

# FY2025H1 IR Presentation

November 18, 2025



# **MUFG 20 Year Anniversary: Trajectory of Corporate Value Enhancement**

#### 2005~

# Strengthened investment banking operations

#### 2005

- · Establishment of MUFG
- Formation of Mitsubishi UFJ Trust and Banking, Mitsubishi UFJ Securities



#### 2006

2005

**Establishment** 

of MUFG

 Formation of the Bank of Tokyo-Mitsubishi UFJ (currently MUFG Bank)

#### 2007

Formation of Mitsubishi UFJ NICOS

#### 2008

· Strategic alliance with Morgan Stanley



- Converted UnionBanCal Corporation into a wholly owned subsidiary
- Converted ACOM into a subsidiary

#### 2010

 Formation of Mitsubishi UFJ Morgan Stanley Securities, Morgan Stanley MUFG Securities

#### 2012~

# Enhanced our presence in ASEAN

#### 2013

 Converted Bank of Ayudhya (Krungsri), a major commercial bank in Thailand, into a subsidiary



 Capital and operational alliance with Vietnam Joint Stock Commercial Bank (VietinBank)

#### 2015

• Transitioned to a Company with Nominating Committee, etc.

#### 2016

 Capital and business alliance with Security Bank Corporation in the Philippines

#### 2018

 Integrated corporate lending operations of the Bank and the Trust Bank

#### 2019

Converted Bank Danamon, Indonesia, into a subsidiary



 Converted an Australia-based asset manager, First Sentier Investors (currently First Sentier Group) into a subsidiary

#### 2020

• Capital and business alliance with Grab Holdings Inc.

#### 2021~

# Challenges to transform the business model

#### 2021

- Established the MUFG Way (renamed from Corporate Vision)
- Announced the MUFG Carbon Neutrality Declaration

#### 2022

- Sold MUFG Union Bank
- Accelerated investment in Asia's digital finance sector (Invested in Home Credit, Akulaku, DMI, Mynt, Ascend Money and others)

#### 2023

 Alliance 2.0—Enhancement of strategic alliance with Morgan Stanley



 Decided strategic investment in Global AM/IS (converted AlbaCore, Link (currently MUFG Pension & Market Services) into a subsidiary)

#### 2024

- Converted Mitsubishi UFJ Asset Management into a wholly owned subsidiary
- Converted WealthNavi into a wholly owned subsidiary

#### 2025

- Changed the name of au Kabucom Securities to Mitsubishi UFJ eSmart Securities, and converted into a wholly owned subsidiary
- Launched a new service brand "M-tto"

2025 MUFG 20 Year Anniversary



Committed to Empowering a Brighter Future.



# Key messages

# FY25 progress and review of targets

- FY25H1 result ••• ¥1,292.9bn in net profits\*1

  Historical-high profits for three consecutive periods
- FY25 target
   Revised net profits target to ¥2.1tn (up by +¥100bn from initial target)
   Over 10% growth compared to the historical-high profits in FY24
- Shareholders returns • FY25 DPS forecast revised to ¥74, up by ¥10 compared to FY24
   Additional repurchase of own shares up to ¥250bn was resolved

# Progress of MTBP

- Financial results ••• ROE was 12.5%. CET1 ratio\*2 was 10.5%
- Key strategies ••• Growth strategies made progress of ¥150bn

Under the retail strategy, the announcement of "M-tto" led to expanded transactions among group companies

Fee income grew significantly in domestic and overseas corporate business Plan to publish MUFG Transition Whitepaper 4.0 in Dec 2025

Accelerating initiatives towards transforming into an "AI-native company"

<sup>\*2</sup> Estimated CET1 ratio reflecting the RWA calculated on the finalized and fully implemented Basel III basis. Excludes net unrealized gains on AFS securities



<sup>\*1</sup> Profits attributable to owners of parent

# **Contents**

Progress of FY25 financial results and review of targets	
Progress of the medium-term business plan (MTBP)	14
Status of each strategy in the MTBP	27
Appendix	37

# Definitions of figures used in this document

Mitsubishi UFJ Financial Group (consolidated) Consolidated:

Simple sum of MUFG Bank (non-consolidated) and Mitsubishi UFJ Trust & Banking Corporation (non-consolidated) Non-consolidated:

the Bank (consolidated): MUFG Bank (consolidated) KS: Bank of Ayudhya (Krungsri) Bank Danamon (BDI): Bank Danamon Indonesia MUFG: Mitsubishi UFJ Financial Group FSG:

First Sentier Group\*1 the Bank (BK): MUFG Bank

R&D: Retail & Digital the Trust Bank (TB): Mitsubishi UFJ Trust & Banking Corporation

CWM: Commercial Banking & Wealth Management Mitsubishi UFJ Securities Holdings the Securities HD (SCHD): Japanese Corporate & Investment Banking MUMSS: Mitsubishi UFJ Morgan Stanley Securities JCIB:

GCIB: Global Corporate & Investment Banking MSMS: Morgan Stanley MUFG Securities

GCB: Global Commercial Banking Morgan Stanley MS:

Mitsubishi UFJ Asset Management Asset Management & Investor Services MUAM: AM/IS:

GM: Global Markets NICOS: Mitsubishi UF1 NICOS

**MUFG Americas Holdings Corporation** MUAH:

MUB: **MUFG Union Bank** 



<sup>\*1</sup> In Jul 25, changed the company name from First Sentier Investors

Progress of FY25 financial results and review of targets



seament NOP

& Rebalance

of bond portfolio

H1

equity

securities

# FY25H1 financial results

-Net profits was ¥1.29tn, with a progress rate of 65%, and the ROE was 12.5%

Progress of the MTBP

Net **#1,292.9bn +4.6%** \*s FY24H1

**ROE** JPX basis **12.5%** (0.1ppt) vs FY24H1

### Factors of changes in net profits\*2 (¥bn) Interest income gain from last year's bond portfolio rebalancing +100KS impact 1,292.9 +73 1,258.1 22.1 +46NOP from customer segments (162)1,236.0 +56.8 +4.6% FX fluctuation: approx. +20 FY24 Customer Sales of Credit Equity in earnings FY25

<sup>\*1</sup> YoY excluding the impact of change of the consolidated closing period for KS(KS impact). KS impact: The impact included in FY24 results due to the change in the consolidated closing period for KS to align with MUFG's fiscal year. The impact of this change was ¥22.1bn in after-tax profits attributable to MUFG \*2 Breakdown is on an after tax basis \*3 Include one-off factors approx. ¥100.0bn (incl. a negative goodwill gain of approx. ¥27.0bn from increasing the equity stake in JACCS Co., Ltd, a gain of approx. ¥20.0bn from KS's acquisition of Tidlor Holdings PCL as a subsidiary, and a gain of approx. ¥17.5bn from the liquidation of a subsidiary, and etc.) and rebound of approx. ¥(66.0)bn coming from last year's investment trusts cancellation



of equity method

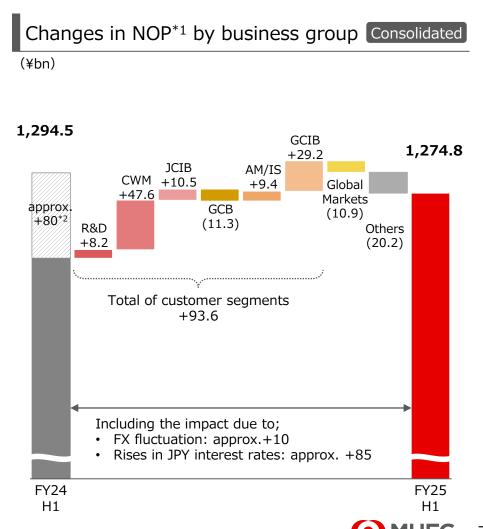
investees and

others\*3

# FY25H1 financial results and NOP changes by business group

-The substantial increase in fee revenue and the continued effect from rise in JPY interest rate have led to increase in NOP

	Consolidated	FY24 H1	FY25 H1		
	(¥bn)	Results	Results	YoY	Adjust. KS impact
1	Gross profits	2,911.8	2,935.7	23.9	189.3
2	G&A expenses	1,606.4	1,648.7	42.2	127.9
3	NOP	1,305.3	1,287.0	(18.3)	61.3
4	Total credit cost	(185.7)	(76.3)	109.3	65.7
5	Ordinary profits	1,756.9	1,746.6	(10.2)	27.4
6	Net profits	1,258.1	1,292.9	34.7	56.8
7	Progress ratio	-	64.6%	-	-
8	ROE (JPX basis)	12.6%	12.5%	(0.1ppt)	-



으

Oct)

# Impact of U.S. trade policies and other factors

- Initially concerned impact was partially avoided. While closely monitoring new risks, adjusted the short-term outlook for financial indicators.

Impact concerned in May



- Decoupling among countries
- · Growing geopolitical risks



Supply chain disruptions



- Price increase in raw materials and products
- · Drop in consumer sentiment



Stagflation

- Progress in negotiations between the U.S. and various countries, including the Japan-U.S. agreement
- Risks remain including the concerns over the U.S.-China conflict
- Reorganization of supply chains by various companies is ongoing
- No significant decline in consumer sentiment observed
- The momentum for wage increases continues in Japan
- A global economic recession is expected to be avoided
- The possibility of risks such as inflation resurfacing remains

New Risk

· Uncertainty in the private credit market, etc.

Not anticipating impact on our financial performance at this time. However, closely monitoring the situation.

Financial indicators outlook: Adjust the outlook towards the end of FY25

Outlook as of Oct 25Outlook as of Apr 25

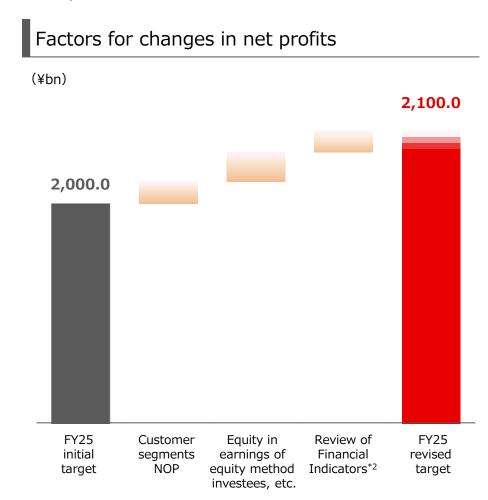


# FY25 target

 Revised the target for net profits to ¥2.1tn due to the strong performance of customer segments and revision of financial indicator assumptions

Net #2.1tnProfits +\$100bn vs initial target  $+14\%^{*1}$  vs FY24

	Consolidated (¥bn)	FY25 initial targets	FY25 revised targets	vs initial targets
1	Net operating profits	2,200.0	2,250.0	50.0
2	Total credit costs	(350.0)	(350.0)	-
3	Ordinary profits	2,850.0	3,000.0	150.0
4	Net profits	2,000.0	2,100.0	100.0



<sup>\*1</sup> Excluding the KS impact in FY24 \*2 Revised Financial Indicators: BOJ policy rate at approx. 0.5%, FF rate at approx. 4%, Nikkei Stock Average at high ¥40k range and USD/JPY rate at mid 140 range



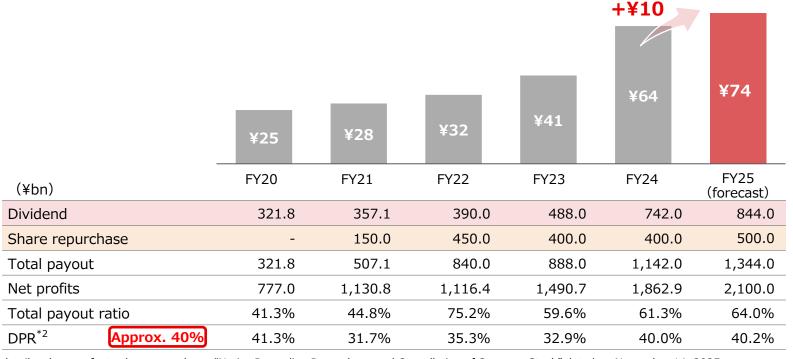
# Results of shareholder return

Revised FY25 DPS forecast to ¥70, up by ¥10 compared to FY24.
 Resolved to repurchase own shares up to ¥250bn in addition\*1

**PARTICIPATION PARTICIPATION PARTI** 



Cancellation of 200 million shares scheduled for Nov 28, 2025\*1



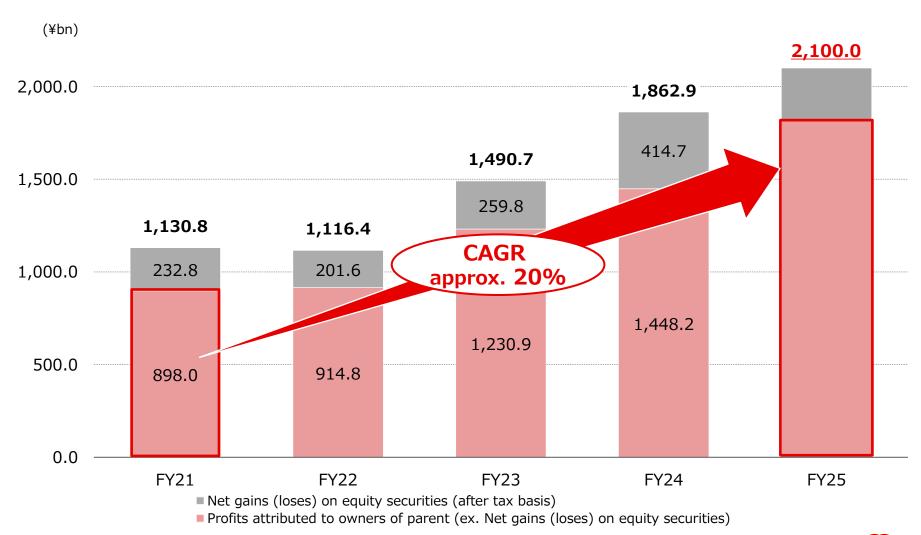
<sup>\*1</sup> As for details, please refer to the press release "Notice Regarding Repurchase and Cancellation of Common Stock" dated on November 14, 2025



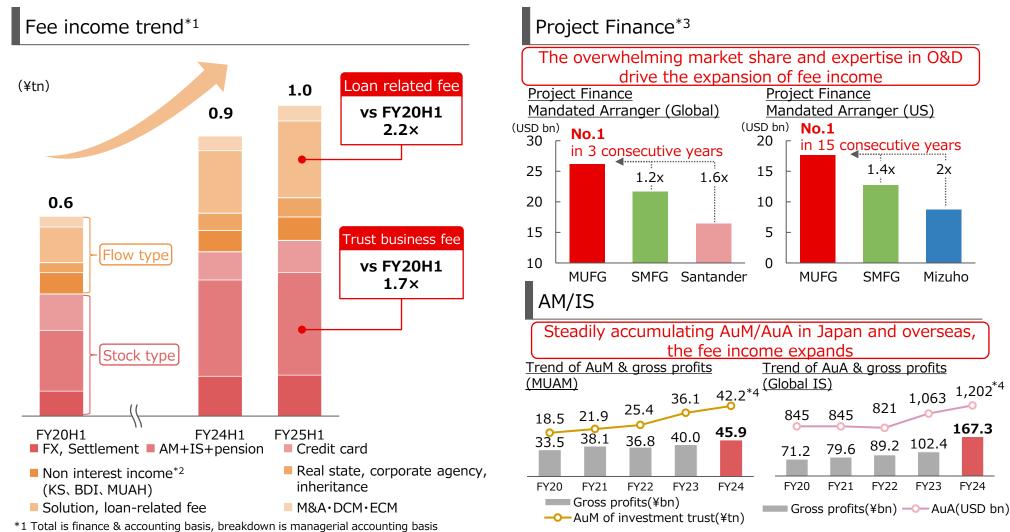


# Steady profit growth

- Substantial earning power has been expanding at a high growth rate



- Fee income is experiencing strong growth due to our diversified business portfolio

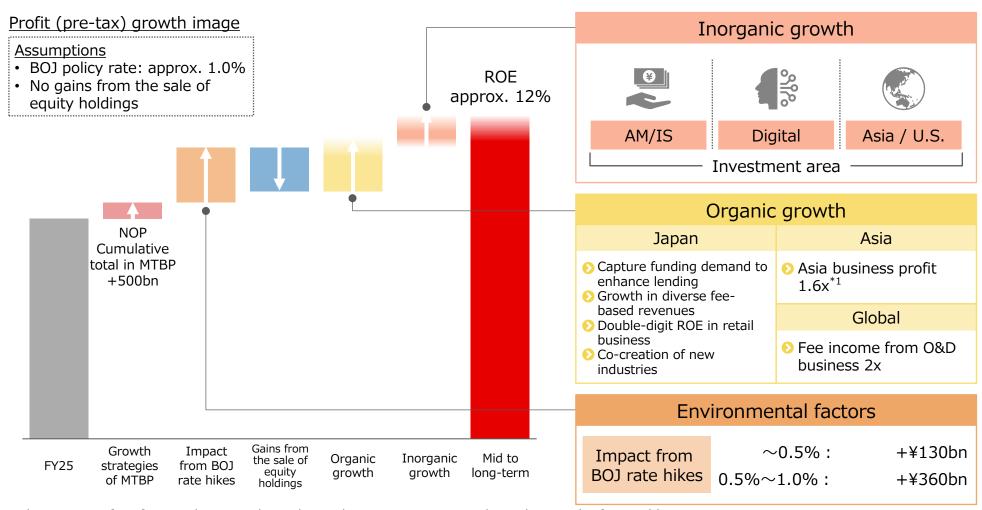


<sup>(</sup>including FX fluctuation and changes in standards). MUB is included in only FY20H1. \*2 Excluding KS impact from FY24H1 result \*3 As of Dec 2024 (source) LSEG \*4 As of the end of Sep 25 AuM of investment trust: ¥50.3tn AuA: USD 1,260bn



# Path towards mid to long-term ROE target of approx.12%

- Achieve further profit growth with no gains from the sale of equity holdings



• The amount of profit growth required to achieve the ROE target varies depending on the financial leverage situation



Progress of the MTBP

# **Expand & Refine Growth Strategies**

- Earning power has improved due to a good progress in growth strategies

Status of net operating profits\*1 Net operating profits +¥198.4bn ►¥1,154.4 Growth Strategies +¥150.0bn\*2 bn (MTBP target +¥340.0bn) ¥956.0 bn **Improving** BS profitability FY25 FY23 Corpo-Leading GΧ Others Dome-Platform AM Value stic rate Х H1 H1 Center chain retail × WM Global

# Highlights of growth strategies

Strengthen domestic retail customer base

Strengthen corporate x WM business

Evolve GCIB-GM integrated business model

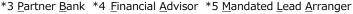
Strengthen APAC business and platform resilience Contribute to making Japan a leading AM center

Support value chain in green transformation

Challenge to build a new business portfolio

- Release new service brand "M-tto"
- Card issuance and new account opening are making good progress, while group collaboration is expanding
- Strengthening organization and approach to customers
- Expanding NOP in WM by enhancing loan related to business succession & AM etc.
- Expect to achieve MTBP target of GCIB-GM ROE ahead of schedule
- Enhance both quality and quantity of GSS\*2 capability
- Strengthening auto business foundations at PB\*3s and reforming KS's cost structure.
- Strengthening CIB business in India
- Achieved IS KPI target ahead of schedule
- · Credit/alternative initiatives are progressing
- Extensive engagement activities both domestically and globally
- Accumulated finance achievements in areas such as renewable energy as FA\*4/MLA\*5
- Business portfolio is expanding by deepening collaboration with SaaS and entering new areas such as entertainment
- Businesses launched last year such as power trading markets business is making progress

<sup>\*1</sup> Managerial accounting basis. Local currency basis \*2 Global Structured Solutions: provide tailor-made solution leveraging strengths of both GCIB and GM



Markets

# **Progress of retail business strategy**

Domestic business (1)

- Brand recognition initiatives contributed to significant customer acquisition. Going forward, increase recognition and improve PR that aligns with customer needs.

Impact of "M-tto"

 Strong customer acquisition through credit card reward programs and Group-wide campaigns

Account opening at the time of credit card application increased 1.7 \*1 times after the release of M-tto. No. of No. of card issuance\*2\*3 new account opening\*2 YoY Approx. 1.2x YoY Approx. 2x vs FY23 Approx. 3x **FY23** FY24 FY25 **FY23** FY24 FY25 No. of brokerage account No. of accounts under opening under MUeSS\*4 WN\*6 for MUBK\*2 Accelerate Group collaboration after consolidation YoY as a 100% subsidiary\*5 YoY Approx. 2x Approx. **11.5**x

Strategic campaigns and promotions

Achieve • Appeal primarily to bank customers led to strong performance across various products and services

Challen • Secure younger generation customers, enhancing brand recognition, and promoting the vision of convenience and value

Jun 25 Phase1:"M-tto" & new products release

### <From release to present> Promote brand recognition

 Promoted widespread recognition of M-tto through extensive exposure, using various campaigns, advertisements, and branch office initiatives

### <2H enhancements>

Brand recognition and product understanding

 Simple appeal of the benefits of the linked account and services with promotions and campaigns aimed at target customers

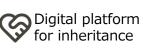
Build a brand focused on customer experience of "convenience and value of use"

Phase2: Digital bank & new products release





Loyalty program, Common ID, M-tto point





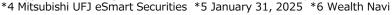
"M-tto" and AI provides not only cash management service but also new exceptional experience

Reference : P.<u>21</u>, <u>29</u>

M×AI

Establish the brand foundation that "M-tto" convenience and value increase with use

FY24



FY25H1

FY24H1

FY24H2



FY25 \*1 Applications through NICOS' web channel \*2 YoY comparison of Jun-Sep(the term after M-tto release) \*3 number of issuance of Mitsubishi UFJ card etc.

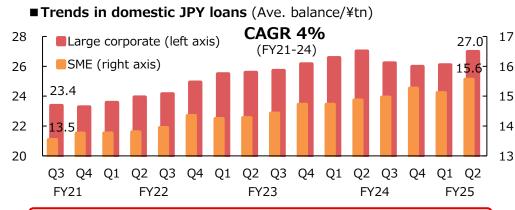
# **Corporate lending / Fee income**

Domestic business (2)

- Improved quality and increased quantity of lending by capturing customer needs precisely. Fee income grew in highly profitable business areas

Domestic corporate loan balance and lending spread

Balance increased by capturing customer's funding needs

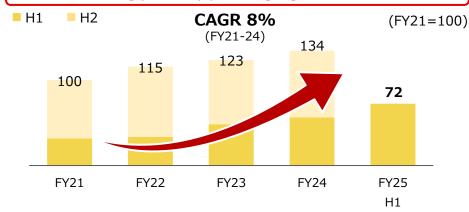


Improved loan spread by increasing M&A and LBO finance

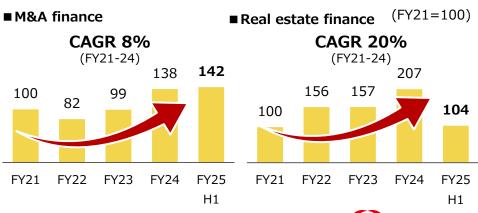


Fee income growth

Enhanced earning power by providing high added-value solutions



Accumulating deals in M&A and real estate finance



<sup>\*1</sup> Excluding impact of the collective recording of interest received at fiscal year-end via subsidized interest payment programs

# **Americas**

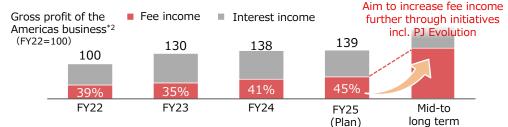
FY25 results / targets review

# Overseas business (1)

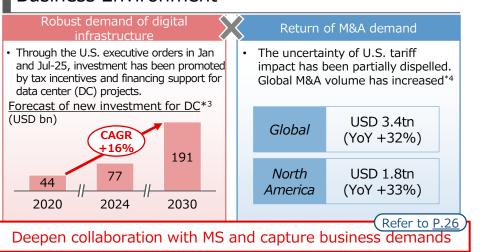
- Fee income drives growth. Capture strong finance demand and aim for further revenue increase through the enhancement of O&D activities and other initiatives.

### **Business in Americas**

- Fee income drives gross profit growth
- Cost control\*1 after the sale of MUB also contributes

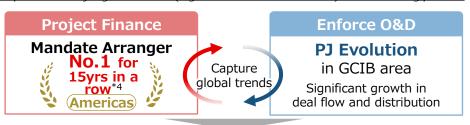


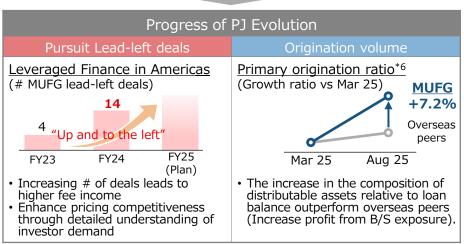
### **Business Environment**



Business Strategy to improve Fee income

Capture the major global trends (digital infrastructure demand) from a leading position





Under a disciplined and selective deal screening Specific deals approach, arranged multiple gigawatt(GW)\*7 class AI data center projects in lead-left status within FY2025

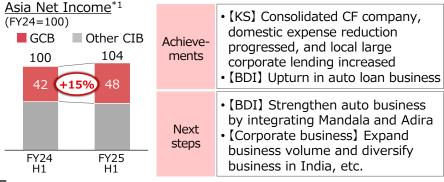


# **Asia**

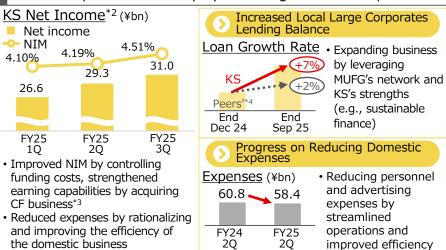
# Overseas business (2)

- Progress on resilience and efficiency initiatives in Thailand, stable recovery trend in Indonesia, and continued enhancement of corporate business in India

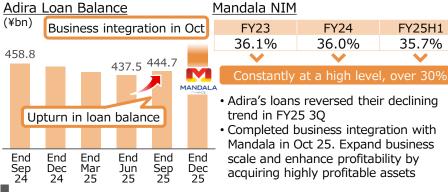
### Overview of Asia's Business Performance



# [KS] Increased Lending for Local Large Corporates and Improved Efficiency by Reducing Domestic Expenses

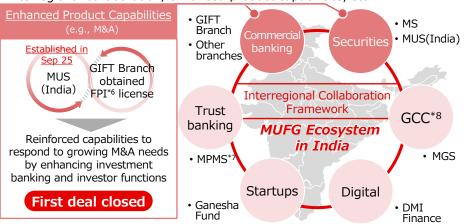


# [BDI] Positive Turnaround of Auto Loan Balance, Seek Further Growth through Business Integration



### Corporate Business Enhancement Initiative in India

• Drive Asia business by continuing to post double-digit growth\*5 through interregional collaboration, enhanced product capabilities, etc.



<sup>\*1</sup> Before amortization of intangible assets \*2 Local accounting basis \*3 Making Tidlor Holdings Public Company Limited a consolidated subsidiary. Reference P.30 \*4 Peers' average estimated by MUFG \*5 Managerial accounting basis. Bank only \*6 Foreign Portfolio Investor, a license necessary for foreign institutional investors to invest in India's money market \*7 MUFG Pension & Market Services \*8 Global Capability Center

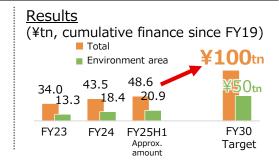


# **Drive Social & Environmental Progress**

- Increase of sustainable finance and new dissemination. Further enhancement of support for startups

### Sustainable Finance

- Steady growth in the cumulative results of sustainable finance
- Renewable energy (approx. ¥1.4tn) and green loans/bonds (approx. ¥0.9tn) drived recent progress



### MUFG Transition Whitepaper 2025

To be published in Dec 2025

Whitepaper 1.0 Whitepaper 2.0 Whitepaper 3.0 (2023)(2022) (2024)



 Different paths to CN due to regional characteristics



- Different policy structures to CN between Europe, US, and Japan.
- The progress of Japan's CN

cooperation

# Whitepaper 4.0 (2025)



- Common Recent CN initiatives and challenge of investment trends in the 'price Europe, the US, China, pass-through India, ASEAN, and Japan barrier' and international
  - Industry-specific challenges and transition difficulties for advancing CN investment in Japan

### Industry development and innovation support

Startup support

- Support growth stages by pursuing new initiatives aimed at maximizing returns and expand scale of owned funds
- Challenge new open innovation methods and financial product development

### Progress in FY25H1

Status of MTBP strategies

### Established a new fund "MUC-10\*1"

- · Provide funds to high-growth startups across wide areas & stages
- MUCAP\*2 established ¥30bn fund to support sustainable startup growth (total AuM: ¥160bn)

### Participate in NEDO\*4 to connect large corporates & startups

- Selected as the only financial institution
- Focus on supporting open innovation for major Japanese companies via venture client model\*5

Decided to establish fund focused on domestic growth companies\*3

### Finance to mid/later for growth

Aim at establishment of total ¥50bn fund including external financing. Realize good cycle for growth and distribution

Pursue investors' return

### Offer personal monetary trusts of space industry development



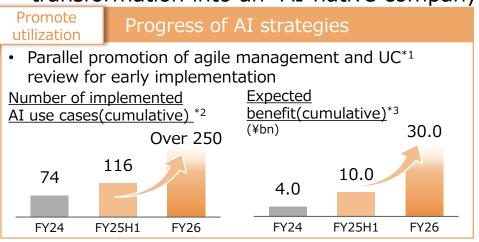
- Expand investment opportunities for individuals via monefit\*6
- Support to grow domestic space industry via various financial products

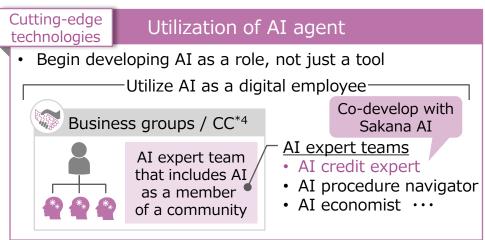
<sup>\*1</sup> Mitsubishi UFJ Capital X, Limited Partnership \*2 Mitsubishi UFJ Capital Co., Ltd. \*3 Startups in the mid-to-later stage \*4 "Project for accelerating collaboration and procurement between large corporates and startups" by the New Energy and Industrial Technology Development Organization (NEDO) \*5 A method where large corporates become customers of startups that possess technology or solutions, utilizing them for their own strategic benefits \*6 A service that allows purchase of monetary trusts via smartphone



# Accelerate Transformation & Innovation

- Accelerate the adoption of agile management and cutting-edge technologies to drive transformation into an "AI-native company"





**Business collaboration** and strategic investment

FY25 results / targets review

### Expansion of business collaboration and investment

Executed a strategic collaboration agreement with OpenAI. Also invested into a leading-edge company as a lead investor

### Initiate a strategic collaboration with OpenAI

Summary of the collaboration

Cultivate AI-Native corporate culture

Strategic business review

- Roll out ChatGPT Enterprise to all MUFG Bank employees
- Examine new products for MUFG etc.

Potential new services Deploy OpenAI solutions into MUFG







Integrate MUFG services into the OpenAI ecosystem Plan to integrate the latest version of OpenAI's GPT into various services,

including the digital bank

> details P.29

### Investment in AI R&D company

- · Carve out from Matsuo Institute, Inc., leading figure in AI research in Japan, aiming for AGI development
- MUFG Bank has invested as the lead investor in its first funding round

K Third Intelligence

Total funding amount

¥8bn

<sup>\*1</sup> Use Case \*2 Numbers including generative AI, machine learning, SaaS etc. \*3 Estimated financial impact based on certain assumptions and logic after the beginning of this MTBP (including deemed effects). Growth factors are not considered. These numbers are tentative and may change due to future environmental change and target revisions, etc. \*4 Corporate Center



# Initiatives for digital assets

- Aim to improve financial solutions through group-wide efforts in on-chain transition of asset and payment services utilizing BC technology\*1

Advancement of digital currency & payment infrastructure

### Tokenized deposits

#### Project Agora

 Participate in a public-private joint project led by BIS / IIF\*2 to enhance cross-border payments

#### Stablecoin

Joint pilot project by three Japanese banks and Mitsubishi Corporation

 Initiate a PoC\*3 for the enhancement of cross-border payments utilizing SC jointly issued by multiple banks (supported by JFSA's "FinTech PoC Hub")

#### 3 Japanese banks

( MUFG MUFG Bank

★ Mitsubishi Corporation

Mitsubishi UFJ Trust and Banking

proq///at

#### 1:1 Reserve-backed form of Digital Money

### G-SIBs consortium

• Participate as the sole Japanese bank in a consortium of U.S. and European G-SIBs working toward the potential issuance of digital currencies **Participants** 













UBS





Santander BNP Barclays Deutsche

MUFG GS, Citi, BofA **MUFG Bank** 

### Interbank infrastructure Swift\*3 Digital Ledger initiative

 Initiative to develop a shared digital ledger to facilitate 24/7 cross-border payments using any form of regulated tokenized value (central banks/private sectors)

# Security token(ST)/Asset tokenization

### Expansion of contracting balance Real estate ST

New service release

FY21

 Contracting services related to ST issuance

Status of MTBP strategies

MUTB was entrusted with the co-ownership interest for Shiodome City Center, that was the largest domestic deal amounting to ¥114.7bn\*5

Trends of AuM (¥bn) 281.7 216.7 ■MUTB ■ others MUTB share 147.2 33.2 118.0 10.0 52% 12.0

FY22

Launched ASTOMO, a mobile ST trading service





FY23

FY24

#### Bond ST

### Public offering subordinated bond ST

- MUFG issued the first public offering of ST subordinated bonds in the banking sector
- Establish a capability within the group to manage all from structuring to sales Admin.







MUFG Sales Mitsubishi UFJ Morgan Stanley

Platform

- Controlled with discipline and maintained at the same level as last year. Strategic expense allocation has seen steady progress in various areas

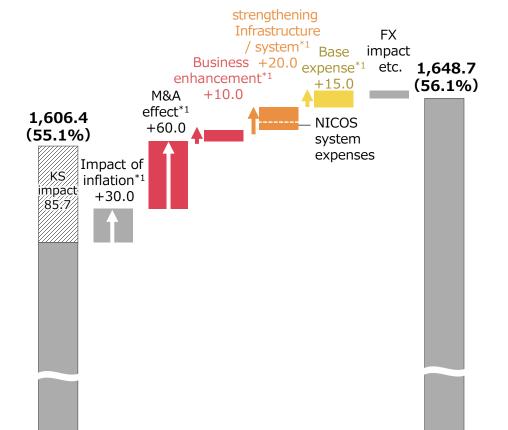
FY25

H1

(¥bn)

FY24

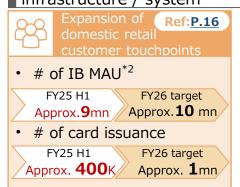
H1



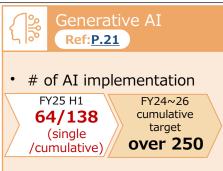
Result of expanse ratio by business group

	EV2EU1	
	FY25H1 Result	vs FY24H1
Retail & Digital	74%	2ppt
Commercial Banking & Wealth Management	56%	(7ppt)
Japanese Corporate & Investment Banking	39%	(0ppt)
Global Corporate & Investment Banking	52%	(0ppt)
Global Commercial Banking	57%	2ppt
Asset Management & Investor Services	72%	1ppt
Global Markets	41%	2ppt

Outcome of expense allocation on strengthening infrastructure / system



Status of MTBP strategies

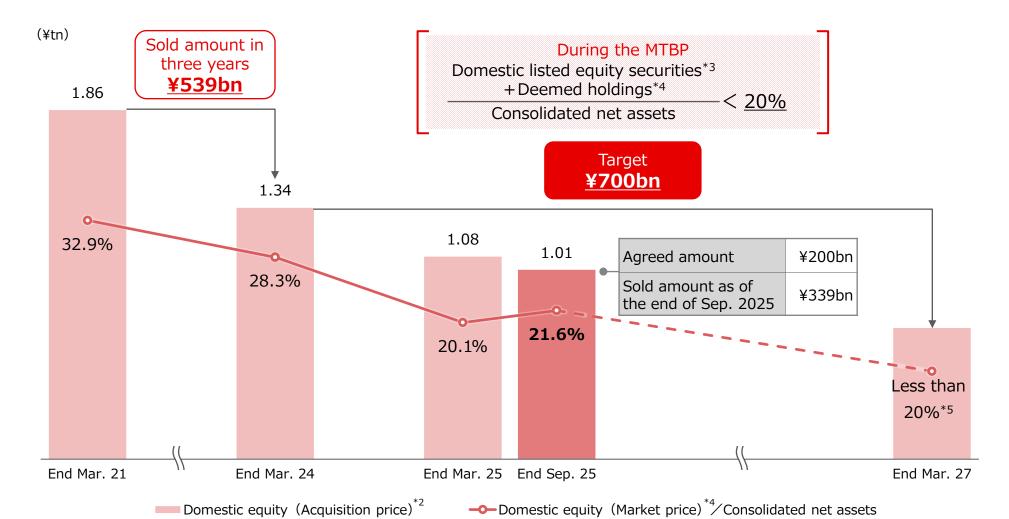


# RWA control\*1

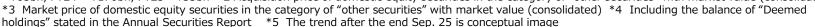
- Accumulation of high profitable assets progressed steadily with the reduction of low profitable assets and equity holdings
  - Reduction of low profitable RWA : **¥(8tn)**
  - Reduction target of low profitable RWA by FY26 : ¥(5tn)

Incrementation of high profitable RWA: **¥+8tn** Incrementation target of high profitable RWA by FY26: ¥+12tn 126 (¥tn) 121 120 End Sep 25 FX fluctuation Global R&D **JCIB GCIB GCB** End Sep 25 End Mar 24 **CWM** AM/IS excl. FX Markets etc. fluctuation

-Sold amount as of the end of Sep. 2025 was ¥339bn vs the MTBP target ¥700bn



<sup>\*1</sup> Sum of the Bank and the Trust Bank. The approximate sold amounts (acquisition cost basis) for the interim periods of recent fiscal years are as follows: FY25 - ¥63bn, FY24 - ¥170bn, FY23 - ¥55bn \*2 Acquisition price of domestic equity securities in the category of "other securities" with market value (consolidated)

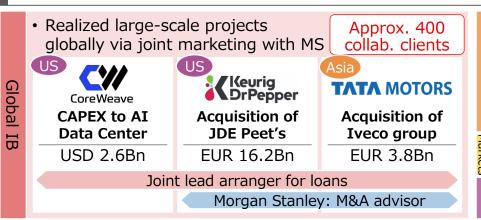




# Alliance 2.0-Enhancement of Strategic Alliance with Morgan Stanley

-Under "Alliance 2.0", collaboration is deepening and expanding into new areas

# Collaboration with Morgan Stanley



• Distribute each other's products in respective strong markets Domestic Overseas Initial offering amount of newly MUAM Approx. MSIM\*1 launched PO 5x AuM Japanese equity US equity fund investment trust fund over 2 years 2025 Top10 Sold by MUFG Sold by MSIM

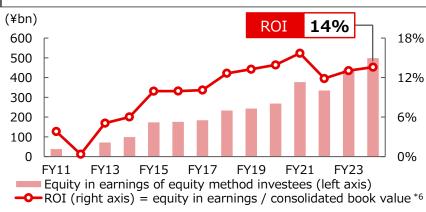
• Launched operations of the new private credit company\*3 and deepening collaboration in this area

Enhance the advisory model using Morgan Stanley expertise and promote MUFG@Work

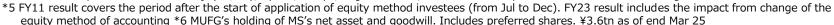
# Multi-layered interaction



# Equity in earnings and ROI\*5



- \*1 Morgan Stanley Investment Management \*2 Morgan Stanley U.S. Equity Insight Strategy Fund \*3 MUFG Morgan Stanley Credit Solutions Co., Ltd.
- \*4 Held from Sep.to Nov. in FY25: Seijo(BK/TB), Kyodo, Ashiya, Yagoto branch, Global markets operation div. and WM consulting div.





Status of each strategy in the MTBP

# **Growth strategies (1)**

### Strengthen domestic retail customer base

# Enhancement of customer touch-points\ through various contact points

Sep&Oct 25

New branches



- Open in commercial facilities
- Open branches along everyday routes to make financial service more accessible
- Hold various financial and nonfinancial events

Gradual rollout
Specialized functions branches



- Pop-up branches in malls etc.
- Utilize to boost "M-tto" recognition
- Plan to continuously open multiple branches after FY25H2

Dec 25

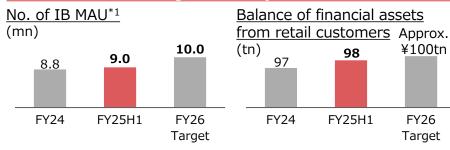
BaaS



 First in the supermarket industry to offer full banking-type BaaS with a bank agency license

 Integrate daily shopping and financial services for new experiences

### Progress of major KPI

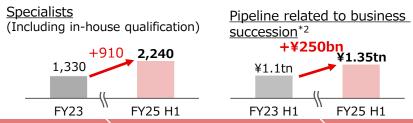


# Strengthen corporate $\times$ WM business

#### Enhance organization & approach

#### Accumulate deals

- Front: Promote acquisition of in-house qualifications for business/asset succession and M&A
- HO: Develop career recruitment of specialists in capital strategy and asset management
- Accelerate customer approach by specialists and pile up pipelines

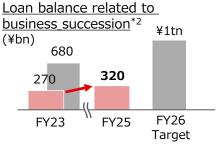


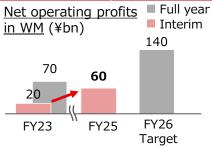
### Scale WM business

 Further scaling of WM business by improving personnel in face-toface areas and leveraging non-face-to-face & digital methods



# Progress of major KPI







# Create and study new customer experience in retail business

- Combine the advanced features of finance and AI to significantly enhance service convenience at M-tto

### Evolution of CX\*1

# Deploy OpenAI solutions into MUFG\*2

### AI concierge in MUFG Apps



Plan to implement in the digital bank launching next year. To be an AI-native digital bank

Progress of the MTBP

- Install the latest GPT model into each group company's app
- Each App's AI is seamlessly integrated, providing personalized proposals and responses

### AI chat bot for M-tto application



- A User-friendly experience for new customers including recommendations for beneficial programs
- AI recommendations enable users to apply for MUFG services that match their interests collectively

Evolution of CX

# Integrate MUFG services into the OpenAI ecosystem\*2

Expansion of customer touchpoint

### System adaptation to Agentic Commerce\*3

Instant Checkout \*4









Seamless settlement through MUFG's payment services

• Payment solutions compliant with the Agentic Commerce protocol enable a new purchasing experience on ChatGPT

### Connect "Apps in ChatGPT"



- Connect "Apps in ChatGPT" released by OpenAI with MUFG's apps and API integration
- Also make campaign proposals based on user interests
- A new financial experience where household budget management and asset investment consultations can be naturally conducted through conversations with ChatGPT

<sup>\*3</sup> An open standard that enables AI agents and businesses to complete transactions smoothly \*4 A service that allows completing all from product searches to purchases on ChatGPT. For supported products, tap "Buy" to review order/delivery/payment details, and proceed with the purchase



<sup>\*1</sup> Customer experience \*2 Screens and images shown are conceptual and may not reflect the actual services offered

# **Growth strategies (2)**

# GCIB-GM integrated business model

### Global Structured Solutions (GSS)

Increased asset allocation for GSS deals to support the growth in deal volume

Quantity Exposure\*1: approx. x1.3

Expanded product lineup Reviewed risk appetite framework Product lineup: +3 in FY25 Increased variation in underlying assets

Capture diversifying and complex structuring demands Accumulate more high ROE deals

#### Recent deal

Financing for AI data center investment for an AI Infrastructure company

Total amount: USD 2.6bn

Capture the major global trends AI through knowledge sharing

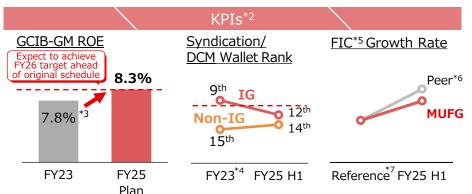


Morgan Stanley

Lead left status together with Morgan Stanley Demonstrate collaborative synergies

### Enhancing bank/securities integrated platform

- Oct 25: Completed to convert overseas Securities into Bank subsidiary
- Continue to further integrate and upgrade the platform



### Strengthen APAC business and platform resilience

### Initiatives to achieve KPI targets

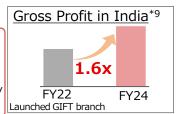
### Corporate Business Enhancement in India

Capturing base transactions

Non-INR loan balance grew 14x, 1.2x for INR\*8

#### Enhancing business capability

Formed a team specialized in market entry and industrial strategies



Approach for the co-creation of value (KS) Subsidiarized TIDLOR

• Capturing business opportunities through • Reinforced MSME\*10 lending and cross boarder and business collaborations

Japanese Mobility Changes in the corp. value chain Semicon ductor Asia GX Conglomerate

consumer finance and captured the growth in the vehicle title loan market

Market share in Thailand

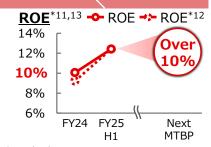




### **Next Steps**

Strengthen corporate banking business and lending in the Auto and CF sectors while monitoring macroeconomic trends and asset quality

#### **KPIs** $NOP^{*11}$ ■ Full-year ■ Interim (¥bn) 600.0 503.9 \*12 266,4\*12 244.2 FY24 FY25 Next **MTBP**



<sup>\*1</sup> End Mar 26 plan vs End Mar 25 result \*2 FY26 targets: GCIB-GM ROE 8.3%, Syndication/ DCM wallet rank 10th, FIC growth rate; better than peers \*3 Adjusted individual factors \*4 Calendar year basis \*5 Fixed Income and Currencies \*6 Growth rates of peers are calculated from Coalition Greenwich data \*7 In order to mitigate the impact of market factors, the reference was changed from FY23 result to the average result for the previous 3 years \*8 Comparison with FY22 the time of establishment of the GIFT branch \*9 Managerial accounting basis. Bank only \*10 Micro, Small and Medium Enterprises \*11 FY24 result has been refined and subsequently revised \*12 Excluding KS impact \*13 ROE after amortization of intangible assets

# **Growth strategies (3)**

Contribute to making Japan a leading asset management center

#### **Topics**

#### [AM] Initiatives to enhance investment capabilities 1

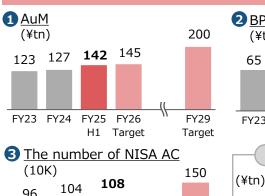
- Provide commitment line to 4 funds of AM companies by EMP\*1 established last year
- Expand the capabilities for managing private assets both domestically and internationally as well as progress in transferring credit investment functions MUFG group collaboration

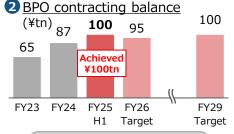
### [IS] Initiatives to support AM companies 2

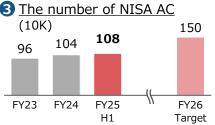
 Achieved the fiscal year 2029 target of ¥100tn ahead of schedule

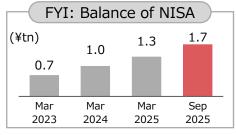
#### [Pension] Initiatives to enhance financial literacy

 Provide service of human capital disclosure and support tools ("Jibun Shihon Pallet")









\*1 Emerging Managers Program \*2 Net Zero World \*3 Carbon dioxide Capture and Storage

\*4 Number of business co-creation through dialogue and engagement with customers

# Support value chain in green transformation (GX)

### Engagement

♦ Held MUFG NOW\*2 summits in APAC for engagement



Inviting business leaders, government officials, and customers from various regions to discuss challenges and solutions

#### Track record of MUFG NOW

Australia, China, Hong Kong, India, Indonesia, Malaysia, Singapore, The Philippines, Thailand, Vietnam

### Finance (Domestic)

Project finance structuring for full merchant system batteries



Create Japan's first scheme using only merchant revenue for repayment

### Finance (Overseas

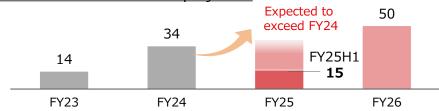
Project finance structuring for CCS\*3 project in the UK



Contributed to enhancing bankability and creating CCS market as Mandated Lead Arranger

### KPI

Number of co-created GX projects\*4





# **Growth strategies (4)**

# Challenge to Build a New Business Portfolio

Business Portfolio Expansion through Strategic Investments and Alliances

• Invest in LayerX and Accelerate Collaboration (Sep 25)



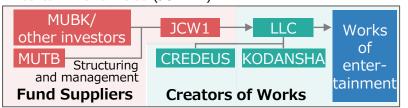
- ✓ Deepen integration between LayerX's "Bakuraku" and MUFG's financial services
- ✓ Consider expanding collaboration in the DX (Digital Transformation) domain utilizing AI
- NICOS Consolidated Zenhoren as a Subsidiary (Apr 25)



- ✓ entered the rent liability guarantee business
- ✓ Expand touchpoints with younger customers and strengthen card business synergies

### Entry into New Areas and Sectors

 Initiative to Develop a New Model for Producing Entertainment Titles (JCW1\*1)



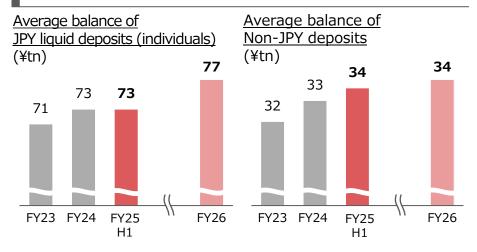
- ✓ Launched a new model with two leading entertainment companies that separates Fund Suppliers and Creators of Works, enabling third party investment to the sector
- ✓ This structure allows larger-scale budgets and higher-quality productions, contributing to boosting the global competitiveness of the Japanese entertainment industry

# Examples of Progress in Launched Businesses

- TOCOM\*2 Power Futures Trade Execution and Clearing Services (from Sep 24)
- ✓ Achieved a 28% market share in the first year, driving growth in futures trading and enhancing market hedging capabilities



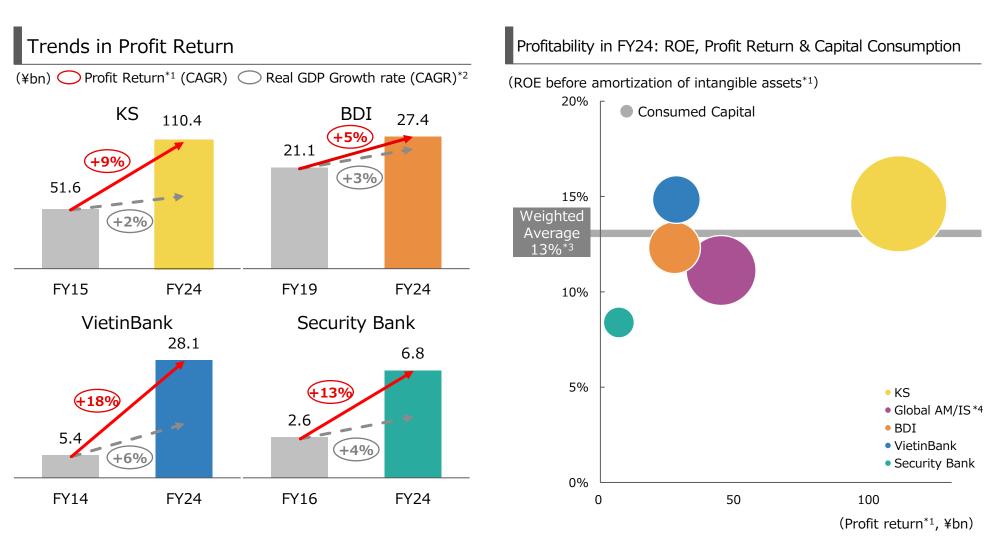
# Improving BS profitability





# **Performance of Previous Investments and Current Profitability**

- Focus areas are driving profit growth with strong above-GDP growth and ROE

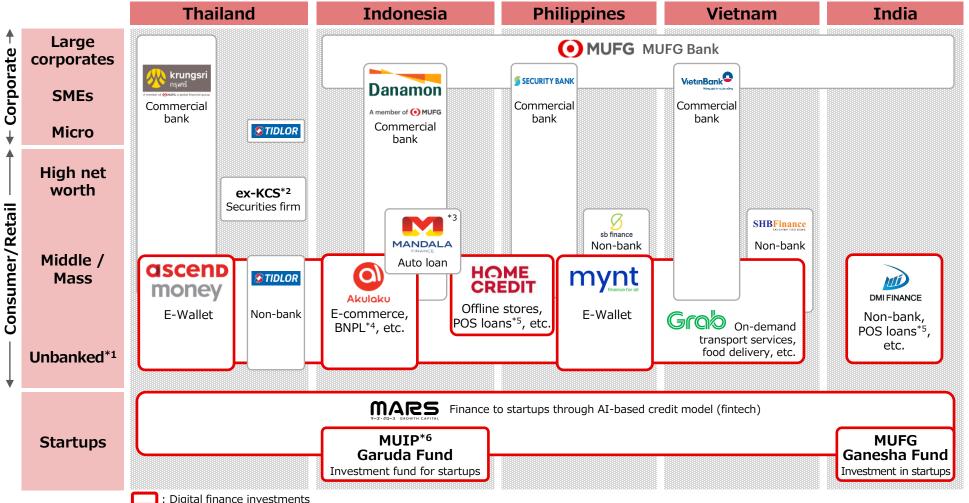


<sup>\*1</sup> Managerial Accounting Basis. Net Profit before amortization of intangible assets with synergy effects \*2 Estimated from IMF data \*3 10.5% ROE after amortization \*4 Exclude the impact of goodwill impairment etc.

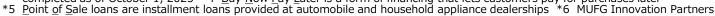


# MUFG's economic sphere in Asia - Asia & Digital Finance

 Aim to seize opportunities arising from Asia's expanding financial needs through investment in digital finance, etc.



<sup>\*1</sup> Customers without access to bank accounts or other basic financial services \*2 After Krungsri Capital Securities (previously Capital Nomura Securities) transferred the business to Krungsri Securities, their name was changed as PATTANASIN Plus (1970) \*3 Merger with PT Adira Dinamika Multi Finance Tbk completed as of October 1, 2025 \*4 Buy Now Pay Later is a form of financing that lets customers pay for purchases later





**Appendix** 

# **Drive Social & Environmental Progress**

### Circular Economy: Recycled materials

- Signed a MoU with Hitachi\*1 to explore the commercialization of "Marketplace System for Recycled Materials" to promote the use of recycled materials.
- Aim to provide financial functions such as supply chain finance to companies involved in the production of recycled materials.



# Drive Social & Environmental Progress

### The Trust Bank: IMPACT BOOK 2025 (Sep 25)



- Visualized the pathway to impact realization using a logic model. The second issuance following 2024.
- Updated the performance of the impact indicators set last year. Expanded information by including numerous examples of initiatives starting from employees.

### Sustainable Finance Framework



- Jul 25: In collaboration with JICA\*2, developed a sustainable finance framework.
- Clarified the requirements for sustainable finance regarding the co-financing to be provided by the bank and partner banks with JICA.
- By utilizing JICA's evaluation expertise, the bank and partner banks enhance financing capabilities and contribute to the promotion of sustainable Click! finance.

### **MUFG STADIUM**

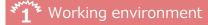
- Oct 25: Announced to become the National Stadium Partner of the Japan National Stadium
- Aim to contribute to solving social issues and revitalizing local communities by combining the expertise and assets of partners, while preserving the public nature of the stadium.
- · Series of activities will be announced domestically and internationally from the stadium as a "hub of co-creation" where sustainable social value is continuously generated.





# **Accelerate Transformation & Innovation**

# Transformation of corporate culture



Tools and frameworks as foundation

### Established "Speak up" framework

- A new framework where anyone can post opinions to improve the workplace
- · The collected feedback is delivered to each relevant department and utilized as a hint for implementing improvement measures



Mindset

Initiatives to take ownership of "Purpose"

### MUFG Way Boost PJ

- Voluntary employee activity that showcases individuals and organizations embodvina Purpose
- A record number of participants (80+) promoting various activities, including the 20th anniversary project



Opportunities to practice

Programs to take actions

### Relay of appreciation through "Thank you" E-cards

- Relay of thank-you messages to team members and other departments, using Teams
- Visualized connections enhanced mutual understanding and motivation



Introduction of agile management\*1 (Accelerate agility transformation)

Purpose

 Evolve into an organization capable of responding swiftly to environmental changes

Achieve- • ments

Applicable areas: In addition to the two areas in FY24, five new areas started agile management

Expectations for agile management

(Ratio of "agree" and "somewhat agree" responses in the survey)

Can provide better products and services Faster business decision-making Lead to team and organization

85% 86% 95%

# Expand human capital investment

### Increase opportunities for senior staff participation

Create opportunities for participation regardless of age Concept Establish an environment for self-

realization in the 100-year life era Use and pass on knowledge

 Contribute to enhancing competitiveness by maintaining and passing on expertise

2025 2026 2027 Extend retirement age Implement/operate system for employing staff over 65 Operate system for employing staff over 65

#### **Human Capital Report**

Voices

(+) Useful for dialogue with business partners

( – ) Clarifying how it relates to corporate value

→ Reflect in the further disclosure



▼ Human

Capital Report

<sup>\*1</sup> Organizational management framework to enhance inter-organizational collaboration, delegate authority and responsibility, and accumulate results through short-term PDCA cycles



Appendix



## **Income statement summary**

С	onsolidated (¥bn)	FY24 H1	FY25 H1	YoY	Adjust. KS impact
1	Gross profits (Before credit costs for trust accounts)	2,911.8	2,935.7	23.9	189.3
2	Net interest income	1,508.5	1,440.0	(68.5)	57.4
3	Trust fees + Net fees and commissions	978.7	1,077.9	99.2	126.5
4	Net trading profits (losses) + Net other operating profits	424.5	417.7	(6.7)	5.3
5	Net gains (losses) on debt securities	2.3	2.9	0.6	_
6	G&A Expenses	1,606.4	21,648.7	42.2	127.9
7	(Expense ratio) Progress vs initial target	55.1%	56.1%	0.9ppt	0.7ppt
8	Net operating profits 58.5%	1,305.3	1,287.0	(18.3)	61.3
9.	Total credit costs	(185.7)	3 (76.3)	109.3	65.7
10	Net gains (losses) on equity securities	363.9	130.2	(233.7)	(235.3)
11	Net gains (losses) on sales of equity securities	es 379.7	134.3	(245.3)	_
12	Equity in earnings of equity method investee	<b>s</b> 257.1	381.9	124.7	126.4
13	Other non-recurring gains (losses)	16.2	23.8	7.6	9.1
14	Ordinary profits (losses)	1,756.9	1,746.6	(10.2)	27.4
15	Net extraordinary gains (losses)	(15.0)	23.8	38.9	38.7
16	Profits attributable to owners of parent $64.6$	1,258.1	1,292.9	34.7	56.8
	<reference></reference>				
17	ROE (JPX basis)	12.6%	12.5%	(0.1ppt)	_

#### **1 Gross profits** (FX impact: approx. +¥10.0bn)

 Increased by the impact of rising JPY interest rates, improved net interest income including benefits from last year's bond portfolio rebalancing, growth in various fee revenues from domestic and overseas solution services, and effects of overseas acquisitions

#### **2** G&A expenses (FX impact: approx. +¥0.0bn)

- In addition to the impact of overseas acquisitions and inflation, expenses increased by the strategic investments for the growth
- Expense ratio rose slightly by these investments, however, remained below the control target of around 60% set in the current mid-to-long term business plan

#### Total credit costs

 Lower credit costs due to the large reversal of credit cost accounted in this year, and the rebound of large credit costs accounted in overseas last year

#### 4 Equity in earnings of equity method investees

• Increased by strong performance of Morgan Stanley and etc.

#### **6** Profits attributable to owners of parent

- Achieved a historical high record of interim net profit
- With the inclusion of one-time gains\*1, progress toward initial full-year target of ¥2tn stands high level at 64.6%

<sup>\*1</sup> Approx. ¥100.0bn (incl. a negative goodwill gain of approx. ¥27.0bn from increasing the equity stake in JACCS Co., Ltd, a gain of approx. ¥20.0bn from KS's acquisition of Tidlor Holdings PCL as a subsidiary, and a gain of approx. ¥17.5bn from the liquidation of a subsidiary, and etc.)



Capital **Appendix Indicators Subsidiaries Strategies** Sustainability BS

# Results by business group(1)

		Net ope profits (	_	Expense ratio*1		ROE*2		RWA (¥tn)*3	
Consolidated Business g	roup	FY25 H1	YoY	FY25 H1	YoY	FY25 H1	YoY	FY25 H1	YoY
Retail & Digital*4	R&D	133.2	7.5	74%	2ppt	11.0%	4.0ppt	9.6	0.5
Retail & Digital	Kab	140.6	11.1	72%	1ppt	12.0%	4.5ppt	9.0	0.5
Commercial Banking & Wealth Management	CWM	172.1	49.1	56%	(7ppt)	15.0%	3.0ppt	16.8	0.5
Japanese Corporate & Investment Banking	JCIB	289.2	15.8	39%	(0ppt)	15.5%	2.5ppt	31.2	0.2
Global Corporate & Investment Banking	GCIB	181.5	14.3	52%	(0ppt)	11.5%	4.0ppt	24.2	0.8
Global Commercial	GCB	142.2	(11.9)	57%	2ppt	11.5%	2.5ppt	7.5	0.1
Banking* <sup>4,5</sup>	GCB	155.2	(20.7)	53%	3ppt	14.0%	1.0ppt	7.5	0.1
Asset Management	AM/IS	72.8	10.2	72%	1ppt	14.0%	2.5ppt	3.2	0.6
& Investor Services*4	A11/13	88.2	12.6	66%	2ppt	17.0%	3.0ppt	3.2	0.0
Global Markets	Global Markets	204.7	(8.4)	41%	2ppt	10.5%	0.5ppt	17.3	0.8

<sup>\*1</sup> Local currency basis \*2 Calculated based on Risk Assets (R&D, CWM, JCIB, GCIB and GCB) or economic capital (AM/IS and Global Markets) (Managerial accounting basis. Net profits basis.) \*3 Managerial accounting basis. Estimated RWA on the finalized and fully implemented Basel III basis \*4 The bottom excludes amortization of goodwill \*5 The impact of the change on closing date for KS in FY24H1 is adjusted based on managerial accounting basis



**Capital Indicators Appendix Subsidiaries Strategies** Sustainability

# Results by business group(2)

#### Retail & Digital\*1

(¥bn)	FY24H1	FY25H1	YoY
Gross profits	450.7	509.4	58.7
Loan and deposit interest income	117.1	148.7	31.6
Domestic and foreign settlement / forex	22.6	22.3	(0.3)
Investment product sales	23.4	28.5	5.1
Card settlement	106.6	123.2	16.6
Consumer finance	155.8	161.7	5.9
Expenses	325.0	376.3	51.2
Expense ratio	72%	74%	2ppt
Net operating profits	125.7	133.2	7.5
Credit costs*2	(50.9)	(55.6)	(4.7)
Net profits	37.2	66.7	29.5
RWA*3 (¥tn)	9.1	9.6	0.5
ROE	7.0%	11.0%	4.0ppt
Ave. housing loan balance (¥tn)	11.5	11.7	0.2
Ave. deposit balance (¥tn)	77.7	77.5	(0.2)
Balance of consumer loans*4 (¥tn)	0.8	1.0	0.2
Volume of card shopping*5 (¥tn)	3.1	3.3	0.2

#### Commercial Banking & Wealth Management\*1

(¥bn)	FY24H1	FY25H1	YoY
Gross profits	333.6	395.4	61.8
Loan and deposit interest income	118.2	175.4	57.2
Domestic and foreign settlement / forex	48.6	51.1	2.5
Derivatives, solutions	33.5	39.5	6.0
Real estate, corporate agency and inheritance	29.7	27.0	(2.7)
Investment product sales	96.0	91.7	(4.3)
Expenses	210.6	223.3	12.7
Expense ratio	63%	56%	(7ppt)
Net operating profits	123.0	172.1	49.1
Credit costs	12.2	8.0	(4.2)
Net profits	95.6	124.9	29.3
RWA*3 (¥tn)	16.3	16.8	0.5
ROE	11.5%	15.0%	3.0ppt
Ave. loan balance*6 (¥tn)	19.6	20.1	0.5
Lending spread*7	0.55%	0.56%	0.01ppt
Ave. deposit balance (¥tn)	64.2	65.6	1.4

<sup>\*1</sup> Managerial accounting basis. Local currency basis. ROE is calculated based on net profits \*2 Including provision for losses from interest repayments \*3 Estimated RWA on the finalized and fully implemented Basel III basis. Managerial accounting basis \*4 Total balance of personal card loans of the Bank and ACOM (excl. guarantee) \*5 For NICOS cardmembers \*6 Excluding consumer loans \*7 Excluding non-JPY mid- to long-term funding costs

## Results by business group(3)

#### Japanese Corporate & Investment Banking\*1

(¥bn)	FY24H1	FY25H1	YoY
Gross profits	451.3	476.7	25.4
Loan and deposit interest income	248.9	258.0	9.1
Domestic and foreign settlement / forex*2	44.3	43.5	(0.7)
Derivatives, solutions*2	38.4	45.9	7.5
Real estate, corporate agency	32.4	38.1	5.7
M&A·DCM·ECM*3	31.3	35.6	4.3
Expenses	177.9	187.5	9.7
Expense ratio	39%	39%	(0ppt)
Net operating profits	273.4	289.2	15.8
Credit costs	5.0	34.6	29.6
Net profits	221.5	264.7	43.2
RWA*4 (¥tn)	31.1	31.2	0.2
ROE	13.0%	15.5%	2.5ppt
Ave. loan balance (¥tn)	41.6	41.9	0.3
Lending spread <sup>*5</sup>	0.69%	0.70%	0.01ppt
Ave. non-JPY loan balance*6 (¥tn)	13.0	13.3	0.3
Non-JPY lending spread*5,6	0.95%	0.97%	0.02ppt
Ave. deposit balance (¥tn)	38.4	36.7	(1.7)
Ave. non-JPY deposit balance <sup>*6</sup> (¥tn)	16.0	15.5	(0.5)

#### Global Corporate & Investment Banking\*1

(¥bn)	FY24H1	FY25H1	YoY
<b>Gross profits</b>	348.9	377.6	28.7
Loan and deposit interest income	183.8	181.7	(2.1)
Commission	143.3	170.4	27.2
Forex, derivatives	15.8	17.9	2.2
DCM·ECM	14.0	14.0	(0.0)
Expenses	181.7	196.1	14.4
Expense ratio	52%	52%	(0ppt)
Net operating profits	167.2	181.5	14.3
Credit costs	(27.6)	22.9	50.5
Net profits	94.3	147.0	52.7
RWA*4 (¥tn)	23.4	24.2	0.8
ROE	8.0%	11.5%	4.0ppt
Ave. loan balance (¥tn)	24.4	24.7	0.3
Lending spread*6	1.70%	1.63%	(0.07ppt)
Ave. deposit balance (¥tn)	15.0	16.0	1.0

<sup>\*1</sup> Managerial accounting basis. Local currency basis. ROE is calculated based on net profits \*2 Domestic business only

<sup>\*3</sup> Including real estate securitization etc. \*4 Estimated RWA on the finalized and fully implemented Basel III basis. Managerial accounting basis.

<sup>\*5</sup> Excluding non-JPY mid- to long-term funding costs \*6 Sum of domestic and overseas loans and deposits

# Results by business group(4)

### Global Commercial Banking\*1

(¥bn)	FY24 H1	FY25 H1	YoY	(¥bn)		FY24 H1	FY25 H1	YoY
Gross profits	336.9	328.0	(8.9)	Net p	rofits	49.0	60.0	11.0
KS <sup>*2</sup>	253.4	244.5	(8.9)	KS <sup>*2</sup>	:	43.1	42.0	(1.1)
BDI	76.4	76.1	(0.3)	BDI		11.1	12.4	1.4
Expenses	182.8	185.8	2.9	RWA*	³ (¥tn)	7.4	7.5	0.1
(Expense ratio)	54%	57%	2ppt	ROE	(101)	9.0%	11.5%	2.5ppt
KS <sup>*2</sup>	118.9	122.2	3.4	KS <sup>*2</sup>	!	14.5%	15.0%	0.5ppt
(Expense ratio)	47%	50%	3ppt	BDI		11.0%	13.0%	2.0ppt
BDI	41.9	42.8	1.0			111070	2010 70	
(Expense ratio)	55%	56%	1ppt	(¥tn)				
Net operating profits	154.1	142.2	(11.9)		Ave. loan balance	7.0	6.7	(0.3)
KS*2	134.5	122.2	(12.3)	<b>KS</b> *2	Ave. deposit balance	6.8	6.3	(0.5)
BDI	34.5	33.3	(1.3)		NIM*4	4.30%	4.35%	0.05ppt
Credit costs	(87.3)	(78.4)	8.9		Ave. loan balance	1.4	1.5	0.1
KS <sup>*2</sup>	(65.9)	(59.4)	6.5	BDI	Ave. deposit balance	1.1	1.2	0.1
BDI	(19.6)	(16.4)	3.2		NIM*5	7.56%	6.94%	(0.62ppt)

<sup>\*1</sup> Managerial accounting basis. Local currency basis. Per KS, gross profits, expenses and net operating profits include figures which belong to other business groups. BDI entity basis. ROE is calculated based on net profits. For FY24 H1 figures, excluded the KS impact in managerial accounting basis.

\*2 After GAAP adjustment \*3 Estimated RWA on the finalized and fully implemented Basel III basis. \*4 KS entity basis \*5 OJK definition

# Results by business group(5)

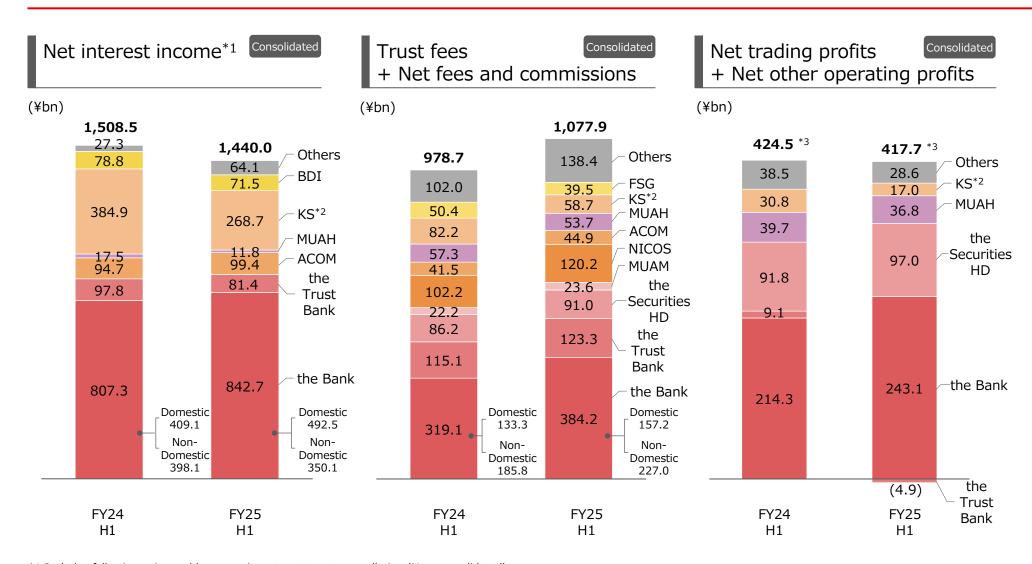
### Asset Management & Investor Services\*1

(¥bn)	FY24H1	FY25H1	YoY
<b>Gross profits</b>	210.5	257.4	47.0
AM	71.9	75.4	3.5
IS	101.2	141.5	40.3
Pension	37.3	40.5	3.2
Expenses	147.9	184.6	36.8
Expense ratio	70%	72%	1ppt
Net operating profits	62.6	72.8	10.2
Net profits	44.2	49.5	5.2
Economic capital (¥tn)	0.5	0.4	(0.0)
ROE	11.5%	14.0%	2.5ppt

#### Global Markets\*1

(¥bn)	FY24H1	FY25H1	YoY
Gross profits	352.9	348.2	(4.8)
Sales & trading	171.5	161.0	(10.4)
FIC & equity	170.2	159.8	(10.5)
Corporates	80.2	69.2	(11.1)
Institutional investors	74.9	71.1	(3.7)
Asset management	1.2	1.3	0.0
Treasury	174.8	176.0	1.2
Expenses	139.9	143.5	3.6
Expense ratio	40%	41%	2ppt
Net operating profits	213.0	204.7	(8.4)
Customer business	61.8	45.9	(15.9)
Treasury	145.6	148.5	2.9
Net profits	143.1	149.5	6.4
Economic capital (¥tn)	4.4	4.3	(0.0)
ROE	10.0%	10.5%	0.5ppt

### Breakdown of Gross profits by Entity



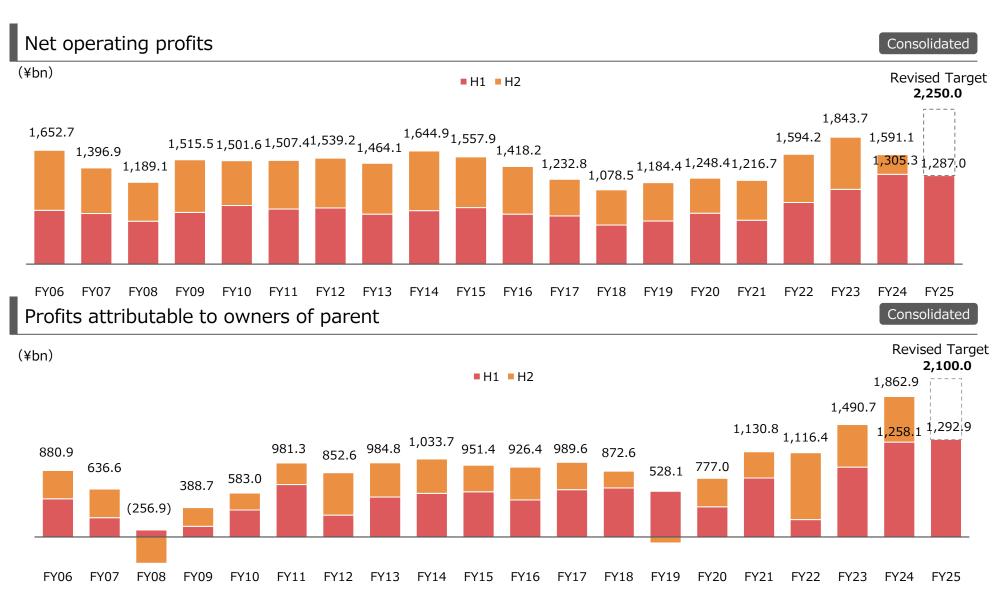
<sup>\*1</sup> Includes following gains and losses on investment trusts cancellation (Non-consolidated):

FY24 H1: the Bank ¥84.6bn, the Trust Bank ¥18.2bn | FY25 H1: the Bank ¥0.2bn, the Trust Bank ¥8.0bn, respectively

<sup>\*2</sup> Figures of FY24 H1 includes KS impact (Net interest income: ¥126.0bn | Trust fees+Net fees and commissions: ¥27.3bn | Net trading profits+Net other operating profits: ¥12.0bn)

<sup>\*3</sup> Includes net gains and losses on debt securities of FY24 H1: ¥2.3bn | FY25 H1: ¥2.9bn, respectively

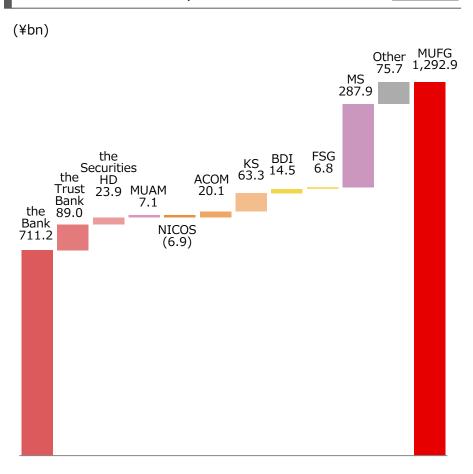
## (Reference)Performance since MUFG's establishment



## Net profits (breakdown by entity)

#### Breakdown of net profits\*1





#### Financial summary of major entities\*2

Consolidated	
Corisonaatea	

	the Bank		the Tru	st Bank	the Securities HD		
(¥bn)	FY25 H1	YoY	FY25 H1	YoY <sup>*3</sup>	FY25 H1	YoY	
<b>Gross profits</b>	1,470.0	129.2	199.9	(22.2)	177.7	(7.8)	
NOP	745.0	59.1	93.4	(26.5)	33.7	(4.1)	
Net profits	711.2	(3.5)	89.0	(76.3)	23.9	(4.9)	

	MUAM		NIC	cos	ACOM	
(¥bn)	FY25 H1	YoY	FY25 H1	YoY	FY25 H1	YoY
<b>Gross profits</b>	24.0	1.3	125.0	16.9	145.6	8.2
NOP	9.8	0.4	10.1	(0.2)	93.5	5.5
Net profits	7.1	1.7	(6.9)	(3.8)	50.9	21.1

	KS		ВІ	DI	FSG	
(¥bn)	FY25 H1	YoY <sup>*4</sup>	FY25 H1	YoY	FY25 H1	YoY
<b>Gross profits</b>	344.5	11.3	89.9	(8.9)	43.9	(9.3)
NOP	160.8	(0.0)	36.8	(6.0)	9.4	(3.9)
Net profits	82.3	16.8	15.7	1.1	6.8	(3.6)



<sup>\*1</sup> The figures reflect the percentage holding in each subsidiary and equity method investee

<sup>\*2</sup> Figures except the Bank and the Trust Bank are approx. and before consolidation adjustments. The equity holding ratio of MUFG is not reflected in net profits (ACOM: Approx. 39.6%, KS: Approx. 76.9%, BDI: Approx. 92.5%)

<sup>\*3</sup> YoY figures include the dividend paid by MUAM at approx. ¥46bn (pre-tax) in FY24

<sup>\*4</sup> Excluded the KS impact with the figures before consolidation adjustment and reflection of equity holding ratio

### **Balance sheet summary**

#### Overview of Balance Sheet

Consolidated

As of end Sep 2025

#### **Assets**

¥**404.3**tn

Loans
(Banking + Trust accounts)

¥124.8tn

Investment
Securities
(Banking accounts)
¥85.9tn

#### Liabilities

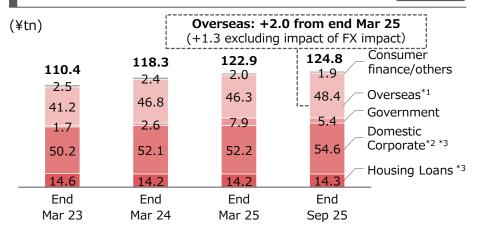
¥**382.0**tn

Deposits ¥227.2tn

Net Assets ¥22.2tn

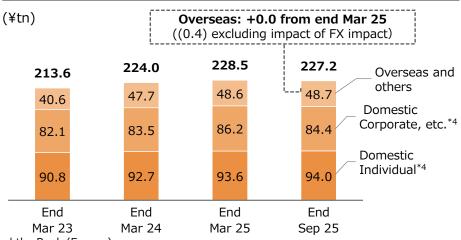
#### Loans (period end balance)





### Deposits (period end balance)





<sup>\*1</sup> Loans booked in overseas branches, MUAH, KS, BDI, the Bank (China), the Bank (Malaysia) and the Bank (Europe)

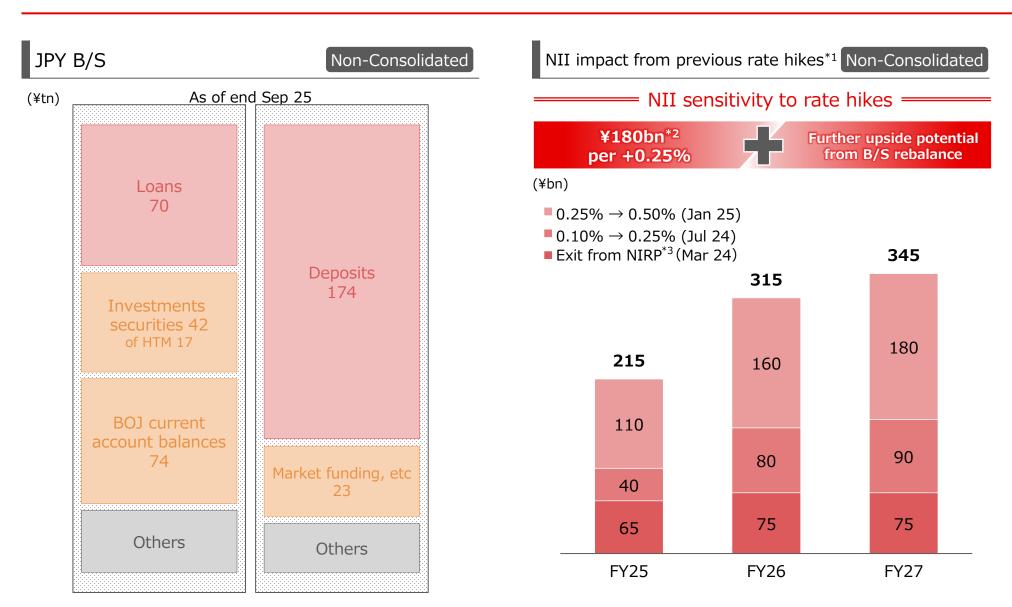


<sup>\*2</sup> Excludes loans to governments and governmental institutions and includes foreign currency-denominated loans

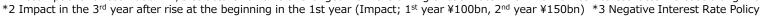
<sup>\*3</sup> Banking + trust accounts

<sup>\*4</sup> Non-consolidated

## JPY B/S and trends in loan



<sup>\*1</sup> Assumptions for estimation: B/S structure remains unchanged from the timing of each rate hike. The market interest rates increase along with the rate hikes

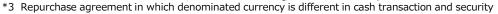


## Non-JPY Liquidity\*1

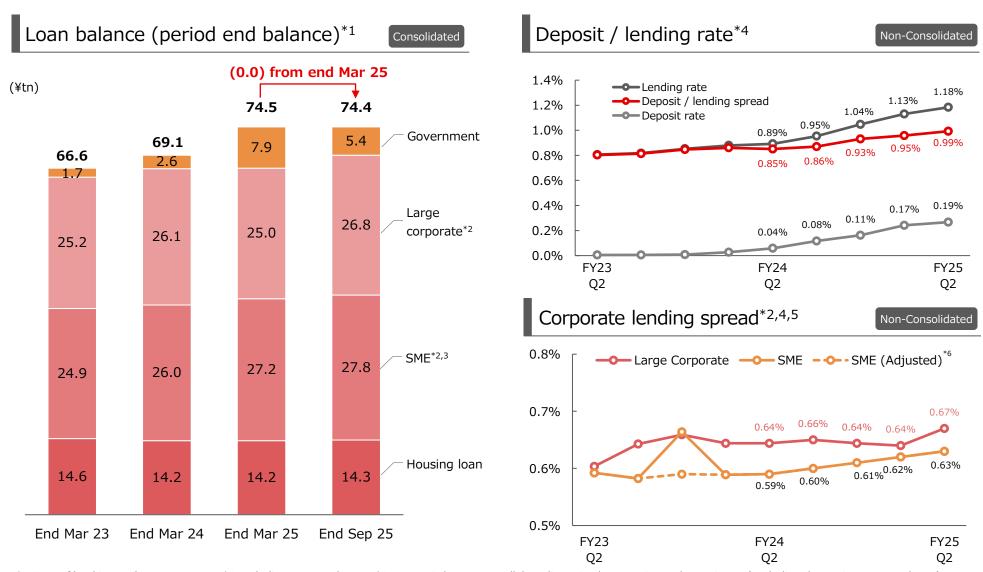
Managed soundness of balance sheet based on stability

(US\$bn) MUFG Bank\*1's characteristics of non-JPY liquidity management As of Sep 25 1. Deposits: Securing stickiness\*2 with regional and industry diversification 2. Mid-to long-term market funding: Emphasizing diversification of method and term Corp bonds/ : TLAC eligible senior debt etc. Deposits (incl. deposits from Collateralized funding, etc. : Cross-currency repos\*3 (utilizing JGB) etc. Loans central banks) Mid-long term currency swap : Currency swaps are transacted in mid-to long-term 308 273 3. Investment securities: Possessing abundant volume of high-liquidity assets that can be quickly converted into cash, such as foreign government bonds **4. Loans:** Within the balances of deposits and mid-to long-term market funding Mid-to long-term Historical loan-to-deposit gap & mid-to long-term market funding market funding Investment 132 (US\$bn) ■ Loan-to-deposit gap — Mid-to long-term market funding 200 securities Partial restoration of mid-to long-term market funding 149 in line with the widening loan-to-deposit gap Other market Interbank market funding, etc. 100 operations, etc. 196 106 Others Others Mar Sep Liabilities Assets 22 22 23 23 21 24

<sup>\*1</sup> The Bank consolidated excl. MUAH, KS and BDI. Managerial basis \*2 Deposits that are considered to remain in the bank during times of stress



### **Domestic loans**

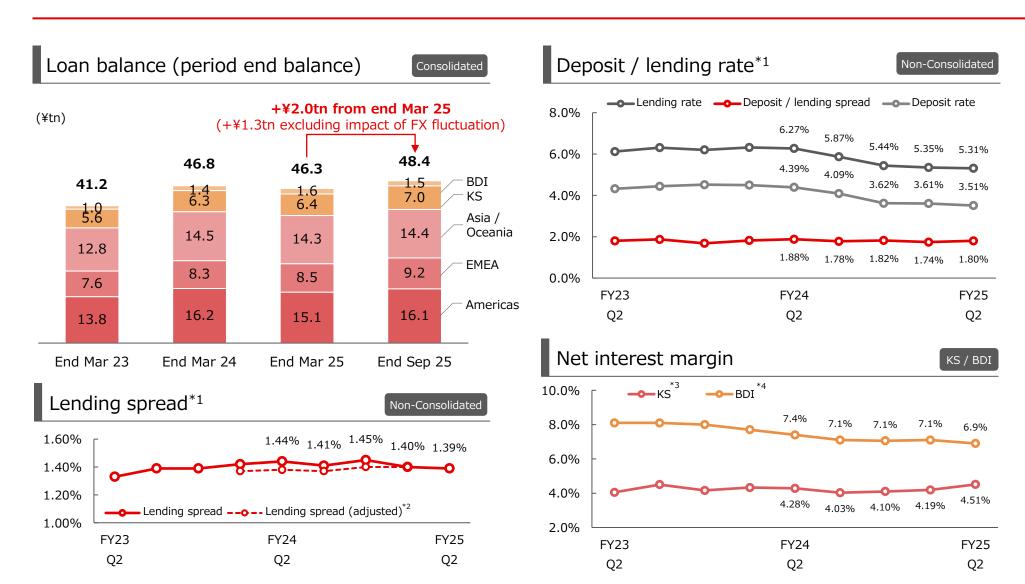


<sup>\*1</sup> Sum of banking and trust accounts \*2 Including non-JPY loans \*3 Domestic loans to small / medium-sized companies and proprietors (excluding domestic consumer loans)

<sup>\*4</sup> Excluding lending to government \*5 On a managerial accounting basis

<sup>\*6</sup> Excluding impact of the collective recording of interest received at fiscal year-end via subsidized interest payment programs (FY24Q4 was 0.60%)

### **Overseas loans**



<sup>\*1</sup> Managerial accounting basis \*2 Estimated figures individually adjusted for large fluctuations related to sold loan assets



<sup>\*3</sup> Financial results as disclosed in KS's financial reports based on Thai GAAP

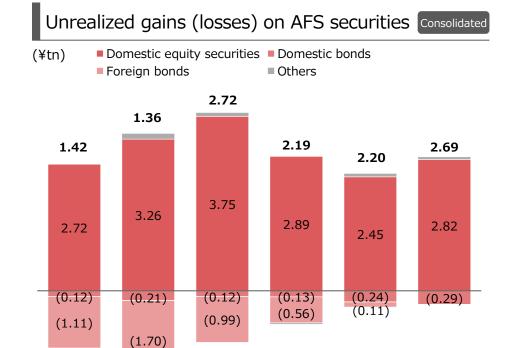
<sup>\*4</sup> Financial results as disclosed in BDI's financial reports based on Indonesia GAAP

## Investment securities(1)

### Securities with fair value

Consolidated

		Bala	ince	Unrealized g	ains (losses)
	(¥tn)	End Sep 25	Changes from End Mar 25	End Sep 25	Changes from End Mar 25
1	Held-to-maturity securities	23.84	0.57	_	_
2	Available-for-sale (AFS) securities	60.70	(0.61)	2.69	0.49
3	Domestic equity securities	3.83	0.29	2.82	0.36
4	Domestic bonds	17.95	(5.16)	(0.29)	(0.04)
5	Japanese government bonds (JGB)	16.21	(4.96)	(0.19)	(0.03)
6	Others	38.91	4.25	0.17	0.18
7	Foreign equity securities	0.77	0.11	0.11	0.07
8	Foreign bonds	28.40	4.21	0.00	0.11
9	Others	9.73	(0.07)	0.06	(0.00)



#### Unrealized gains (losses) reflected hedging positions etc.\*1 (¥tn)

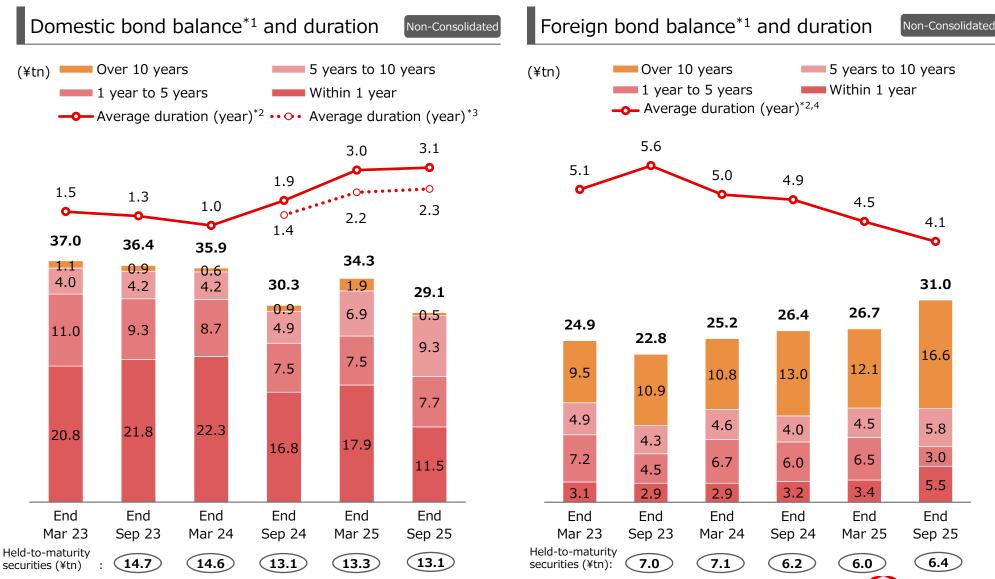
Domestic bonds: Foreign bonds:	(0.2)	(0.2)	(0.2)	(0.2)	(0.3)
End	End	End	End	End	End
Mar 23	Sep 23	Mar 24	Sep 24	Mar 25	Sep 25





Capital **Appendix Indicators Subsidiaries Strategies** Sustainability

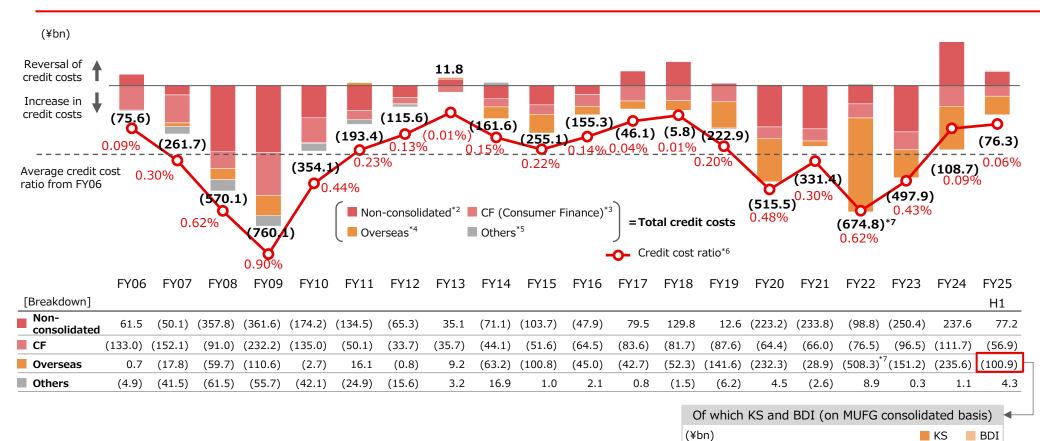
## **Investment securities(2)**



<sup>\*1</sup> AFS securities and held-to-maturity securities \*2 AFS securities only

<sup>\*3</sup> AFS securities and loans to the Japanese government and governmental organizations \*4 On a managerial accounting basis, approximate value

#### Credit costs \*1





(82.0)

(16.4)

(98.4)

FY25

H1

(66.0)

(12.3)

(78.3)

FY24

H2

 $(126.0)^{*8}$ 

(23.3)

(149.3)

FY24

H1

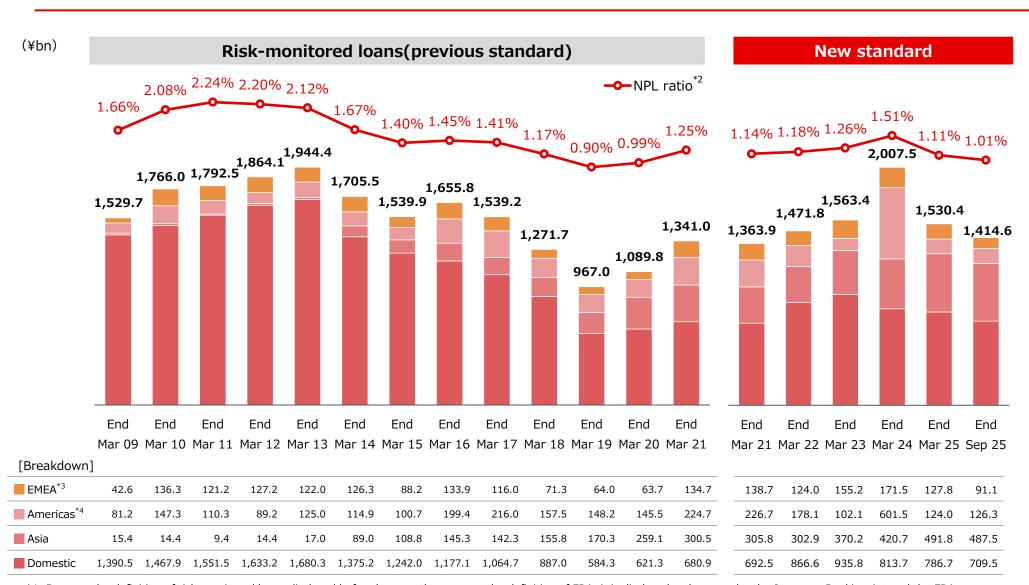
<sup>\*1</sup> Includes gains from write-off \*2 Includes overseas branches \*3 Sum of NICOS and ACOM on a consolidated basis \*4 Sum of overseas subsidiaries of the Bank

<sup>\*5</sup> Sum of other subsidiaries and consolidation adjustment \*6 Total credit costs / loan balance as of end of each fiscal year

<sup>\*7</sup> Including ¥(393.9)bn of valuation losses on loans sold in connection with MUB's share transfer etc.

<sup>\*8</sup> Includes KS impact of ¥(43.4)bn

## Non-performing loans\*1

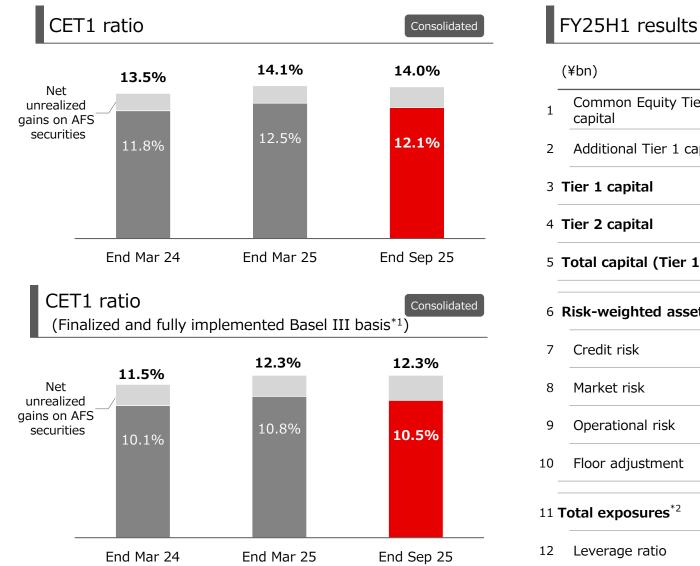


<sup>\*1</sup> Because the definition of risk-monitored loans disclosed before became the same as the definition of FRA, it is disclosed as loans under the Japanese Banking Act and the FRA. Regions are based on the borrowers' location

<sup>\*2</sup> Total non-performing loans ÷Total loans (Previous standard : Total risk-monitored loans ÷ Total loans and bills discounted (banking accounts as of period end))

**Appendix Capital Subsidiaries Strategies** Sustainability BS **Indicators** 

# **Capital**



Consolidated

	(¥bn)	End Mar 25	End Sep 25	Changes
1	Common Equity Tier 1 capital	15,169.2	15,605.2	436.0
2	Additional Tier 1 capital	2,635.6	3,096.7	461.1
3	Tier 1 capital	17,804.8	18,702.0	897.2
4	Tier 2 capital	2,340.1	2,350.7	10.6
5	Total capital (Tier 1+Tier 2)	20,145.0	21,052.8	907.8
6	Risk-weighted assets	106,930.4	110,808.0	3,877.5
7	Credit risk	94,690.2	98,236.3	3,546.1
8	Market risk	2,543.8	2,750.3	206.4
9	Operational risk	9,696.3	9,821.3	124.9
10	Floor adjustment	0.0	0.0	0.0
11	Total exposures*2	336,033.5	342,895.8	6,862.2
12	Leverage ratio	5.29%	5.45%	0.15ppt

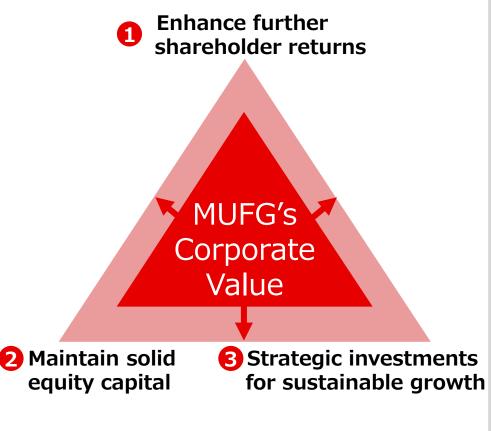
<sup>\*1</sup> Estimated CET1 ratio reflecting the RWA calculated on the finalized and fully implemented Basel III basis

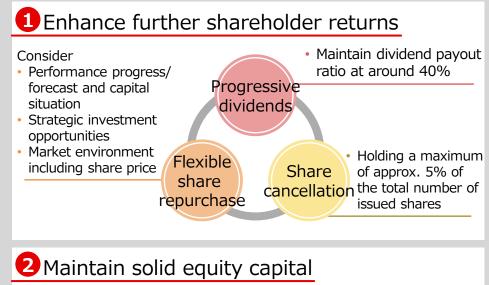


<sup>\*2</sup> Deposits with the Bank of Japan is excluded in total exposures

## Basic policies for capital allocation ("Capital Triangle")

- Continue disciplined capital management





Expand the target range of CET1\*1 ratio to **9.5%-10.5%** to improve transparency of capital management

3 Strategic investments for sustainable growth

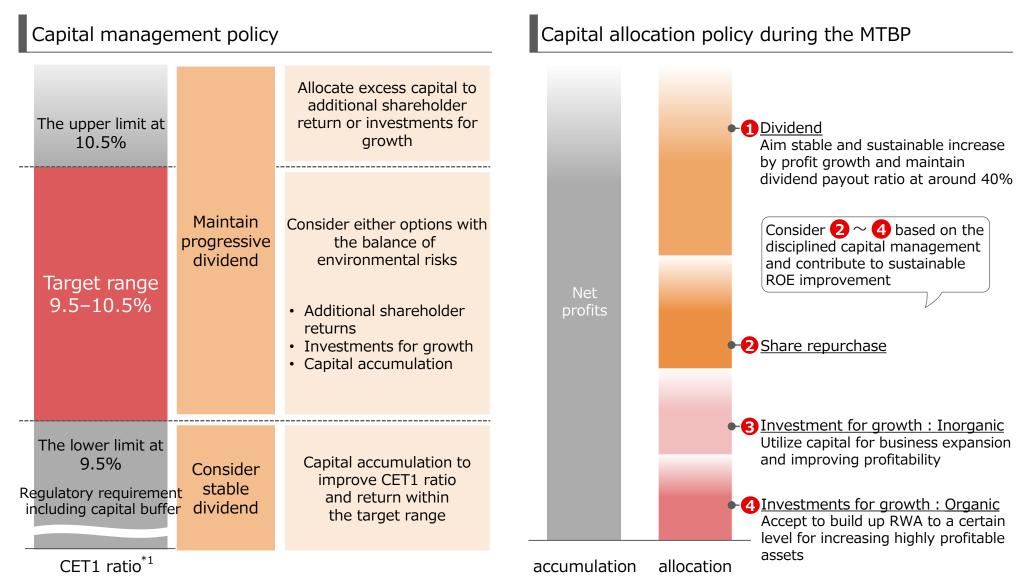
#### Organic investments

- Continue to replace low profitable assets to highly profitable assets
- Allocate to areas with high profitability expectation strategically

#### <u>Inorganic investments</u>

- Continue to focus on areas such as Asia, Digital and Global AM/IS
- · Consider investments to new business areas

## Policy of capital management and allocation

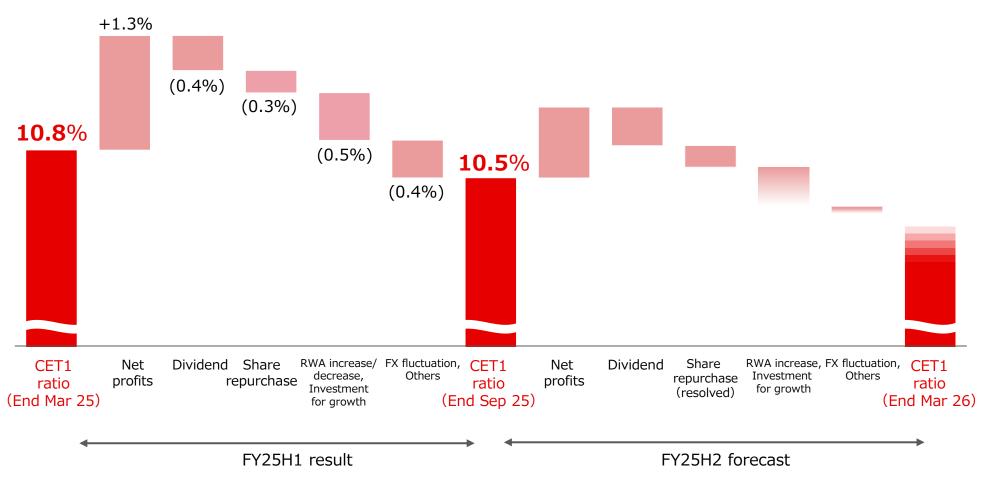




**Capital Appendix Indicators Subsidiaries Strategies** Sustainability BS

## **Capital allocation**

Capital allocation results and forecast\*1



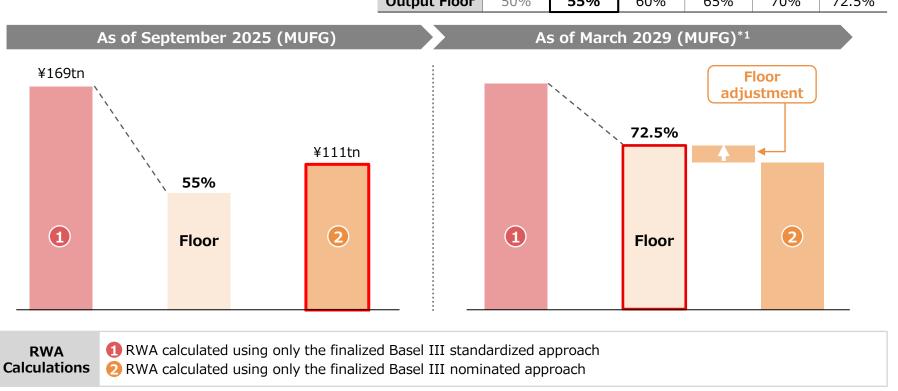
## Basel III risk-weighted assets (RWA) floor adjustment

 From March 2024, RWA capital floors based on standardized approach are implemented in phases

RWA floor adjustment

: RWA to be adopted

Year	Mar 24	Mar 25	Mar 26	Mar 27	Mar 28	Mar 29
<b>Output Floor</b>	50%	55%	60%	65%	70%	72.5%

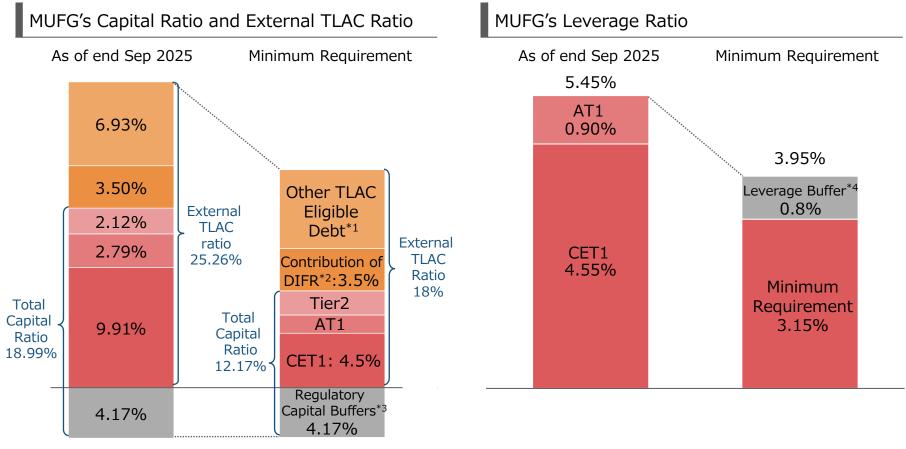




<sup>\*1</sup> The length of the bars in this chart is intended to show relative amounts only for the purpose of demonstrating the particular scenarios presented, including the assumption that the assets to which the several RWA calculation approaches are applied will remain unchanged. Accordingly, any actual results may change materially from the above presentation

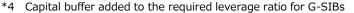
### Capital and TLAC requirement – The best capital mix and required ratio

 Aiming for optimal balance between capital efficiency and medium- to long-term capital adequacy in line with the required ratios



<sup>\*1</sup> Including adjustment of difference between calculation method of total capital ratio and external TLAC ratio and adjustment of amount of other TLAC-eliqible liabilities owned by the issuer's group, etc.

<sup>\*3</sup> CET1 buffer applicable to MUFG: G-SIB Surcharge:1.5%, Capital Conservation Buffer:2.5%, and Counter-cyclical Buffer:0.17%



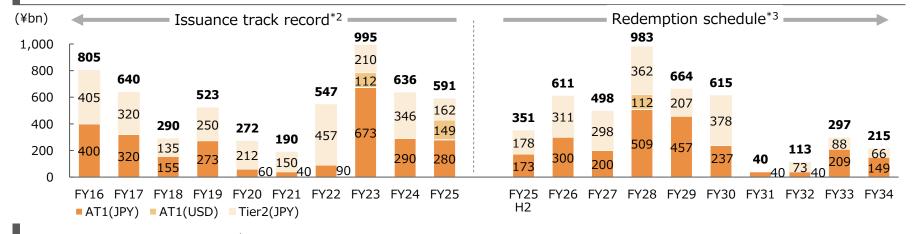


<sup>\*2</sup> Contribution of Deposit Insurance Fund Reserves: Japanese Deposit Insurance Fund Reserves fulfill the requirements for ex-ante commitments to recapitalize a G-SIB in resolution set out in the FSB's TLAC termsheet (Can include 3.5% of RWAs after end Mar 2022, in external TLAC ratio)

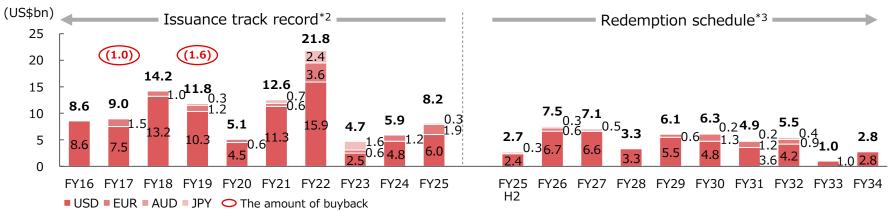
### Capital and TLAC requirement— Issuance track record & redemption schedule

 In FY25, maintained stable capital ratios and external TLAC ratio by taking into account the balance of each regulatory capital

AT1, Tier2 bond\*1



TLAC-eligible senior debt\*4

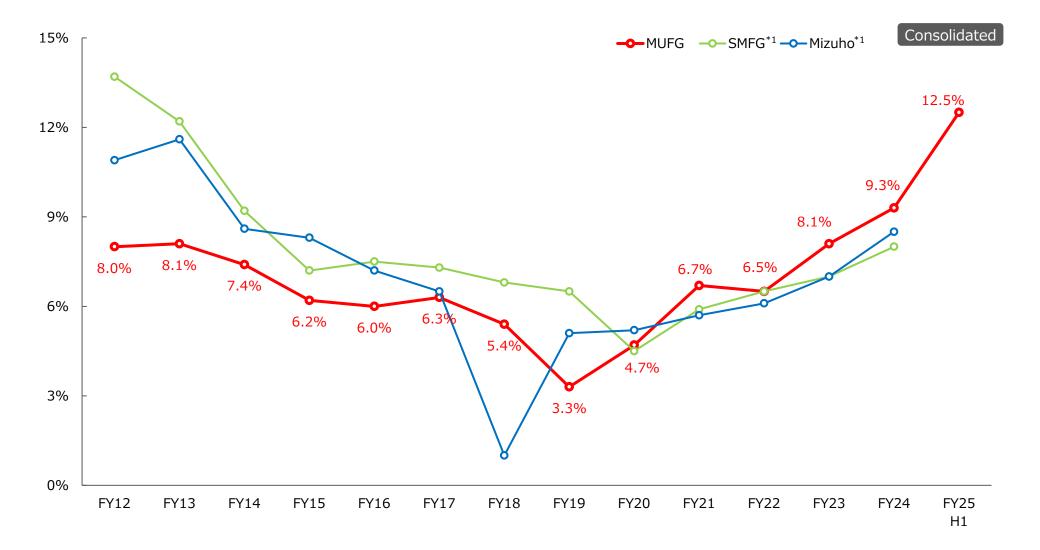


<sup>\*1</sup> All figures are converted into JPY using actual exchange rates as of end Sep 2025 \*2 Total of public issuance (excluding the amount of buyback), as of end Oct 2025

<sup>\*3</sup> Annual figures assuming that all callable notes are to be redeemed on their respective first callable dates (only redemption amounts from Oct 2025 onward are included)

included)
Tier2 contains Basel II Tier2 sub notes issued by the Bank and the Trust Bank (including their respective overseas special purpose companies)

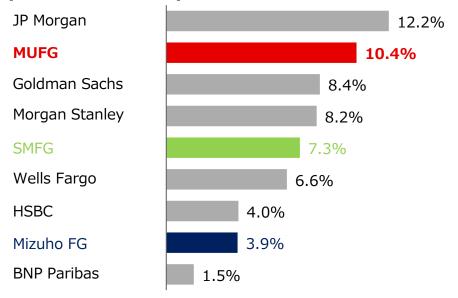
## **ROE** (Japan Exchange Group basis)



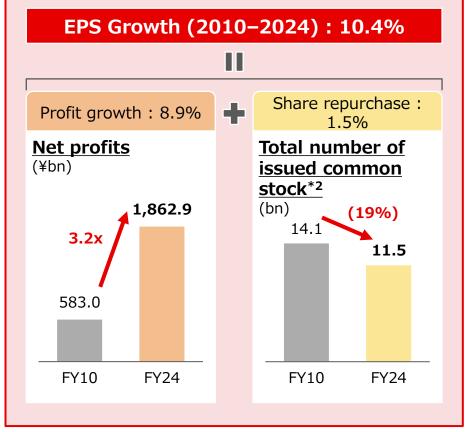
### **MUFG EPS Growth**

 Our EPS growth is amongst the global peers by steady profit growth and disciplined capital management

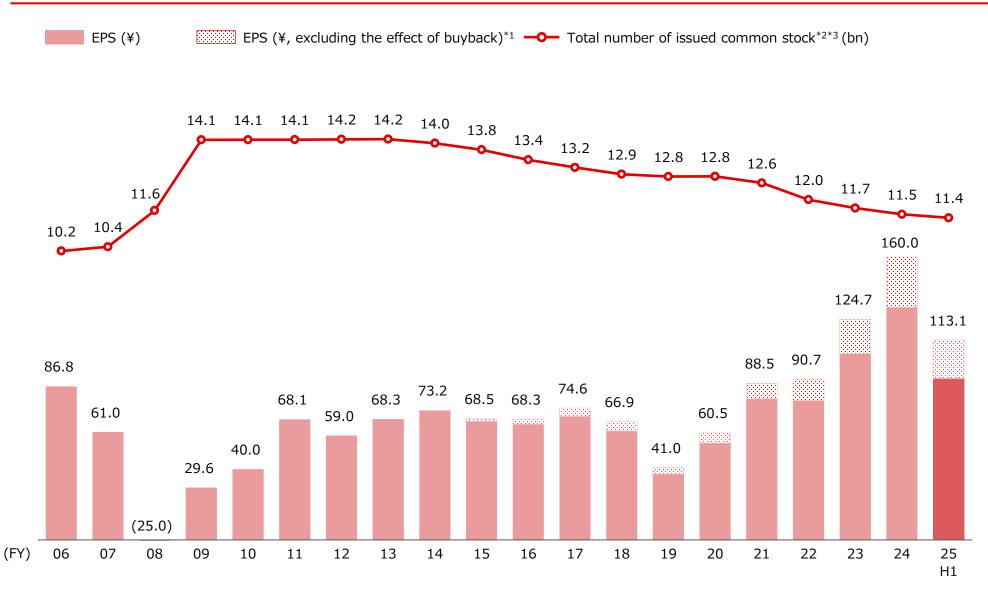
# EPS Growth after the Global Financial Crisis (2010–2024 CAGR)\*1



Achieving robust EPS growth through steady profit growth and disciplined capital management



### Trend of EPS and total number of issued common stock



<sup>\*1</sup> An estimate based on the assumption that the total number of issued shares has remained unchanged since FY13

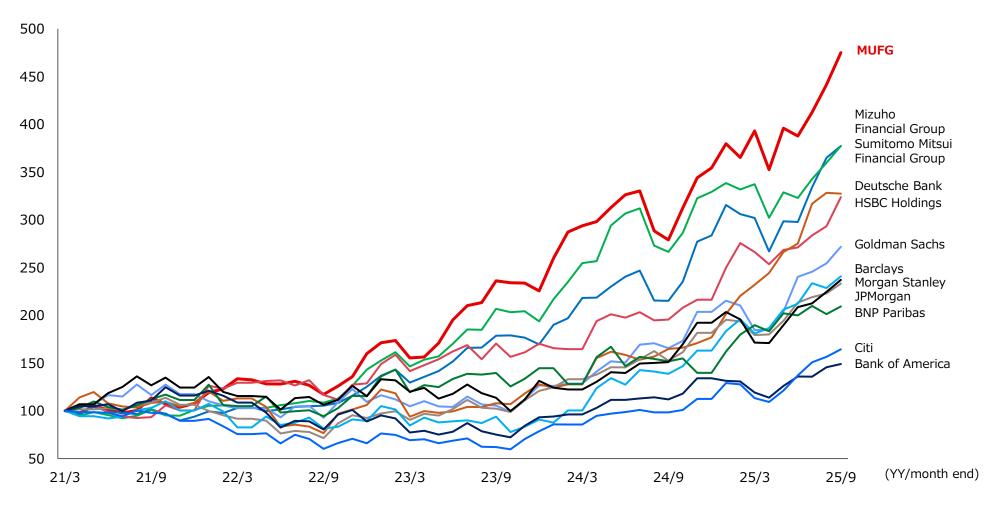


<sup>\*2</sup> Numbers in FY06 take into account the stock split implemented in FY07 \*3 Excluding treasury shares

**Indicators Appendix** PL BS Capital **Subsidiaries Strategies** Sustainability

TSR\*1

(Closing price as of March 31, 2021 = 100)





**Indicators Capital Subsidiaries Appendix Strategies** Sustainability BS

### Financial results\*1 of KS and BDI

### KS\*2

krungsri					(THB mn)			
กรุงศรี A member of 🥝 พมริง a global (inancial group	FY24H1	FY25H1	YoY	Reference*3 <b>FY25Q1-3</b>	FY24H1	FY25H1	YoY	Reference FY25Q1-3
Total income	340.0	326.5	(13.5)	544.4	78,004	74,904	(3,100)	117,843
Operating expenses	147.4	146.0	(1.3)	252.8	33,810	33,494	(316)	54,722
Pre-provision operating profit	192.6	180.5	(12.1)	291.6	44,194	41,410	(2,784)	63,121
Expected credit loss	105.0	88.4	(16.6)	144.8	24,088	20,278	(3,810)	31,362
Net profit attributable to owners of the bank	68.6	69.0	0.3	113.7	15,752	15,829	77	24,612

BDI\*4

Danamon			(¥bn)	(IDR bn)			
A member of  MUFG	FY24H1	FY25H1	YoY	_	FY24H1	FY25H1	YoY
Total operating income	93.3	84.5	(8.8)		9,432	9,392	(40)
Operating expenses	51.1	47.5	(3.6)		5,168	5,286	118
Pre-provision operating profit	42.2	36.9	(5.3)		4,265	4,106	(159)
Cost of credit	23.9	18.1	(5.8)		2,417	2,021	(396)
Net profit after tax	14.4	14.6	0.2	-	1,455	1,633	178

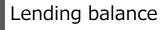
<sup>\*1</sup> All figures are converted into ¥ with actual exchange rates as of end of each period. For FY24H1 is THB1=¥4.36, IDR1=¥0.0099. For FY25H1 is THB1=¥4.44, IDR1=¥0.0090

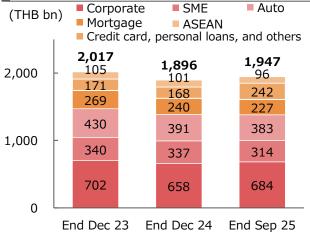


<sup>\*2</sup> Financial results as disclosed in KS's financial report based on Thai GAAP \*3 Figures converted into ¥ using THB1=¥4.62

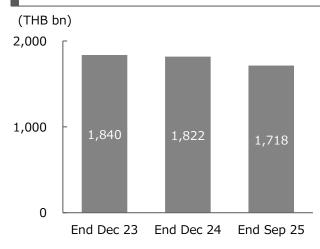
<sup>\*4</sup> Financial results as disclosed in BDI's financial report based on Indonesian GAAP

## **Key figures of KS**

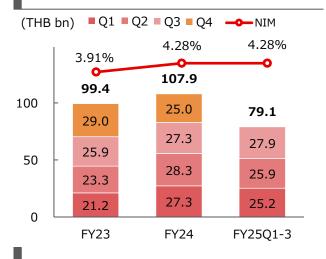




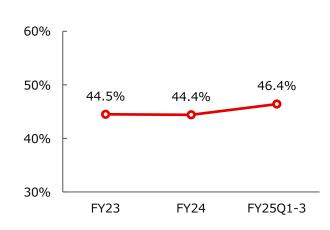
### Deposit balance



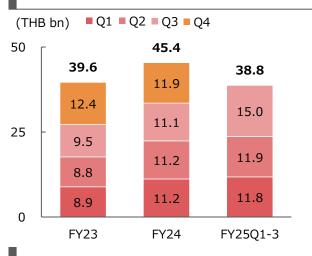
#### Net interest income



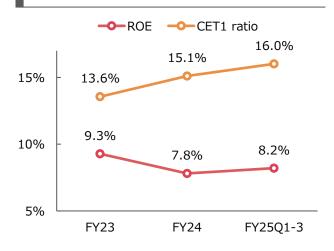
#### Cost to income ratio



#### Non-interest income

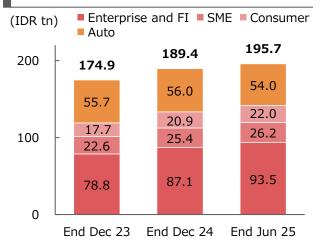


#### ROE / CET1 ratio\*1

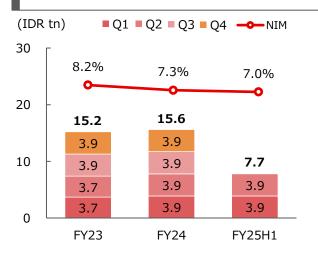


## **Key figures of BDI**

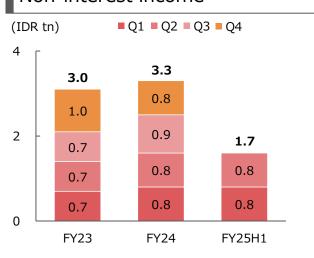
#### Lending balance



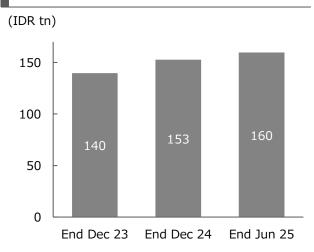
#### Net interest income



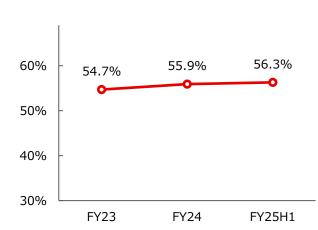
Non-interest income



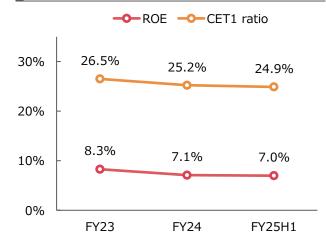
#### Deposit balance



Cost to income ratio



ROE / CET1 ratio

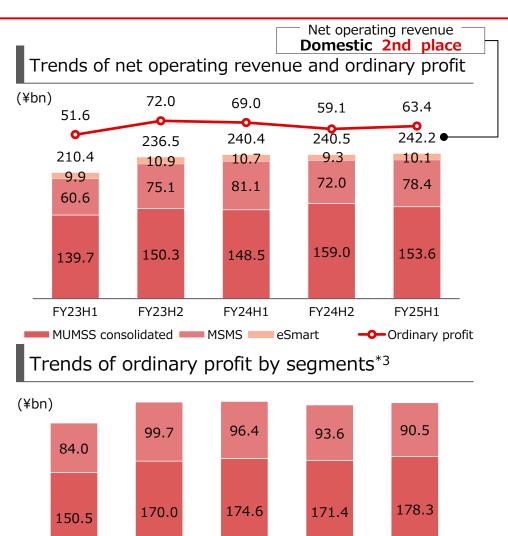


### **Status of domestic securities**

#### Joint financial results of domestic securities\*1

Simple sum of the figures for the Domestic Securities (¥bn)	FY25H1
Net operating revenue	242.2
MUMSS consolidated*2	153.6
MSMS	78.4
Mitsubishi UFJ eSmart Securities	10.1
SG & A	180.1
MUMSS consolidated	117.9
MSMS	52.7
Mitsubishi UFJ eSmart Securities	9.5
Ordinary profit	63.4
MUMSS consolidated	36.8
MSMS	25.9
Mitsubishi UFJ eSmart Securities	0.6
Profit	43.1
MUMSS consolidated	25.4
MSMS	17.5
Mitsubishi UFJ eSmart Securities	0.0

By segments (¥bn)	FY25H1
Retail / Middle Markets	
(MUMSS consolidated + eSmart)	
Net operating revenue	90.5
Ordinary profit	12.3
Wholesale (MUMSS consolidated + MSMS)	
Net operating revenue	178.3
Ordinary profit	54.1
*1 MUNCC + MCMC + -C+ *2 Figure - from FV2404	



FY24H1

■ Wholesale ■ Retail / Middle Markets

FY23H1

FY23H2



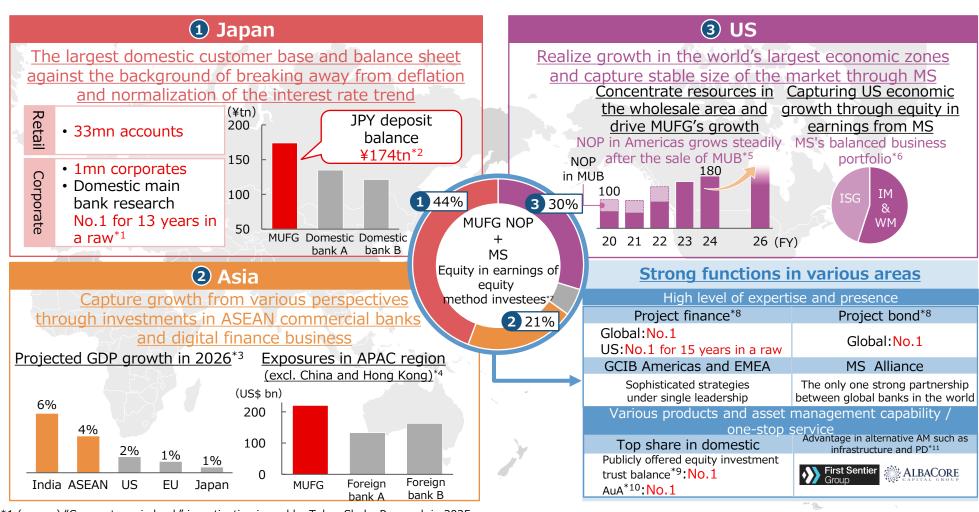


FY25H1

FY24H2

<sup>\*1</sup> MUMSS+MSMS+eSmart \*2 Figures from FY24Q4 onward are on a consolidated basis for MUMSS, including MUFG Morgan Stanley Credit Solutions

### Business portfolio supporting MUFG's growth



<sup>\*1 (</sup>source) "Corporate main bank" investigation issued by Tokyo Shoko Research in 2025

<sup>\*7</sup> Managerial accounting basis \*8 As of Dec 24 (source) PFI \*9 excl. ETF \*10 Assets under Administration in the Master Trust Bank of Japan



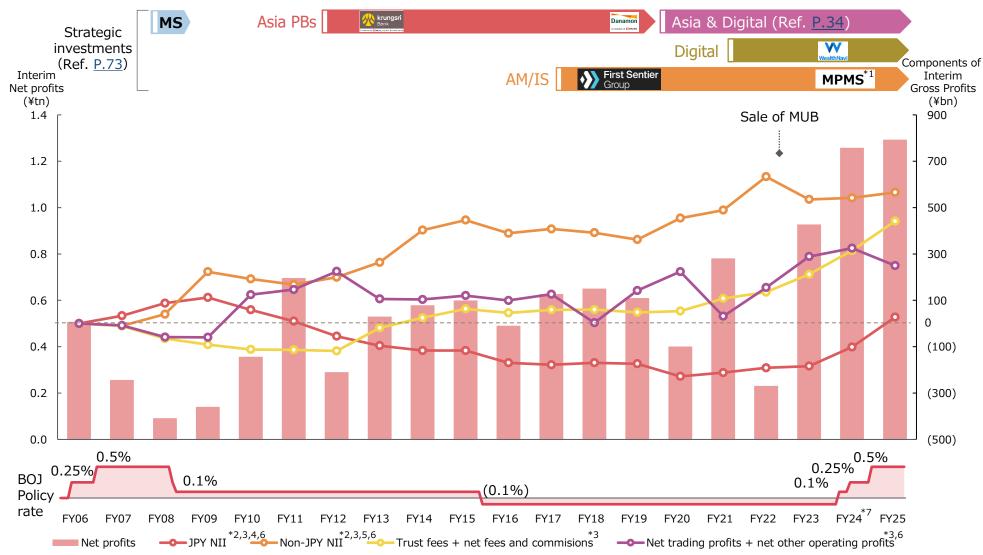


<sup>\*2</sup> MUFG's balance is sum of the Bank and the Trust Bank. Other banks' figures are calculated based on disclosures of JPY or domestic deposit balances as at end of Sep 25

<sup>\*3 (</sup>source) IMF "World Economic Outlook Database, April 2025" \*4 MUFG's figures include PBs. Calculated based on each bank's disclosures as at end of Mar 25.

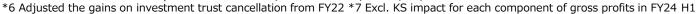
<sup>\*5</sup> FY20 result=100 \*6 Net revenues. ISG:Institutional Securities, IM:Investment Management, WM:Wealth management (source) MS Earnings update

### Interim net profits and components of gross profits



<sup>\*1</sup> MUFG Pension & Market Services Holdings Limited \*2 Net Interest Income \*3 Managerial accounting basis. Changes from FY06 H1 level

<sup>\*5</sup> Sum of NII from overseas operations of the Bank, the Trust Bank, MUAH, KS, BDI. Excl. dividend income from the Bank's and the Trust Bank's subsidiaries

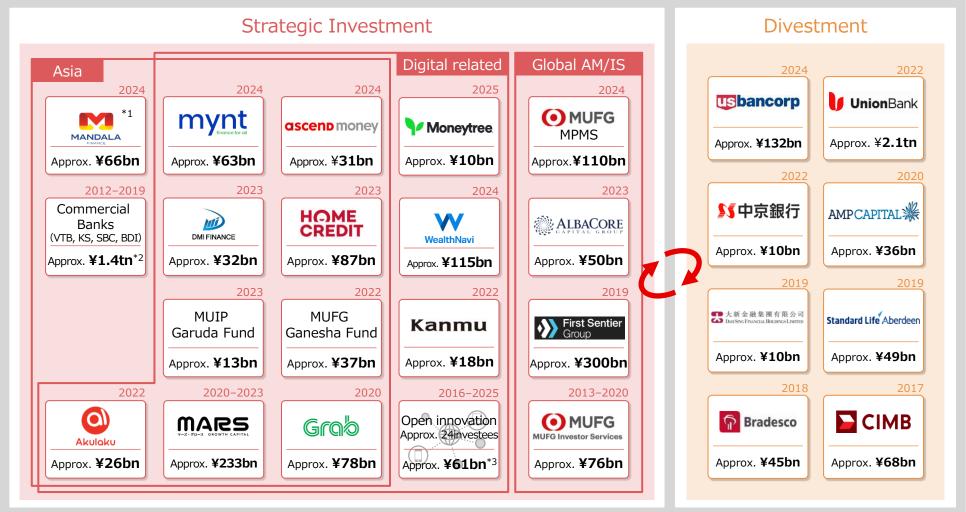




<sup>\*4</sup> Sum of NII from domestic operations of the Bank, the Trust Bank, NICOS, Acom. Excl. dividend income from the Bank's and the Trust Bank's subsidiaries

## Strategic investments for sustainable growth

 Establishing a broad revenue base through portfolio diversification via strategic investments and the review of past acquisitions



<sup>\*1</sup> Merger with PT Adira Dinamika Multi Finance Tbk completed as of October 1, 2025



<sup>\*2</sup> Initial investment total amount into Vietin Bank, KS, Security Bank Corporation, BDI \*3 Internal managerial basis (after adjustment of sales, etc.)

### **External evaluation**

#### Evaluation by external rating agencies

Entities*1	Sep 2025	(vs Mar 2025)
MSCI	А	$\rightarrow$
FTSE Perfect Score!	5.0*3	,
Sustainalytics	16.9	<b>→</b>
S&P Dow Jones	57	$\rightarrow$
2nd*2 CDP	Α-	$\rightarrow$
Nikkei SDGs	<b>★</b> 4.5	$\rightarrow$
Toyo Keizai	386.5	7

#### Inclusion in Sustainability indices

#### **Indices selected by GPIF**

- MSCI Nihonkabu ESG Select Leaders Index
- MSCI Japan Empowering Women Select Index (WIN)
- FTSE Blossom Japan Index
- FTSE Blossom Japan Sector Relative Index
- S&P / JPX Carbon Efficient Index
- Morningstar Japan ex-REIT Gender Diversity Tilt Index

#### **Others**

- FTSE4Good
- SOMPO Sustainability Index, etc.

<sup>\*1 :</sup> Indicators in executive compensation \*2 Among the 29 G-SIBs

<sup>\*3</sup> Perfect score worldwide: 5 companies | Perfect score in Japan: MUFG only

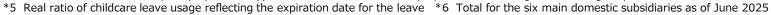
### **Human Capital KPIs**

 A global financial group capable of contributing to society and customers by making a positive social impact and foresting a culture where our employees thrive

		Progress*1	FY26 Target
Employee	Core DX specialists	1,177	1,200
enablement and	IT skill acquisition*2	82.9%	100%
progression	Candidate pool for key overseas posts	4.2x	Maintain 3x or more
Improving employee engagement	Engagement score*3	76%	A level improved from the FY23 result
	Ratio of female managers (Japan)*4	25.3%	27%
DEI	Ratio of eligible male employees who took childcare leave*5	89.8%	100%
workforce	Inclusion score*3	78%	Maintain 75 or more
	Ratio of employment of people with disabilities	2.65%* <sup>6</sup>	Maintain statutory employment ratio or more
Embedding a culture of	Absenteeism	0.93%	1% or lower
healthy working	Presenteeism	13.0%	15% or lower

<sup>\*1</sup> Total for the three main domestic subsidiaries (the Bank, the Trust bank, MUMSS). KPIs without notes are as of Sep 2025

<sup>\*2</sup> Participate in IT Passport, e-learning, and acquire IT-related qualifications \*3 Consolidated basis, including major overseas subsidiaries (engagement and inclusion scores are from Group Employee Survey) \*4 The ratio of female employees in line manager level or higher positions





## **Strengthening governance**

Status of measures for business improvement orders related to bank-securities collaboration

 Confirm the establishment of improvement measures via training quizzes, consultation desk inquiries, and monitoring. Continue training and issue alerts on identified issues

FY24

- Completed improvement measures\*1 as planned
- Effectiveness has been verified through internal audits
- (1) Revise/emphasize procedures/rules based on specific examples
- (2) Enhance training more in line with practice
- (3) Review performance evaluations and reemphasize the objective of group profitability management
- (4) Enhance monitoring framework at sales/risk management divisions
- (5) Enhance management framework
- (6) Improvement measures as the holding company

FY25

- Confirm the establishment of improvement measures. Continue training and issue alerts on identified issues
- Continue practical training and establish correct regulatory understanding and penetration
- Reflect cases captured by internal consultation desk and monitoring on future training and internal alerts
  - → Realize customer-centric sales activities leveraging MUFG's collective strengths

# Status of response to the incident of customers' asset theft from safe deposit boxes

- Measures to prevent the incident recurrence\*2 are making progress as planned. Confirm the implementation of new or revised procedures/ rules as well as continue efforts to strengthen fraud prevention measures
- (1) Review safe deposit box procedures/rules and strengthen management
- Centralize management of all safe deposit box share keys
- Stricter management of safe deposit box spare keys etc. and internal alerts for comprehensive awareness and understanding
- Revision and client notification of the safe deposit box usage rule to promote proper usage
- Install additional CCTV in the safe deposit box area
- (2) Strengthen checks and monitoring at branches
- Check and monitoring system to review operation service departments by risk managers\*3
- · Initiatives to strengthen internal controls by branch managers
- (3) Enhance checks and monitoring by headquarters, etc.
- Add/review inspection items/procedures to strengthen oversight and monitoring by headquarters and to ensure the through implementation and establishment of procedures
- (4) Review HR Management
- Revise various HR operation rules to enhance early detection of irregularities
- Stricter confirmation at the time of promotion to branch management positions, incl. Operation Service Department heads
- (5) Reemphasize through compliance with laws, regulations, etc.
- Reemphasized employee compliance awareness with top management messages and various training
- Initiated collecting and addressing of "awareness" from employees on-site to strengthen fraud prevention

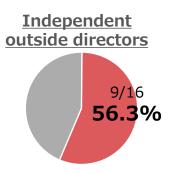
The Board of Directors and Audit committee was involved from planning stage, and will closely monitor and oversee whether improvement measures have been established



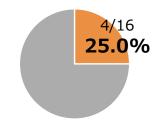
## **Governance (Structure of the Board of Directors)**

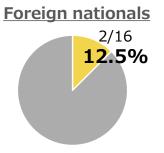
(as of end June 2025)

			Tooloon		Kno	wledge, ex	pertise a	and exper	ience	
	Name	Committee- related duties <sup>*1</sup>	Indepen- dent Outside	Corporate manage- ment	Finance	Finance & accounting	Legal affairs	Global	IT/digital	Sustaina- bility
1	Keiko Honda	Audit	•	-	•	-	-	•	-	•
2	Satoko Kuwabara	Nominating Compensation*	•	-	-	-	•	•	-	•
3	Hirofumi Nomoto	Nominating* Compensation	•	•	-	-	-	-	•	•
4	Mari Elka Pangestu	Risk	•	-	•	-	-	•	-	•
5	Hiroshi Shimizu	Risk*	•	•	•	-	-	-	•	•
6	David Sneider	Audit Risk	•	-	-	-	•	•	-	-
7	Miyuki Suzuki	Nominating Compensation	•	•	•	-	-	•	•	•
8	Koichi Tsuji	Audit*	•	-	-	•	-	•	-	-
9	Teruhisa Ueda	Nominating Compensation	•	•	-	-	-	•	•	•
10	Ryoichi Shinke	Audit						•	-	-
11	Takayuki Yasuda	Audit						•	-	-
12	Kanetsugu Mike			Extensive	knowled	ae of MUFG	i's	•	•	•
13	Hironori Kamezawa	Nominating Compensation	-	Extensive knowledge of MUFG's business and the ability to appropriately perform management of MUFG						•
14	Junichi Hanzawa									•
15	Makoto Kobayashi							•	-	•
16	Hiroshi Kubota							•	-	•











<sup>\*1</sup> Nominating: Nominating and Governance Committee member Compensation: Compensation Committee member Audit: Audit Committee member Risk: Risk Committee member \*Chairperson

**Appendix** Capital **Sustainability Indicators Subsidiaries Strategies** BS

# **Governance (Compensation system)**

Type of compensation	Linkage with performance	Performance- based range	Standards for payment		Weight	Time of payment	Payment method	Proportion of Group CEO's compensation
Annual base salary	Fixed	-	<ul> <li>Paid based on positions, etc.</li> <li>Includes Director Allowance, Committee and Chair Allowance, Housing Allowance, etc.</li> </ul>		-	Monthly	Cash	1
Stock compen- sation *1	Non performance based	-	Base amount by position		-	At the time of retirement of executives		
	Medium- to long-term performance based	0%-150%	Base amount by position ×	Target attainment rate of indices below in MTBP  (1) Consolidated ROE  (2) Consolidated expenses ratio  (3) ESG assessment  • Reduction of GHG emissions from our own operations  • MUFG Employees survey score  • Ratio of women in management  • Ratings granted by ESG rating agencies*2  (4) TSR  Comparison of YoY growth rate of indices below with competitors*3  (1) Consolidated net operating profits  (2) Profits attributable to owners of parent	<55%> 30% 10% 10% 5% <45%> 25% 20%	At the end of the MTBP	50% in shares and 50% in cash	1
Cash *1 bonuses	Short-term performance based	0%-150%	Base amount by position ×	Performance factor (quantitative evaluation factor applied to the Group CEO) Rate of YoY change and target attainment rate of indices below (1) Consolidated net operating profits (2) Profits attributable to owners of parent (3) Consolidated ROE (4) Consolidated expense ratio  Status of individual execution of duties (qualitative evaluation factor applied to Group CEO) •Expand & refine growth strategies •Drive social & environmental progress •Accelerate transformation & innovation •Optimize resource & portfolio management •Enhance stakeholder value • etc.	<60%> 20% 10% 20% 10% <40%>	Annually	Cash	1

<sup>\*1</sup> Subject to malus (confiscation) and clawback (restitution claim)



<sup>\*2</sup> A relative evaluation basis in light of the degree of improvement in external ratings by major five ESG rating agencies (CDP, FTSE, MSCI, S&P Dow Jones and Sustainalytics) \*3 Evaluated based on comparisons with main competitors (Mizuho Financial Group and Sumitomo Mitsui Financial Group)

### **Disclaimer**

This document contains forward-looking statements in regard to forecasts, targets and plans of Mitsubishi UFJ Financial Group, Inc. ("MUFG") and its group companies (collectively, "the group"). These forward-looking statements are based on information currently available to the group and are stated here on the basis of the outlook at the time that this document was produced. In addition, in producing these statements certain assumptions (premises) have been utilized. These statements and assumptions (premises) are subjective and may prove to be incorrect and may not be realized in the future. Underlying such circumstances are a large number of risks and uncertainties. Please see other disclosure and public filings made or will be made by MUFG and the other companies comprising the group, including the latest kessantanshin, financial reports, Japanese securities reports, Integrated reports and annual reports, for additional information regarding such risks and uncertainties. The group has no obligation or intent to update any forward-looking statements contained in this document. In addition, information on companies and other entities outside the group that is recorded in this document has been obtained from publicly available information and other sources. The accuracy and appropriateness of that information has not been verified by the group and cannot be guaranteed. The financial information used in this document was prepared in accordance with Japanese GAAP (which includes Japanese managerial accounting standards), unless otherwise stated. Japanese GAAP and U.S. GAAP, differ in certain important respects. You should consult your own professional advisers for a more complete understanding of the differences between U.S. GAAP and Japanese GAAP and the generally accepted accounting principles of other jurisdictions and how those differences might affect the financial information contained in this document. This document is being released by MUFG outside of the United States and is not targeted at persons locat