust management balance (¥ tn)	6.8	5.7	(1.1)			
6	Equity (¥ tn)	6.3	5.3	(1.0)			
7	Bond (¥ tn)	0.5	0.4	(0.1)			

## FY09 H1 Key points

- Despite increasing compared to the end of Mar 09 on factors including an inflow of funds due to the hit product, Mitsubishi UFJ Emerging Bond Fund currency Series, and an increase in market value, the investment trust balance as of the end of Sep 09 decreased ¥0.3 tn compared to the end of Sep 08 to ¥6.1 trillion, impacted substantially by the decline in the balance accompanying the deterioration in market conditions in the second half of 2008
- Operating revenue decreased ¥5.3 bn to ¥19.5 bn and operating income decreased ¥2.2 bn to ¥4.3 bn compared to the previous period due to a decline in the investment trust balance

## FY09 H1 Key points

- New funds Asia Blue Chip Open, China Stock Open, and Emerging Bond Open (Currency selection type) performed strongly, but the outflow of funds continued from core fund Global Sovereign Open (Monthly Settlement Type). The investment trust balance decreased ¥1.1 tn from the end of Sep 08 to ¥5.7 tn
- Achieved operating income of ¥11.5 bn as a result of a drive to reduce operating expenses, despite revenue decreasing from FY08 H1 due to a decline in the investment trust balance



# Outline of Fiscal 2009 Interim Results

# **Business Segment Information**

# **Assets and Capital**



# Profits by business segment

#### Consolidated gross profits<sup>\*1</sup>/ Net operating profits<sup>\*2</sup>

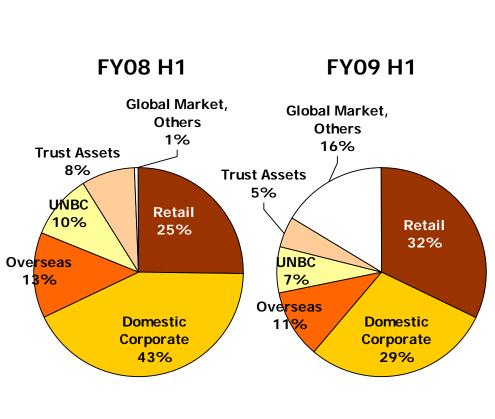
	(¥ bn)												
				FY08	8 H1	FY09	9 H1	Change					
					% of total		% of total		% change				
1	Gı	ros	s profits	1,724.7	100%	1,816.2	100%	91.5	5%				
2		Re	etail	628.4	36%	721.3	40%	92.9	15%				
3		Corporate		858.4	50%	771.1	42%	(87.3)	(10)%				
4			Domestic	534.5	31%	461.5	25%	(72.9)	(14)%				
5			Overseas	178.0	10%	174.1	10%	(3.9)	(2)%				
6			UNBC	145.9	8%	135.5	7%	(10.4)	(7)%				
7		Trust Assets		96.3	6%	78.1	4%	(18.1)	(19)%				
8		Global Markets, Others		141.6	8%	245.6	14%	104.0	73%				

									(¥ bn)
				FY08	3 H1	FY09	H1	Cha	nge
					% of total		% of total		% change
1	Ne	et d	operating profits	588.2	100%	694.3	100%	106.1	18%
2		Re	etail	148.3	25%	223.2	32%	74.9	50%
3		Сс	orporate	388.4	66%	324.5	47%	(63.9)	(16)%
4			Domestic	251.0	43%	201.7	29%	(49.3)	(20)%
5			Overseas	77.6	13%	73.1	11%	(4.5)	(6)%
6		UNBC		59.8	10%	49.7	7%	(10.1)	(17)%
7		Trust Assets		47.8	8%	33.0	5%	(14.8)	(31)%
8		Global Markets, Others		3.8	1%	113.7	16%	109.9	2,920%

\*1 Consolidated gross profits before adjusting intra-group transactions except dividends from subsidiaries (managerial accounts basis)

\*2 Consolidated net business profits before consolidation adjustments (managerial accounts basis, before amortization of goodwill)

Business portfolio (Net operating profit base)

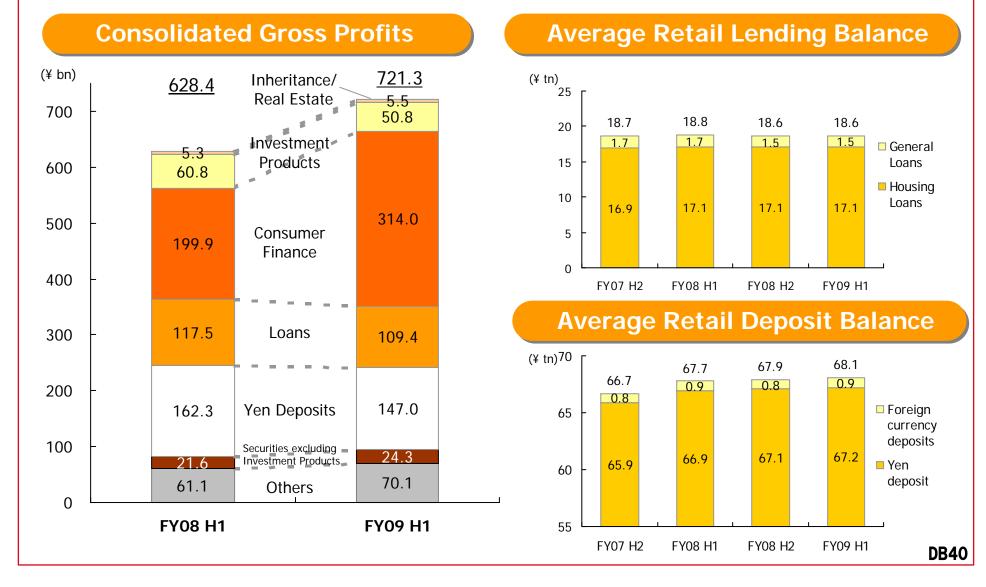


Consolidated O

MUFG

## Retail – Gross profits, Net operating profits Consolidated

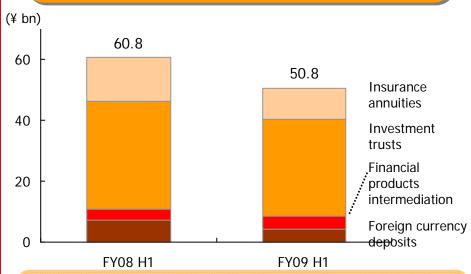
- Gross profits up 15%. Net operating profits up 50%
- Gross profits from Consumer Finance increased compared to FY08 H1 due to the consolidation of ACOM
- Gross profits from Yen Deposits decreased, impacted by lower interest rates, while gross profits from the sale of investment products also declined



## **Retail – Investment products**

Consolidated O

## Income from investment products



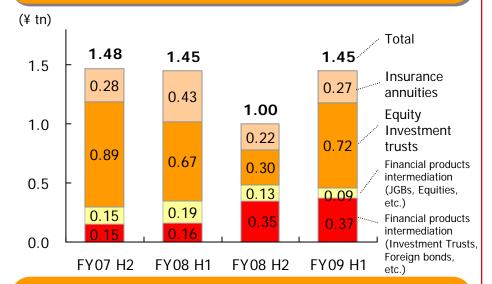
### FY09 H1 results: Gross profits ¥50.8 bn (down ¥9.9 bn from FY08 H1)

- Investment product sales recovered to FY08 H1 level, due to a recovery in equity investment trusts and an increase in intermediated financial products
- Balance of equity investment trusts + insurance annuities + intermediated financial products up 3.2% from end Sep 08, on a steady increase in insurance annuities

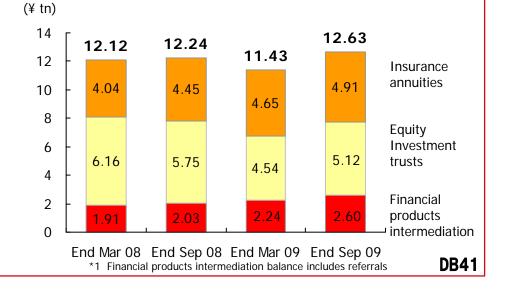
### FY09 H2 plans:

- Offer customers ways to rebalance their portfolios and continue to provide products attuned to customers' needs and the investment environment
- Increase number of fully-deregulated insurance products handled as well as branches and sales staff (including general bank employees) handling such products

**Investment product sales** 



Customer account balances: Equity investment trusts, Insurance annuities, Financial products intermediation<sup>\*1</sup>



## **Retail – Insurance product sales**



- Assigned insurance planners (experts in insurance sales) to key branches following full deregulation in Dec 07. Steadily increased products line up, number of locations and insurance planners. Started handling by bank staff in Mar 2009 Starting full-scale handling by bank staff in FY09, training 3,600 such staff
- FY09 H1 sales: Single-premium insurance (insurance annuities, whole-life, health, nursing care): ¥191.9 bn. 12,940 level-premium policies

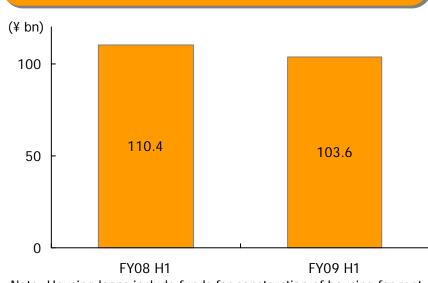
Type of product	No. of products handled <sup>*1</sup>	Timing of lifting of ban on sales by banks	No. of locations handling products* <sup>2</sup>	Persons responsible for sales <sup>*3</sup>
Insurance annuities for investment purposes	11	Oct 2002		Sales force of around 6,000
Fixed insurance annuities	4		525 (as of End Sep 09)	including insurance planners, senior financial planners and
Single-premium whole-life insurance	4	Dec 2005		financial planners
Mortality life insurance	5			
Endowment insurance	1			457 insurance planners
Educational insurance	1	Dec 2007	400 (as af End Can 00)	and 1,335 bank staff at End Sep 09
Health insurance	5	(full deregulation)	402 (as of End Sep 09)	→Plan to increase number of
Cancer insurance	1			bank staff selling insurance products to 3,600 in FY09
Nursing care insurance	3			
Auto insurance *1 As of End Sep 09	2		Handling only on internet banking	

\*2 Multiple branches/offices conducting sales from the same location counted as 1 location

\*3 The number of insurance planners represents those assigned to sales locations

## **Retail – Housing loans**

Consolidated O



**Income from housing loans** 

Note: Housing loans include funds for construction of housing for rent

### FY09 H1 results: Gross profits ¥103.6 bn (down ¥6.8 bn on FY08 H1)

- New housing loans extended up 6.5% on FY08 H1 on a drive to capture demand for loan refinancing, despite downturn in housing loan market
- Average balance of housing loans broadly level with FY08 H1

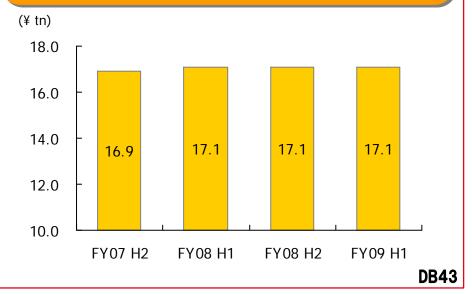
### FY09 H2 plans:

- Aim to increase balance and new loans extended through preferential interest rate campaigns and offering housing loans with housing loan insurance
- Continue to take a sincere and customer-oriented approach to inquiries from customers about changing loan repayment conditions

(¥ tn) 1.4 1.2 1.0 0.8 0.8 0.99 0.91 0.91 0.91 0.91 0.91

## New housing loans extended





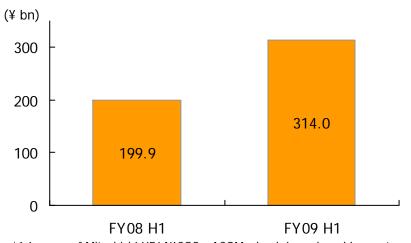
## **Retail – Consumer finance**

**Consolidated** 

0

MUEG

### Income from consumer finance<sup>\*1</sup>



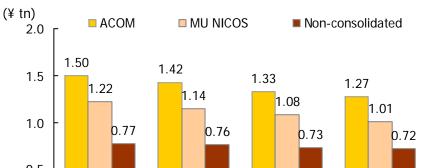
\*1 Income of Mitsubishi UFJ NICOS +ACOM+ bank-issued card loan, etc.

### FY09 H1 results: Gross profits ¥314.0 bn (up ¥114.1 bn on FY08 H1)

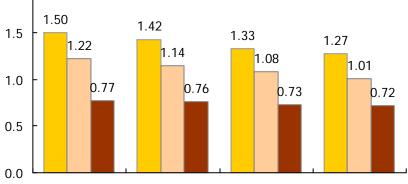
- Gross profits of MU NICOS declined on lower profits from loans due to the lowering of interest rates. But due to the consolidation of ACOM, total gross profits increased 57.1% from FY08 H1
- Balance of "BANQUIC" card loans, handled by BTMU since Nov 07, increased steadily

### FY09 H2 plans:

- In credit card business, step up promotion of usage for shopping through various campaigns
- Acquire new cardholders and increase loan and loan guarantee balances through strategic advertising and using channels including branches



### Change in Loan balance



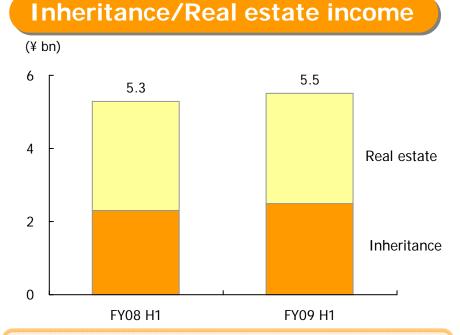
End Mar 08 End Sep 08 End Mar 09 End Sep 09 ACOM: Receivables outstanding of loan business and banking business of consolidated basis MU NICOS: Operating receivables of card cashing and finance Commercial bank and trust bank: Card loan outstanding, etc.

(¥bn) 30 20 28.3 10 19.2 13.2 3.4 0 FY07 H2 FY09 H1 FY08 H1 FY08 H2 **DB44** 

### Change in loan balance of **BANQUIC**

## **Retail – Inheritance and Real estate**

# Consolidated O

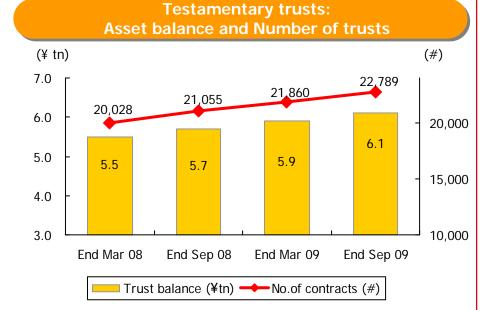


### FY09 H1 results: Gross profits ¥5.5 bn (up ¥0.3 bn on FY08 H1)

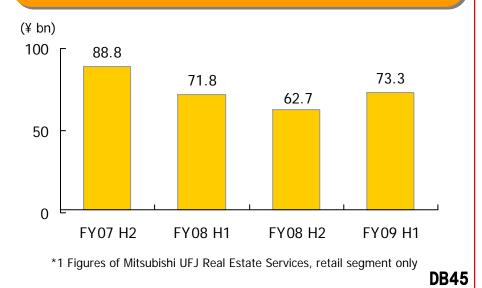
- Strong increase in number and balance of testamentary trusts
- Real estate transactions increased from FY08 H1, despite continued market weakness

### FY09 H2 plans:

- Step up initiatives to meet the inheritance needs of company owners and other high net worth customers
- Continue to enhance cross selling, such as promoting investment products for customers inheriting and dealing of real estate

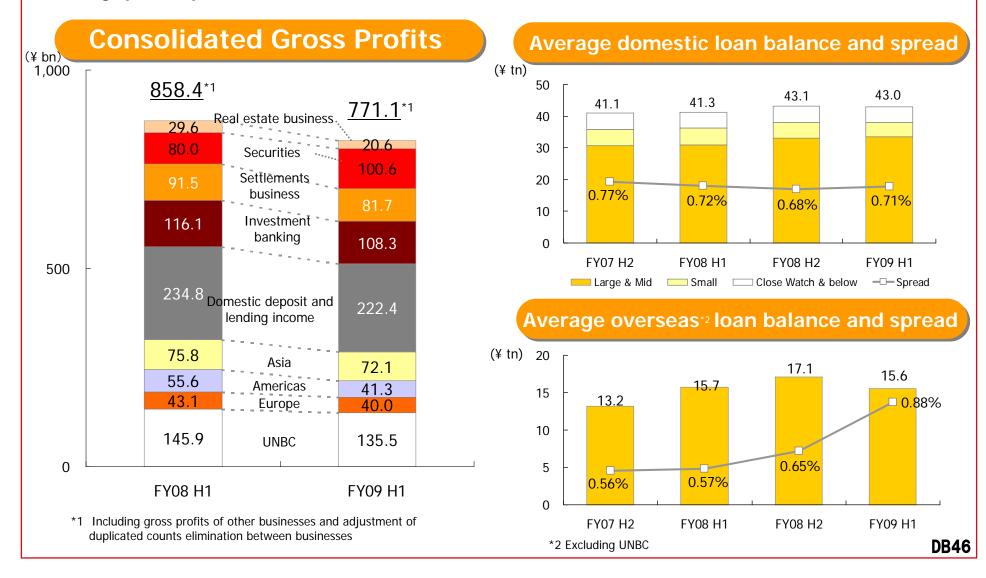


## Real estate transactions<sup>\*1</sup>



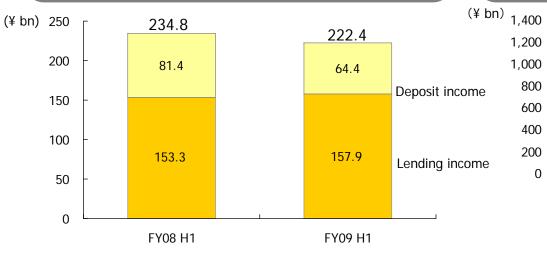
## Corporate – Gross profits, Net operating profits Consolidated O

- Securities business recovered but other businesses decreased, Overseas business decreased due to losses related to credit derivatives
- Gross profits: ¥771.1bn (-10.2% from FY08 H1); Net operating profits: ¥324.5bn (-16.5% from FY08 H1)
- Lending spread up both in domestic and overseas businesses



## Corporate – Domestic deposit & lending

### **Deposit and lending income**



## **FY09 H1 results:** Gross profits ¥222.4 bn, down ¥12.4 bn from FY08 H1

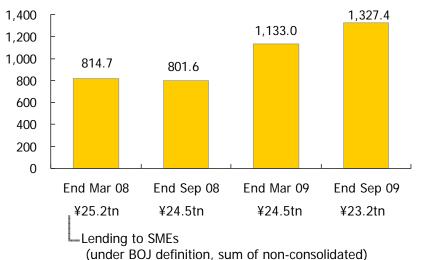
- Lending income up ¥4.6 bn as lending spread improved
- Lending via credit guarantee association up ¥194.4 bn from End Mar. 09
- Deposit income decreased by ¥17.0 bn mainly due to lower yen deposit income caused by lower deposit spread

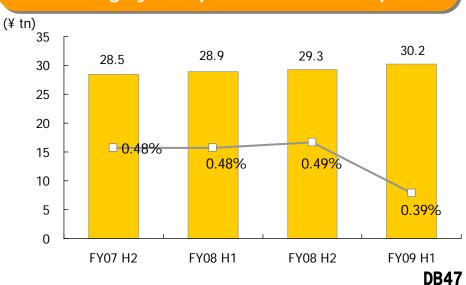
#### FY09 H2 plans:

- Initiatives to facilitate corporate financing such as promotion of lending via credit guarantee association
- Secure appropriate return taken into consideration of associated risks

Lending via credit guarantee association (Commercial bank)

Consolidated

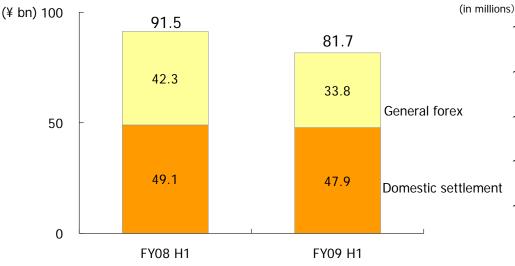




Average yen deposit balance and spread

# Corporate—Settlement business Consolidated O

## Settlement business income



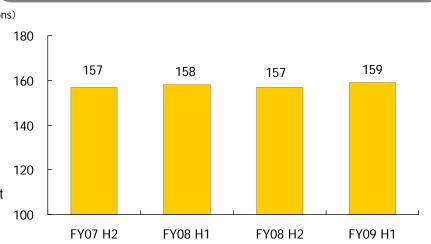
## **FY09 H1 results:** Gross profits ¥81.7 bn, down ¥9.7 bn from FY08 H1

- General forex income decreased by ¥8.5 bn from FY08 H1 due to significant decline in foreign trade handling (-28% from FY08 H1)
- Domestic outward remittances up by approx. 1.4 million from FY08 H1

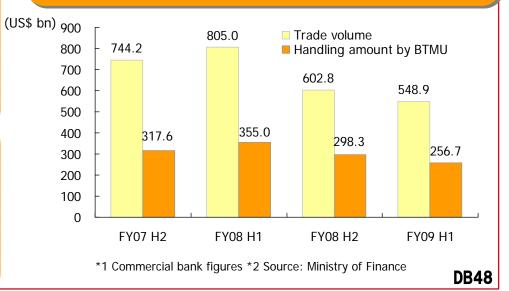
#### FY09 H2 plans:

- Develop alliances with regional financial institutions to increase public fund repository business from local govts
- Use adoption of IFRS as opportunity to enhance proposals for customers' overseas financing strategies and boost forex business

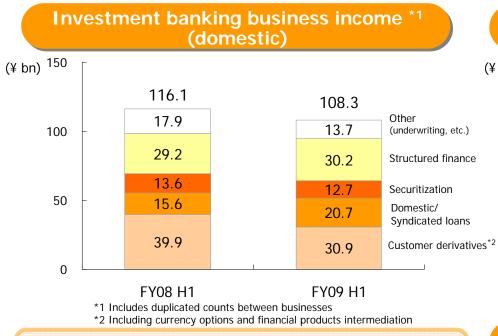
## **Domestic outward remittances**<sup>\*1</sup>



### Handling amount<sup>\*1</sup> and trade volume<sup>\*2</sup>



## Corporate—Investment banking (domestic) Consolidated O



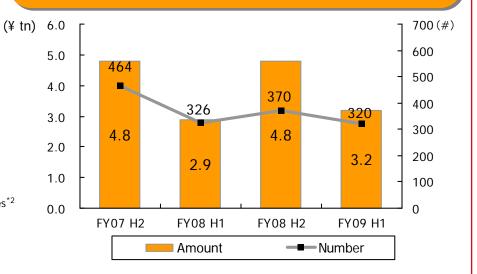
## **FY09 H1 results:** Gross profits ¥108.3 bn, down ¥7.9 bn from FY08 H1

- Income from customer derivatives declined due to forex environment , etc.
- Syndicated loans grew as we arranged some large scale transactions including M&A related deals
- Structured finance also increased from FY08 H1

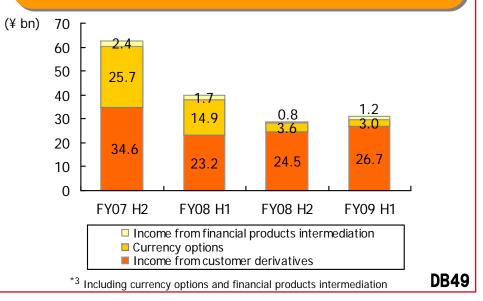
#### FY09 H2 plans:

- Enhance business issue resolution-based approach and expand medium to long-term investment banking business profitability by increasing sophistication of bank-securities company collaboration
- Make full-scale start to electronic monetary claims business

Arrangement of domestic syndicated loans

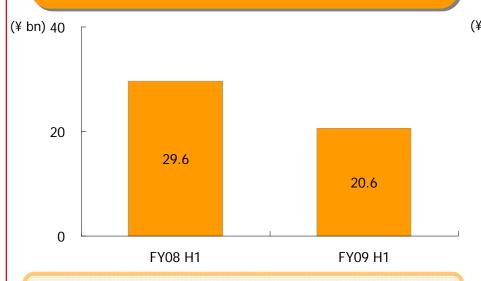


### Income from customer derivatives\*3



## Corporate—Real estate business Consolidated

### **Real estate business income**



## **FY09 H1 results:** Gross profits ¥20.6 bn, down ¥8.9 bn from FY08 H1

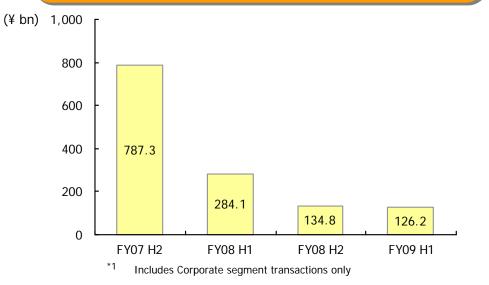
- Real estate transaction amount down 56% from FY08 H1 due to contraction of real estate market
- Real estate custody balance slightly declined to ¥9.3 tn

#### FY09 H2 plans:

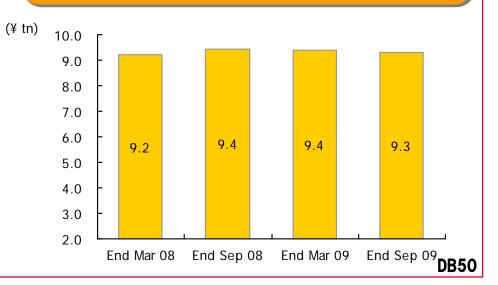
- Secure business effectively via proposal based sales
- Ascertain corporations' real estate sales, liquidation and redevelopment needs through bank-trust bank collaboration
- Secure asset management business mandate
- Develop real estate M&A business based on business succession needs



0



### **Real estate custody balance**



### Corporate—Asia, Americas, Europe business \* excl. UNBC

Commercial bank (Consolidated)

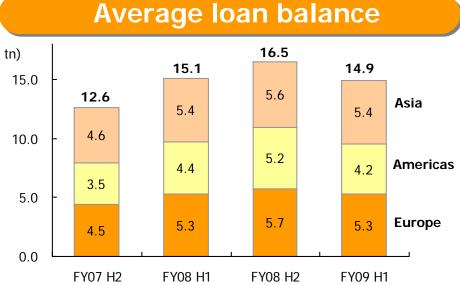


### FY09 H1 results: Gross profits ¥153.4 bn (down ¥21.1 bn on FY08 H1)

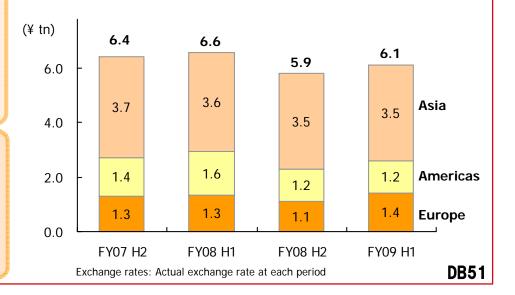
- Income decrease from FY08 H1 due to strong yen (Income increase if forex factor excluded)
- Loss incurred on CDSs due to shrink of credit spread
- Strong income increase led by loan and related fees and commissions from non-Japanese customers if forex and CDS factors are excluded

### FY09 H2 plans

- Focus Asia business and develop non-Japanese/CIB business to be a core business
- Enhance top line profits by increasing non-interest income/high return transactions leveraging collaboration with MUS and Morgan Stanley
- Continue to strengthen credit control

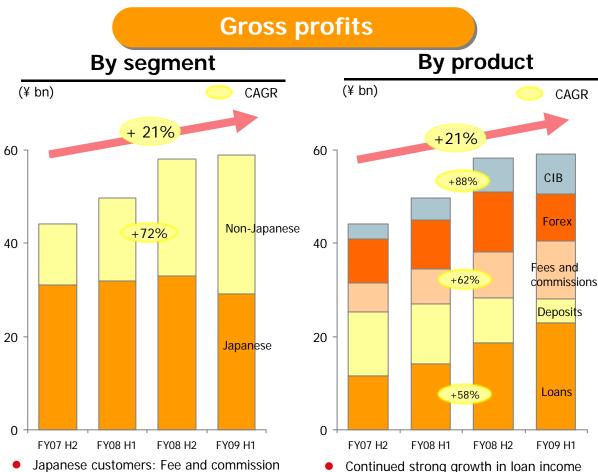


## Average deposit balance



## **Corporate**—Asia business

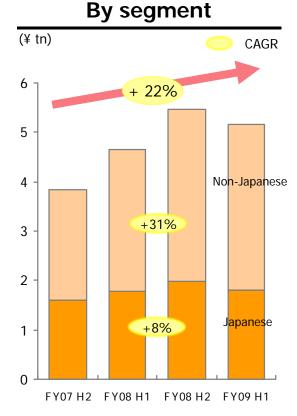
Commercial bank  $\mathbf{O}$ (Consolidated) MUFG



- income increased strongly, but total income declined on fall in deposit income due to lower interest rates
- Non-Japanese customers: Strong growth in lending related profits e.g. topped league table in syndicated loans\*) led to large increase in income
- (\*)Global currency basis excluding Japan and Australia (US\$, EUR, JPY, S\$, HK\$)

- Continued strong growth in loan income
  - Improvement in profitability of lending offset downturn in deposit income
- Strong growth also in fee and commission income and CIB income
  - Increased CIB income in syndicated loans, etc.
  - Income from derivatives also strong

### Average loan balance

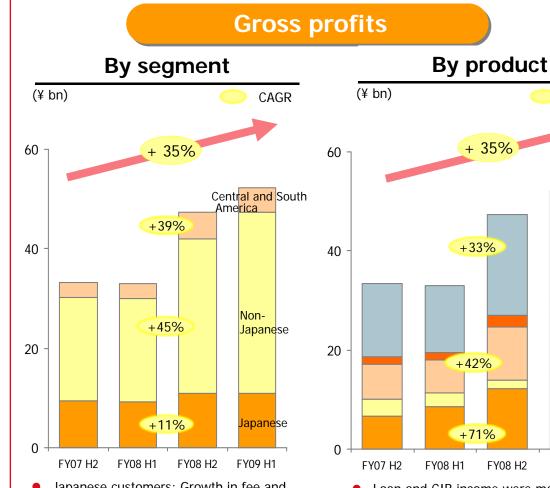


Although lending has been on an uptrend, growth in the average loan balance leveled off, impacted by a fall in demand for bank borrowing due to the economic downturn in the first half of FY09 and the effect of a translation into local currencies from foreign currency lending resulting from the appreciation of Asian currencies

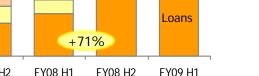
Figures are those of BTMU on a consolidated basis (figures for gross profits are those from customer business). Exchange rates: Those adopted in our business plan (¥/\$=¥95, etc)

## **Corporate—Americas business** \* Excluding UNBC

Commercial bank (Consolidated) MUFG



- Japanese customers: Growth in fee and commission and derivatives income offset a decline in deposit income due to lower interest rates
- Non-Japanese customers: Strong income growth, driven by series of large mandates particularly in syndicated loan



CAGR

CIB

Forex

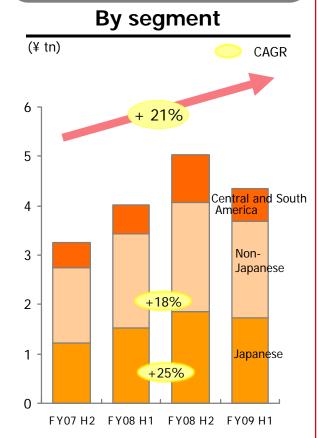
Fees and

commissions

Deposits

- Loan and CIB income were main growth drivers
  - Loan income continued to increase \_ strongly
  - CIB income strong, with syndicated loan and asset finance playing central role

### Average loan balance

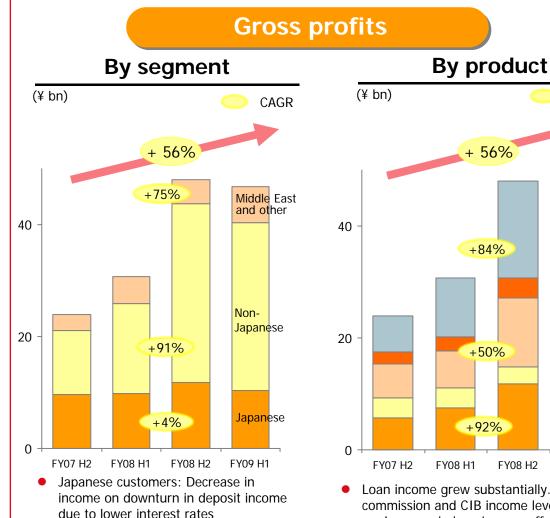


- Decline in demand for bank borrowing due to continued economic slowdown. recovery in capital markets, etc
- Decrease in non-Japanese customer lending balance mainly due to repayments of large-lot M&A bridge loan extended in FY08 H2

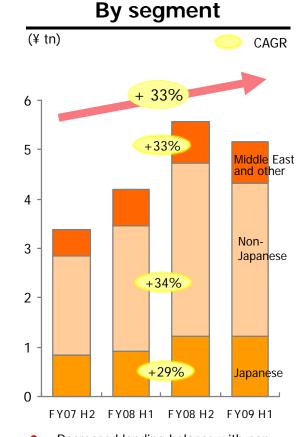
Figures are those of BTMU on a consolidated basis (figures for gross profits are those from customer business). Exchange rates: Those adopted in our business plan (¥/\$=¥95, etc)

## **Corporate—Europe business**

Commercial bank (Consolidated) MUFG



Average loan balance



- Decreased lending balance with non-Japanese customers due to shift to direct financing for acquisition related financing
- Increased lending balance in Middle East and other by winning new high-quality mandates

improving profitability of transactions Middle East : structured finance and syndicated loans strong

Non-Japanese customers: Maintained

income at strong level of previous

period (FY08 H2) by focusing on

Loan income grew substantially. Fee and commission and CIB income leveled off

CAGR

CIB

Forex

Fees and

Deposits

Loans

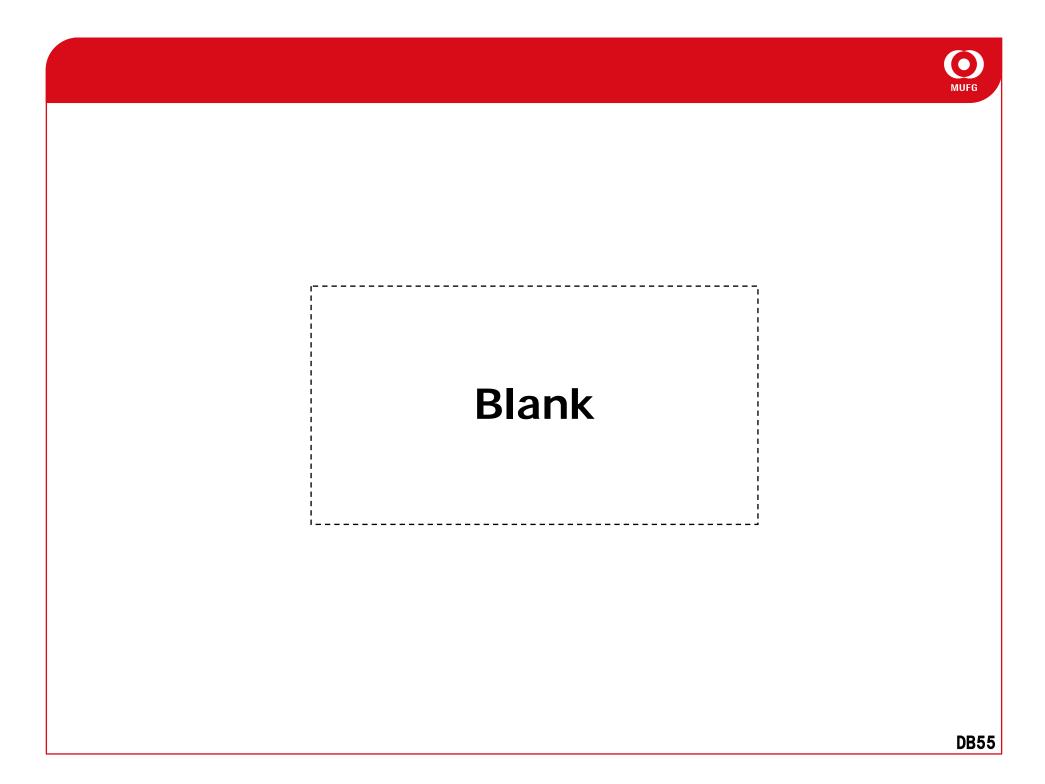
FY09 H1

commissions

- Increase in loan income offset large decline in deposit income
- Continued to maintain CIB income and fee and commission income at high level, despite decline compared to previous period (FY08 H2)

Figures are those of BTMU on a consolidated basis (figures for gross profits are those from customer business). Exchange rates: Those adopted in our business plan (¥/\$=¥95, etc)

**DB54** 



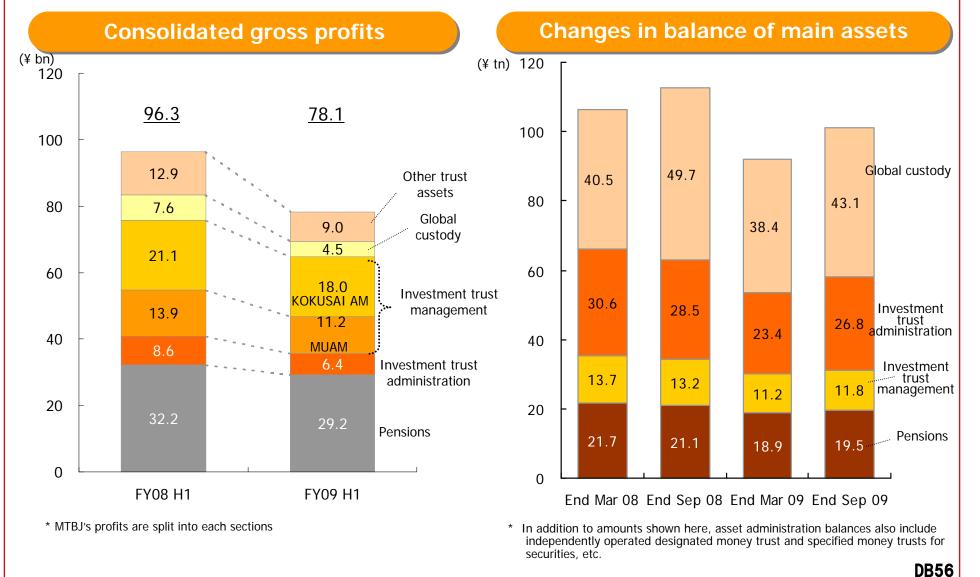
## Trust Assets—Gross profits, Net operating profits Consolidated

 $\bigcirc$ 

MUFG

• Gross profits down 19% on FY08 H1. Net operating profits down 31% to ¥33.0 bn

 Aiming to increase the trust asset balance so that it exceeds ¥100 tn again, by focusing mainly on increasing global custody asset



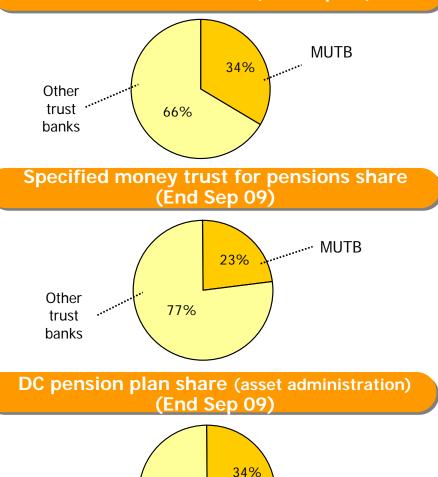
## **Trust Assets - Pension business**

### **Pension business income\*** (¥ bn)<sub>40</sub> 30 20 32.2 29.2 10 0 FY08 H1 FY09 H1 \*Sum of MUTB and The Master Trust Bank of Japan FY09 H1 results: Gross profits ¥29.2 bn (down ¥3.0bn on FY08 H1) Maintained top share in FY09 H1, due to continuing launch of new products attuned to customers' needs, despite slowdown in sales of core active-type pension trusts In DC pensions, the asset administration balance and investment product sales balance exceeded ¥1.6 tn and ¥840.0 bn respectively, maintaining our position as one of the leaders in the domestic market FY09 H2 plans: Enhance integrated consulting on customers' pension

- financing management
  Become management and administration institution for major large DC pension funds and further strengthen
  - investment product sales to them



**Consolidated** 



66%

Note: Figures are totals including The Master Trust Bank of Japan Market share figures are MUFG estimates

Other

trust

banks

**DB57** 

..... MUTB

 $\bigcirc$ 

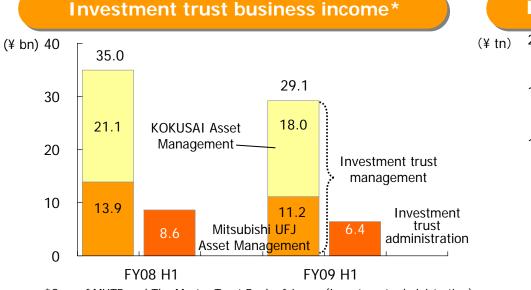
MUFG

# Trust assets - Investment trust management/administration

### Consolidated

 $\bigcirc$ 

MUFG



\*Sum of MUTB and The Master Trust Bank of Japan (Investment administration)

#### FY09 H1 results:

#### Investment trust management:

Gross profits ¥29.1 bn (down ¥5.9 bn from FY08 H1)

Although the profit decreased from the previous period due to balance decline resulting from deterioration in market conditions in the FY08 H2, the balance remains one of the largest in Japan

#### Investment trust administration: Gross profits ¥6.4 bn (down ¥2.2 bn)

Maintained industry-leading administration balance through initiatives such as launching Japan's first ETF linked to crude oil futures, although the profit decreased from the previous period due to balance decline resulting from deterioration in market conditions in the FY08 H2

#### FY09 H2 plans:

- Enhance product lineup to meet diversifying needs and expand management balance through continued support for distributors
- Expand custody assets by strengthening administration capabilities using our ability to respond to new schemes and new products

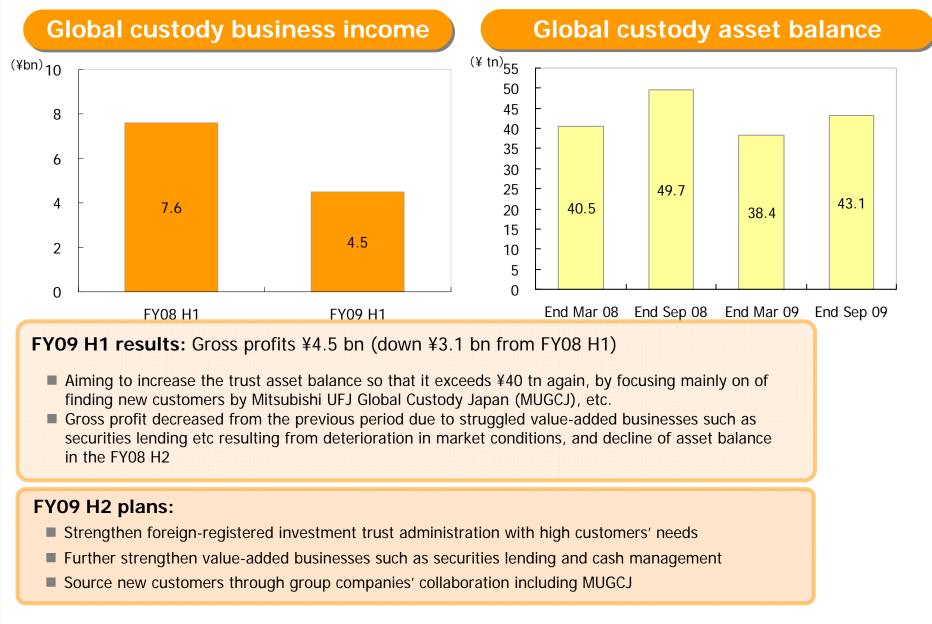


### Investment trust administration balance



### Investment trust management balance\*

## Trust assets – Global custody business



0

**Consolidated** 



# Outline of Fiscal 2009 Interim Results

# **Business Segment Information**

# **Assets and Capital**

# Reference

	M	U	F	G

				(¥bn)
	Accounts name	FY08 H1 (a)	FY09 H1 (b)	changes (b)—(a)
1 Pr	ovision for general allowance for credit losses	16.8	31.0	14.2
2	Losses on loan write-offs	(149.2)	(135.1)	14.1
3	Provision for specific allowance for credit losses	(103.3)	(114.2)	(10.8)
4	Other credit costs	(6.4)	(5.6)	0.7
5 Cr	edit costs counted in net non-recurring losses	(259.0)	(255.0)	3.9
6 Cr	redit costs for trust accounts	(0.0)	_	0.0
7 Re	eversal of allowance for credit losses	_	_	_
8 To	otal credit costs	(242.2)	(224.0)	18.2
9 Ga	ains on loans written-off	12.0	18.5	6.5
10 To	otal credit costs+Gains on loans written-off	(230.2)	(205.4)	24.7

(Note) Figures with parenthesis means cost

DB61

### (Sum of bank accounts and trust accounts)

(¥bn)

			End Sep. 08 (A)	End Mar. 09 (B)	End Sep. 09 (C)	Changes (C)—(A)	Changes (C) – (B)
1		Bankrupt or De facto Bankrupt	149.3	241.0	221.3	71.9	(19.6)
2		Doubtful	720.8	656.0	737.4	16.5	81.3
3		Special Attention	348.0	292.8	287.1	(60.8)	(5.7)
4	Noi	n performing loans based on the FRL	1,218.2	1,189.9	1,245.9	27.6	55.9
5		Close observation not disclosed under FRL	92.8	67.3	83.8	(9.0)	16.5
6		Other close watch	5,235.9	5,375.2	5,263.4	27.4	(111.8)
7		Normal	93,374.4	94,019.5	88,961.2	(4,413.2)	(5,058.3)
8	Tot	al	94,592.7	95,209.5	90,207.1	(4,385.6)	(5,002.3)

_	(End Sep. 09)		(¥bn、%)								
	Claim category	Disclosed balance(a)	Secured ration		Reserves (c) Reserve ratio (c)/(a)		Covered amo	unt (d)=(b)+(c) Covered ratio (d)/(a)	Unsecured am	ount (e)=(a)-(b) Uncovered ratio (e)/(a)	
1	Bankrupt or De facto Bankrupt	221.3	213.4		7.9		221.3	100.00%	7.9		
2	Doubtful	737.4	307.7	41.73%	249.4	33.82%	557.2	75.56%	429.6	58.26%	
3	Special Attention	287.1	74.4	25.92%	89.2	31.08%	163.7	57.01%	212.6	74.07%	
4	Total	1,245.9	595.6	47.80%	346.6	27.82%	942.3	75.63%	650.2	52.19%	
-	(End Mar. 09)		(¥bn	、%)							
	Claim category	Disclosed balance(a)	Collateral &	guarantee (b) Secured ratio (b)/(a)	Reser	Reserves (c) Reserve ratio (c)/(a)		unt (d)=(b)+(c) Covered ratio (d)/(a)	Unsecured am	ount (e)=(a)-(b) Uncovered ratio (e)/(a)	
5	Bankrupt or De facto Bankrupt	241.0	232.9	96.62%	8.1	3.37%	241.0		8.1	3.37%	
	Doubtful	656.0	316.6	48.26%	190.1	28.98%	506.7	77.24%	339.4	51.73%	
7	Special Attention	292.8	78.2	26.71%	90.2	30.80%	168.4	57.51%	214.6	73.28%	
8	Total	1,189.9	627.7	52.75%	288.4	24.24%	916.2	77.00%	562.1	47.24%	
-	(End Sep. 08)								· · · ·	、%)	
	Claim category	Disclosed Collateral & guarantee (b)						unt (d) = (b) + (c)	Unsecured amount (e)=(a)-(b)		

		Disclosed	Collateral &	guarantee (b) Reserv		rves (c)	Covered amo	unt (d) = (b) + (c)	Unsecured amo	ount (e)=(a)-(b)	
	Claim category	balance(a)		Secured ratio		Reserve ratio		Covered ratio		Uncovered ratio	
		Dalalice(a)		(b)/(a)		(c)/(a)		(d)/(a)		(e)/(a)	
u	Bankrupt or De facto Bankrupt	149.3	146.5	98.11%	2.8	1.88%	149.3	100.00%	2.8	1.88%	
10	Doubtful	720.8	340.8	47.27%	234.1	32.48%	574.9	79.76%	380.0	52.72%	
11	Special Attention	348.0	124.8	35.87%	95.7	27.51%	220.6	63.39%	223.1	64.12%	
12	Total	1,218.2	612.2	50.25%	332.7	27.31%	944.9	77.56%	606.0	49.74%	

MUFG

	(Commercial Bank)						<u>(Trust Bank)</u>					(%)	
	Debtor category	End Sep 08	End Mar 09	End Sep 09	•	Change from End Mar 09		Debtor category	End Sep 08	End Mar 09	End Sep 09	5	Change from End Mar 09
1	Normal	0.16%	0.17%	0.18%	0.01	0.00	1	Normal	0.25%	0.12%	0.17%	(0.07)	0.04
2	Close watch	6.20%	6.42%	6.01%	(0.18)	(0.40)	2	Close watch	8.89%	4.27%	2.61%	(6.28)	(1.65)
3	(Unsecured portion)	10.73%	11.52%	11.46%	0.73	(0.05)	3	(Unsecured portion)	16.20%	8.18%	5.72%	(10.47)	(2.45)
4	Other close watch	4.29%	4.61%	4.08%	(0.21)	(0.53)	4	Other close watch	7.87%	3.64%	2.09%	(5.77)	(1.54)
5	(Unsecured portion)	7.50%	8.46%	8.00%	0.49	(0.45)	5	(Unsecured portion)	14.32%	7.01%	4.58%	(9.74)	(2.43)
6	Close observation	27.69%	31.79%	31.46%	3.76	(0.32)	6	Close observation	28.78%	24.39%	26.03%	(2.74)	1.63
7	(Unsecured portion)	43.16%	43.90%	43.66%	0.50	(0.24)	7	(Unsecured portion)	52.76%	39.55%	58.67%	5.91	19.11
8	High risk (Unsecured portion)	61.33%	56.15%	57.70%	(3.63)	1.55	8	High risk (Unsecured portion)	73.02%	55.32%	62.44%	(10.58)	7.11

### Change of reserve ratio by debtor category

Note: Reserve ratios by self-assessed debtor category calculated on accounts under FRL (loans and bills discounted, foreign exchanges, customers' liabilities for acceptances and guarantees, securities lent, credit related suspense payments, accrued interest, guaranteed private placement bonds)

A portion of loans guaranteed by guarantee companies, etc. are excluded Including separate subsidiaries

MUFG

# **Investment securities portfolio**

# MUFG

#### Available for sale securities Net unrealized gains/losses (¥bn) (Consolidated) (¥ tn) 5 End Sep 09 Amount on (Consolidated) consolidated Net unrealized Changes form 4 Balance sheet gains/losses End Mar 09 Domestic 1 4,272.2 476.8 656.6 Equities 2 Domestic 2 33,462.0 124.2 162.7 Bonds 1 Foreign 3 307.9 63.6 84.3 0 Equities Foreign (1) 10,496.4 90.2 4 61.1 Bonds 5 Others 1,961.7 (310.9)338.6 50,500.5 1,332.6 6 Total 414.8

### (Reference)

## Marketable shares issued by affiliated subsidiaries, related companies and others

				(IIU+)		
(:	Sum of non-consolidated)	Net unrealized gains/losses				
		End Mar End Sep 09 09 Change				
1	Stocks of subsidiaries and affiliates	(43.0)	(24.5)	18.4		

\*1 Sum of domestic and foreign equities (those with a market price in available-for-sale securities)

\*2 Balance sheet value (acquisition cost for held-to-maturity bonds; market value for available-for-sale securities) JGBs, other domestic bonds, Foreign bonds in Other Securities with market values

(Vhn)

25

20

15

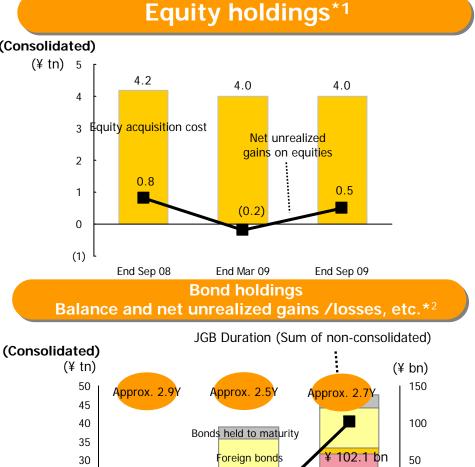
10

5

0

¥ (9.6) bn

End Sep 08



Other domestic bon

¥ (27.2) b

JGBs

End Mar 09

0

(50)

(100)

Net unrealized

gains (losses) on

JGBs (RHS)

End Sep 09

## **Exposure to securitized products 1: Overview**

#### •Includes BTMU (including UB and Senshu bank), MUTB and MUS

•Products covered: Securitized products on managerial accounting basis (Includes Held To Maturity). Not include MBS arranged and guaranteed by U.S. GSEs, etc. (stated separately), Japanese RMBS such as Japan Housing Finance Agency Securities, and products held by funds such as investment trusts

•As of <u>End Sep 09</u>. Approximate figures to billion Yen, rounded off. Balance is after impairment charge and before deducting net unrealized losses •Calculated based on US\$1 = ¥90.21

### Overview of holdings of securitized products

(1) Balance, net unrealized gains(losses)

-					-			(¥ bn)
			Balance			realized losses)		securities e for sale
				Change from end Mar 09		Change from end Mar 09	Balance	Net unrealized gains(losses)
1	Se	ecuritized products	1,983	(310)	(206)	178	723	(59)
2		RMBS	106	(92)	(6)	41	106	(6)
3		Sub-prime RMBS	34	(16)	(0)	9	34	(0)
4		CMBS	25	(3)	(2)	0	25	(2)
5		CLOs	1,567	(129)	(186)	100	338	(42)
6		Others (card, etc.)	273	(80)	(10)	36	246	(9)
7		CDOs	13	(6)	(2)	0	9	(1)
8		SIV investments	0	(0)	0	(0)	0	0

#### (2) Distribution of balance by region

(¥ bn)

MUFG

Consolidated

					(10 +)
	Americas	Europe	Asia	Japan	Total
1	1,495	433	4	51	1,983
2	84	22	-	-	106
3	34	-	-	-	34
4	1	3	-	20	25
5	1,145	402	-	19	1,567
6	261	-	1	11	273
7	5	6	3	-	13
8	0	-	-	-	0

#### (3) Distribution of balance by rating

				-	-				(¥ bn)
			AAA	AA	А	BBB	BB or lower	Unrated	Total
1	Se	ecuritized products	1,504	141	101	122	114	1	1,983
2		RMBS	41	14	15	17	18	-	106
3		Sub-prime RMBS	20	5	2	6	2	-	34
4		CMBS	13	7	3	1	1	-	25
5		CLOs	1,247	84	68	80	87	1	1,567
6		Others (card, etc.)	197	34	13	24	4	0	273
7		CDOs	6	2	1	_	4	-	13
8		SIV investments	-	-	-	-	0	-	0

### (4) Simple securitized products<sup>\*1</sup>

	ratio		(¥ bn)	
		Balance	%	
	Simple securitized products <sup>*1</sup>	1,979	99.8%	
2	Re-securitized products <sup>*2</sup>	4	0.2%	
3	Total	1,983	100.0%	

\*1 Securitized products backed by non-securitized assets

\*2 Sub-prime ABS CDOs, Synthetic CDOs(squared) and SIVs

# Exposure to securitized products 2: RMBS, CMBS Consolidated O

(  $\pm$  bn)

### Residential Mortgage-Backed Securities (RMBS)

(1)	Balance	by	underlying	asset,

	net unrealized gains(losses) (¥ bn)							
		Balance	Net unrealized gains(losses)	Net unrealized gains(losses) as a % of balance	Change from end Mar 09			
1	RMBS	106	(6)	(5.2)%	18.3%			
2	Sub-prime RMBS	34	(0)	(0.0)%	17.1%			
3	Prime RMBS	71	(6)	(7.7)%	18.0%			

(2) Distribution of	balance
here we ashe as	$(\mathbf{M}, \mathbf{h}, \mathbf{n})$

	by r	egion		(¥ bh)
	Americas	Europe	Asia	Total
1	84	22	-	106
2	34	-	-	34
3	49	22	-	71

(3) Distribution of balance by rating							
			AAA	AA	А	BBB or lower	Total
1	R	<b>MBS</b>	41	14	15	35	106
2		Sub-prime RMBS	20	5	2	8	34
3		Prime RMBS	21	9	14	27	71

	(4) Distribution of balance by vintage (¥ bn						(¥ bn)
			Before 04	05	06	07	Total
1	RN	MBS	9	27	52	17	106
2		Sub-prime RMBS	-	9	23	2	34
3		Prime RMBS	9	18	29	15	71

#### (5) Distribution of Sub-prime RMBS

unrealized gains(losses) by vintage (							
	05 06 07 Tota						
<sup>1</sup> Sub-pr	im <u>e RMBS<sup>*3</sup></u>	9	23	2	34		
2	Net unrealized gains(losses)	(1)	0	1	(0)		
3	Net unrealized gains(losses) as a % of balance	(7.8)%	0.1%	33.0%	(0.0)%		

\*3 Initial WAL (Weighted Average Life) was about 3.5 years

### Commercial Mortgage-Backed Securities (CMBS)

#### (1) Balance by underlying asset,

<u>net unrealized</u>		(¥ bn)		
	Balance	Net unrealized gains(losses)	Net unrealized gains(losses) as a % of balance	Change from end Mar 09
CMBS	25	(2)	(6.5)%	0.7%

#### (3) Distribution of balance by region

	Americas	Europe	Asia	Japan	Total
CMBS	1	3	-	20	25

#### (2) Distribution of balance by rating

				(¥ bn)
AAA	AA	А	BBB or lower	Total
13	7	3	1	25

# Exposure to securitized products 3: CLOs, CDOs Consolidated

### Collateralized Loan Obligations (CLOs)

_	(1)	Balance,	net u	nrealized	gains(	(losses)	) (¥ bn)

			Balance	Net unrealized gains(losses)	Net unrealized gains(losses) as a % of balance	Change from end Mar 09
1	CL	Os	1,567	(186)	(11.9)%	5.0%
2		Balance sheet CLOs	356	(41)	(11.5)%	8.6%
3		Arbitrage CLOs	1,173	(143)	(12.2)%	1.2%

	(3) Distribution of balance by region						
			Americas	Europe	Asia	Japan	Total
1	CL	Os	1,145	402	-	19	1,567
2		Balance sheet CLOs	109	243	-	4	356
3		Arbitrage CLOs	1,029	144	-	-	1,173

(2) Distribution of balance by rating	(¥ bn)
---------------------------------------	--------

	AAA	AA	А	BBB	BB or lower	Unrated	Total
1	1,247	84	68	80	87	1	1,567
2	246	50	34	22	4	-	356
3	630	329	73	58	83	1	1,173

Note:

Most of the CLOs are evaluated based on reasonably estimated amounts derived using our own calculation methods in order to enhance the accuracy of our valuation. The effects of the changes of the above valuation methods are as follows:

1) The balance as of Sep 30, 2009 increased by approx. ¥76bn

2) The net unrealized losses as of Sep 30, 2009 decreased by approx. ¥97 bn The effects on the P/L for interim result ended Sep 30, 2009 was approx. ¥76 bn

### Collateralized Debt Obligations (CDOs)

	(1	<u>l ) Balance, net un</u>	losses)	(¥ bn)		
			Balance	Net unrealized gains(losses)	Net unrealized gains(losses) as a % of balance	Change from end Mar 09
1	C	DOs	13	(2)	(17.4)%	(3.3)%
2		Sub-prime ABS CDOs	0	-	-	-
3		Synthetic CDOs <sup>*4</sup>	8	(2)	(19.5)%	(5.1)%
4		Other CDOs <sup>*5</sup>	5	(1)	(14.2)%	0.4%

(2) Distribution of balance by rating (¥ bn)

	AAA	AA	А	BBB	BB or lower	Total
1	6	2	1	-	4	13
2	-	-	-	-	0	0
3	1	2	1	-	4	8
4	5	-	-	-	-	5

\*4 CDOs using CDS of diversified investment-grade companies as the reference assets, price movements largely influenced by CDS index price trends

\*5 CDOs using leasing receivables, corporate bonds, etc. as the reference assets

#### (3) Distribution of balance by region

							(¥ bn)
			Americas	Europe	Asia	Japan	Total
1	C	DOs	5	6	3	-	13
2		Sub-prime ABS CDOs	0	-	-	-	0
3		Synthetic CDOs	1	4	3	-	8
4		Other CDOs	3	2	-	-	5

#### (4) Distribution of balance

	by	(¥ bn)	
	Simple	Re-	
	securitized	securitized	Total
	products	products	
1	9	4	13
2	-	0	0
3	4	4	8
4	5	-	5

## Exposure to securitized products 4: SPEs, Leveraged Ioan, etc.



### Monoline insurer related

•No credit outstanding and credit derivative transactions with monoline insurers

### Special Purpose Entities (SPEs)

### [ABCP(Asset Backed CP)]

- •We are engaged in sponsoring ABCP issuance for securitization of our clients's assets
- The balance of assets purchased by ABCP conduits (special purpose companies for issuing ABCP) as of end Sep 09 was ¥3.74tn (¥0.97tn overseas)
- •The purchased assets are mainly receivables and they do not include residential mortgages

### Credit exposure related to leveraged loan

#### [Leveraged loan for structuring or distributing]

•Not engaged in origination and distribution of securitized products of leveraged loans, no balance of leveraged loan for securitization

### [LBO loans]

(1) Balance of LBO	(¥ bn)	
	Balance	Change from end Mar 09
LBO loans (commitment basis) <sup>*6</sup>	518	(39)
2 Booking basis	452	(23)

	(2) Distribution of balance by region						
	Americas	Europe	Asia	Japan	Total		
1	57	142	44	276	518		
2	37	126	41	248	452		

\*6 Includes balance after refinancing

## U.S. GSE related

(1) Balance, net ur		(¥ bn)				
			Net		Net unrealized gains(losses)	
	Balance	Change from end Mar 09	unrealized gains(losses)	Change from end Mar 09	as a % of balance	Change from end Mar 09
1 MBS <sup>*7</sup>	2,879	(227)	25	11	0.9%	0.4%
<sup>2</sup> Agency Securities <sup>*8</sup>	509	421	1	(0)	0.2%	(1.5)%

\*7 Arranged and guaranteed by Fannie Mae, Freddie Mac and Ginnie Mae

 $^{\ast}8$   $\,$  Issued by the above three institutions and Federal Home Loan Banks

## Schemes of CLOs (Collateralized Loan Obligation)

### Balance sheet CLOs

 Mainly used by European and U.S. banks for regulatory capital relief, a securitization of the loan portfolio of the banks' own balance sheets

MUFG

- Underlying assets are corporate loans, <u>average credit ratings are relatively high in most cases</u>
- As the originating bank usually holds parts of the subordinated portion, there is generally an incentive to maintain the quality of the underlying assets

### Arbitrage CLOs

- A securitization of leveraged loans (mostly first lien/high spread loans to non-investment grade companies), subordination is relatively thick
- CLOs manager manages the proportion of the underlying asset types according to <u>investment guidelines</u>, <u>and</u> <u>maintains high diversity</u>. <u>Credit quality of the underling assets and robustness of the structure is tested and</u> <u>checked</u>
- If tests show assets do not meet certain criteria, <u>cash flow is diverted to repaying the principal of AAA-rated and</u> other senior note<sup>\*1</sup> and senior note is rapidly and preferentially redeemed

#### Typical U.S. Arbitrage CLOs scheme Example of performance test (1) IC (Interest coverage) test (2) OC (Over-collateralization) test Outline of assets Interest income and nominal amount Interest income and Average ratings of the underlying assets must be above a principal repayment BB~B certain multiple of the requirement to pay AAA from underlying assets, interest and principal of senior notes\* note No. of borrowers 100~300 Interest payment and Cash Flows Weighted principal redemption **Test failed!** in compliance Average Life of senior note\*1 about 5 years AA note nterest payment and Average size A note Redemption of principal redemption About \*1 Usually AAA note ¥ 50 bn senior note\*1 of mezzanine note and AA note **BBB** note 20% principal Collateral About Residual dividend Secured Equity 10% to equity **DB70**

## Derivatives qualified for hedge-accounting Consolidated

### Derivatives qualified for hedge-accounting

			(¥ bn)	
		As of Sep. 30, 2009		
		Notional principal or contract amount	Market value	
1	Interest rate futures	3,533.7	1.5	
2	Interest rate swaps	20,957.3	84.9	
3	Currency swaps, etc.	3,584.5	109.2	
4	Other transactions (related to interest rate)	590.4	12.7	
5	Other transactions (not related to interest rate)	4,784.6	(13.4)	
6	Total		195.1	

<Notional principal by the remaining life of the interest rate swaps >

(¥ bn)

					(10 +)
		within 1	1 year to	over 5	Total
		year	5 years	years	Total
1	Receive-fix / pay-floater	10,378.1	7,593.8	255.3	18,227.3
2	Receive-floater / pay-fix	1,313.6	834.8	439.8	2,588.3
3	Receive-floater / pay- floater	27.1	20.0	-	47.1
4	Receive-fix / pay-fix	-	94.4	-	94.4
5	Total	11,719.0	8,543.1	695.1	20,957.3

Note: Derivatives which are accounted for an accrual basis based on "Accounting standard for financial instruments" are not included in the table above

### **Deferred gains (losses)**

_				(¥ bn)		
		As of Sep. 30, 2009				
		Deferred gains	Deferred losses	Net gains (losses)		
		(A)	(B)	(A) - (B)		
1	Interest rate futures	15.4	4.5	10.8		
2	Interest rate swaps	299.5	128.7	170.7		
3	Currency swaps etc.	57.0	68.3	(11.2)		
4	Other transactions (related to interest rate)	8.8	-	8.8		
5	Other transactions (not related to interest rate)	0.5	5.0	(4.4)		
6	Total	381.5	206.6	174.8		
Note , Deferred going (leases) attributable to the means hadre associating as of San 20, 200						

Note : Deferred gains (losses) attributable to the macro hedge accounting as of Sep. 30, 2009 are included in the above table

## **Capital ratios**

Consolidated



	Risk-Adjusted Capital ratios (Based on the Basel II Standards)				
		i	(¥ bn)		
		End Mar 09	End Sep 09*1		
1	Total qualifying capital	11,478.4	12,948.9		
2	Tier1	7,575.1	8,894.3		
3	Preferred Stock	640.0	640.0		
4	Preferred securities	1,307.1	1,601.0		
5	Net unrealized losses on securities available for sale	(803.8)	-		
6	Tier2 (includable as qualifying capital)	4,216.1	4,383.5		
7	Net unrealized gains on securities available for sale	-	185.1		
8	Subordinated debt	3,779.2	3,751.5		
9	General allowance for credit losses, etc.	285.3	295.6		
10	Tier3(includable as qualifying capital)	-	-		
11	Deduction from total qualifying capital	(312.8)	(329.0)		
12	Risk-adjusted assets	97,493.4	97,368.2		
13	Credit risk weighted asset*2	90,242.9	89,902.3		
14	Market risk weighted asset	1,587.6	1,777.6		
15	Operational risk weighted asset	5,662.7	5,688.3		
16	Risk-adjusted capital ratio (%)	11.77%	13.29%		
17	Tier 1 ratio(%)	7.76%	9.13%		
18	Core Tier 1 ratio*4(%)	5.77%	6.83%		
19	Outlier ratio	11.7%	Approx.9.6% <sup>*3</sup>		

### Changes: Main factors

Tier1 +¥1,319.1 bn	
Net income	+¥140.9 bn
Interim dividend (incl. plann	ned amt.)
	¥(81.8) bn
Change of preferred securit	ies
	+¥293.9 bn
Change of unrealized losses	on securities
available for sale	+¥803.8 bn
Tier2 +¥167.4 bn	
Change of 45% of unrealize	•
securities available for sale	
Change of general allowance lasses etc.	e for credit +¥10.2 bn
losses, etc.	
Change of subordinated det	¥(27.7) bn
• Core Tier1 ratio <sup>*4</sup> : 6.8	83%
1 Preliminary basis	
2 Based on the Advanced Internal Ratings-B	ased approach (AIRB)

\*3 Provisional figures, may be subject to change

\*4 Core Tier1=Tier1-(Preferred share +preferred securities) Core Tier1 ratio = Core Tier1 / Risk-adjusted assets

### **Deferred tax assets**



Balance of deferred tax assets by source factor

	(¥ br)				
(	(Commercial bank)	End Mar 09	End Sep 09	Change	
		(A)	(B)	(B)-(A)	
1	Deferred tax assets	1,278.6	1,116.8	(161.7)	
2	Allowance for credit losses	437.1	464.4	27.3	
3	Net operating losses carried forwards	449.8	389.8	(60.0)	
4	Write-down on investment securities	359.2	306.0	(53.1)	
5	Unrealized losses on other securities	341.8	101.6	(240.2)	
6	Reserve for retirement benefits	73.0	77.0	4.0	
7	Other	466.5	453.5	(13.0)	
8	Valuation allowance	849.0	675.7	(173.2)	
9	Deferred tax liabilities	325.5	435.6	110.1	
10	Unrealized gains on other securities	96.8	189.0	92.2	
11	Net deferred gains on hedges	84.3	83.8	(0.5)	
12	Revaluation gains on securities upon merger	44.4	69.7	25.2	
13	Gains on securities contributed to employee retirement benefits trust	66.0	65.9	(0.0)	
14	Other	33.8	27.0	(6.8)	
15	Net deferred tax assets	953.1	681.2	(271.8)	
	(¥ bn)				
	(Trust bank)         End Mar 09 (A)         End Sep 09 (B)         Change (B)-(A)				
1	Deferred tax assets	152.3	64.1	(88.2)	
2	Write-down on investment securities	100.9	91.8	(9.1)	
3	Net operating losses carried forwards	53.4	29.9	(23.5)	
4	Allowance for credit losses	13.0	26.5	13.5	
5	Unrealized losses on other securities	94.5	15.5	(78.9)	
6	Other	55.0	53.4	(1.5)	
7	Valuation allowance	164.6	153.2	(11.3)	
8	Deferred tax liabilities	42.5	52.3	9.7	
9	Unrealized gains on other securities	9.8	21.2	11.3	
10	Reserve for retirement benefits	21.7	19.2	(2.5)	
11	Other	10.9	11.8	0.8	
12	Net deferred tax assets	109.8	11.7	(98.0)	

### **Collectability of DTAs**

(Co	Commercial bank and Trust bank) (¥ bn)					
	Assumption of collectabilitiy (stress scenario) 5 years total (FY09 H2– FY14 H1)	Trust bank				
1	Net business profits	4,159.6	500.0			
2	Income before income taxes	2,097.0	230.9			
3	Taxable income before adjustments	3,226.6	327.1			
4	4       Temporary difference + net operating losses carried forwards (for which DTAs shall be recognized)       2,613.2       119		119.0			
5	Deferred tax assets (End Sep 09)	1,116.8	64.1			



Balance of Net deferred tax assets

# ,000 500 - 1,133.7 1,206.1 819.8 - 5% 0 End Sep 08 End Mar 09 End Sep 09

Ratio to Tier1

**DB73** 

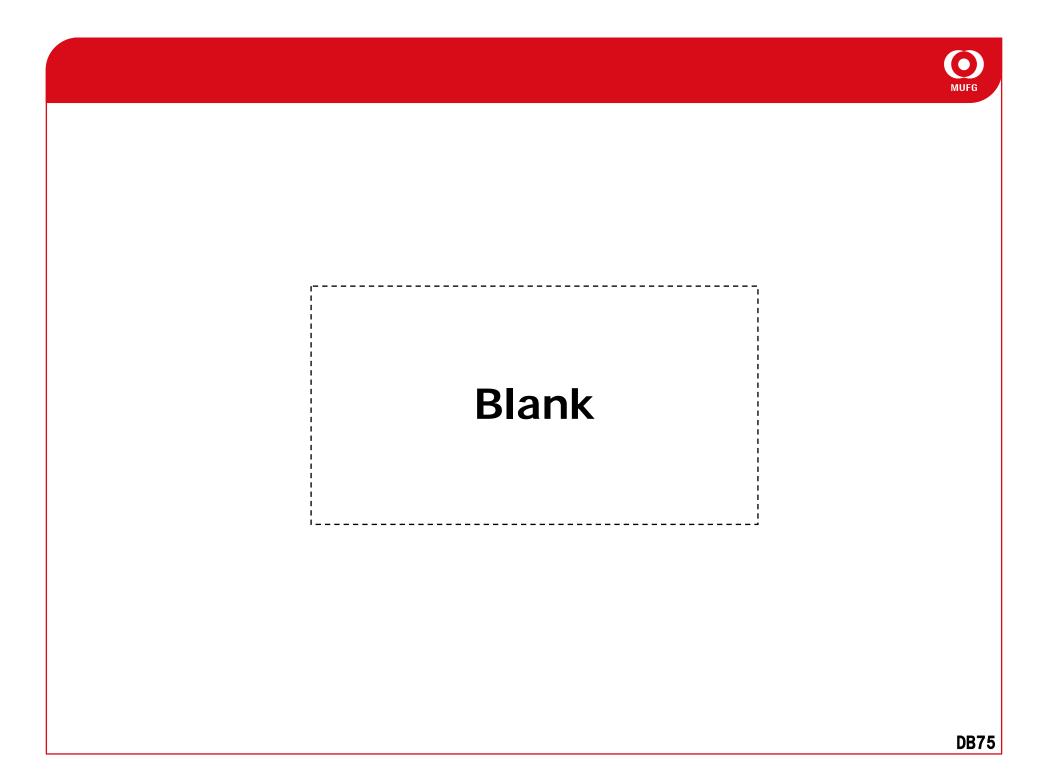
Net deferred tax assets

_			_		(¥ bn)
	FY08 H1 FY09 H1				
1	1 Projected benefit obligation <sup>*1</sup>		1,909.5	2,036.7	127.1
2		Amount required to be amortized <sup>*1</sup>	(79.9)	743.1	823.1
3		Unrecognized prior service cost <sup>*1</sup>	(56.3)	(46.7)	9.5
4		Unrecognized net actuarial loss <sup>*1</sup>	(23.6)	789.8	813.5
5	5 Amount required to be amortized* <sup>2</sup> (79.9) 705.6 785.5				
6	Ne	t periodic cost	7.5	55.0	47.5
7		Service cost	22.2	24.3	2.0
8		Interest cost	23.3	19.4	(3.8)
9		Expected return on plan assets	(43.2)	(33.0)	10.2
10		Amortization of unrecognized prior service cost	(4.7)	(4.7)	(0.0)
11		Amortization of unrecognized net actuarial loss	4.6	42.3	37.6
12		Other	5.2	6.7	1.5

\*2 As of the end of period

\*1 As of the beginning of period

**DB74** 





# Outline of Fiscal 2009 Interim Results

# **Business Segment Information**

# **Assets and Capital**

# Reference

### **Exposures by country 1**

**Commercial bank consolidated** 



(US\$ Million) Loans Loans End Mar 09 End Sep 09 Mid/Lona change Financial % Short Term Japanese Non-Japanese Term Institution (a) - (b) (a) (b) 5,098 2,192 2,907 2,947 2,126 4,938 a. Thailand 25 160 3.2% 100.0% 43.0% 57.0% 57.8% 41.7% 0.5% 1,626 1,451 1,981 1,027 2,838 3 b. Indonesia 3.077 69 240 8.4% 100.0% 52.8% 47.2% 64.4% 33.4% 2.2% 2.720 922 1,798 653 1,645 422 c. Korea 2.400 320 13.3% 100.0% 33.9% 24.0% 60.5% 15.5% 66.1% 3.128 1.076 2.052 427 2.546 (423) 7 d. Malaysia 155 3,551 (11.9)%100.0% 34.4% 65.6% 13.7% 81.4% 5.0% e. Philippines 630 275 355 258 372 0 676 (46)(6.8)% 100.0% 43.7% 56.3% 41.0% 59.0% 0.0% 10 6,895 2,058 4,837 1,582 5,291 22 6.475 420 11 f. Singapore 6.5% 12 100.0% 29.8% 70.2% 22.9% 76.7% 0.3% 13 a. Hong Kong 1,947 8,143 6,196 1,303 6,692 148 8,653 (510)(5.9)%100.0% 23.9% 76.1% 16.0% 82.2% 1.8% 14 1,500 984 516 374 1,126 15 h. Taiwan 0 1,502 (2) (0.1)% 24.9% 16 100.0% 65.6% 34.4% 75.1% 0.0% 1,770 China 6,397 4.404 1,993 4,381 245 7,059 17 (662)(9.4)% 68.8% 31.2% 68.5% 18 100.0% 27.7% 3.8% 19 3,618 1,089 2,529 385 2,147 1,086 355 10.9% . India 3,264 20 100.0% 30.1% 69.9% 10.6% 59.3% 30.0% 16,573 21 (Total a-j) 41,206 24,634 14,291 24,742 2,172 41,355 (149)(0.4)% 22 100.0% 40.2% 59.8% 34.7% 60.0% 5.3% 23 k. Argentina 22 15 20 2 0 31 (9) (29.9)% 7 100.0% 68.2% 90.9% 24 31.8% 9.1% 0.0% 1,522 1,087 514 25 Brazil 1,693 171 92 1,735 (42) (2.4)%26 100.0% 89.9% 5.4% 10.1% 64.2% 30.4% 1,092 1,290 198 331 945 1,395 27 m. Mexico 15 (105)(7.5)%28 100.0% 15.3% 84.7% 25.7% 73.3% 1.2% 3,005 384 2,621 443 2.034 529 29 (Total k-m) 3,161 (156)(4.9)% 30 100.0% 12.8% 87.2% 14.7% 67.7% 17.6% 31 Russia 3.617 632 2,984 273 2.741 603 (12.2)%4,119 (502)32 100.0% 17.5% 82.5% 7.5% 75.8% 16.7% 950 33 East Europe 2.020 1,069 569 1,301 151 2,019 0.0% 1 34 (7 countries) 100.0% 47.0% 52.9% 28.2% 64.4% 7.5% 35 Turkey 580 574 115 147 318 24 4.3% 7 556 36 100.0% 1.2% 99.0% 19.8% 25.3% 54.8%

\* Loans outstanding on consolidated basis including UB, counted by the nationality of each borrower for internal management purpose. (including on shore loans in local currencies, loans with guarantees and/or collaterals)

\* East Europe 7 countries: Czech, Slovakia, Poland, Hungary, Bulgaria, Romania, Croatia

# **Exposures by country 2**

**Trust bank consolidated** 



								(	US\$ Million)
	Loans						Loans		
	End Sep 09 (a)	Short Term	Mid/Long Term	Japanese	Non-Japanese	Financial Institution	End Mar 09 (b)	change (a) - (b)	%
a. Thailand	243	121	122	243	-	-	216	26	12.1%
b. Indonesia	100.0% 121	<u>49.8%</u> 119	<u>50.2%</u> 2	<u>100.0%</u> 118	- 2	-	117	4	3.2%
b. Indonesia	100.0%	98.2%	1.8%	98.1%	1.9%	-	117	4	3.2%
c. Korea	-	-	-	-	-	-	-	-	
d. Malaysia	33 100.0%	-	33 100.0%	33 100.0%	-	-	-	33	
e. Philippines	67 100.0%	-	67 100.0%	67 100.0%	-	-	72	(5)	(6.4)%
f. Singapore	401	217 54.2%	184 45.8%	401	-	-	581	(180)	(30.9)%
g. Hong Kong	227 100.0%	104 45.7%	123 54.3%	227 100.0%	0	-	207	20	9.8%
h. Taiwan	-	-	-	-	-	-	-	-	
i. China	2 100.0%	1 31.9%	1 68.1%	1 68.1%	1 31.9%	-	2	(1)	(21.9)%
j. India	39 100.0%	-	39 100.0%	39 100.0%	-	-	25	14	56.9%
(Total a-j)	1,133 100.0%	561 49.5%	572 50.5%	1,131 99.8%	3 0.2%	-	1,220	(87)	(7.1)%
k. Argentina	0	0	-	-	0	-	0	0	8.9%
I. Brazil	-	-	-	-	-	-	-	-	
m. Mexico	-	-	-	-	-	-	-	-	
(Total k-m)	0 100.0%	0 100.0%	-	-	0 100.0%	-	0	0	8.9%
Russia	-	-	-	-	-	-		-	
East Europe (7 countries)	- 0 100.0%	-	- 0 100.0%	-	-	- 0 100.0%	0	0	0.5%
Turkey	0	0 100.0%	-	-	0	-	1	(1)	(66.7)%

\* Loans outstanding on consolidated basis, counted by the nationality of each borrower for internal management purpose. (including on shore loans in local currencies, loans with guarantees and/or collaterals)

\* East Europe 7 countries: Czech, Slovakia, Poland, Hungary, Bulgaria, Romania, Croatia

## Major subsidiaries and affiliates

(As of End Mar. 09)

MUFG

#### **Major Consolidated Subsidiaries**

Company name	Capital (¥mn)	Percentage of voting right* held (%)
The Bank of Tokyo-Mitsubishi UFJ,Ltd.	1,196,295	100.00 (0.06)
Mitsubishi UFJ Trust and Banking Corporation	324,279	100.00 ( - )
Mitsubishi UFJ NICOS Co., Ltd.	109,312	84.98 ( - )
Mitsubishi UFJ Securities Co., Ltd.	65,518	100.00 ( - )
Mitsubishi UFJ Asset Management Co. Ltd.	2,000	100.00 (45.00)
The Senshu Bank, Ltd. *1	44,575	67.72 (67.72)
NBL Co., Ltd.	10,000	<b>89.74</b> (89.74)
Mitsubishi UFJ Merrill Lynch PB Securities Co., Ltd.	8,000	50.98 (50.98)
kabu.com Securities Co., Ltd.	7,196	54.86 (54.86)
Mitsubishi UFJ Factors Limited	2,080	100.00 (100.00)
MU Frontier Servicer Co., Ltd.	1,500	94.44 (94.44)
MU Investments Co., Ltd.	2,526	100.00 (100.00)
KOKUSAI Asset Management Co., Ltd.	2,680	53.41 (53.41)
ACOM CO., LTD.	63,832	40.04 (2.59)
Mitsubishi UFJ Capital Co., Ltd.	2,950	40.26 (40.26)
Mitsubishi UFJ Research and Consulting Co., Ltd.	2,060	64.81 (64.81)
The Master Trust Bank of Japan, Ltd.	10,000	46.50 (46.50)
Mitsubishi UFJ Real Estate Services Co., Ltd.	300	100.00 (100.00)

Company name	Capital (¥mn)	Percentage of voting right* held (%)
UnionBanCal Corporation	13,391 (136.3\$mn)	100.00 (100.00)
PT U Finance Indonesia	1,401 (163.0 Indonesia Rupee bn)	85.00 (85.00)
PT. BTMU-BRI Finance	473 (55.0 Indonesia Rupee bn)	55.00 (55.00)
BTMU Capital Corporation	2 (29,000\$)	100.00 (100.00)
BTMU Leasing & Finance, Inc.	0 (0\$thousand)	100.00 (100.00)
Mitsubishi UFJ Trust International Limited	5,617 (40.0 £mn)	100.00 (100.00)
Mitsubishi UFJ Global Custody S.A.	<b>3,646</b> (37.1 \$mn)	100.00 (100.00)
Mitsubishi UFJ Trust & Banking Corporation (U.S.A.)	982 (10.0 \$mn)	100.00 (100.00)
Mitsubishi UFJ Securities International plc	106,827 (760.6 £mn)	100.00 (100.00)
Mitsubishi UFJ Securities (HK) Holdings, Limited	15,262 (155.3 \$mn)	100.00 (100.00)
Mitsubishi UFJ Securities (USA), Inc.	6,777 (69.0 \$mn)	100.00 (100.00)
Mitsubishi UFJ Wealth Management Bank (Switzerland), Ltd.	5,562 (65.0 Swiss franc mn)	100.00 (100.00)
PT. Bank Nusantara Parahyangan, Tbk.	1,361 (158.2 Indonesia Rupee bn)	75.68 (75.68)

#### Major Equity Method Affiliates

Company name	Capital (¥mn)	Percentage of voting right* held (%)
Mitsubishi UFJ Lease & Finance Company Limited	33,196	23.26 (14.03)
Mitsubishi Research Institute DCS Co., Ltd.	6,059	20.00 ( - )
The Chukyo Bank, Ltd.	31,844	<b>39.86</b> (39.86)
The Gifu Bank, Ltd.*2	20,821	21.44 (21.44)
Mobit Co., Ltd.	20,000	50.00 (50.00)
Jibun Bank Corporation	20,000	50.00 (50.00)
JACCS CO., LTD.	16,138	22.01 (22.01)
BOT Lease Co., Ltd.	5,050	22.57 (22.57)
JALCARD, INC.	360	<b>49.37</b> (49.37)
Dah Sing Financial Holdings Limited	6,595 (520.5 HK\$ mn)	15.06 (15.06)
Kim Eng Holdings Limited	15,806 (244.4 Singapore\$ mn)	19.50 (19.50)

\* In the "Percentage of voting right held" column figures in parenthesis () indicate the percentage of voting rights indirectly held through subsidiaries

\*1 On Oct. 1, 2009, The Senshu Bank became a wholly owned subsidiary of Senshu Ikeda Holdings through a share transfer, with Senshu Ikeda Holdings becoming an equity method affiliate of MUFG \*2 The Gifu Bank was removed from an equity method affiliate of MUFG due to decline of MUFG's voting share in June 2009



#### <1. Perpetual Convertible Preferred Stock>

	Brief summary
Name	Series B Non-Cumulative Non-Voting Perpetual Convertible Preferred Stock ("Series B preferred stock")
Number of Shares	7,839,209 shares
Total acquisition amount	US\$7,839.209 mn
Dividends	10% per annum. Non-cumulative. Dividend payment date; each Jan 15, Apr 15, Jul 15 and Oct 15
Issue date	October 13, 2008
Maturity	Perpetual
Conversion price	U\$\$25.25
Conversion rate	39.604 shares of Common Stock per share of Series B
	"After one year, if the price of common shares exceeds 150% of the conversion price for a period of 20 or more trading days
Mandatory conversion	out of 30, 50% of the convertible stock will be converted to common stock"
	After two years, all remaining convertible stock will be converted to common stock under the same terms
Early conversion	Option of the Holder
Redemption	No
Voting right	No

#### <2. Perpetual non-convertible preferred stock>

	Brief summary
Name	Series C Non-Cumulative Non-Voting Perpetual Preferred Stock ("Series C preferred stock")
Number of Shares <sup>*1</sup>	519,882 shares
Total acquisition amount <sup>*1</sup>	US\$519.882 mn
Dividends	10% per annum. Non-cumulative. Dividend payment date; each Jan 15, Apr 15, Jul 15 and Oct 15
Issue date	October 13, 2008
Maturity	Perpetual
Redemption terms	After three years, Issuer has the right to redeem the stock at 110% of its face value
Driarity, of dividende	Senior to the Common Stock and at least equally with each other Preferred Stock with respect to the payment of dividends
Priority of dividends	and the distribution of assets
Voting right	No

\*1 Original Number of Shares: 1,160,791 shares. Original Total amount: US\$1,160.791 mn

#### <3. Common stock>

	Brief summary
Number of Shares	46,553,055 shares
Total acquisition amount	US\$1,176 mn
Book value	US\$25.27 (May 22 <sup>nd</sup> ; 29,375,000 shares @US\$24.00, June 11 <sup>th</sup> ; 17,178,055 shares @US\$27.44)
Dividends	US\$0.05 per guarter

### Shares (Common and Preferred stock)

# Consolidated $\bigcirc_{_{MUFG}}$

### (As of End Sep 09)

	Common Stock	Class 11 Preferred Shares	First Series of Class 3 Preferred Shares	First Series of Class 5 Preferred Shares
Original issuer		Toyo Trust Bank	MTFG	MUFG
No. of shares outstanding as of Sep 30, 2009 (Excluding Treasury Stock)	11,648,323,479 shares *1	1,000 shares	100,000,000 shares	156,000,000 shares
(Balance as of Sep 30, 2009)		(Yen 0.0bn)	(Yen 250.0bn)	(Yen 390.0bn)
No. of shares issued		80,000 shares	100,000 shares	156,000,000 shares
Total issue amount		Yen 80.0bn	Yen 250.0bn	Yen 390.0bn
Dividend yield		0.53%	2.40%	4.60%
Preferred shares conversion period Conversion price		Oct.1, 05 - Jul.31, 14		/
as of Sep 30, 2009		Yen 888.4		
Minimum conversion price		Yen 888.4		
Conversion price revision date		on every Aug. 1 from Aug. 1, 06 to Aug. 1, 13		
Mandatory conversion date		Aug. 1, 14		
Minimum mandatory conversion price		Yen 802.6		
Upward revision of converesion price		No		
No. of shares after conversion at conversion price as of Sep 30, 2009 <sup>*2</sup>		1,100 shares		
No. of shares after conversion at minimum conversion price <sup>*2</sup>		1,100 shares		
No. of shares after conversion at minimum mandatory conversion price <sup>*2</sup>		1,200 shares		
		Total (Excluding Treasury Stock)		
Total common shares outstanding if all preferred sh conversion price as of Sep 30, 2009 <sup>*2</sup>	ares are converted at	11,648,324,579 shares		
Total common shares outstanding if all preferred sh conversion price <sup>*2</sup>	ares are converted at minimum	11,648,324,579 shares		
Total common shares outstanding if all preferred sh mandatory conversion price <sup>*2</sup>	ares are converted at minimum	11,648,324,679 shares		

\*1 Excluding 37,241 common shares in treasury stock

\*2 Excluding treasury stocks by a request for purchase of fractional unit shares

## Preferred securities (As of End Sep 09) Consolidated $\bigcirc_{\text{MUFG}}$

Date of Issue	Sep. 26, 2002	Aug. 24, 2005	Mar. 17, 2006	Mar. 17, 2006	Mar. 17, 2006	Jan. 19, 2007
Issuer			MUFG Capital Finance 1 Limited		MUFG Capital Finance 3 Limited	MUFG Capital Finance 4 Limited
	(Cayman)	(Cayman)	(Cayman)	(Cayman)	(Cayman)	(Cayman)
Amount	Series C: JPY5 bn	JPY 165 bn	USD 2.3 bn	Euro 0.75bn	JPY 120 bn	Euro 0.5bn
	Perpetual	Perpetual	Perpetual	Perpetual	Perpetual	Perpetual
	(Series C: callable on and after Jan. 2010)	(Callable on and after Jan. 2011)	(Callable on and after Jul. 2016)	(Callable on and after Jul. 2016)	(Callable on and after Jul. 2011)	(Callable on and after Jan. 2017)
Step-up	No	Yes	Yes	Yes	Yes	Yes
	Series C: Noncumulative / Variable	Noncumulative / Fixed and Variable	Noncumulative / Fixed and Variable	Noncumulative / Fixed and Variable	Noncumulative / Fixed and Variable	Noncumulative / Fixed and Variable
Dividend		2.52% until Jan. 2016	6.346% until Jul. 2016	4.85% until Jul. 2016	2.68% until Jul. 2016	5.271% until Jan. 2017
		variable rate thereafter				

Date of Issue	Jan. 19, 2007	Dec. 13, 2007	Sep. 2, 2008	Mar. 19, 2009	Jul. 29, 2009
Issuer	MUFG Capital Finance 5 Limited	MUFG Capital Finance 6 Limited	MUFG Capital Finance 7 Limited	MUFG Capital Finance 8 Limited	MUFG Capital Finance 9 Limited
135001	(Cayman)	(Cayman)	(Cayman)	(Cayman)	(Cayman)
Amount	GBP 0.55bn	JPY 150 bn	JPY 222 bn	Series A: JPY90 bn	Series A: JPY130 bn, B: JPY110 bn
Amount				Series B: JPY7.4 bn	C: JPY130 bn
	Perpetual	Perpetual	Perpetual	Perpetual	Perpetual
Maturity	(Callable on and after Jan. 2017)	(Callable on and after Jan. 2018)	(Callable on and after Jan. 2019)	(Series A: callable on and after Jul. 2019 Series B: callable on and after Jul. 2014)	(Series A and B: callable on and after Jan. 2020 Series C: callable on and after Jan. 2015)
Step-up	Yes	No	Yes	No	A and C: No, B: Yes
	Noncumulative / Fixed and Variable	Noncumulative / Fixed and Variable			
Dividend	6.299% until Jan. 2017	3.52% until Jan. 2018	3.60% until Jan. 2019	Series A: 4.88% until Jul. 2019	Series A: 4.52% until Jan. 2020
	variable rate thereafter	variable rate thereafter	variable rate thereafter	Series B: 4.55% until Jul. 2014	Series B: 4.02% until Jan. 2020
				variable rate thereafter	Series C: 4.02% until Jan. 2015
					variable rate thereafter

\*1 Series C Preferred Securities issued by UFJ Capital Finance 4 Limited will be redeemed in full on Jan. 25, 2010. Please see the press release dated Nov. 18, 2009 for further details

### **Shareholder structure**



							(%)
		End Mar 2007	End Sep 2007	End Mar 2008	End Sep 2008	End Mar 2009	End Sep 2009
1	Corporations	21.25	21.02	21.22	20.74	19.91	19.94
2	Financial Institutions	33.88	32.59	34.48	34.97	35.19	33.84
3	Financial Instruments Businesses (Securities Companies)	1.72	0.81	0.84	1.20	0.74	1.50
4	Foreigners	33.98	35.07	32.51	31.87	30.41	29.70
5	Governments & Local Authorities	0.03	0.02	0.03	0.02	0.02	0.02
6	Individuals, etc.	9.11	10.45	10.90	11.17	13.70	14.97
7	Total	100.00	100.00	100.00	100.00	100.00	100.00

Note: Unit shares (100 shares, 1 share before Mar 31, 2007) only Excluding 651,793 shares of treasury stock of as of Mar 31, 2007 Excluding 374,349,600 shares of treasury stock of as of Sep 30, 2007\* Excluding 500,889,400 shares of treasury stock of as of Mar 31, 2008\* Excluding 301,018,500 shares of treasury stock of as of Sep 30, 2008\* Excluding 958,000 shares of treasury stock of as of Mar 31, 2009\* Excluding 37,200 shares of treasury stock of as of Sep 30, 2009\*

\*One for 1,000 split of ordinary stock (Effective date of stock split: Sep 30, 2007)

(¥hn)

### **Commercial bank**

					(indŧ)
			FY09 t	argets	
		FY09 H <sup>-</sup>	1 Results	_	
			Change from FY08 H1		Change from FY08
1	Net business profits <sup>*1</sup>	¥408.0	¥48.5	¥865.0	¥154.2
2	Ordinary profits	¥125.0	¥87.1	¥365.0	¥564.4
3	Net income	¥130.7	¥105.7	¥245.0	¥611.3

### Trust bank

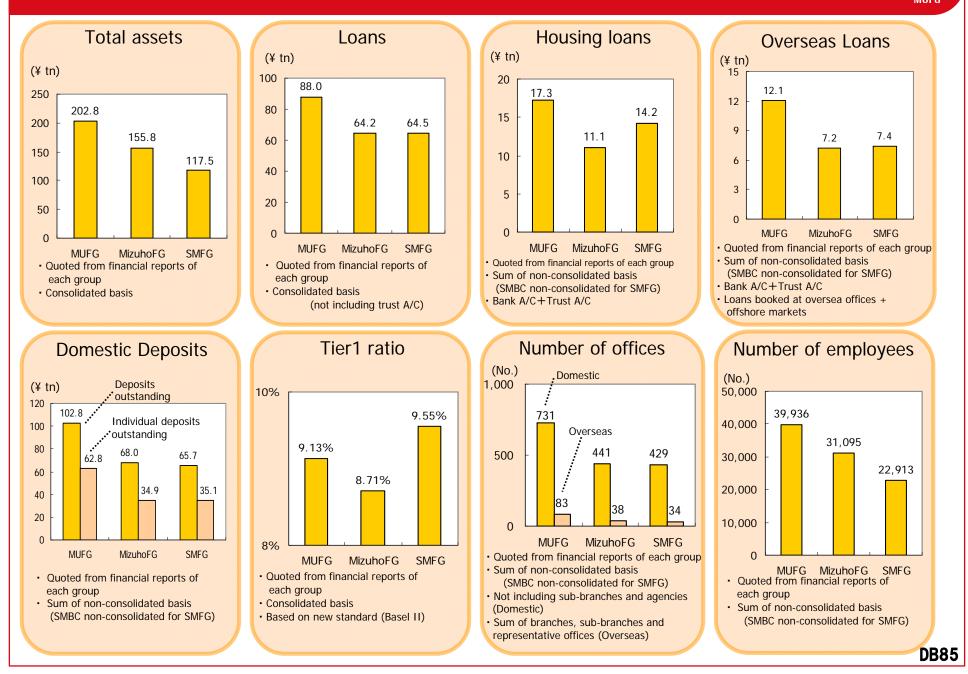
(¥bn)

			FY09 t	argets	
		FY09 H	1 Results		
			Change from FY08 H1		Change from FY08
1	Net business profits <sup>*2</sup>	¥52.9	¥(25.6)	¥120.0	¥(11.5)
2	Ordinary profits	¥35.3	¥(18.1)	¥65.0	¥14.2
3	Net income	¥24.7	¥(7.1)	¥45.0	¥28.2

<sup>\*1</sup> Before provision for general allowance for credit losses

<sup>\*2</sup> Before credit cost for trust accounts and provision for general allowance for credit losses

### Comparison with other Japanese financial groups (As of End Sep. 09)



### Number of outlets



<domestic retail=""></domestic>		BTMU	MUTB	MUS	Total	
Number *1			772	74	116	962
	General branches		662	74	116	852
		Head office and Branches	607	66	114	787
		Sub-branches	55	8	2	65
	0	thers	110	-	-	110

#### <MUFG Plaza, PBO>

MUFG Plaza	49
Private Banking Offices (PBO)	28

#### <Number of ATMs>

Tota	al	49,374
	ATMs in branches	5,156
	ATMs out of branches	3,655
	ATMs in convenience stores *2	40,563

<	Domestic Corporate>	BTMU	MUTB	MUS <sup>*4</sup>	Total		
Number *3		301	10	44	355		
	Corporate business divisions	4	4	4	12		
	Branches	-	6	40	46		
	Commercial banking offices	262	-	-	262		
	Commercial banking office sub-branches	13	-	-	13		
	Commercial banking divisions	9	-	-	9		
	Commercial banking office sub-offices	13	-	-	13		
<	Overseas Network>	BTMU	MUTB	MUS	Total		

<	Overseas Network>	BTMU	MUTB	MUS	Total
Number		99	9	11	119
	Branches	34	5	-	39
	Subsidiaries *5	23	2	10	35
	Sub-branches	28	-	-	28
	Representative offices	14	2	1	17
ι	Inion Bank	339	-	-	339

\*1 FSA reporting basis

(Head office, Branches, Sub-branches, Banking agents and Commercial banking offices)

\*2 Simple sum of BTMU and MUTB (9,884 ATMs overlapping)

\*3 Excludes Government & Public Institutions Business Offices

\*4 Branch of MUS includes Investment Banking Division

\*5 Subsidiary of BTMU excludes UNBC MUS HK holding company is counted as one subsidiary

## **Overseas Network**

BTMU: Abu Dhabi Rep. office became Abu Dhabi Office (Oct. 08)



#### Europe/Middle East

